

# What's inside

### **CORPORATE OVERVIEW**

- 02 Today, SUD Life is
- 03 Recognition through the Decade
- 04 A Journey of Making Relevance to All Stakeholders
- 06 Governance Review
- 09 Key Management Personnel, Auditors, Bankers and RTA
- 10 Letter from DAI-ICHI LIFE
- 11 Letter from BANK OF INDIA
- 12 Letter from UNION BANK OF INDIA
- 13 Letter from the Managing Director & CEO
- 16 Highlights of the Year
- 18 Transcending to the Next Level
- 21 The Next Level of Customer Management in an Increasingly Digitised World...
- 22 Transcending to the Next Level... by Aligning with the Indian Life Insurance Industry
- 24 Empowering Communities for a Holistic Development

### STATUTORY REPORTS

- 30 Management Discussion and Analysis Report
- 34 Directors' Report
- 45 Annexures to Directors' Report

## FINANCIAL STATEMENTS

- 76 Independent Auditor's Report
- 84 Comments of CAG
- 85 Revenue Account
- 86 Profit & Loss Account
- 87 Balance Sheet
- 88 Contingent Liabilities
- 89 Receipts and Payments Account (Cash Flow Statement)
- 91 Schedules
- 113 Accounting Policies
- 121 Notes to Accounts
- 149 Appendix
- 248 Management Report

### **GLOSSARY OF TERMS**

257 Glossary of Terms



To view or download this report, please log on to www.sudlife.in

### Forward-looking Statements

by the use of words like 'plans', 'expects', 'will', 'anticipates', 'believes', 'intends', 'projects', 'estimates' or other words of similar meaning. All statements that address expectations or projections about the future, including but not limited to statements about the Company's strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realised. The Company's actual results, performance or achievements could thus differ materially from those projected in any such forward-looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events. The Company has sourced the industry information from the publicly available resources and has not verified this information independently.





# Today, SUD Life is



# Making a difference with a strong parentage

### Strong parentage

### **Bank of India**

A 100+ year bank with 5,000+ pan-India branches and a presence in 22 countries across 5 continents. Blending traditional values and ethics with modern infrastructure, it pioneers innovative services and systems.

## Dai-ichi Life Holdings, Inc.

Japan's third-largest life insurer, Dai-ichi Life was established in 1902. It is renowned for product knowledge, asset management skills and operational capabilities.

### **Union Bank of India**

Inaugurated by Mahatma Gandhi in 1921, the bank has 4,200+ pan-India branches. Retaining core values of prudent management, it consistently explores opportunities ensuring uninterrupted profit through inception.



# Recognition through the Decade

- Best Compliance Framework
   of the Year awards at the
   Compliance Leadership Summit
   & Awards 2019 by UBS Forums
- Corporate Governance Excellence Award by ASSOCHAM, 2015
- → Giving Back 2015 CSR & NGO Awards Excellence in Corporate Social Responsibility by UBM

- → CMO Confluence & Corporate Awards, INSURANCE ALERTSS
   - Emerging Life Insurance Company Award in 2019
- Best Life Insurance Company in Private Sector and Company with the Highest Claims Settlement by ABP News at BFSI Awards, 2015
- Bancassurance Leader of the Year Award, India Insurance Awards organised by Fintelekt, 2014

- Golden Peacock Award for Excellence in Corporate Governance by Institute of Directors (IOD), 2017
- Life Insurance Company of the Year and Claims Service Leader Award, India Insurance Awards organised by Fintelekt, 2015
- Sustainable and Balanced Business Performance, SKOCH Order of Merit, 2014

- Claims Service Leader Award by India Insurance Awards, 2017
- Excellence in HR through
   Technology at 9<sup>th</sup> Employer
   Branding Awards, 2015
- Excellence in Financial Reporting by ICAI in FY 2011-12 and FY 2012-13





# A Journey of Making Relevance to All Stakeholders

### **Customer Testimonials**

At the very outset, me and my family express our profound gratitude to SUD Life in general and in particular, Mr. Nadeem Shaikh.

I hope you remember me having visited your office with great hopes to which you did not disappoint me. You went out of your way to help me in issuing a New Policy on a different scheme and saved my investment with SUD Life. Mr. Nadeem Shaikh has equally been of great help to me and followed up vigorously with your branch office till a new policy was issued.

All this was possible only because of your goodselves and Mr. Nadeem Shaikh and made me and my family believe that investment in SUD Life is indeed safe and secured. With this act of kindness, you have made our belief and conviction even stronger and I assure you, I shall refer SUD Life to my friends and their families too.

Once again I thank you for all the assistance and making my visit comfortable.

You are a great asset to the organisation.

– Narshiv Pai

Thanks for your timely, positive and sympathetic response in my favour. It is my pleasure to appreciate you for providing moral support and credit to customers in times of need.

Thanks once again.

- Joykutty Daniel

I would like to convey my sincere and profound gratitude to you and your team for extending the needful help and support from time to time in resolving the tricky and 9-year-old pending problem.

I have been pursuing ceaselessly for arriving at a one-time amicable solution with SUD Life Insurance Ltd. for our policy and today it has been concluded by the team of SUD Life Insurance Ltd., as indeed a big relief to everyone.

I once again sincerely express my thanks to you for your kind personal intervention.

Best regards

- Ratan Singh



## **Employees Testimonials having completed 10 years at SUD Life**

Very rightfully, we have christened the decade gone by for SUD Life as a 'Decade of relevance'. A journey of 10 years where step by step, we as an organisation, with our collective efforts, achieved great milestones. I am only fortunate that I saw and was an active participant in this build-up. Achieving break-even in an applaudable timeframe, wiping off our accumulated losses and declaring dividend to our shareholders, all of these historic moments for SUD Life have become a special memory for me as a financial guardian of the Company. Like me, many others have completed their 10-year journey with SUD Life and I am sure each one of us feels proud of the solid foundation that has been laid. With our hard work and commitment, I am sure the Company will scale further heights.

> – Saikumar G EVP & Financial Controller

Being an Investment professional and a core Insurance man, I am trained and practice in identifying valuable companies and trade in them.

But my association with SUD Life from its inception and contributing my own share, towards making it a valuable one, is really the cherished phase of my life. I look forward to watch the Company grow manifold.

Y Venkata Rao
 Chief Investment Officer

My journey with SUD Life has been an enriching one. I had the opportunity to work in different roles and have been mentored by the best in the industry.

I feel privileged to be a part of SUD Life 2.0 and look forward to the Company achieving its planned milestones.

Sushama Dhemre
 AVP, Customer Strategy & Management

SUD Life is an organisation that truly values its human capital as an asset and invests on employee welfare, engagement and empowerment. I have successfully completed 10 years in SUD Life with great satisfaction, positive approach towards collective goals and transparency in career path & performance.

– Sachin Argal Senior Manager, Bancassurance Development & Support



# Governance Review

### **Board of Directors**



Shri Rajkiran Rai G
Non-Executive Director and Chairman

He is the Managing Director & CEO at Union Bank of India since July 2017. He has over three decades of rich banking experience, which includes heading Industrial Finance Branch, Regions and Zonal Offices. He is an Agricultural Science Graduate and a certified member of Indian Institute of Bankers.



Shri Girish Kulkarni Managing Director & CEO

He is a Management Graduate with 33 years of extensive experience in the domain of Financial Services. He brings with him over two decades of experience in the life insurance industry. Before his stint with SUD Life, he was serving as General Manager of Assicurazioni Generali - United Arab Emirates. Prior to that, he was the Executive Director and Chief Marketing Officer of Future Generali Life Insurance Company Limited - India.



Smt. Neharika Vohra Independent Director

She is a specialist in Behavioural Science and holds a Ph.D. in Social Psychology from the University of Manitoba, Canada. She has 24 years of teaching experience. Currently, she is associated with IIM Ahmedabad as a Professor of Organisational Behaviour and as Chairperson of the Centre for Innovation, Incubation and Entrepreneurship Initiative (CIIEI).



**Shri Ramesh Adige** Independent Director

He is a Graduate in Engineering (Honours) and a Post-Graduate in Business Administration. He has a vast experience of 44 years in public affairs & policy, corporate communications & strategy, branding, international trade policy, intellectual property policy, banking & finance and sales & marketing. As an Independent Director at Syndicate Bank, he also gained experience in the functioning of Public Sector Banks.



Shri S. Ravi Independent Director

He is a Chartered Accountant by profession and his firm is empanelled with the Reserve Bank of India, CAG, premier financial institutions and banks. He is also on the Board of various companies and has garnered wide experience in the banking, mutual fund, home finance and capital market sectors. He has an experience of more than 30 years.





**Shri Hidehiko Sogano** Non-Executive Director

He is an Executive Officer of Dai-ichi Life Holdings Inc., Japan since April 27, 2018 and the Chairman of Dai-ichi Life International (DLI), Europe since October 2016. He joined the Bank of Japan in April 1983 where he gained experience working in planning, international and financial market departments. He joined DLI, Japan in July 2015. He has a vast experience of 36 years in various assignments related to finance market, planning & co-ordination division and international business management.



Shri Hisashi Takada Non-Executive Director

He is an Executive Officer of Dai-Ichi Life Holdings Inc. (Japan). He has been associated with DLI, Japan since April 1989 and has vast experience of 29 years in the life insurance industry.



Shri Devender Paul Sharma

Non-Executive Director

He is the General Manager at Bank of India and has been associated with the bank since 1981. He has an experience in diverse areas of banking such as credit, branch administration, administrative/controlling offices, national & international banking, third-party product, government business & publicity, CSR, star digi. and social media. He has a total experience of 37 years.



Shri Ajit Kumar Mishra

Non-Executive Director

He is the General Manager at Bank of India, holding the portfolio of planning, strategy & economic intelligence, business process re-engineering department and domestic subsidiary management division. He has also held roles in varied spectrums of banking such as credit, branch administration, audit, administrative/controlling offices, training college and zonal administration.



Shri Tomohiko Asano Non-Executive Director

He is the Managing Director and Chief Executive Officer of DLI Asia Pacific Pte Ltd. and Executive Officer of Dai-ichi Life Holdings Inc. He has an experience in investment planning, fixed income investment, international business management and international life insurance business departments of DLI.



## **Exiting Board of Directors**



Shri B. Sreenivasa Rao Non-Executive Director (Ceased as a Director on July 19, 2019)



Shri Shigeo Tsuyuki Non-Executive Director (Ceased as a Director on April 26, 2019)



Shri A. K. Goel Non-Executive Director (Ceased as a Director on November 2, 2018)



Smt. Chieko Hasunuma Non-Executive Director (Ceased as a Director on October 25, 2018)

Board of Directors resigned from Directorship from August 1, 2018 to July 31, 2019

## **Board Committees**

		Q			$lackbox{1}{lackbox{1}}$	<u> </u>	ŤŤ		•
Name	Designation	Audit & Ethics Committee	Investment Committee	Risk Management Committee	Policyholders' Protection Committee	With Profits Committee	CSR Committee	Nomination & Remuneration Committee	Share Allotment Committee
Shri S. Ravi	Independent Director	<b>.</b>		2.		<b>.</b>		1	
Shri Ramesh Adige	Independent Director	1			<b>.</b>		1	1	
Smt. Neharika Vohra	Independent Director				1		2.	<b>.</b>	
Shri Tomohiko Asano	Non-Executive Director	1	1	1	1		1	1	1
Shri D. P. Sharma	Non-Executive Director				1		1	1	
Shri A. K. Mishra	Non-Executive Director		1	1					1
Shri Girish Kulkarni	MD & CEO		1	1		1	1		1
Shri Akihiko Tanaka	Dy. CEO & CFO		1			1			
Shri Abhay Tewari	Appointed Actuary		1			1			
Shri Y. Venkat Rao	Chief Investment Officer		1						
Shri Kimihisa Harada	Chief Risk Officer		1						
Smt. Hema Malini Ramkrishnan	Independent Actuary					1			





Note - Board Committee detail as on July 31, 2019



# Key Management Personnel, Auditors, Bankers and RTA

## **Key Management Personnel**

### Shri Girish Kulkarni

Managing Director & CEO

### Shri Akihiko Tanaka

Dy. CEO & Chief Financial Officer\*

### Shri Hitoshi Yamaguchi

Dy. CEO & Chief Financial Officer\*

### Shri Rakesh Kumar

**Company Secretary** 

# Additional Key Management Personnel as per IRDAI

### Shri Abhay Tewari

**Appointed Actuary** 

### Shri Y. V. Rao

Chief Investment Officer & Head-Shared Services

### Shri Kimihisa Harada

Chief Risk Officer#

## Shri Yuichiro Abe

Chief Risk Officer#

### Shri Gnana William

Chief Internal Auditor

## Smt. Sreemaya Athikkat

Chief Compliance Officer

### Shri Abhay Mehra

Head-Bancassurance Development & Support<sup>\$</sup>

\$Change of designation of Shri Abhay Mehra from July 1, 2019

### Shri Sanjay Karnatak

Chief Technology & Digital Officer

### Shri Santanu Banerjee

Chief Human Resources Officer

## **Statutory Auditors**

### S. Jaykishan

**Chartered Accountants** 

### B. N. Kedia & Co.

Chartered Accountants

### **Secretarial Auditor**

### Mehta & Mehta

**Company Secretaries** 

### **Internal Auditor**

### Rodi Dabir & Co.

**Chartered Accountants** 

### S. K. Bhar & Co.

Chartered Accountants

### **Bankers**

Axis Bank

Bank of India

Central Bank of India

Deutsche Bank

**Gramin Bank of Aryavart** 

**HDFC** Bank Ltd

ICICI Bank Ltd

Jharkhand Gramin Bank

Kashi Gomti Samyut Bank

Narmada Jhabua Gramin Bank

Union Bank of India

Vidarbha Konkan Gramin Bank

### **Registrar and Share Transfer Agents**

### **Karvy Fintech Private Limited**

(Formerly known as Karvy Computershare Pvt. Ltd.) 701, Hallmark Business Plaza

Sant Dnyaneshwar Marg

Juli Dilyanesiiwai Marg

Off Bandra-Kurla Complex Bandra (East), Mumbai - 400 051

\*Shri Hitoshi Yamaguchi ceased as an employee on March 31, 2019 and Shri Akihiko Tanaka appointed on April 1, 2019 #Shri Yuichiro Abe ceased as an employee on March 31, 2019 and Shri Kimihisa Harada appointed on April 1, 2019



# Letter from DAI-ICHI LIFE



SUD Life marked the 10th anniversary of its establishment in 2019.

SUD Life was founded with our excellent partners, Bank of India and Union Bank of India. After just 10 years of the commencement of our business, SUD Life grew to capture around ₹ 2,000 Crores of annual premium revenue and around ₹ 100 Crores of annual Profit After Tax.

The key concept behind our efforts will be CONNECT.
The name of the new medium-term management plan of the Dai-ichi Life Group, starting in fiscal 2018, is CONNECT 2020, and we have already put various initiatives in place.

This past decade of success was achieved based on the support of customers in continuing to choose SUD Life. This is because there is a strong bond of trust built between both esteemed public sector banks, Bank of India and Union Bank of India, and the Dai-ichi Life Group.

I strongly believe that this partnership is one of the most successful joint ventures between India and Japan. I am pleased that SUD Life, under the capable leadership and dedicated commitment of MD & CEO, Mr. Girish Kulkarni, has delivered sustainable value to all stakeholders.

The Dai-ichi Life Group will now seek new growth opportunities by building on the business foundation we have established in Japan and overseas, our robust financial foundation, strong brand, and the skills of our talented and highly experienced workforce of 70,000.

The key concept behind our efforts will be CONNECT. The name of the medium-term management plan of the Dai-ichi Life Group, starting in fiscal 2018, is CONNECT 2020, and we have already put various initiatives in place. Based on the concept of CONNECT, we will pursue connections, such as the creation of unique synergies through collaboration, harnessing the diversity of our Group companies inside and outside of Japan, and strengthen partnerships and collaboration with outside business partners. Through these connections we will enhance the value of products, services and channels, and as a result, increase connections with more customers communities.

Dai-ichi Life Group's international life insurance business continues to expand, with Dai-ichi Life Cambodia officially commencing its business since April 2019. Dai-ichi Life also obtained in-principle approval in April 2019 to enter into the Myanmar life insurance market and we are preparing to start business operations there.

