

#### We do not seek merely to expand our business volume. Rather, we are dedicated to the use of our unique, innovative technology to contribute to the culture, benefits and welfare of people throughout the world.

It is the intention of our corporation to grow hand-in-hand with our employees, encouraging and aiding them to reach their full potential and improve their standard of living.

Our future prosperity is directly linked to the prosperity of our customers, dealers and

FY2022

Amount

2.548.1

-25.7

-30.4

(-1.2%)

-260.8

(-10.2%)

(-1.0%)

Net Sales

Operating

Profit

Ordinary

Profit

Bottom-

line Profit\*

# Sharp Corporation (https://global.sharp/)

Management

Direction

June 28, 2024

**Business Creed** 

#### Sharp Corporation is dedicated to two principal ideals: "Sincerity and Creativity"

### ting ourselves to these ideals, we can derive genuine s ork, while making a meaningful contribution to societ

Sincerity is a virtue fundamental to humanity ... always be sincere. Harmony brings strength ... trust each other and work together. Politeness is a merit ... always be courteous and respectful. Creativity promotes progress ... remain constantly aware of the need to innovate and improve. Courage is the basis of a rewarding life ... accept every challenge with a positive attitude.

FY2024 Forecasts

Y on Y

Amount

2,100.0

10.0

10.0

5.0

84.7<sub>73.9</sub>

(0.5%)

(0.2%)

83.1

(0.5%)

Management Representatives	Po-Hsuan Wu, Executive Deputy Chairman Masahiro Okitsu, President & CEO
Business Activities	Mainly manufacturing and sales of telecommunications equipment, electric and electronic application equipment, and electronic components.
Incorporation	May 1935 (Founded: September 1912)

Consolidated: 43,445 Employees Japan: 17,209 / Overseas: 26,236 (as of March 31, 2024)

> Medium-Term Management Direction (on May 14, 2024) https://global.sharp/corp orate/ir/event/policy meeting/pdf/240514Presentation.pdf

shareholders ... indeed, the entire Sharp family Statements of Income

Amount

2,321.9

-20.3

-7.0

(-0.9%)

(-0.3%)

-149.9

(-6.5%)

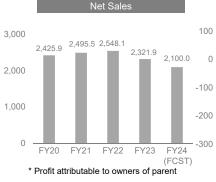
FY2023

Y on Y

-8.9%

	Bala	nce sheet	S		
casts		FY2022	FY2023		
on Y		Amount	Amount	Change	
-9.6%	Current	1,087.0	990.2	-96.8	
	Non-current	685.8	599.8	-86.0	
	Assets	1,772.9	1,590.0	-182.9	
-					
	Current	882.5	856.3	-26.2	
	Non-current	668.0	576.2	-91.7	
-	Liabilities	1,550.5	1,432.6	-117.9	
	Equity	208.4	142.4	-66.0	
-	Net Assets	222.3	157.4	-64.9	
	Liabilities + Net Assets	1,772.9	1,590.0	-182.9	





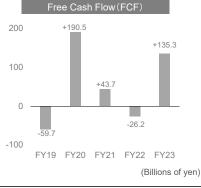
SHARP

#### -20.3 -257 -149.9 260.8 FY20 FY21 FY22 FY23 FY24 OP Bottom-line profit (FCST)

Profits



Equity Ratio



June 28, 2024

• Major manufacturing subsidiaries

Others

China Europe

Japan

The Americas

The Americas

258.8

(11.1%)

(Billions of yen)

Major sales subsidiaries

FY23

Japan 33.3%

## Sharp Corporation (https://global.sharp/)

10.0 5.0

### **Regional Information**

FY20

Others

290.5

(12.5%)

China 809.8

(34.9%)

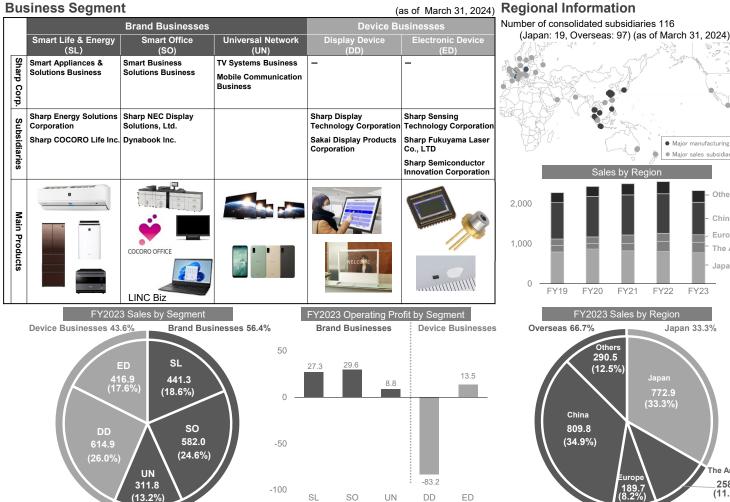
FY21

FY2023 Sales by Region

189.7

FY22

772.9 33.3%

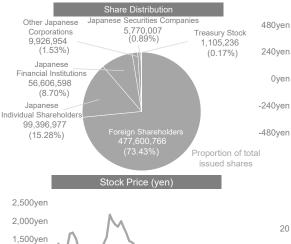


# SHARP

Stock

Stock and Bonds	(as of March 31, 2024)	-
Stock Exchange Listings	Tokyo	
Securities Code	6753	HON SIO II
Total Number of Shares Aut	therized 1,000,000,000	EOVO

