

(¥100mil)

				New Supply			Outstanding			
				2011	2012	ratio last year(%)	2011	2012	ratio last year(%)	
Consumer Credit	Sales on Credit	Sales on Credit by Credit Card	Installment	Installment Sales	1,984	1,926	△ 2.9	800	808	1.0
				Indirect Installment(Except Personal Loans of Financial Institutions)	34,997	37,444	7.0	17,594	18,885	7.3
			Non-Installment	Credit on Sales	61,199	65,159	6.5	4,922	5,382	9.3
			Indirect Sales	397,846	428,012	7.6	38,957	40,747	4.6	
			(Total)	496,026	532,541	7.4	62,273	65,822	5.7	
			Installment Sales	6,337	6,152	△ 2.9	4,622	4,611	△ 0.2	
		Purchase of Account Receivable by Installment Contract Paper	Installment	Indirect Installment(Except Personal Loans of Financial Institutions)	21,510	22,339	3.9	37,434	38,224	2.1
				Sales by Personal Loan of Financial Institutions	—	—	—	—	—	—
				Personal Loans of Financial Institutions, Guaranteed by Credit Supplier	17,682	17,923	1.4	36,896	39,250	6.4
	Non-Installment		Credit on Sales	11,362	11,457	0.8	1,139	1,095	△ 3.9	
			Indirect Sales	7,461	7,443	△ 0.2	1,302	1,282	△ 1.5	
			(Total)	64,352	65,314	1.5	81,393	84,462	3.8	
		(Total)	560,378	597,855	6.7	143,666	150,284	4.6		
	Consumer Finance	Consumer Loans by Financial Institutions and others	Consumer Loans by Sales Credit Companies	Cash Advance by Credit Card	23,515	23,513	△ 0.0	17,455	15,877	△ 9.0
				Others (Exclude Cash Advance by Credit Card)	9,010	9,786	8.6	19,194	16,717	△ 12.9
			Consumer Loans by Banks	25,631	26,837	4.7	135,379	135,450	0.1	
			Consumer Loans by Consumer Finance Companies	23,793	27,209	14.4	36,370	32,068	△ 11.8	
			Loans Secured by Time Deposit	37,549	35,627	△ 5.1	38,882	36,893	△ 5.1	
			Loans Secured by Chattel	635	624	△ 1.7	212	208	△ 1.9	
			(Total)	120,133	123,596	2.9	247,492	237,213	△ 4.2	
			(The Sum Total)	680,511	721,451	6.0	391,158	387,497	△ 0.9	