We will capitalise on the diversity of our Group companies, with business operations in various countries and regions, by way of connections among our Group companies including SUD Life. This will position us to achieve further growth in each business segment and reinforce the Group's management structure.

We will continue to connect more closely with our customers, communities and business partners. Through these connections and along with Bank of India and Union Bank of India, Dai-ichi Life Group will strongly support the growth of SUD Life and will continue to stand by the value of providing the "Greatest Peace of Mind" to as many people as possible, through life insurance and also contribute to the development of the Indian economy and life insurance market.

Our best wishes for the prosperous future of SUD Life.

### Seiji Inagaki

Representative Director, President Dai-ichi Life Holdings, Inc.



# Letter from BANK OF INDIA



As the twentysecond entrant in a
twenty-four-player
industry, SUD Life made
its mark in its tenth year
of operations registering
desirable performance
on all accounts-scale
creation, profitability
enhancement, customer
service, governance and
market conduct.

Indian economy is poised to grow faster on the backdrop of favourable demographics, consistent economic reforms and strong infrastructure push by the Government of India, and accommodative monetary policies by the Reserve Bank of India (RBI). These factors have helped India move up by 23 places to 77th position in the World Bank's – Ease of Doing Business ranking.

The outlook of Indian life insurance industry remains largely positive with the rising awareness among people for financial protection and saving opportunities based higher personal disposable income. The country's low protection penetration, high protection gap and low financialisation of household savings presents huge opportunities for life insurers. The sector continues to reap the benefits of the landmark Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) scheme, which has helped popularise life insurance and increased awareness.

As the twenty-second entrant in a twenty-four-player industry, SUD Life made its mark in its tenth year of operations, registering desirable performance on all accounts-scale creation, profitability enhancement, customer service, governance and market conduct. Reinforcing the core principle of growth of the Company in a profitable and sustainable manner, SUD Life has also achieved the benchmark of dividend declaration to its shareholders in its tenth year.

Bank of India takes pride in being associated with the growth of SUD Life along with Union Bank of India and Dai-ichi Life of Japan in its fascinating journey.

I wish SUD Life all the very best in its journey towards occupying a prominent place in the Indian Insurance sector.

### **Atanu Kumar Das**

Executive Director

Bank of India



# Letter from UNION BANK OF INDIA



The Indian economy has witnessed constant growth over the past decade and the outlook for FY 2020 also looks positive with growth likely to remain upward of 7%. A growing middle class with a higher disposable income along with increase in financialisation of savings has benefited the financial services industry, especially, insurance. With an increase in financial awareness, customers are realising the importance of providing financial security to their families along with building savings over the long term. Life insurance is the only financial product that fulfils both protection and savings need of the customers.

The push on formalisation of the economy by the Government of India – which is manifest in various initiatives such as demonetisation, introduction of the GST and overall thrust on digitisation have led to higher formalisation across sectors and continues to drive higher growth in financial savings. The life insurance industry has been a beneficiary of these reforms, which can be seen in its increasing share in financial savings instruments. The Pradhan Mantri Jeevan Jyoti Bima Yojana has helped in increasing awareness about the benefits of life insurance across the length and breadth of India in addition to the increase in penetration of life insurance.

The emerging opportunities in distribution, upcoming customer segments like health and pension, enhanced product designs, a stable regulatory environment, technological advancements, and increasing awareness of life insurance gives a good headway for growth of

the insurance industry, given that India is still a highly underpenetrated country. SUD Life also grew at a desirable rate of 12% Y-o-Y on total premium income during FY 2018-19. Apart from retail scale building, SUD Life has also built a profitable and balanced portfolio, which is financially resilient; the Company has also declared dividend to its shareholders in its tenth year, thus outlining a wholesome track-record with fundamental indicators evolving in a desirable direction.

As a future-ready player which has demonstrated wholesome growth across parameters, SUD Life is well poised to contribute in a significant manner towards the development of the sector in India.

Along with the Bank of India and Dai-ichi Life of Japan, Union Bank of India will provide SUD Life with all the necessary support towards making it a larger contributor to the industry and society at large.

I wish SUD Life all the very best in its future journey.

Rajkiran Rai G.

Managing Director & CEO
Union Bank of India

As a future-ready player which has demonstrated wholesome growth across parameters, SUD Life is well poised to contribute in a significant manner towards the development of the sector in India.



# Letter from the Managing Director & CEO



Further to a clear preferential shift towards financialisation of savings, the share of life insurance funds within household financial savings increased from 20.3% in FY 2017 to 23.3% in FY 2018.

### Dear stakeholders,

Fiscal 2019 marked the tenth year of operations in the journey of SUD Life. This decade was essentially a story of establishing a fundamentally sound business franchise in a wholesome manner, balancing capital efficiency, risk management and profitability in which we succeeded to a great extent. This decade coincided with a phase of domestic growth, which is likely to pick up even further amidst an enabling and forward-looking policy environment.

The Indian life insurance industry has benefited both directly and indirectly from these measures and amidst a fast-evolving socio-economic landscape, the industry is focussed on addressing emerging customer needs such as retirement, health and protection, along with savings, investments and wealth management. This is seen emerging in macro-trends as well, as the share of gross financial savings as a percentage of household savings witnessed a significant rise from

55% in FY 2017 to 64% in FY 2018. Further to a clear preferential shift towards financialisation of savings, the share of life insurance funds within household financial savings increased from 20.3% in FY 2017 to 23.3% in FY 2018.

During FY 2018-19, the life insurance industry witnessed an 11% growth in total premium income, which included 9% growth in terms of Retail Weighted Received Premium - on new business - along with an 11% expansion in terms of renewal premium income. Premium income for the industry increased was ₹ 5,029.85 Billion, for the current financial year.

Business Performance: In our tenth full year, SUD Life's premium income expanded by 12% to ₹ 1,994.1 Crores; while the New Business premium income was registered at ₹ 676.5 Crores, as against ₹ 700.7 Crores in the previous fiscal. Renewal premium increased from ₹ 1,082.3 Crores to ₹ 1,317.6 Crores.



Financial Management: This was a highlight in our tenth year as we registered three-digit-profit for the first time, with a PAT of ₹ 101.5 Crores, an increase of 34% over the previous year's profit. In the process, we offset our accumulated losses completely and declared dividend for our promoters. In the context of the Indian life insurance industry, this instance of maiden dividend declaration is a benchmark which we are proud of to have delivered. Enhanced profitability was driven by expansion in income, efficient expense management and favourable product mix which together resulted in enhanced new business margin as well as emerging steam of profit from back-book. Growth trajectory of Assets Under Management (AUM) remained desirable with 16% Y-o-Y expansion to ₹ 8,488.6 Crores as at March 31, 2019. SUD Life remained consistent in maintaining the operating expenses well within the limits prescribed by the Regulator with incurred expenses at 69% of the allowable expenses in FY 2018-19 (As per Section 40B of the Insurance Act, 1938 read with Rule 17D of the Insurance Rules, 1939) - this was a sequential improvement over 73% in FY 2017-18.

Market Conduct and Customercentricity: We have stayed on course in terms of our commitment towards enhancing customer experience through necessary investments enhancing our systems and processes. Our retail claim settlement ratio continues to be among bestin-class at 97.0%, while unclaimed amounts reduced significantly from ₹ 20 Crores at March 31, 2018 to ₹ 9.4 Crores at March 31, 2019 - this currently represents only 0.1% of the firm's total AUM. Our "customerfirst" initiative of bringing about transparency in our interactions with customers through Customer Protection Officers (CPOs), significant demonstrable progress as over 80% of new clients acquired during the year, were on-boarded inperson by CPOs. This initiative has helped in multiple ways, most explicit of which are sequential improvement portfolio conservation reduction in instances of customer grievances: in FY 2018-19, customer grievances contracted by over 20% year-on-year.

Social Responsibility: Operating in an industry as socially relevant as life insurance, SUD Life remains strongly committed towards its philosophy of creating a fundamental meaningful impact across society. As one of the earliest participants of the significantly impactful social security initiatives of the Government, our coverage under the Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) exceeded 26 Lakh lives during the year. Our CSR initiative - 'Aatmanirbhar': an honest attempt of creating selfreliant villages - reached an inflexion point as after five years of focussed enhancement initiatives (such as the development of agriculture, availability of water, education etc.), we handed over two of our adopted villages in Maharashtra - Mohpuri and Bolegaon - to the community and the villages for maintenance and further development. What was important in this journey was that we developed a template towards building selfreliance in a rural ecosystem and along our five-year journey accumulated enough learning to take

During FY 2018-19, the life insurance industry witnessed an 11% growth in total premium income, which included 9% growth in terms of Retail Weighted Received Premium - on new business - along with an 11% expansion in terms of renewal premium income.



this model to other geographies, with a reduced gestation period for impact creation.

## What lies ahead - SUD 2.0

In an industry as capital intensive as life insurance, the first ten years are generally the most challenging in establishing a fundamentally robust business model and in building a portfolio which creates value for all stakeholders. Our track-record over the last ten years points towards our strategic approach of building a wholesome franchise through a sustainable, profitable and resilient business model. Having traversed the first decade, focussed towards carving such a holistic personality for the Organisation, our plan for the next decade is to upgrade our functioning to the next level - what we have worded, internally, as our "SUD 2.0" avatar.

In a rapidly-evolving and changing ecosystem, we will reinvent ourselves through a new digital personality, adopt a more evolved and state-ofthe-art approach towards end-toend customer lifecycle management and enhance our scale on business acquisition through productivity augmentation and at the same time migrating towards and strengthening our multi/omni-channel architecture.

What won't change though is our fundamental approach towards business: dealing with our customers through our personal touch and maintaining our consistent approach towards shared value creation. The establishment and stabilisation compatible structures stream of necessary investments through internal accruals poises the Organisation to reach the next level of customer handling, while staying true to its philosophy of promoting 'peace of mind' across societies.

I am confident that with your continued support, we will succeed.

Warm regards,

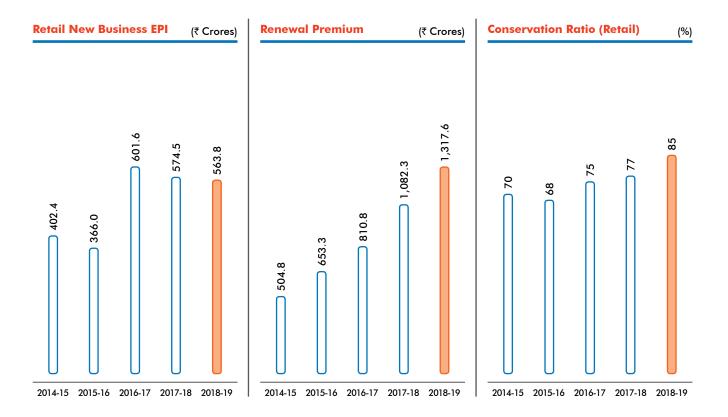
Girish Kulkarni

Having traversed the first decade, focussed towards carving such a holistic personality for the Organisation, our plan for the next decade is to upgrade our functioning to the next level - what we have worded, internally, as our "SUD 2.0" avatar.



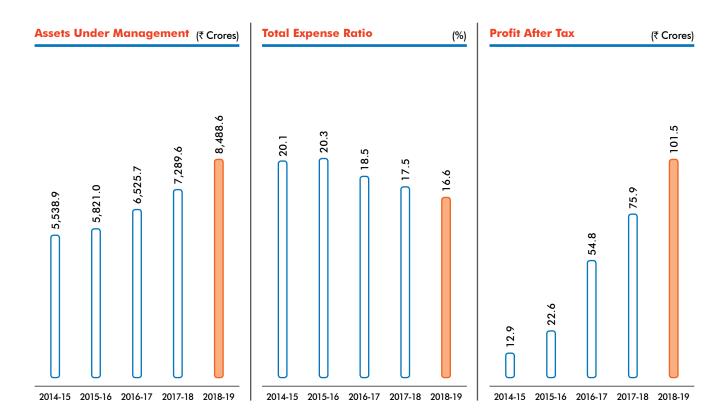
# Highlights of the Year

Refail Renewal Premium Gr (₹ in Crores)	owth	(%)	rth .	(in Lakhs)	
22.2%	•	244 basis points	•	20.13%	•
FY 2018-19	1,244.3	FY 2018-19	74.2%	FY 2018-19	27.2
FY 2017-18	1,018.4	FY 2017-18	71.8%	FY 2017-18	22.6





#### **EPS Growth Assets Under Management Growth Profit After Tax Growth** (₹ in Crores) (₹ in Crores) (₹) 16.45% 33.8% 33.8% FY 2018-19 FY 2018-19 FY 2018-19 8,488.6 101.5 3.92 FY 2017-18 FY 2017-18 FY 2017-18 7,289.6 75.9 2.93





# Transcending to the Next Level

The formative years in our first decade has been entirely around setting the fundamentals in order to build a robust value-oriented, self-reliant franchise.

As we move forward in a rapidly-evolving ecosystem with a competitive landscape, we have prepared to brace the new paradigm with our new avatar 'SUD 2.0'. Our commitment in this phase is to be "Smarter", "Faster" and "Stronger". Smarter in the way we respond to the evolving environment and competition, faster in our approach towards execution with enhanced agility and stronger through the establishment of a robust and resilient portfolio. Remaining unchanged in this evolving paradigm will be the personal touch of customer dealing that SUD Life is acclaimed for.

# Commitment towards "Peace of Mind" FOR CUSTOMERS

Life insurance involves filling the savings and protection gap of the customers in a manner that helps them build a better future for themselves and their families. It is by far one of the most important financial tools that provides financial security against uncertainties. We are focussed on bringing more people under its gamut and benefit them for which customercentricity has been made a top priority and strategic agenda. We are providing customers with multiple products relevant to their requirement. We are them unmatched delivering service standard through the use of technology and imbibing a customer service culture. We are ensuring higher claim settlement and faster grievance management.

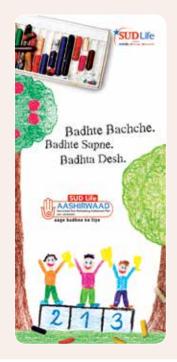
# Our customers need the right products, we give them multiple options relevant to their life stages...

Our product portfolio comprises predominantly of traditional products with guaranteed returns, which are not linked to market volatility or uncertainty. Value proposition of these products are easy to communicate through unambiguous benefit structures, thus ensuring long-standing relationship and goodwill of our parent Banks have with their customers. Catering to various customer needs, our products include:

# **Child's Education**

# SUD Life Aashirwaad (UIN: 142N053V01)

- Multiple options for policy term, premium paying term & guaranteed maturity benefit
- Flexible five payout options to receive maturity payouts
- All future premiums are waived off in case of death during premium paying term and entire maturity benefits remain intact





# **Protection**

### SUD Life Abhay (UIN: 142N072V01)

- It is a Term Plan
- Flexibility to choose between a life cover or life cover with return of premium option
- Maximum maturity age is 80 years and maximum policy term of 40 years
- Flexibility to choose death benefit payout option from lumpsum/monthly income/lumpsum + monthly income



### SUD Life Sampoorna Loan Suraksha (UIN: 142N073V01)

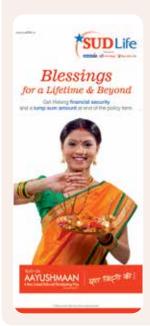
- Offers protection against all types of loan liabilities
- Affordable Low-cost loan insurance plan
- Attractive options on joint borrowing



# Savings & Wealth Creation

# SUD Life Aayushmaan (UIN: 142N050V01):

- Comprehensive solutions for lifelong protection
- Lump sum benefits on survival at the end of the policy term
- Guaranteed additions and bonus to augment the plan benefits+ monthly income



### SUD Life Elite Assure Plus (UIN: 142N059V02)

- Assured monthly payouts
- Monthly payouts are enhanced by guaranteed annual payouts and lumpsum at maturity
- Death sum assured and inbuilt accidental benefit



# SUD Life Century Plus (UIN: 142N074V01)

- Flexibility in the policy term: Choose the policy term from 10 years to 16 years
- Attractive returns: Guaranteed high returns on maturity
- Flexibility to withdraw the policy from 11<sup>th</sup> year with attractive surrender benefits





# SUD Life Guaranteed Pension Plan (UIN: 142N052V01)

- Easy to buy: No medical required
- Flexible premium payment options: Single & limited period premium payment choices
- Vesting benefits at retirement





### Our customers need easy access, we reach out to them...

We operate across the length and breadth of the country covering 500 districts through 9,000+ distribution points of our parent Banks. These distribution points and customers therein are serviced by 106 offices (including corporate office) of our own.