Total Number of Shares Authorized	1,000,000,000
Total Number of Shares Issued	650,406,538
Unit of Shares	100
Number of Shareholders	163,308
Fiscal Year	April 1 to March 31



#### HALPRECISION INDUSTRY CO. LTD INTERNATIONAL HOLDINGS LIMITED FOXCONN (FAR EAST) LIMITED FOXCONN TECHNOLOGY PTE. LTD The Master Trust Bank of Japan, Ltd.(Trust Account) WORLD PRAISE LIMITED LGT BANK LTD CLEARSTREAM BANKING S. A. Custody Bank of Japan, Ltd.(Trust Account) Nippon Life Insurance Company

Principal Shareholders

100%

75%

50%

25%

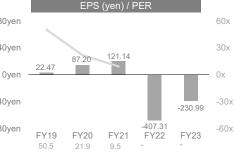
https://global.sharp/corporate/news/

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FY23

Number of shares held

Sharp Corporation (https://global.sharp/)



otal Dividend / DPR (

24.4

18.3

FY20

34.4

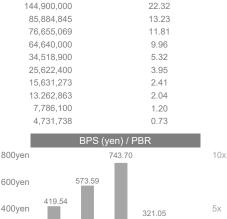
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**FY19** 

80.1









June 28, 2024

# SHARP

2020106

1,000yen

500yen

0yen 2010/06

#### **Stock and Bonds** (as of March 31, 2024)

2021106

2022106

2023/06

2024/06

0100	and	Bona	• (		, _		
		В	ond Ratin	gs			
			(a	is of May	20, 2	.024)	
	R	ating Age	ncy		_ong- Term	Short- term	
Japan	Credit Ra	ating Age	ncy, Ltd		BB-	-	
Rating	g and Inve	stment Ir	formation	, Inc.	B-	b	
S&P (	Global.				B-	В	
		F	OE / RC	A			
30%		17.6%	18.4%				6x
	4.6%						
0%	0.7%	2.8%	3.8%				4x
-30%			1	-14.0%	-8.9	1%	
-30 /0				$\backslash$			0
-60%				-78	7%		2x
				-70	-85.	5%	
-90%	FY19	FY20	FY21	FY22	FY	23	0x
		F	ROE	ROA			
		E	V/EBITC	A			
30x							20x
					23.	5	207
20x				18.9			15x
207							
	11.0	10.8					10x
10x			7.1				
			~				5x
0x							0x
	FY19	FY20	FY21	FY22	FY2	3	0.4

## Sharp Corporation (https://global.sharp/)

FY21

FY22

0.0

		Bonds		
There are present.	no outsta	anding cor	porate bor	nds at
	Net	t DER / [	DER	
				4.2
			3.6	4.3
3.1 2.2	2.1		2.3	2.7
	1.1	1.4 0.8		
	1	Net DER	DER	
FY19	FY20	FY21	FY22	FY23
	Debt/EBITI	DA / Net D	ebt/EBITDA	1
				15.4
			12.8	15.4



9.7 6.8 5.0 Δ Debt/EBITDA Net Debt/EBITDA FY19 FY20 FY21 FY22 FY23

Web sites
Corporate site
https://global.sharp/
About Sharp
https://global.sharp/corporate/
Executives
https://global.sharp/corporate/info/outline/board/
A Sharp Journey
https://global.sharp/corporate/info/history/
Investor Relations
https://global.sharp/corporate/ir/
Annual Report
https://global.sharp/corporate/ir/library/annual/
Management Strategy Information Meeting
https://global.sharp/corporate/ir/event/policy_meeting/index.html
Financial Material
https://global.sharp/corporate/ir/library/financial/index.html
Latest Materials
https://global.sharp/corporate/ir/download/index.html
Shareholders' Meeting • Management Meeting
https://global.sharp/corporate/ir/event/shareholder_meeting/index.html
Corporate Governance
https://global.sharp/corporate/ir/governance/policy/index.html
IR Calendar
https://global.sharp/corporate/ir/event/calendar/index.html
Sustainability
https://global.sharp/corporate/eco/index.html
Sustainability Report
https://global.sharp/corporate/eco/report/
Press Releases

EBITDA = Operating profit + Depreciation and amortization

EV = Market capitalization for common shares and other class shares + Non-controlling interests + Net debt

Percentage to total shares