

## Asset Finance

If you are buying capital goods for your business, using Asset Finance could be an effective way to spread the cost of assets over their economic life, helping to optimise your cash flow. In certain circumstances, you can use existing business assets to generate additional working capital for your business through re-financing.

Assets being acquired may be new or used. You are able to enjoy the immediate use of the assets purchased. You will only be required to make an initial payment of the agreed deposit (typically 10% + VAT). The remaining balance will be spread over a term of up to 7 years, depending upon the nature of the asset.

### Key features

- **Helps with the purchase of your key business assets, preserving your cash flow for business expansion**
- **It can spread the cost of an asset over its economic life**
- **We can re-finance existing business assets to improve your cash flow**
- **Assets must be tangible e.g. cars, commercial vehicles, plant and machinery**

### Typical assets we finance

- **Trucks / Vans**
- **Construction vehicles**
- **Cars**
- **Production machinery**
- **Printing equipment**

## MAIN PRODUCT OFFERINGS

### Hire Purchase

Hire Purchase spreads the cost of the asset over an agreed term in a similar way to a fixed term loan. Once all payments are made you will own the asset.

### Finance Lease

Metro Bank Asset Finance will purchase the asset and rent it to you over an agreed term. You will not own the asset at the end of the agreement however you will retain a percentage of any sale proceeds.

### Refinance

Where you already own plant and machinery which is unencumbered, it may be possible to generate additional working capital via a re-finance transaction. Using this structure, you will be able to raise a percentage of the asset value, generating valuable additional cash flow.

For more information on any of our product offerings please contact Metro Bank Asset Finance using the details below.

## WHAT DOES IT COST?

- **Documentation fee (typically £299).** This is a fee charged at the beginning of the facility, to reflect the cost of drawing up the facility documents. It is a variable fee determined on a case by case basis depending on the complexity of the deal.
- **Interest charged at an agreed fixed rate** which is added to the principal at the start of the agreement. This rate will vary depending upon market conditions and the specific nature of the asset being acquired. You will pay a fixed monthly instalment for the term of the contract.

## NEED MORE INFORMATION?

If Asset Finance is of interest to you, please contact us on **01483 663 679** or email **DirectAssetFinance@metrobank.plc.uk**. Our opening hours are Monday to Friday, 8.30am to 5pm.

For more information, please visit our web site at: [metrobankonline.co.uk/business/borrowing/](http://metrobankonline.co.uk/business/borrowing/)