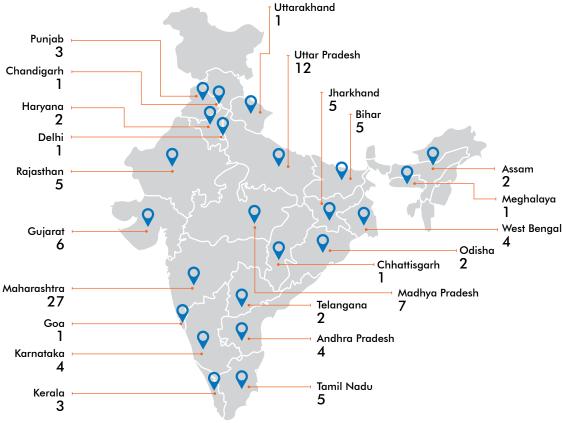
# **Our pan-India presence**

23	500	9,000+	83	21
States/Union	Districts	<b>Distribution Points</b>	<b>Branch Offices</b>	<b>Regional Offices</b>
Territories				

# **♀** Zone-wise offices as on March 31, 2019

	Central Zone	East Zone	West Zone	North Zone	South Zone
Regional office	3	5	3	6	4
Branch office	10	15	27	19	12

## State-wise branches and regional offices as on March 31, 2019



<sup>\*</sup> Map not to scale. For illustrative purposes only.

# Our customers need reliability and dependability in the most difficult times, we live up to their expectations...

We have a solid track record of settling claims amicably. Since inception, we have cumulatively settled over 32,000 claims. We further assist the customers from our Banking parent in getting hassle-free claim settlement by placing dedicated claim beneficiaries in around 7,000 Bank branches across the country.

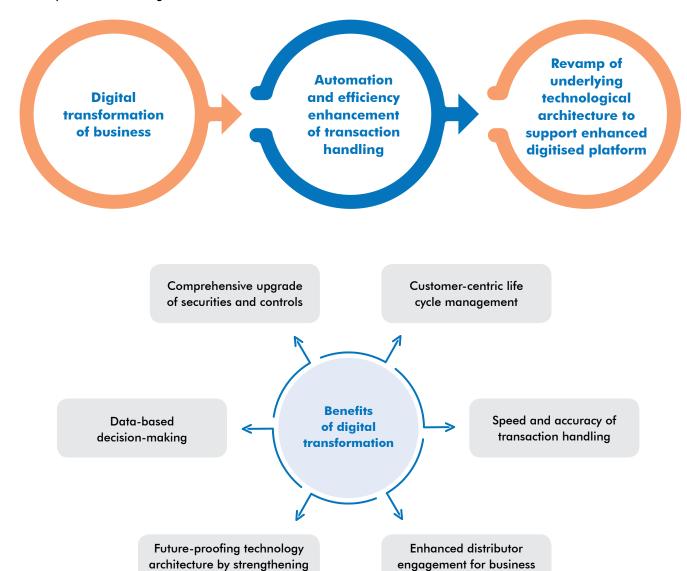


# The Next Level of Customer Management in an Increasingly Digitised World...

Technology-led revolution is affecting everything that we do and changing customer expectations from us. They want better tools to understand products, faster turnaround times for buying, claim processing, claim settlement & grievance management and superior applications to facilitate self-servicing. Focussed on this, we have been at the forefront of adopting innovative technology and enhancing infrastructure.

### **Embarking on a digitisation roadmap**

We have also formulated and initiated a comprehensive digitisation roadmap to leverage new-age technological developments as a strategic enabler to business and customer services.



expansion

the underlying platform

21



# Transcending to the Next Level... by Aligning with the Indian Life Insurance Industry

Life insurance companies face multiple challenges emanating from those relating to own business operations to markets, the broad economic scenario and regulatory changes. Each of these has systemic implications on our operations. We continue to evaluate our strategy and introspect our operations to make ourselves relevant to the evolving markets and customer demand scenarios. This way we can deliver sustainable growth.

# Emergence of semi-urban and rural markets

India has a massive semi-urban and rural population of over 700 million. With many industry players focussing on the urban markets, the semi-urban and rural markets have very low penetration. With the changing lifestyles and growing income levels, this segment offers significant opportunities. Even the majority of the Government schemes and policies are targeted at enhancing financial inclusion in these areas.

## **SUD Life's response**

Understanding immense the opportunity, we have effectively devised our distribution network strategy, enabling us to achieve maximum penetration in the semiurban and rural areas. Of our combined ~9,500+ bancassurance branches distributed across UBI and Bol, 64% are in these areas. Majority of the advances of these branches are towards agriculture and MSME segments, presenting a significant untapped opportunity.

# Government schemes driving awareness

India has very low insurance penetration and a major reason for it is lack of awareness. People are unaware of the multiple benefits that insurance can offer. To ensure deeper penetration, the Government initiated the Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY), which provides life protection to bank account holders at a very low premium.

## **SUD Life's response**

We are leveraging our strong bancassurance network to participate in this ambitious scheme and until March 31, 2019, we have covered 26.7 Lakh policies under it.

## **Technology penetration**

The Indian markets are witnessing increasing penetration of technology led by rising smartphone users and lower data tariffs. This is impacting the type of products insurers provide and how services are provided.

### **SUD Life's response**

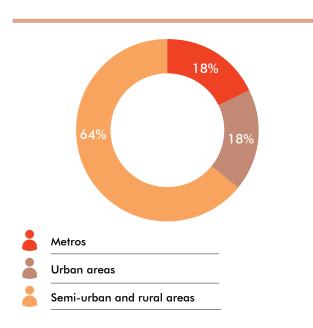
While we have always been at the forefront of technology, we have now made significant investments towards digital transformation. It will enable us to be more relevant to our customers, especially those in metros and urban areas.







# Region-wise bancassurance network



# **India opportunity**

2.76%

Life insurance penetration

**70-80**%

Protection gap in India across various life and non-life segments

**USD 27 billion** 

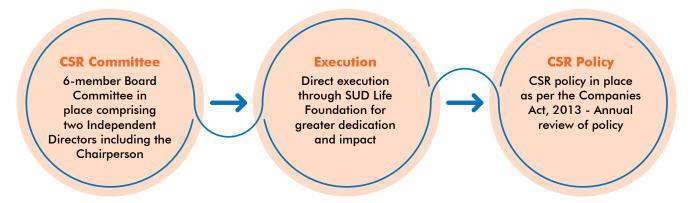
Insurance gap in India



# Empowering Communities for a Holistic Development

Our CSR strategy is devised to bring meaningful social development, while ensuring the sustainability and scalability of the efforts made. We undertake activities under the aegis of our CSR wing SUD Life Foundation for higher impact. We believe in leading by an example to ensure wider adoption of the programme.

### Our approach to CSR



## Undertaking holistic development with Aatmanirbhar campaign

With dedicated committee and motivated members, we have charted our CSR journey with 'Aatmanirbhar' campaign.

### Focus areas of 'Aatmanirbhar' campaign



## **Agriculture**

- Drip irrigation
- Water preservation
- Skill development for the scientific way of farming



### **Education**

- School infrastructure
- Support to students
- Electricity solar lamp



### Health

- PMJJBY & PMSBY
- Clean water for drinking



### **Employment opportunity**

- Vocational training
- Other alternate employment opportunities for youth and women



Initiated in Mohpuri and Bolegaon villages of Maharashtra in 2014, the campaign follows the principle of 'Swayampurna Gaon – Swayampurna Desh'. Under this campaign, a broad five-year plan for holistic development of these villages was charted out. The goal was to undertake structured development in the areas of agriculture, health, education, and provide employment opportunities to make both the villages self-sufficient.

In the last five years, we have undertaken many initiatives under this campaign, such as promotion of quality education in rural schools through infrastructure development, introduction of interactive e-classrooms, and skill development for women and youth. The mainstay of this developmental model is Agricultural Development, which is done through irrigation development and water conservation in the area,

as well as agri-education for farmers to undertake scientific way of farming. FY 2018-19 marks the completion of the 'Aatmanirbhar' campaign in Mohpuri and Bolegaon. Our activities have brought significant development in these villages, enhancing their income levels and standard of living.

## Initiatives and impact throughout the years

## **Agricultural Development**

We facilitated agricultural development in the target villages by undertaking pond desilting, nulla bunding, drip irrigation and agricultural education initiatives. These have benefited big and small farmers as well as the residents of the villages by enhancing their agricultural reliability and productivity.

### **Pond desilting**

The programme was implemented in FY 2015-16 to address the challenge of low water retention in Mohpuri. The pond in the village was filled with silt and had seepage issues. We carried out desilting of pond covering an area of  $172 \text{ m} \times 82 \text{ m} \times 2.5 \text{ m}$ , which resulted in an increase in water capacity by 92.40 Lakh Gallons.





### **Observed impact:**

- Improved water availability from November to March subject to normal rainfall
- Increase in water level in wells and other reservoirs

### ~70%

of households use pond water for domestic purpose

# ~20%

of total land irrigated through pond water

### ~10%

of total farmers benefited

### 92.40 Lakh Gallons

Enhancement in pond water capacity



### **Nullah Bunding**

The project entailed bunding of canals through agricultural land for retaining rainwater that can be used to fill-up wells and farm ponds. This is very effective for irrigation purposes. We carried out the project across both the target villages. In Mohpuri, the initiative was carried out in FY 2017-18, covering a total area of 10.5 kms, with nearly 46% of agricultural land coverage. It benefited nearly 340 farmers and 175 households.

In FY 2018-19, we carried out this initiative in Bolegaon across an area of 12.5 kms, covering nearly 53% of the agricultural land. About 370 farmers and 185 households benefited from it.



### **Observed impact:**

- Increase in groundwater level due to percolation of retained rainwater
- All-year round crop cycle
- Diversification in crop production

## **23** kms

Total land coverage

2,101 acres
Agricultural land coverage

## 710

Total farmers benefited



### **Drip Irrigation**

The project involved installing a system of drip lines for optimal usage of water for irrigation and aiding better and more profitable crop production. Farmers having a land size of <2.5 acres, who are primarily small farmers, in both the target villages were covered under it. In Mohpuri, the programme was carried out in FY 2016-17 and FY 2018-19, covering 256.8 acres of farmland, 273 farmers and 250 households. In Bolegaon, the programme was carried out in FY 2016-17 and FY 2017-18, covering a total of 182.5 acres of farmland, and 188 farmers and households.



### **Observed impact:**

- 3x increase in production
- ~80% decline in agricultural water consumption
- Increase in farmer income and motivation to cover remaining land under drip irrigation

## 461

Farmers covered

### **3**x

Expected increase in productivity





### **Education**

We undertook various developmental works and provided support to schools in Mohpuri and Bolegaon. Our developmental works included renovation of school premises & other maintenance work and construction of new infrastructure like school boundary, separate toilets for both boys and girls, computer rooms with e-learning software. We also supported the students by providing basic amenities like notebooks, uniforms and bicycles to girls etc. The initiatives have benefited over 430 students in these villages.

### **Observed impact:**

- 10-30% increase in overall attendance; 55% for girl child in 2017
- Increase in students pursuing higher education due to use of bicycles





# **Skill Development**

Focussed on creating a platform for alternate source of income, we have facilitated training for women and youth based on their interests. Women from both villages were provided skill training in tailoring and embroidery. Youth from Mohpuri were provided skill training in electrical appliances from Tata Power Skill Development Institute (TPSDI).









### Other initiatives

We undertook installation of borewells in Bolegaon, which assisted in curbing water scarcity and installation of solar street lamps, in both the villages, which led to reduction in consumption of fossil fuel electricity. We also undertook the efforts of educating the villagers on insurance to get benefits of Government schemes - Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) and Pradhan Mantri Suraksha Bima Yojana (PMSBY). The initiative helped villagers get more attuned towards obtaining policy and getting registered themselves. During FY 2015-16 and FY 2016-17, over 700 villagers were covered under this scheme. Awareness created to cover under PMJJBY and PMSBY by villagers themselves.







## Ancillary initiatives - Going beyond Aatmanirbhar

Apart from the initiatives under our Aatmanirbhar programme, we have provided support to the underprivileged, wherever necessary. In our effort to promote girl child education, we have been supporting Him Jyoti School in Dehradun which is a free boarding school, where about 250 bright girls from underprivileged sections are being provided with world-class education. We have undertaken multiple initiatives like distribution of blazers, track suits and trousers. In FY 2018-19, we financially supported Him Jyoti School for the construction of an Amphitheatre in the school to assist in driving their interest in arts and culture.

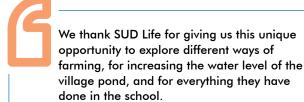
During the year, we also helped Kakkera Foundation in implementing a solar power plant in Kondayapalem village, Andhra Pradesh. The initiative apart from providing energy, is enabling the availability of safe drinking water in the village.







## Testimonials of the lives impacted by SUD Life



– A Mohpuri Farmer



Thanks to SUD Life for guiding and helping us gain knowledge of fruit farming and other farming techniques such as goat farming, poultry farming, sericulture that are profitable.

- A Bolegaon Farmer



SUD Life has provided a lot of things for our school, such as computers, tables, chairs, cupboards, solar inverters, etc. They have also constructed toilets and other infrastructure for school.

– School Principal, Mohpuri



We are grateful to SUD Life for facilitating tailoring classes which have helped us learn sewing and make different clothes like shirts, frocks and dresses.

- Women in training

### **Success Stories**

Farmers Arun Chhate and Ganesh Jadhav from Mohpuri, who received agri-education training in FY 2016-17 have greatly benefited from it. They successfully built farm ponds in their own lands with financial assistance from the bank.

Ganesh used the nullahs created by SUD Life to fill-up his pond in 2019, while Arun relied on the nearby ponds/wells. Apart from using this water for own farming, Arun also sells it to needy farmers in his village and earns extra income. Both the farmers have become self-reliant and are now adopting integrated farming with year-round water availability.



The nullahs were a boon, as it has increased the water tables. I used it to fill up my farm pond. Water available in farm pond can now be used for six-eight months for irrigation.

- Ganesh Jadhav



# Management Discussion and Analysis Report

### **Macro-economic environment**

### Growth

 In 2018, the world economy clocked a growth rate of 3.6%. While the growth in developed markets was led by US (2.9%), growth in developing markets was spearheaded by India (7.1%) and China (6.6%).

### **Financialisation of Savings**

• In India, the share of financial savings as a percentage of household savings has increased to 63.6% in FY 2018-19 from 54.8% in FY 2017-18. Within financial savings, there has been a shift towards the categories of shares/ debentures/mutual funds and insurance. Insurance contribution to financial savings has increased to 23.3% in FY 2018-19 as compared to 20.3% in FY 2017-18.

#### **Financial Markets Performance**

- FY 2018-19 saw high volatility in bond yields with government bond yields rising sharply by 100 basis points in the first half of the financial year with headwinds on macroeconomic metrics. However, second half of the financial year saw reduction in oil prices, inflation and 25 basis points rate cut by RBI. These favorable macroeconomic factors revived the market sentiment that resulted in fall of government bond yields. The 10-year government bond yield moved from 7.42% at the end of FY 2017-18 to 7.34% at the end of FY 2018-19.
- Indian equities market emerged as one of the best performing markets globally in FY 2018-19. The Nifty index gained 15% on back of strong domestic flows during the year.

Source: International Monetary Fund, Reserve Bank of India -Central Statistics

### **Industry Highlights**

- In FY 2017-18, Indian life insurance industry was the tenth largest life insurance market in the world and the fifth largest in Asia. Total premium of the Indian life insurance sector grew at a CAGR of approximately 15% between FY 2001-02 and FY 2017-18. Retail weighted received premium grew at a CAGR of 11% during FY 2001-02 to FY 2018-19.
- The Life Insurance industry registered a growth of 11% in Total Premium in FY 2018-19. Life Insurers collected total premium of ₹ 5,02,985 Crores in FY 2018-19 compared to ₹ 4,54,669 Crores in FY 2017-18.

(₹ in Crores)

	(\ III CIOIES)		
Particulars	FY	FY	YoY
	2018-19	2017-18	(%)
LIC			
New Business	1,41,005	1,33,678	5%
Premium		_	
Renewal Premium	1,95,169	1,83,552	6%
LIC Total Premium (A)	3,36,174	3,17,230	6%
Private Sector		-	
New Business	68,952	56,335	22%
Premium		_	
Renewal Premium	97,859	81,104	21%
Private sector Total	1,66,811	1,37,439	21%
Premium (B)			
Industry Total	5,02,985	4,54,669	11%
(A + B)			

- Total premium for private life insurers recorded growth of 21% in FY 2018-19 over previous fiscal as compared to LIC which expanded by 6%.
- Retail Weighted Received Premium (RWRP) for the industry increased by 9% year-on-year to ₹ 69,183 Crores from ₹ 63, 471 Crores.
- The market share of private life insurers increased from 56% in FY 2017-18 to 58% in FY 2018-19. While retail new business EPI expanded by 12% for private life insurers, for LIC it grew by 5% over the previous fiscal.

Source: Insurance Regulatory and Development Authority of India (IRDAI), Life Insurance Council, Swiss Re sigma No 3/2018 and Public disclosures

### **Overview of Company performance**

### **Revenue Growth**

- In FY 2018-19, total premium income increased to ₹ 1,994.07 Crores as against ₹ 1,783.00 Crores in the previous fiscal, a year-on-year growth of 12%.
- New Business premium income registered was ₹ 676.51 Crores as against ₹ 700.72 Crores in the previous fiscal; Renewal premium increased from ₹ 1,082.28 Crores to ₹ 1,317.56 Crores

### **Profitability and Dividend to Shareholders**

- Having reported maiden profit in FY 2014-15, your Company has consolidated its profitability position with every passing year. FY 2018-19 saw a 34% year-on-year growth with reported profit of ₹ 101.53 Crores.
- Your Company has offset the accumulated losses completely during the fiscal and has paid an interim



dividend at 2% of face value amounting to  $\ref{totaleq}$  6.24 Crores (including dividend distribution tax of  $\ref{totaleq}$  1.06 Crores) to the shareholders.

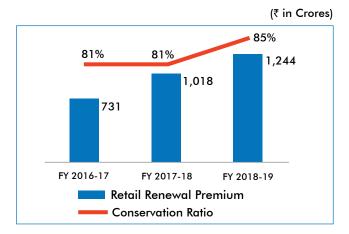
 The Board of Directors have also proposed a final dividend amounting to ₹ 3.90 Crores (including dividend distribution tax of ₹ 0.67 Crores) translating to a total dividend payout of ₹ 10.15 Crores for FY 2018-19. The final dividend is subject to shareholders approval in the 12<sup>th</sup> Annual General Meeting.

### **Assets Under Management (AUM)**

- AUM of your Company stands at ₹ 8,488.55 Crores (including Unclaimed funds of ₹ 9.36 Crores), demonstrating growth of 16% over the previous fiscal.
- Composition of AUM is as under:
  - Non-Linked fund at ₹ 5,242.99 Crores constitutes 62% of AUM. The fund saw a YoY growth of 27% in fiscal 2018-19.
  - Unit Linked fund at ₹ 2,677.15 Crores constitutes 32% of AUM.
  - Shareholders' fund witnessed a YoY growth of 24% and currently stands at ₹ 559.05 Crores.

#### **Customer Retention**

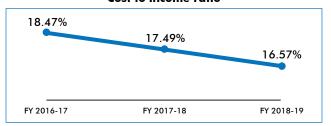
- Renewal premium continued to exhibit healthy growth of 22% during FY 2018-19. Portfolio Conservation Ratio for the year consolidated at 85%, as 13<sup>th</sup> month Persistency expanded to 74.22% from 71.78% in previous year, on an annualized premium basis.
- Persistency of other vintage cohorts also showed improvement with 25<sup>th</sup> month persistency expanding to 63.18% from 59.58% in previous year. 37<sup>th</sup> month persistency also increased from 44.68% as at March 31, 2018 to 54.56% as at March 31, 2019.



### **Efficiencies in Expense Management**

 Cost consciousness and capital efficiency are at the operational core of your Company, as cost-topremium income ratio declined from 17.49% in FY 2017-18 to 16.57% in FY 2018-19. Management expenses for FY 2018-19 at 69% of allowable expenses, continue to be well within the limits prescribed under section 40B of Insurance Act, read with rule 17D of Insurance Rules, 1939.

### Cost to income ratio



### **Customer Centricity**

- Customer Centricity form the core of our customer management architecture and philosophy. In order to strengthen our operating practices, compatible structures were institutionalized through an integrated vertical 'Customer Strategy and Management' to manage touchpoints across customer lifecycle from acquisition and onboarding to maintenance and retention of customers.
- Retail Claims Settlement Ratio expanded to 97% compared to 92% in FY 2017-18.
- In order to bring about absolute transparency in our dealing with the customer and to ascertain the customer's understanding of product features, a first of its kind initiative "Customer Protection Officer" (CPO) was initiated in FY 2016-17. CPOs were entrusted with the responsibility of meeting the customer within a defined timeframe (45 days from issuance of policy) post-acquisition. In FY 2018-19, CPOs reinforced product features and value proposition to 80% of customers acquired during FY 2018-19.
- Customer grievances reduced to 2,049 from 2,574
  cases in FY 2017-18. Grievances received remained
  manageable with 19 out of every 10,000 customers
  registering complaints in the year. The TAT for resolution
  in grievances was 9.5 days against the Regulatory TAT of
  15 days.
- Desirable progress was ensured towards settlement of unclaimed dues as Unclaimed Amounts reduced significantly from ₹ 20.07 Crores at March 31, 2018 (0.28% of Assets Under Management) to ₹ 9.36 Crores at March 31, 2019 (0.11% of Assets Under Management).
- SUD Life has formulated and initiated a comprehensive Digitisation roadmap with the strategic vision of leveraging upon new-age technological developments as a strategic enabler to business and customer service. The execution roadmap spans across impact areas of digital transformation of business, automation and



efficiency enhancement of transaction handling and a revamp of underlying technological architecture to support the enhanced digitized platform.

### **People Enablement & Development**

- At SUD Life, people initiatives are based on the believe that accountability, empowerment and opportunity drive performance. Continuous efforts are being undertaken to broaden the Leadership perspective by exposing them to a new initiative – "Learn & Lead". Under this series, the Leadership team gained an exposure towards diverse perspectives on effective management of both self and teams in business situations
- The organisation has launched a free-of-cost 'Employee Assistance Program (EAP)' to aid employees through Online/ Telephonic/ Face to Face Counselling and Wellness Coaching.
- Your Company continued to maintain a high employee engagement score of 86% for FY 2018-19.

### Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY)

Your Company has been an active participant in Pradhan Mantri Jeevan Jyoti Bima Yojna (PMJJBY) since the inception of the scheme and extends coverage to 26.71 lakh lives across the length and breadth of the Country as at March 31, 2019. Over the last four years, SUD Life has settled more than 16,000 claims amounting to ₹ 323.34 Crores under this landmark initiative of the Government of India.

			(₹	(₹ in Crores)		
<b>Particulars</b>	FY	FY	FY	FY		
	15-16	16-17	17-18	18-19		
Claims Paid	57.10	87.76	82.58	95.90		

### **Enterprise Risk Management (ERM)**

- SUD Life implements "Enterprise Risk Management" a comprehensive Risk Management approach.
- ERM is a process effected by the Board of Directors, management and all employees and applied in strategy formulation across the Enterprise. It is designed to identify potential events that may affect SUD Life, and manage risk in accordance with its risk appetite, so as to provide reasonable assurance regarding the achievement of SUD Life's objectives.
- SUD Life uses a combination of approaches, i.e. Integrated Risk Management, Material Risk Assessment and Risk Control Self-Assessment.
- The Integrated Risk Management is a quantitative framework wherein risks are quantified, aggregated (integrated) and then compared with the Company's Capital position.

- Material Risk Assessment, a top down approach, is a systematic and continuous process intended to identify and assess risks that impact the Company's ability to achieve and realize its core strategic objectives the most.
- Risk Control Self-Assessment, a bottom up approach is an operational risk management tool by which each function in the Company proactively identifies and assesses risks within their business processes and evaluates the effectiveness of controls that are in place to manage these risks.
- Additionally, there is an online "Incident Management"a techno-operational risk management tool in place to identify weaknesses in processes and controls, analyze them and initiate corrective actions and appropriate preventive actions to prevent a future recurrence of reported incidents.
- Further, taking cognizance of your Company's strategy to place greater focus on sale of traditional products, the Company has strengthened its Asset Liability Management framework to manage the increase in interest rate risk.

### **Risk, Concerns and Internal Control Systems**

 SUD Life has formulated a Risk Management Policy to ensure financial soundness and improve capital efficiency without impacting solvency, as well as continuously improving the quality of day to day operations.

## **Risk Governance Organisation Structure**

- Your Company has set up a separate Risk Management Committee of the Board (RMCB) to lay down the Company's risk management strategy. The members of RMCB are appointed by the Board of Directors as per Corporate Governance policy of the Company. This framework along with the three lines of defense helps to control various risks.
- MD & CEO has constituted Risk Management Committee
  of Executives (RMCE) which consists among others, the
  risk owners for the business function of SUD Life, the
  Head of Risk Management along with Dy. CEO & CFO
  and the Appointed Actuary. MD & CEO is the head of
  RMCE.
- Your Company has set up an independent department for risk management. The Risk Management Department is organized in a way that it is able to monitor all the risks across the various lines of business of the Company.
- SUD Life has an internal audit function and risk based audit is carried out across the various functions to ensure adequacy of control mechanism and adherence



- to internal processes, policies and regulatory requirements.
- Fraud risk management and ethics is an integral part of the value system of the Company and is directly related to our vision statement "To be the Trustworthy Lifelong Insurance partner".
- Your Company ensures adherence to the fraud prevention framework prescribed by the Regulator and
- directives under Companies Act 2013. The Company has a Fraud Control Unit, Anti-Fraud policy, Malpractice Matrix and the Committee which are core to effective and independent performance to safeguard the interest of stakeholders.
- SUD Life is committed towards ensuring effective internal control environment. It continuously strives to provide assurance on the efficiency and the efficacy of internal controls and security of its assets.



# Directors' Report

### **Dear Shareholders**

The Directors have pleasure in presenting the 12<sup>th</sup> Annual Report of the Company for the year ended March 31, 2019.

### **Trends in the Life Insurance Industry**

Continuous innovations along with digital interactions across various channels, higher customer expectations redefine the market place, insurers remain focused on growing top-line sales, bottom-line profitability, addressing challenges and competing in a dynamic industry.

Retail Weighted Received Premium (RWRP i.e. 10% of Single Premium sales and 100% of Regular Premium Sales) on account of New Business expanded from ₹ 63,471 Crores in FY 2017-18 to ₹ 69,183 Crores in FY 2018-19. The market share of private players increased from 56% to 58% of the overall industry-driven by Bank-owned & Bancassurance-driven players while LIC's share was at 42%.

## **Industry Outlook**

Riding on a conjunction of factors like, fundamental strengths of the Indian economy, high savings and investment rate, favorable demography, high GDP growth rate, greater financial inclusion and further penetration through digitization, the life insurance industry is definitely poised to provide an impetus to the growth of the insurance industry in the year to come.

Over the years, life insurance companies have more customer-friendly products which have created a great awareness and confidence of customers in business. The broad focus on distribution enhancement, digitization and supportive government policies are expected to fuel the growth of the industry.

## **SUD Life Operational Performance Highlights**

We skillfully steered in the environment full of volatility, uncertainty and complexity and registered a strong performance in the fiscal through profitable sustainable growth.

As we complete a decade of relevance for all our stakeholders, your Company has grown under various facets of the business and also maintained its profitable strategy along with low cost ratio.

Your Company has also undertaken several initiatives ranging from customer education, revival campaigns to product innovation to keep the customer centricity as the main focus. Your Company has also improved on various 'quality of business' metrics including customer complaints, persistency and claim settlement ratio.

Your Company would focus on improving customer experience and efficiency of operations by leveraging the digital platform.

### The key performance highlights are as follows:

- Driven by an increase in renewal premium, total premium witnessed a growth of 12% to ₹ 1,994.07
   Crores in FY 2018-19, compared to ₹ 1,783.00 Crores in the previous year.
- The share of individual non-participating new business has reduced from 76% in the last year to 72% this year.
   The share of linked portfolio has increased from 19% to 21% and the participating portfolio has also increased marginally from 5% to 7%.
- The PMJJBY scheme is into its fourth year of operation.
  Total number of lives insured was about 27.21 lakhs in
  May-19 as against 22.65 lakhs in May-18. Further the
  new enrolments in the PMJJBY scheme have been higher
  this year at 6.82 lakhs, as compared to 3.30 lakhs in the
  previous policy year.
- Actual to Expected claim experience (A/E) at Company level for overall individual business this year was around 68% in terms of number of claims and 69% in terms of sum assured.
- The 13<sup>th</sup> month persistency ratio improved (including Single Premium Policies) to 74.22% from 71.78% in previous year on annualised premium basis.
- The Asset Under Management (AUM) of the Company stands at ₹ 8,488.55 Crores, showing a growth of 16% as compared to the previous year.
- Operating efficiency management continued to remain an intrinsic strength for the Company as cost-to-income (i.e. opex-to-premium) ratio declined from 17.5% in FY 2017-18 to 16.6% in FY 2018-19. The expenses of the Company are within the prescribed limits of IRDAI (Expenses of Management of Insurers transacting life insurance business) Regulations, 2016.
- A combination of increase in renewal business, long term portfolio of profitable products, lean and efficient operating model, led to an increase of 34% YoY on profit before tax to ₹ 102.08 Crores in FY 2018-19. During the year, Company has paid an interim dividend @2% of face value amounting to ₹ 6.24 Crores (including dividend distribution tax ₹ 1.06 Crores) as a result the accumulated profit now stand at ₹ 72.62 Crores



### **Key performance indicators**

(₹ in Crores)

Particulars	FY	FY
	2018-19	2017-18
Gross written premium	1,994.07	1,783.00
Individual NBP	608.54	642.77
Retail NBP EPI	563.76	574.48
Profit after Tax	101.53	75.89
Operating expenses#	330.47	311.91
Solvency ratio	2.53	2.78
13 <sup>th</sup> month persistency*	74.22%	71.78%
AUM	8,488.55	7,289.64
Net worth	600.15	503.45
Earnings Per Share	3.92	2.93
Accumulated Profit / (Losses)	72.62	(22.66)

#including shareholder expenses

Summary of financials	(₹ in Crores	
Particulars	FY F	
	2018-19	2017-18
New Business Premium	676.51	700.72
Renewal Premium	1,317.56	1,082.28
Gross Written Premium	1,994.07	1,783.00
Reinsurance	37.57	35.02
Net Written Premium	1,956.50	1,747.98
Investment Income	708.89	567.17
Linked (Unrealised Gain ₹ 54.46 Crores)	299.02	240.69
Non Linked (including shareholders)	409.87	326.48
Other Income	4.00	3.67
Total Income (A)	2,669.39	2,318.82
Commissions	149.99	142.59
Benefits (Net)	908.91	958.72
Change in Valuation	1,135.00	792.67
Linked	(12.42)	(175.68)
Non Linked	1,147.42	968.35
Operating Expenses	330.46	311.91
Provision for diminution in the value of investments	4.40	
Goods & Services Tax/ Service Tax on Linked charges	9.30	9.06
Total Expense (B)	2,538.06	2,214.95
Funds for Future Appropriation (C)	29.25	27.98
•		
Profit before Tax (D) = (A) - (B) - (C)	102.08	75.89
Provision for Income Tax (E)	0.55	0.00
Profit After Tax (F) = (D) – (E)	101.51	75.89

### Strategy & Progress on Ind AS Implementation

The Ministry of Corporate Affairs (MCA), Government of India has notified the Companies (Indian Accounting Standards) Rules, 2015 on February 16, 2015. A reference is also invited to the Press Release dated January 18, 2016 issued by the MCA outlining the roadmap for implementation of International Financial Reporting Standards (IFRS) converged Indian Accounting Standards (Ind AS) for Banks and Insurance Companies. Accordingly, the Company shall comply with the Indian Standards (Ind AS) for financial statements for accounting periods beginning from April 1, 2018 onwards, with comparatives for the periods ending March 31, 2018. However, International Accounting Standard Board (IASB) issued IFRS 17 Insurance Contracts on May 18, 2017, to be effective from January 1, 2021. Accordingly, the Authority has issued a circular dated June 28, 2017, deferring the implementation of Ind AS in Insurance sector in India for a period of two years to be effective from FY 2020-21. The said circular, however requires the submission of proforma Ind AS financial statements on quarterly basis to the IRDAI.

Institute of Chartered Accounts of India has issued the exposure draft on Ind AS 117 Insurance Contracts. In accordance with the requirement, the Company has submitted its comments/ suggestions to Life Council on the said exposure draft.

IRDAI has also vide circular no. IRDAI/F&A/CIR/ IFRS/038/03/2016 dated March 1, 2016 on implementation of Indian Accounting Standards (Ind AS) has directed all Insurers to disclose in annual report a detailed strategy and progress made in this regard.

Accordingly, following are the details of the strategy and progress made by the Company on implementation of Ind AS:

### **Roadmap for Ind AS implementation**

Your Company has prepared roadmap for implementation of Ind AS, its likely impact on the financials and business, Ind AS technical requirements and development of the systems & processes which will be affected. Your Company has also appointed a consultant for implementation of Ind AS.

### **Steering Committee**

Your Company has set up a steering committee headed by Managing Director & CEO comprising members from cross functional areas of the Company. The Audit & Ethics Committee will oversee the progress of the Ind AS implementation process and report to the Board on quarterly basis.

### **People & Project Management**

Your Company has set up a core team which will be responsible for managing, planning and execution of Ind AS implementation by ensuring that all linkages are established between accounting, system, people and business.

### **Proforma Financials**

With the help of the necessary guidance, instructions as and when received from the Authority, Company has submitted the proforma Ind AS financial statements for the period ended

<sup>\*</sup>including single premium



June 30, 2018, September 30, 2018, December 31, 2018 and March 31, 2019 with the Authority within the timelines as per the requirements of the circular issued by IRDAI in this regard.

### **Solvency Margin**

The Directors are pleased to report that the assets are sufficient to meet the minimum solvency margin level of 1.50 times. The Solvency Margin of your Company is 2.53 as at March 31, 2019 which was 2.78 as at March 31, 2018.

### **Capital**

The paid-up equity capital remained at ₹ 258.96 Crores and share premium account at ₹ 268.61 Crores as on March 31, 2019. There was no change in the paid-up equity capital and Share Premium account of your Company in FY 2018-19. Your Company is operating on a light capital model which indicates the capital efficiency of the Company over the years.

### Reserves

In the  $10^{th}$  year of its operation, your Company successfully achieved clear profit by wiping out accumulated losses of earlier period of ₹ 22.66 Crores. In FY 2018-19 your Company made a profit of ₹ 101.52 Crores and as result the accumulated profit now stands at ₹ 72.62 Crores.

### **Dividend**

Adopting an approach of 'Profitable Growth' in our early years and subsequently delivering on that promise has facilitated the Company to attain growing customer retention and a profitable franchise. This is evident in our rapid ascent by breaking-even in the 6th year and achieving clear profit in 10th year of operation which made possible for your Company to declare first ever dividend in FY 2018-19. In the Board meeting held on February 9, 2019, your Company had declared an Interim Dividend @2% of paid-up equity capital i.e. ₹ 0.20 per paid-up equity share to the shareholders. The proposal for Final Dividend @1.25% of paid-up equity capital i.e. ₹ 0.125 per paid-up equity share has also been recommended by the Board in its meeting held on April 26, 2019 to the shareholders for consideration in the ensuing 12th Annual General Meeting. The total dividend for the financial year, including the proposed final dividend is ₹0.325 per paid-up equity share and will absorb ₹ 10.15 Crores including Dividend Distribution Tax of ₹ 1.73 Crores. The Company has Dividend Distribution Policy in place.

### **Deposit**

Your Company has not accepted any fixed deposits since inception and as such, no amount of principal or interest was outstanding as at March 31, 2019.

### **Investments**

### **Assets Under Management (AUM)**

Investments of your Company are being managed in compliance with the guidelines of IRDAI. Total Assets Under

Management as at March 31, 2019 was ₹ 8,489 Crores (including Unclaimed Policies Fund of ₹ 9.36 Crores) as against ₹ 7,290 Crores (including Unclaimed Policies Fund of ₹ 20.07 Crores) at March 31, 2018.

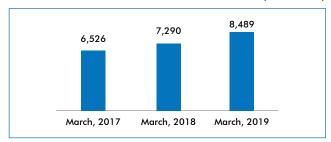
(₹ in Crores)

Particulars	FY 2018-19	FY 2017-18
Life Segment	3,740.42	2,879.84
Pension Annuity & Group Segment	1,502.57	1,251.59
Unit Linked Segment	2,677.15	2,688.87
Total Policyholders' Funds	7,920.14	6,820.30
Shareholders' Funds	559.05	449.27
Unclaimed Policies Fund	9.36	20.07
Total Assets Under Management	8,488.55	7,289.64

Under Unit Linked Products, your Company offers multiple fund options, viz., Equity, Debt & Hybrid to suit the varying levels of risk appetite of the policyholders. Under equity funds, investments are restricted to equity and money market instruments. Under debt fund, investments are restricted to fixed income and money market instruments whereas under hybrid funds, investments are made in equity, fixed income and money market instruments. For all these funds, investment pattern is stipulated with varying exposure limits for each of permissible asset categories like equity, debt etc.

Assets Under Management increased by 16.5% to ₹ 8,489 Crores in FY 2018-19 from ₹ 7,290 Crores in FY 2017-18.

(₹ in Crores)



### **Investment Income**

Investment income increased to about ₹ 704 Crores in FY 2018-19 from about ₹ 567 Crores in FY 2017-18. This was mainly due to

- a) Increase in income of Non-linked segment (including Shareholder fund) to about ₹ 406 Crores for FY 2018-19 from about ₹ 328 Crores of last year, as the Asset Under Management under this segment increased to ₹ 5,812 Crores as at March 31, 2019 as against ₹ 4,601 Crores as at March 31, 2018; and
- b) Increase in income of Unit-Linked Funds to about ₹ 298 Crores from about ₹ 239 Crores for FY 2018-19 of last year, due to mark to market variation in Unit Linked



Funds (Equity index grew by 14.9% in FY 2018-19 against 10.2% in FY 2017-18)

Debt servicing on Fixed Income portfolio is satisfactory except there was a default on NCD's of IL&FS Limited.

The Company has an exposure to secured NCDs of IL&FS Limited amounting to ₹ 55 Crores, as at March 31, 2019. IL&FS Limited has defaulted on principal amount of ₹ 10 Crores and interest amount of ₹ 2 Crores, aggregating to ₹ 12 Crores, due on December 05, 2018. The details related to it are provided in Notes to Accounts of the Annual Financials for FY 2018-19.

### **Investment Yield on Fund**

Particulars	FY	FY	
	2018-19	2017-18	
With Realized Gains:			
- Shareholders' Funds	7.25%	8.01%	
- Policyholders Funds-Non linked	8.38%	8.60%	
- Participating	9.14%	8.87%	
- Non Participating	8.16%	8.51%	
Policyholders Linked – Non par	11.11%	17.33%	
With Un-realized Gains:			
- Shareholders' Funds	7.26%	6.29%	
- Policyholders Funds-Non linked	9.09%	5.31%	
- Participating	8.49%	5.34%	
- Non Participating	9.26%	5.30%	
Policyholders Linked – Non par	11.76%	8.97%	

During FY18-19, equity market index, Nifty, delivered return of 14.9%, with extreme downward volatility between September and November 2018. 10-year Benchmark G-Sec yield softened by 5 bps to 7.35% from 7.40% as at March 2018 with high volatility recording a high of 8.18% and low of 7.12%.

Return with Realized gains on Participating Fund improved to 9.14% in FY 2018-19 from 8.87% in FY 2017-18. However, on Non Par fund, it has come down to 8.16% from 8.51%. This was partly due to

- IL&FS exposure (non-recognition of income, write back of accrued interest and some provisioning); and
- Negative return on equity assets during FY 2018-19.

Return with Un-realised gains on Non-Participating Funds and Participating Funds improved substantially from around 5.30% in FY 2017-18 to 9.26% and 8.49% in FY 2018-19 respectively, mainly due to unrealized losses on debt securities as at March 31, 2018 recovered during the year (During FY 2017-18, yields rose by 71 bps from 6.69% to 7.40% and in FY 2018-19, fell by 5 bps to 7.35%).

### **Rural & Social Sector Obligations**

Continuing its focus towards rural and social sector, your Company has covered 35,227 lives under social category standing at 6.60% as against regulatory requirement of 5%.

Rural policies accounted for 35,895 standing at 37.39% as against the Regulatory requirement of 20%.

### **Human Resources and People Development**

Your Company concluded the year with 2600 employees on March 31, 2019. The average age of employees of your Company is 34 years and the female gender distribution is about 20%.

Key Human Resource Initiatives driven across the year include:

### A. Talent Acquisition Focus

### Alternate channels of Sourcing

Your Company further continued its journey to infuse young and energetic talent who bring in fresh perspectives and thoughts. We had seen encouraging trends with campus programs at various roles and plan is to continue the process.

### Chartered Accountant - Management Trainee Program

Management trainees were recruited from Chartered Accountant campus last year and post internship now are placed in entry level roles with Operations, Finance & Investment functions.

### Actuarial - Management Trainee Program

Your Company continues to recruit Management trainees to form a pool of budding actuaries. They have been placed across Valuation and Pricing verticals in Actuarial department.

### **B.** Learning & Development Focus

### Training Need Identification

Your Company embarked on a learning journey with initiating a robust and need based Training which will lead to designing targeted learning intervention and learning calendar for the organization.

### New Employee Orientation

New Employee Orientation (NEO), was designed as centralized monthly induction program for new joiners and was launched at the Corporate Office. For zonal employees also, inducting program in similar lines and focusing on functional training (in Sales) has been launched.

### C. Performance Management Focus

### Performance Assessment and Pay for Performance Framework

Your Company continues to drive "Performance" as the key differentiator among employees and their career growth. To drive this, multiple initiatives have been carried out, like frequent feedback sharing



mechanisms in addition to annual formal appraisal, Peer reviews for critical levels, 180 degree feedback etc.

### Reward & Recognition

Your Company has multiple platforms like "Shikhar" and "I Made A Difference" to recognize key behaviors and drivers of performance. It focuses on broad based rewards to include wholesome performance of employees and teams at the national level. In the closing year, organization recognized 56 such employees and teams for such exemplary performance and delivery.

### Careers Open To Talent (COTT)

COTT which encourages movement of internal talent through horizontal or cross-functional growth has continued and employees have used this opportunity to move into their desired roles. 11 employees had applied for COTT in FY 2018-19 which are under various stages of evaluation and movement

### D. Employee Engagement Focus

### Employee Assistance Program (EAP)

The organization has launched its flagship employee assistance program (EAP) in partnership with 1to1help for our employees. These services will provide assistance to employees through Online Counselling, Face to Face Counselling, Telephone Counselling, and Wellness Coaching. It is a confidential in nature and the services are provided free of cost to employees in our constant endeavor to provide them with comprehensive and balanced workplace and experience.

### **Corporate Governance and Board of Directors**

The Company has Board approved Corporate Governance Policy which is in line with Corporate Governance Guideline issued by IRDAI and provisions of the Companies Act, 2013. Your Company is committed to achieve the highest standard of Corporate Governance. A Corporate Governance Report of your Company is placed separately and enclosed herewith as **Annexure - A**.

### **CSR Initiatives and Policy thereon**

Your Company has constituted a Board level Corporate Social Responsibility Committee (the Committee) and has formulated a policy on Corporate Social Responsibility (the CSR Policy). Details of members of the Committee and the CSR Policy are available on website of the Company. Link is as follows: <a href="https://www.sudlife.in/about-us/csr">https://www.sudlife.in/about-us/csr</a>

Disclosure required under Companies Act, 2013 along with CSR spent in FY 2018-19 is placed in the **Annexure – B.** 

### **Extract of Annual Return**

Section 92 of the Companies Act, 2013 prescribes to prepare annual return at the close of the financial year containing various matters related to principal business activities, share capital, promoters, directors, shareholders, meetings, remuneration etc., and an extract thereof to include in Directors' Report. The extract of annual return in prescribed Form No. MGT – 9 is enclosed herewith and marked as **Annexure – C.** 

### **Management Discussion & Analysis Report**

Pursuant to PART IV of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Company) Regulations 2002, the Management Discussion & Analysis Report is placed separately and forms part of this Directors' Report.

### **Policy of Directors' Appointment**

Your Company has a policy on Corporate Governance to ensure the best governance in the Company. The policy is based on the provisions of the Companies Act, 2013 and IRDAI Guidelines on Corporate Governance.

The Corporate Governance Policy covers the following criteria for appointment of Director in the Company.

- A Nomination and Remuneration Committee recommends person for induction on Board based on "Fit and Proper Criteria" relating to integrity demonstrated in personal behavior and business conduct, soundness of judgment, and financial soundness.
- Directors must have relevant experience in areas of Finance and Management, having expertise in Insurance, Banking, Finance, Economics, Marketing, Technology, Human Resources etc. and qualifications / experience that are considered appropriate to the Company.
- Director should not have been convicted or come under adverse notice of the laws and the regulations involving moral turpitude or of any professional body.
- Director should possess the highest personal and professional ethics, integrity and values.
- Director must be willing to devote sufficient time and energy in carrying out their duties and responsibilities.
- Directors must have knowledge of the Company's business and products of the Company, so that they can guide the management and contribute towards growth of the Company.
- Directors should understand the material risks and issues that could affect the group entities.
- A person who is an insurance intermediary agent (except with the prior approval of IRDAI) or a person who is Director on the Board of other Life Insurance Company shall not be eligible to be a Director of the Company.



### **Remuneration Disclosure of Directors**

According to guidelines issued by IRDAI on Remuneration of Non-Executive Directors and Managing Director / Chief Executive Officer / Whole Time Directors of Insurers, all Insurers are mandated to disclose the qualitative and quantitative part of remuneration paid to its Managing Director / Chief Executive Officer / Whole Time Directors. In your Company, Managing Director & CEO is the only Whole Time Director.

In view of the same, the remuneration disclosures of Directors are detailed below:

### **Qualitative Disclosures:**

- Information relating to the design and structure of remuneration processes and the key features and objectives of Remuneration Policy of your Company
  - Design and Structure of Remuneration Process

Your Company is focused on practicing fair and transparent business by devising and implementing best corporate governance practices. An effective framework has been laid down in the Remuneration Policy to factor prudent risk and effective supervisory oversight in compensation payable to the Executive and Non-Executive Directors including Managing Director & CEO of the Company.

Your Company is committed to ensure that remuneration is aligned with the role and responsibilities of the Directors of the Company and has confidence in its fair and competitive remuneration policy which is at par with industry standards. Your Company leverages the same in order to attract and retain the best talent at all levels

The Company's Remuneration Policy is compliant with provisions of the Companies Act, 2013 and IRDAI Guidelines on Remuneration of Non-Executive Directors and Managing Director / Chief Executive Officer / Whole Time Director of Insurers.

Key Performance Indicators (KPIs) for the Managing Director & CEO and the performance threshold for long term and short term incentives are defined by the Nomination & Remuneration Committee (NRC) and Board, based on the financial and strategic plan approved by the Board.

### Key Features of policy pertaining to Managing Director & CEO

The Remuneration payable to Managing Director & CEO is recommended by the Board and approved by the IRDAI. The organizational performance as well as the individual performance of Managing Director & CEO are assessed by the NRC and Board and based on the assessment, they make

recommendations regarding compensation including variable pay for Managing Director & CEO. Organization performance and sustainability parameters linkages to Managing Director & CEO. The KPIs include a mix of both quantitative and qualitative aspects. Following are the Indicative parameters for formulating Performance:

- Persistency
- Solvency
- Grievance Redressal
- Expenses of Management
- Claim Settlement
- Claim Repudiations
- Overall Compliance Status
- Overall Financial position such as Networth Position of the Insurer, Asset under Management (AUM) etc.

Performance parameters, covering both financial and non-financial aspects, are fixed at the beginning of the financial year and are in line with the Board approved Business plan of the Company. Managing Director & CEO's performance is evaluated against these set of parameters and results into a performance rating which is the basis of payout of any reward component

### Description of the ways in which current and future risks are taken into account in the remuneration processes

To ensure remuneration is adjusted for all types of risks, consequently safeguarding alignment of compensation with prudent risk taking, your Company has taken into account adherence to the risk framework in conjunction with other pre-defined performance objectives. Remuneration payout are sensitive to the time horizon of the risks involved and symmetric to risk outcomes.

- Compensation is aligned to both financial and non-financial indicators of performance including controls like risk management, process perspective, customer perspective and others.
- These business objectives are balanced in nature, and comprise a holistic mix of financial, customer, people and process/quality and compliance objectives.
- Description of the ways in which the Company seeks to link performance during a performance measurement period with levels of remuneration

Your Company follows remuneration practices intended to drive meritocracy within the framework of prudent risk management and seeks to achieve a holistic mix of fixed and variable pay, with a higher proportion of variable pay at senior levels. Compensation is sought to be aligned with



both financial and non-financial indicators of performance. The design of the variable pay is linked to the individual employee's performance rating which is arrived on the basis of assessment of performance delivered against a set of pre-defined organization and individual performance objectives. These objectives are balanced in nature and encapsulate a holistic mix of financial, customer, people, and process/quality and compliance objectives.

### **Quantitative Disclosures:**

Quantitative disclosures pertaining to payment of remuneration to Managing Director & CEO is as under:

Particular	At March
Number of Managing Director & CEO/WTDs having received a variable remuneration award during the financial year	<b>31, 2019</b>
Number and total amount of sign on awards made during the financial year	Nil
Details of guaranteed bonus, if any, paid as joining / signing bonus	Nil
Total amount of deferred remuneration paid out in the financial year	Nil
Breakup of amount of remuneration awarded for the financial year	
<ul><li>Fixed (₹ in Crores)</li><li>Variable Pay</li></ul>	2.97
- Deferred (₹ in Crores)	0.89
- Non-Deferred (₹ in Crores)	1.44
Total amount of outstanding deferred remuneration	Nil

# Elements of Remuneration to Managing Director & CEO and KMPs

As per IRDAI guidelines, your Company has following KMPs as on March 31, 2019:

Name	Designation
Shri Girish Kulkarni	MD & CEO
Shri Hitoshi Yamaguchi	Dy. CEO & CFO
Shri Abhay Tewari	Appointed Actuary
Shri Y. V. Rao	Chief Investment Officer & Head Shared Service
Shri Yuichiro Abe	Chief Risk Officer
Shri Gnana William	Chief Internal Auditor
Shri Rakesh Kumar	
	Chief Compliance Officer
Smt. Sreemaya Athikkat	Chief Compliance Officer
Shri Abhay Mehra	Chief Distribution Officer
Shri Sanjay Karnatak	Chief Technology & Digital Officer

The details of elements of remuneration of Directors and KMPs as per the Corporate Governance Guideline issued by IRDAI as on March 31, 2019 is given as under:

(Amt in ₹)

Particulars	MD & CEO	KMPs
Salary and Bonus	48,875,172	84,689,223
Contribution to PF	1,680,001	2,827,549
Medical expenses and other allowances	347,690	944,184
NPS	1,400,004	1,918,653
Car Perquisites	549,186	90,203
Total	52,852,053	90,469,812

### **Remuneration to Non-Executive Directors**

As per Remuneration Policy of the Company, Non-Executive Directors including Independent Directors are eligible for sitting fees and reimbursement of actual expenses incurred for attending Board and Committee Meetings. Sitting fees payable to Non-Executive Directors who are nominated by Bank of India, Union Bank of India and Dai-ichi Life Holdings, Inc., being promoters of the Company, are paid to the respective promoter. Your Company pays sitting fee to its Non-Executive Directors including Independent Directors within the limit prescribed in the Companies Act, 2013 and IRDAI Guidelines. The sitting fee payable to Non-Executive Directors except Independent Directors are approved by the Shareholders and for Independent Directors, it is approved by the Board.

The Non-Executive Directors of your Company do not have any other material pecuniary relationships with the Company or its Directors, its Senior Management other than sitting fees for attending Board and Committee meetings.

Detail of sitting fee payable per meeting to Non-Executive directors are as under:

(Amt in ₹)

Sitting fee per Meeting	ID¹	NED <sup>2</sup>
Board	50,000	30,000
Committee	40,000	20,000

<sup>&</sup>lt;sup>1</sup> Independent Director

Details of sitting fee paid to Directors for meetings attended by them during FY 2018-19 is covered under Corporate Governance Report.

# Disclosures under Rule 5 of Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014

As per Rule 5 of Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014, details of the top ten employees in terms of remuneration drawn and employees of the Company who are employed throughout the financial year 2018-19 drawing remuneration not less than Rupees One Crores and Two Lakhs per annum and who are employed

<sup>&</sup>lt;sup>2</sup> Non-Executive Director



for part of the year drawing remuneration not less than Rupees Eight Lakh Fifty Thousand per month is forming part of the Directors' Report for the year ended March 31, 2019 and enclosed herewith which is marked as **Annexure - D.** Details of such employees is available with the Company Secretary and the Shareholders may contact him for such information.

### **Declaration by Independent Directors**

Central Government has prescribed the criteria for the appointment of Independent Director vide section 149(6) of the Companies Act, 2013. IRDAI vide its guideline on Corporate Governance mandates to appoint minimum three Independent Directors. Since March 2017, your Company has three Independent Directors on Board. All Independent Directors meet the criteria of independence prescribed under section 149(6) and have submitted their declaration to that effect. Your Company has relied on the declaration of independence provided by the Independent Directors as prescribed under section 149(7) of the Companies Act, 2013 and placed at the Board Meeting of the Company.

### **Familiarization program for Directors**

Your Company organizes familiarization program particularly for Independent Directors at the time of their appointment and for other than Independent Directors, new directors are being updated with all necessary information of the Company at the time of appointment about Promoters, Charters, Nature of Business, Organizational Structure, Pan India Presence, Vision, Philosophy and Mission of the Company which helps them to contribute in achieving common goal for the Company. All Independent Directors are on Board since 2017 and an induction program was organized for them in January 2018.

Directors are familiarized with their roles, rights and responsibilities in the Company as well as with the nature of industry and business model of the Company through induction programs.

Deed of Covenant with the Company is executed in duplicate for every new Director wherein Director agrees with his/her roles and responsibilities towards the Company.

# **Evaluation of Performance of Board/ Committees and Individual Directors**

The Board of Directors of your Company initiated performance evaluation of Board, its Committees and Directors since 2015. Since then your Company has improved in the process of evaluation of performance. The Nomination and Remuneration Committee (NRC) plays an important role structuring the framework for evaluation process.

For FY 2018-19, A Board approved checklist was circulated to the Directors and they evaluated the performance of the Board, Committees and other individual Directors and submitted their response to the Chairperson of NRC. Based on the evaluation sheets received from the Directors, the

Company Secretary, in consultation with the Chairperson prepared a report in the Board approved format and submitted to NRC and Board for noting.

### **Transaction with Related Party**

Your Company has a Board approved policy on transaction with Related Parties to ensure the compliance of Companies Act, 2013 and Rules thereon and the guidelines issued by IRDAI. All related party transactions are preapproved by the Board / Shareholders as the case may be. During the year, there was no material significant related party transactions with the Directors, Key Management Person and relatives of the Directors that would have a potential conflict of interest with the Company at large. As per section 177, read with section 188 of the Companies Act, 2013, transactions with related parties entered into by the Company in the ordinary course of business at arms-length basis are approved by the Audit & Ethics Committee of the Board. Other than armslength basis transaction with related parties are approved by the shareholders as per the provision of Companies Act, 2013. All related party transactions in the ordinary course of business at arms-length basis are also being quarterly ratified by the Audit and Ethics Committee of the Board. Detail particulars of contracts or arrangements with related parties referred to in section 188(1) of Companies Act, 2013 is enclosed and marked as Annexure - E.

### **Dematerialization of Shares**

Ministry of Corporate Affairs vide their notification dated September 10, 2018 mandated issue and transfer of equity shares by unlisted companies in dematerialized form only.

Your Company has provided the facility to its shareholders for converting their physical shares in demat form by registering itself with CDSL and NSDL since FY 2016-17. Karvy Fintech Private Limited (Formerly known as Karvy Computershare Private Limited) is Registrar and Transfer Agent (RTA) for maintenance of shares in the demat format.

All three promoters of the Company are holding their shares in the electronic form except 5 equity shares held in physical form mainly by nominee of the promoters. After the said notification by MCA, none of the share got transferred in physical form. Details of shares held in physical and electronic form are given in extract of annual return in Form MGT 9 which is enclosed with the report.

### **Statutory Auditors and their Report**

### **Auditor**

In view of the applicability of section 139(5) of the Companies Act, 2013, Comptroller and Auditor General of India appoints Statutory Auditors for your Company. Accordingly, the Comptroller and Auditor General of India appointed M/s S. Jaykishan and M/s B. N. Kedia & Co. as joint statutory auditors of the Company for FY 2018-19.



### **Auditors' Report**

The Statutory Auditors of your Company have relied upon the Appointed Actuary's certificate on actuarial valuation of liabilities for policies in force as at March 31, 2019 for forming their opinion on the financial statements of the Company.

The Appointed Actuary has duly certified the actuarial valuation of liabilities for policies in force as at March 31, 2019 and in his opinion, the assumptions for such valuation (Refer Schedule 16 -B, Note 2 of Annual Accounts) are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with the Authority.

The Auditors' Report (including annexure thereof) to the members does not contain any qualification or adverse remarks and therefore, do not call for any further comments under section 134(3)(f) of the Companies Act, 2013.

# Comments of the Comptroller & Auditor General of India (C&AG) on the accounts of the Company

The Comptroller & Auditor General of India has conducted a supplementary audit under section 143(6)(a) of the Companies Act, 2013 of the financial statements of the Company for the year ended March 31, 2019. As advised by the Office of the C&AG vide their letter dated July 15, 2019, the comments of C&AG for the year 2018-19 along with the management replies thereto are enclosed as **Annexure - F**.

### **Internal Auditors**

Your Company has a separate Internal Audit Department for evaluating the efficacy and adequacy of internal control system. The Department conducts internal audit of corporate functions, branches and coordinates various regulatory audits. The Department is headed by Chief Internal Auditor and to maintain independence and objectivity, the Chief Internal Auditor has dual reporting to Managing Director & CEO and Audit & Ethics Committee of the Board.

The scope, authority and procedures of Internal Audit are defined in the Risk Based Internal Audit Policy of the Company. The policy is reviewed every year and detailed Annual Risk Based Internal Audit plan is approved by the Audit & Ethics Committee and Board.

The systems, standard operating procedures and controls implemented are also reviewed by the internal audit team. The key audit observations along with management responses are presented to the Audit & Ethics Committee on a quarterly basis for noting and necessary directions to the management.

### **Internal Financial Control**

The Companies Act, 2013 and Rules thereunder, requires the Board of Directors, to lay down adequate and effective internal financial controls with reference to the Financial Statements and include it in the Board report. It also requires Independent Directors to satisfy themselves that financial controls are robust and defensible. The Company has established an internal control framework comprising internal controls over financial reporting, operating controls and fraud prevention controls.

The In-house Internal Audit Department of the Company undertakes rigorous testing of the control environment and has evaluated the Internal Financial Controls (IFC). No significant deficiencies or material weaknesses were identified in the design and/or operation of internal controls which would result in material misstatement/ errors in the financial statements.

The Statutory Auditors have also tested the effectiveness of the Internal Controls Over Financial Reporting (ICOFR) independently and no significant deficiencies or material weaknesses were identified in the design and/or operation of internal controls which would result in material misstatement/errors in the financial statements, the opinion in this regard is given in the auditor's report.

### **Secretarial Auditor**

M/s Mehta & Mehta conducted Secretarial Audit and submitted its report pursuant to section 204 of the Companies Act, 2013. The Secretarial Audit Report for the financial year ended March 31, 2019 does not contain any qualification, reservation or adverse remark. The report is enclosed herewith marked as **Annexure - G**.

### **Maintenance of cost records**

Pursuant to Section 148(1) of the Companies Act, 2013 read with Rule 3 of the Companies (Cost Records and Audit) Rules, 2014, maintenance of cost records for the services rendered by the Company is not required.

### Particulars of Loan, Guarantee and Investment

In terms of the provisions of sub-section 11 of section 186 of the Act, read with the clarification given by the Ministry of Corporate Affairs under the Removal of Difficulty Order dated February 13, 2015, the provisions of section 186 of the Act relating to loans, guarantees and investments do not apply to the Company.

# Significant and Material Order passed by Regulator or Court or Tribunal

There was no significant and/or material order passed by Regulator or Court or Tribunal against your Company impacting the going concern status and Company's operations in future.

# Disclosure under the Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013

Your Company has in place a policy for prevention of sexual harassment in accordance with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition



& Redressal) Act, 2013. Internal Complaints Committee has been set up to redress complaints received regarding sexual harassment. As per the provision of the said Act, names of members of the Internal Complaints Committee, complaint mechanism and the penal consequences of sexual harassment are displayed. All employees (permanent, contractual, temporary, trainees) are covered under this policy. During the year the Committee had received one complaint under the Act which was redressed and closed.

# Disclosures under Rule 8 of Companies (Accounts) Rules, 2014

### A. Conservation of energy:

- (i) Though your Company has not carried on any manufacturing activities, it had taken steps to conserve energy in its office, consequent to which energy consumption minimized.
- Since your Company has not carried on any industrial activities and utilization of energy only confines to office equipment there is no further steps taken for utilizing alternate sources of energy.
- (iii) No additional Proposals/Investments were made on energy conservation equipment to conserve energy.

### B. Technology absorption

The Life Insurance Industry has evolved considerably catering to the changing landscape and customer needs and leveraging technology developments. Your Company has been at the forefront of technology adoption and moving towards next level of Digitization.

Multiple initiatives in these areas have led to more straight through processing, faster customer response times and automation of processes. The key technological initiatives taken up in the financial year 18-19 include

- (i) In order to strengthen overall risk controls of the organizations, the Customer Protection Officer (CPO) App got introduced which helps in interacting with the customer directly from the operations side. It also helps in building trust with the customer. The CPO App enables the interactions with the customer to be captured along with functionalities of geo-tagging during the point of visit.
- (ii) In order to create sales funnel and tracking of customer interactions, AIMS App for Distribution team got launched. The App has multiple functionalities which include recording customer details, scheduling appointments, remarks for the appointments, geo-tagging, etc.
- (iii) At corporate office, to enhance operational efficiencies, various workflows towards customer servicing transactions like Assignment &

Reassignment, FLC Phase2, Maturity, Termination etc. were made live.

- (iv) In order to strengthen our integration with Bank of India (BOI) and real time data exchange for new business, integration with core banking (CBS) and SUDL systems were undertaken. This enabled reduction in processing time for new business issuance.
- (v) Groups claims workflow was made live so as to improve efficiency in groups claims and standardization towards the claims processing.

### C. Foreign exchange earned and used

- (i) The disclosure requirement relating to exports, initiatives taken to increase exports: Development of new export markets for products and services and export plans is not part of the insurance business of the Company and accordingly it is not applicable.
- (ii) Foreign Exchange earned during the year: As per the prevailing regulations, your Company is not permitted to do any business outside India and hence there is no foreign exchange inflow during the year (PY 'NIL').
- (iii) Foreign exchange outgo during the year was ₹ 3.65 Crores as against ₹ 19.05 Crores in previous Year. Foreign exchange outgo during the year contains ₹ 2.67 Crores towards reinsurance payment and ₹ 0.98 Crores towards foreign travel. During the previous year reinsurance payment was on higher side mainly on account of PMJJBY business.

### **Directors' Responsibility Statement**

In accordance with the requirements of section 134(5) of the Companies Act, 2013, the Board of Directors wishes to confirm the following:

- that in preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any.
- (ii) the directors had selected such accounting policies and applied consistently as per the provision of the Insurance Regulatory and Development Authority Act, 1999 and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of your Company as on March 31, 2019 and of profit and loss of your Company for that period.
- (iii) that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities.





- (iv) that the annual accounts have been prepared on a going concern basis.
- (v) the directors have devised proper systems to ensure compliances with the provisions of all applicable laws and that such systems were adequate and operating effectively.

### **Appreciation**

The Board is grateful to the Insurance Regulatory and Development Authority, Reserve Bank of India, Comptroller and Auditor General of India and Government of India for their continued support and guidance. The Board is appreciative of Company's Statutory Auditors, Secretarial

Date: Mumbai Place: July 26, 2019 Auditors and all other Auditors for their guidance and professional co-operations.

The Board is also grateful to its Policyholders for reposing confidence, Channel Partners and RRBs sponsored by partner Banks for their support.

The Directors take this opportunity to thank the Joint Venture Partners viz., Bank of India, Union Bank of India and Daiichi Life Holdings Inc. for their invaluable contribution in supporting the Company's products and providing marketing strategies and collaboration in the operations and business development endeavors of the Company.

The Directors also take this opportunity to thank all employees for their hard work, dedication and commitment.

On behalf of the Board of Directors

For STAR UNION DAI-ICHI LIFE INSURANCE CO. LTD.

Rajkiran Rai G. Girish Kulkarni

Chairperson Managing Director & CEO

DIN: 07427647 DIN: 01683332



# Annexure – A

### **Corporate Governance Report**

# COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

The Company's Philosophy on Corporate Governance is claimed at enabling its Board and Top Management in conducting its business in an efficient and transparent manner and in meeting its obligations to shareholders and other stakeholders. The objective to promote good Corporate Governance stems from the Company's firm belief that it's a key element in improving the economic efficiency of the Company, which helps in ensuring that interests of all stakeholders are protected and that failure to implement it could have a cost beyond regulatory issues.

### **COMPANY'S VISION, PHILOSOPHY AND VALUES**

Considering the 100 years+ existence of each of our promoters and their governance structure, we decided to imbibe this vision in our DNA which makes us responsible and confident. These Values define our character as a team and as an Insurance provider.

The vision, philosophy and values of the Company are:

- VISION To be the Trustworthy Lifelong Insurance Partner
- PHILOSOPHY Converting Transactional Relationships into Subscriptional Relationships
- VALUES Passion, Simplicity, Integrity, Ambition, Humility, Innovation

### **BOARD OF DIRECTORS**

The Board of Directors (the Board) of your Company have ultimate responsibility for management, direction, performance and long-term success of business as a whole. The Board maintain the fiduciary position in the Company. The Board has delegated its operational power to the Managing Director & CEO of the Company. The Board functions through various committees which have been constituted as per the regulatory guidelines.

### **Composition**

The composition of the Board is in compliance with the Companies Act, 2013 and requirements as stipulated under regulations laid down by the IRDAI on Corporate Governance. The Company has an active, experienced

and a well-informed Board of Directors. The Directors bring to the Board a wide range of experience and skills. The Independent Directors are eminent personalities with significant expertise in the fields of finance, insurance, public affairs, corporate governance, business strategies, behavioral science and marketing. The Company has appropriate mix of Executive, Non-Executive and Independent Directors to maintain the professionalism and independence of Board of Directors.

As per current structure, Company can have maximum 12 directors and among all Directors, at least one Director shall be a woman director as per the Companies Act, 2013. The Composition of Board as on March 31, 2019 and the Board structure stipulated in Article of Association are as under:

Composition of Board	Maximum No. of Directors as per AOA	
Non - Executive Directors  Dai-ichi Life's Nominees  Bank of India's Nominees  Union Bank of India's Nominees	7 3 2 2	
Executive Director  • Managing Director & CEO	<b>1</b>	<b>1</b>
Others including Independent Directors Independent Directors* Other		<u>3</u> 3
Total	12	10

\*Out of 3 independent directors, the Company has one woman director.

As per disclosure(s) received from the Directors, none of the Director holds directorship in more than the statutory limit prescribed under the Companies Act, 2013 and they are also not holding directorship in any other Life Insurance Company. All Directors have signed the Deed of Covenant with the Company in the IRDAI prescribed format. None of the Directors of the Company are inter-se related to each other.



### Details of Directors and their Directorship in other companies for FY 2018-19 are as under:

Name of Directors	Qualification Sp	Specialization	DIN	Director- ships in other Companies*	No. of committees other than SUD**	
					Member	Chairperson
Non-Executive Directo	or nominated by Dai-i	:hi Life				
Shigeo Tsuyuki	Bachelor of Law	Life Insurance	06893960	-	-	-
Hidehiko Sogano	Post Graduate	Life Insurance	08099722	-	-	-
Hisashi Takada	Graduate	Life Insurance	08251464	-	-	-
Chieko Hasunuma	Graduate	Life Insurance	07598299	-	-	-
Norimitsu Kawahara	Graduate	Life Insurance	01951958	-	-	-
Non-Executive Directo	or nominated by Bank	of India				
Devender Paul Sharma	B.Sc.,B.Com, LLB, M.A.(Eco), CAIIB	Banking	08238895	-	-	-
Parshuram Panda	B.Sc.(Agriculture), CAIIB, DIBF	Banking	08049888	-	-	-
Non-Executive Directo	or nominated by Unior	n Bank of India	-			
Rajkiran Rai G.	B.Sc.(Agri), CAIIB	Banking	07427647	4	1	-
B. Sreenivasa Rao	M.Sc.(Agri), CAIIB	Banking	08263305	1	-	-
A. K. Goel	B.Com, CA, CAIIB	Banking	07266897	2	-	_
Executive Director - M	lanaging Director & Cl	<b>O</b>				-
Girish Kulkarni	B.Sc., M.B.A.	Life Insurance	01683332	-	-	-
Independent Director	•					•
Neharika Vohra	M.A. (Developmental & Ed. Psychology), M.A. & Ph.D (Social Psychology)	Behavioural Science	06808439	2	-	-
Ramesh Adige	BE (Hons.), MBA, FMS	Public Affairs, Strategic Planning & CG	00101276	2	1	2
S. Ravi	B.Sc. FCA, M.Com, DISA	Finance	00009790	3	1	2

<sup>\*</sup>Directorship as on March 31, 2019 or on the date of cessation, if any, includes Indian Public Companies and private companies which are subsidiary of Public Companies

### **Tenure**

### **Re-appointment of Rotational Director**

In terms of section 152 of the Companies Act, 2013, Shri Hidehiko Sogano would retire by rotation at the forthcoming Annual General Meeting and is eligible for re-appointment. He has offered himself for re-appointment.

### **Directors On-boarded**

During FY 2018-19, following Directors were appointed as an additional Director:

Name of Directors	Date of Appointment
Hidehiko Sogano	27-Apr-18
Devender Paul Sharma	26-Oct-18
Hisashi Takada	26-Oct-18
B. Sreenivasa Rao	26-Oct-18
Rajkiran Rai G.	13-Dec-18

Appointment of Shri Hidehiko Sogano was regularized in 11<sup>th</sup> Annual General Meeting of the Company held on September 19, 2018.

Shri Devender Paul Sharma, Shri Hisashi Takada, Shri B. Sreenivasa Rao and Shri Rajikiran Rai G. were appointed as an Additional Director since last Annual General Meeting. The Company will regularize ceasing Directors in the forthcoming Annual General Meeting after receiving required documents in compliance to the provisions of section 160 of the Companies Act, 2013.

### **Ceased Directors**

During FY 2018-19, following Directors ceased from the directorship of the Company along with membership of various Committees of the Board with effect from the date of cessation:

<sup>\*\*</sup> Audit Committee and the Shareholders' Grievance Committee are considered for this purpose



Name of Directors	Date of Cessation (w.e.f.)	Rationale for Cessation
Norimitsu Kawahara	25-Apr-18	Change of his responsibility in Dai-ichi Life Holdings Inc.
Parshuram Panda	28-Jul-18	Change of his responsibility in Bank of India
Chieko Hasunuma	25-Oct-18	Change of her responsibility in Dai-ichi Life Holdings, Inc.
A. K. Goel	02-Nov-18	Elevated as MD & CEO of UCO Bank.

All Board members appreciated and put on record of valuable contribution made by the ceased Directors in the success of the Company.

### **Role of the Board of Directors**

The primary role of the Board of Directors is to protect the interest of the Policyholders and Shareholders. With a goal of optimizing long term value of the stakeholders, the Board play a significant role of providing guidance and strategic direction to the Management. The Board sets strategic goals and seeks accountability for their fulfillment. It also direct and exercise appropriate control to ensure that the Company is managed in a manner that fulfills stakeholders' aspirations.

### **Role and Duties of Independent Directors**

The guidelines, role, functions and duties etc. of Independent Directors are broadly set out in a code described in Schedule IV of the Companies Act, 2013.

The role of an Independent Director is considered to be of a great significance. The role they play in the Company broadly includes:

- Improving corporate credibility, governance standards, and the risk management
- Safeguarding the interest of all stakeholders
- Analyzing the performance of management
- Mediating in situations like conflict between management and the shareholder's interest etc.

### **Board and Committee Meetings Procedure**

As a good Corporate Governance practice, in the beginning of every financial year, the Board approves annual schedule of the meetings. The Management prepares detailed agenda of the meeting and the agenda papers are being circulated to the Directors seven days in advance from the date of the meeting scheduled except agenda pertaining to unpublished price sensitive information. This practice gives sufficient time to the Directors to understand the agenda of the meeting and it makes easy for them to share their views during the meeting which also helps in protecting the interest of the Company and its stakeholders. It also helps them to discharge their duties. Senior Management including Chief Risk Officer are being invited to attend the Board and its Committee meetings so as to provide additional inputs to agenda items, if required.

The Company Secretary is responsible for convening of the Board and Committee Meetings in compliance with the provisions of Companies Act, 2013 and Rules thereon as well as IRDAI Guidelines. As per business requirement, the Company Secretary guides the management on approval of any agenda through Circular Resolution. The Company Secretary is also responsible for collation, review and distribution of all papers submitted to the Board and Committees for their consideration. The Company Secretary assures the Board and its Committees on compliance and governance principles and ensures appropriate recording of minutes of the meetings. Since 2015, the Company has web-based application for transmitting Board and Committee agenda and other relevant papers. It helps in reducing paper consumptions and it gives online and offline access of agenda papers and other important documents like Memorandum of Association, Article of Association, Corporate Governance Report, Annual Planner for Board and Committee Meetings etc.

The Managing Director apprises the Board on the overall performance of the Company every quarter. The Board periodically reviews the strategy, annual business plan and capital expenditure budgets and risk management. It also reviews the compliance reports of the laws applicable to the Company, internal financial controls and financial reporting systems, minutes of the Board/ Committee Meetings of the Company, adoption of quarterly/half-yearly/ annual results. The Company Secretary monitors the Board and Committee proceedings to ensure that terms of reference/charters are adhered to, decisions are properly recorded in the minutes and actions on the decisions are tracked. Meeting effectiveness is ensured through clear agenda, pre-circulation of material in advance, detailed presentations at the meetings and reporting the status on actionable.

During the financial year, Board of Directors also availed Video Conference (VC) facility to participate in the Board and Committees meetings. The Company took due care for all the compliances as required as per the provisions of section 173 of the Companies Act, 2013 and Rule 3 & 4 of the Companies (Meetings of Board and its Powers) Rules, 2014.

### **Board Meetings**

During FY 2018-19, the Board met 6 (six) times and the gap between two Board Meetings was not more than 120 days.

Detail of Board Meetings, attendance at its meeting and sitting fee paid to the directors are set out as under:

Meetings during FY 2018-19		
No. of Board Date of Meeting % of attendar Meeting		
11-Apr-18	78%	
27-Apr-18	100%	
23-May-18	89%	
27-Jul-18	78%	
26-Oct-18	89%	
09-Feb-19	80%	
	11-Apr-18 27-Apr-18 23-May-18 27-Jul-18 26-Oct-18	



# Attendance in Meetings and sitting fee paid in FY 2018-19

F1 2010-19			
Directors	Held	Attended	Sitting Fee (₹)
Rajkiran Rai G.	1	1	30,000
Shigeo Tsuyuki	6	2	60,000
Neharika Vohra	6	5	250,000
Ramesh Adige	6	6	300,000
S. Ravi	6	5	250,000
Hidehiko Sogano	5	5	150,000
Hisashi Takada	2	2	60,000
Devender Paul Sharma	2	2	60,000
B. Sreenivasa Rao	1	1	30,000
A. K. Goel	5	5	150,000
Parshuram Panda	4	3	90,000
Chieko Hasunuma	4	3	90,000
N. Kawahara	1	1	30,000
Girish Kulkarni	6	6	-
Total	-		1,550,000

In 72<sup>nd</sup> Board Meeting held on April 11, 2018, Smt. Neharika Vohra, Shri S. Ravi, Shri Ramesh Adige and Shri N. Kawahara attended meeting through video conference. In 76<sup>th</sup> Board Meeting held on October 26, 2018, Smt. Neharika Vohra and Shri S. Ravi attended meeting through VC.

### **Independent Directors' Meeting**

As required under Schedule IV of the Companies Act, 2013, the independent directors of the Company had their separate meeting on February 8, 2019. In the meeting they discussed on corporate governance practice of the Company and evaluated the performance of the Board, Committees and Directors.

### **BOARD COMMITTEES**

The Board has set up various Committees by delegating the overall monitoring responsibility to provide proper time for discharge of its significant corporate responsibilities. These Committees review the agenda and recommend the same with proper justification to the Board for approval. The Company has following 8 Board Committees in which Share Allotment Committee is a non-mandatory Committee:

- Audit & Ethics Committee
- Investment Committee
- Risk Management Committee
- Policyholders' Protection Committee
- Nomination & Remuneration Committee
- With Profits Committee
- Corporate Social Responsibility Committee (CSR Committee)
- Share Allotment Committee

### **Audit and Ethics Committee**

### **Terms & Reference**

Your Company has constituted Audit & Ethics Committee as per the provisions of section 177 the Companies Act, 2013 and IRDAI guidelines.

The terms of reference of the Audit and Ethics Committee inter alia include overseeing the Company's financial reporting process and disclosure of financial information to ensure that the Financial Statement is correct, sufficient and credible. The Committee is also responsible for recommending to the Board, the appointment, reappointment, replacement or removal of the auditors and the fixation of audit fees as well as to review their performances.

The responsibility of the Committee also includes reviewing the adequacy of internal control functions and systems, findings of any internal investigations by the internal auditors in matters relating to suspected fraud or irregularity or failure in internal control systems of material nature and report the same to the Board.

### Composition

The Audit and Ethics Committee comprises the following members as on March 31, 2019:

Name of Members	Designation
S. Ravi	Chairperson
	(Independent Director)
Ramesh Adige	Member
	(Independent Director)
Hidehiko Sogano	Member
	(Non-Executive Director)

During the year, Shri N. Kawahara ceased from membership of the Committee from the date of his cessation from directorship of the Company.

Ensuring compliance of IRDAI guidelines on Corporate Governance, S. Ravi, Independent Director of the Company is Chairperson of the Audit & Ethics Committee. S. Ravi is a Chartered Accountant by profession. All other members of the Committee are financially literate. The Chairperson of the Committee attends the Annual General Meeting to explain the queries of the shareholders. Statutory Auditors attend the Audit and Ethics Committee to present their report along with the observations, if any, before the Committee.

### **Meetings and Attendance**

Detail of Audit & Ethics Committee meetings (AECB) held during the year, attendance at its meetings and sitting fee paid to directors are set out as under:

Meetings during FY 2018-19				
No. of AECB	Date of Meeting	% of attendance		
Meeting				
43 <sup>rd</sup>	26-Apr-18	100%		
44 <sup>th</sup>	26-Jul-18	100%		
45 <sup>th</sup>	25-Oct-18	100%		
46 <sup>th</sup>	08-Feb-19	100%		



Attendance in Meetings and sitting fee paid in FY 2018-19			
Members	Held	Attended	Sitting Fee (₹)
S. Ravi	4	4	160,000
Ramesh Adige	4	4	160,000
Hidehiko Sogano	3	3	60,000
Total	•	•	380 000

During the year, Shri S. Ravi attended 45<sup>th</sup> AECB meeting held on October 25, 2018 through video conference.

### **Functions during the year**

During the year under review, the Committee, inter alia, reviewed the quarterly/half yearly/annual financial statements, reports by Statutory/CAG/Internal/Concurrent auditors, management audit, recommendation of interim dividend, appointment of auditors, compliance matters, progress made on Ind AS (IFRS) implementation & GST, statement of significant related party transactions, scope & plan for Internal Audit, reports & communication from IRDAI, internal financial controls, report on instances of fraud cases and the action taken by the Company, Whistle Blower cases, Suspicious Transactions, Suspense Account break-up, Break up and Ageing of Proposal/ Premium deposits and annual review of policies of the Company etc.

### **Investment Committee**

### **Terms & Reference**

The Investment Committee is set up in compliance with the provisions of the IRDAI (Investment) Regulations, 2000. The primary function of the Investment Committee is to formulate the policies pertaining to liquidity, prudential norms, exposure limits, stop loss limits, management of all investment and market risks, management of assets liabilities mismatch, investment audits and investment statistics, etc. and to ensure adequate returns on Policyholders' and Shareholders' funds consistent with the protection, safety and liquidity of such funds.

### **Composition**

The Investment Committee (IC) comprises of the following members as on March 31, 2019:

Name of Member	Designation
B. Sreenivasa Rao	Chairperson
	(Non-Executive Director)
Hidehiko Sogano	Member
	(Non-Executive Director)
D. P. Sharma	Member
	(Non-Executive Director)
Girish Kulkarni	Member
	(MD & CEO)
Hitoshi Yamaguchi	Member
	(Dy.CEO & CFO)
Abhay Tewari	Member
	(Appointed Actuary)
Y. Venkat Rao	Member
	(Chief Investment Officer)
Yuichiro Abe	Member
	(Chief Risk Officer)

During the year, Shri A.K. Goel, Shri N. Kawahara and Shri Parshuram Panda ceased to be member of the Committee from the date of their cessation from directorship of the Company.

### Meetings, Attendance and Sitting Fee

Detail of Investment Committee meeting held during the year, attendance at its meetings and sitting fee paid to directors are set out as under:

Meetings during FY 2018-19			
No. of IC Meeting	Date of Meeting	% of Attendance	
37 <sup>th</sup>	26-Apr-18	100%	
38 <sup>th</sup>	26-Jul-18	88%	
39 <sup>th</sup>	25-Oct-18	100%	
40 <sup>th</sup>	08-Feb-19	88%	

Attendance in Meetings and sitting fee paid in FY 2018-19			
Members	Held	Attended	Sitting Fee (₹)
B. Sreenivasa Rao	1	1	20,000
Hidehiko Sogano	3	3	60,000
D. P. Sharma	1	1	20,000
Girish Kulkarni	4	4	-
Hitoshi Yamaguchi	4	4	-
Abhay Tewari	4	4	-
Y. Venkat Rao	4	3	-
Yuichiro Abe	4	4	-
A. K. Goel	3	3	60,000
Parshuram Panda	2	1	20,000
Total	-	•	180,000

### **Functions during the year**

During the year, the Committee reviewed the market outlook, investment performance, its returns, performance attribution of equity funds, concurrent audit reports, compliance issues, investments in Alternate Investment Fund (AIF) as Permissible Investment, status on compliance matters, circulars issued during the period and time to time reviewed the Investment Policy, Stewardship policy, Standard Operating Procedures – Back / Front Office, Asset Liability Management Policy of the Company, compliance of Employee's Dealing Guideline and Status Report on Stewardship Activities.

### **Risk Management Committee**

### **Terms & Reference**

The Risk Management Committee (RMC) is set up to supervise risks across various lines of business of the Company including management of assets and liabilities. It assists the Board in effective operation of the Risk Management System, risk exposure and action taken to manage the exposures and mitigating the risk involved. It advises the Board about risk management in relation to strategic and operational matters and ensures effective supervision of functioning of Risk Management Committee of Executives.



### **Composition**

The Risk Management Committee including Management of Assets & Liabilities comprises of following members as on March 31, 2019:

Name	Designation
S. Ravi	Chairperson (Independent Director)
Hidehiko Sogano	Member (Non-Executive Director)
B. Sreenivasa Rao	Member (Non-Executive Director)
D.P. Sharma	Member (Non-Executive Director)
Girish Kulkarni	Member (MD & CEO)

During the year, Shri A.K. Goel, Shri N. Kawahara and Shri Parshuram Panda ceased from membership of the Committee from the date of their cessation from directorship of the Company.

The Chief Investment Officer, Appointed Actuary, Dy. CEO & CFO and Chief Risk Officer are invitees of the Risk Management Committee meetings.

### Meetings, Attendance and Sitting Fee

Detail of Risk Management Committee (RMC) meeting held during the year, attendance at its meetings and sitting fee paid to directors are set out as under:

Meetings during FY 2018-19		
No. of RMC Meeting	Date of Meeting	% of Attendance
32 <sup>nd</sup>	26-Apr-18	100%
33 <sup>rd</sup>	26-Jul-18	80%
34 <sup>th</sup>	25-Oct-18	100%
35 <sup>th</sup>	08-Feb-19	80%

Attendance in Meetings and sitting fee paid in FY 2018-19			
Members	Held	Attended	Sitting Fee (₹)
S. Ravi	4	4	160,000
Hidehiko Sogano	3	3	60,000
B. Sreenivasa Rao	1	1	20,000
D.P. Sharma	1	0	-
Girish Kulkarni	4	4	-
A. K. Goel	3	3	60,000
Parshuram Panda	2	1	20,000
Total		•	320,000

Shri S. Ravi attended 34<sup>th</sup> RMC meeting held on October 25, 2018 through video conference.

### **Functions during the year**

During the year, the Committee reviewed assessment of the risk, risk matrices, Risk Management, Assets and Liabilities

Management analysis, report on fraud control framework, Risk rating index, Corporate level and Department level risks, report on instances of fraud cases and the action taken by the Company against the employees involved in frauds/malpractices, report on Business Continuity Management, Outsourcing Vendor Evaluation, Product and Fund Performance, cyber security and reviewed Information Security Policy, Business Continuity Management Policy etc.

### **Policyholders' Protection Committee (PPC)**

### **Terms & Reference**

The responsibility of the Policyholders' Protection Committee is to ensure that Policyholders have access to redressal mechanism, establish policy and procedures for creation of a dedicated unit to deal with customer complaints and to resolve disputes expeditiously. It reviews the redressal mechanism and also status of complaints at periodic intervals and provides information in this regard to Policyholders. It also reviews claim performance and payment dues to the policyholders as required by IRDAI. The Committee is responsible to frame policies and procedures to protect the interest of Policyholders and for ensuring compliance with the advertisement and disclosure norms prescribed by the Insurance Regulatory and Development Authority.

### Composition

The Policyholders' Protection Committee comprises of following members as on March 31, 2019:

Name	Designation
Ramesh Adige	Chairperson (Independent Director)
Neharika Vohra	Member (Independent Director)
Hidehiko Sogano	Member (Non-Executive Director)
D.P. Sharma	Member (Non-Executive Director)
B. Sreenivasa Rao	Member (Non-Executive Director)

G. P. Kohli, Ex-Managing Director of Life Insurance Corporation of India has attended all meetings of Policyholders Protection Committee, as an Expert, as per the requirement of Corporate Governance Guideline issued by IRDAI.

During the year, Shri N. Kawahara, Shri A.K. Goel and Shri Parshuram Panda ceased from membership of the Committee from date of their cessation from directorship of the Company.

### Meetings, Attendance and Sitting Fee

Detail of Policyholders Protection Committee (PPC) meeting held during the year, attendance at its meetings and sitting fee paid to directors are set out as under:



Meetings during FY 2018-19			
No. of PPC Meeting		% of Attendance	
31st	27-Apr-18	75%	
32 <sup>nd</sup>	27-Jul-18	80%	
33 <sup>rd</sup>	26-Oct-18	100%	
34 <sup>th</sup>	08-Feb-19	100%	

Attendance in Meetings and sitting fee paid in FY 2018-19					
Members	Members Held Attended Sitting Fee (₹)				
Ramesh Adige	4	4	160,000		
Neharika Vohra	4	4	160,000		
Hidehiko Sogano	3	3	60,000		
D.P. Sharma	1	1	20,000		
B. Sreenivasa Rao	1	1	20,000		
A. K. Goel	3	2	40,000		
Parshuram Panda	2	1	20,000		
Total	•		480,000		

Smt. Neharika Vohra attended 33<sup>rd</sup> PPC meeting held on October 26, 2018 through video conference.

### **Functions during the year**

During the year, the Committee reviewed Customer Grievance update, Litigation Update and review of awards given by Insurance Ombudsman/Consumer Forums, Claim Performance and Payment of Dues to Policyholders and policies etc.

### **Nomination & Remuneration Committee**

### **Terms & Reference**

The Nomination and Remuneration Committee (NRC) is responsible for identifying persons who are qualified to become Directors and key management persons in accordance with the criteria laid down and recommend to the Board/Shareholders their appointment and removal.

Their function also includes formulating criteria for determining qualifications, positive attributes and independence of a director and recommends to the Board a policy, relating to the remuneration for the directors and key management persons.

### **Composition**

The Nomination and Remuneration Committee comprises of following members as on March 31, 2019:

Name	Designation
Neharika Vohra	Chairperson
	(Independent Director)
Ramesh Adige	Member
	(Independent Director)
S. Ravi	Member
	(Independent Director)
Hidehiko Sogano	Member
	(Non-Executive Director)
B. Sreenivasa Rao	Member
	(Non-Executive Director)
D.P. Sharma	Member
	(Non-Executive Director)

During the year, Shri A.K. Goel, Shri Parshuram Panda and Shri N. Kawahara ceased from membership of the Committee from the date of their cessation from directorship of the Company.

### Meetings, Attendance and Sitting Fee

Detail of Nomination & Remuneration Committee (NRC) meeting held during the year, attendance at its meetings and sitting fee paid to directors are set out as under:

Meetings during FY 2018-19				
No. of NRC Date of Meeting % of Attendo				
7 <sup>th</sup>	11-Apr-18	100%		
8 <sup>th</sup>	27-Apr -18	100%		
9 <sup>th</sup>	08-Feb-19	100%		

Attendance in Meetings and sitting fee paid in FY 2018-19			
Members	Held	Attended	Sitting Fee (₹)
Neharika Vohra	3	3	120,000
Ramesh Adige	3	3	120,000
S. Ravi	3	3	120,000
Hidehiko Sogano	1	1	20,000
B. Sreenivasa Rao	1	1	20,000
D.P. Sharma	1	1	20,000
A.K. Goel	2	2	40,000
Parshuram Panda	2	2	40,000
N. Kawahara	1	1	20,000
Total			520,000

Smt. Neharika Vohra, Shri S. Ravi, Shri Ramesh Adige, Shri N. Kawahara participated in 7<sup>th</sup> NRC meeting through video conference held on April 11, 2018.

### **Functions during the year**

During the year under review, Committee recommended to the Board, appointment of directors on fit and proper criteria, annual revision of salary, perquisites and Variable Pay of employees including Managing Director & CEO and Key Managerial Persons, Key Performance Index and Key Responsibility areas of Managing Director & CEO. The Committee also reviewed HR Policy, Remuneration Policy of Board members.

### **With Profits Committee**

### **Terms & Reference**

The Committee is set up to approve detailed working of the asset share, expenses allowed for, the investment income earned on the fund which are represented in the asset share as per IRDAI requirement.



### **Composition**

The With Profits Committee comprises of following members as on March 31, 2019:

Name	Designation
S. Ravi	Chairperson (Independent Director)
Hema Malini Ramakrishnan	Member (Independent Actuary)
Girish Kulkarni	Member (MD & CEO)
Hitoshi Yamaguchi	Member (Dy. CEO & CFO)
Abhay Tewari	Member (Appointed Actuary)

### Meetings, Attendance and Sitting Fee

During the year, 8<sup>th</sup> meeting of With Profit Committee was held on Feb 8, 2019 wherein all members of the Committee attended the meeting. Detail of attendance and sitting fee paid to directors are set out as under:

Attendance in Meetings and sitting fee paid in FY 2018-19			
Members Held Attended Sitting Fed			
S. Ravi	1	1	40,000
Hema Malini Ramakrishnan	1	1	-
Girish Kulkarni	1	1	-
Hitoshi Yamaguchi	1	1	-
Abhay Tewari	1	1	-
Total	-		40,000

Smt. Hema Malini Ramakrishnan is a member of Committee in the capacity of Independent Actuary and she gets only professional fees.

### Functions during the year

During the year under review, the Committee reviewed Bonus Philosophy of the Company, Bonus Workings, Bonus Declaration, Bonus Rates for participating policy, Expenses Allocation Policy, Terminal Bonus and additional Terminal Bonus as at March 31, 2019 and recommended the same to the Board for approval.

### **CSR Committee**

### **Terms & Reference**

The CSR Committee is formed to formulate CSR Policy, indicating activities undertaken by the Company and recommend budget allocation for CSR activities to the Board and to monitor it time to time etc.

### Composition

The CSR Committee comprises of following members as on March 31, 2019:

Name	Designation
Neharika Vohra	Chairperson (Independent Director)
Ramesh Adige	Member (Independent Director)
Hidehiko Sogano	Member (Non-Executive Director)
B. Sreenivasa Rao	Member (Non-Executive Director)
D. P. Sharma	Member (Non-Executive Director)
Girish Kulkarni	Member (MD & CEO)

During the year, Shri Parshuram Panda, Shri N. Kawahara a nd Shri A.K. Goel ceased from membership of the Committee from the date of their cessation from directorship of the Company.

### **Meetings, Attendance and Sitting Fee**

During the year, 6<sup>th</sup> meeting of CSR Committee was held on April 27, 2018 with 80% attendance. Detail of attendance and sitting fee paid to directors are set out as under:

Attendance in Meetings and sitting fee paid in FY 2018-19			
Members	Held	Attended	Sitting Fee (₹)
Neharika Vohra	1	1	40,000
Ramesh Adige	1	1	40,000
Girish Kulkarni	1	1	-
A.K. Goel	1	0	-
Parshuram Panda	1	1	20,000
Total		•	100,000

### **Functions during the year**

During the year, Committee approved CSR Policy and plan for CSR activities of the Company for FY 2018-19 along with their views towards CSR activities and recommended the same to the Board.

### **Share Allotment Committee**

### **Terms & Reference**

The Company has set up a Share Allotment Committee to offer, issue and allot equity shares to the Shareholders of the Company to expedite the process of allotment and issue of shares.



### Composition

The Share Allotment Committee comprises of following members as on March 31, 2019:

Name	Category
Girish Kulkarni	Member
	(MD & CEO)
Hidehiko Sogano	Member
	(Non-Executive Director)
D.P. Sharma	Member
	(Non-Executive Director)
B. Sreenivasa Rao	Member
	(Non-Executive Director)

During the year, Shri A.K. Goel, Shri Parshuram Panda, Shri N. Kawahara ceased from membership of the Committee from the date of his cessation from directorship of the Company.

During the year, the Share Allotment Committee not met as there was no issue and allotment of shares by the Company.

### **GENERAL BODY MEETINGS**

### 1. Details of last Three Annual General Meetings

Year	AGM No.	Location	Date	Time
FY 2017-18	11 <sup>th</sup>	11 <sup>th</sup> Floor, Vishwaroop I.T.	2018	10:00 a.m.
FY 2016-17	10 <sup>th</sup>	Park, Plot No.34, 35 & 38, Sector – 30A of IIP, Vashi,		11:30 a.m.
FY 2015-16	9 <sup>th</sup>	Navi Mumbai – 400703	27 <sup>th</sup> Sep, 2016	3:30 p.m.

# 2. Attendance of Director in AGM/EGM held during the year

Members	AGM 19-09-18
Neharika Vohra	Yes
S. Ravi	Yes
Girish Kulkarni	Yes
Shigeo Tsuyuki	No
Ramesh Adige	No
Hidehiko Sogano	No
A. K. Goel	No
Chieko Hasunuma	No
Rajkiran Rai G.	NA
Devender Paul Sharma	NA
Hisashi Takada	NA
B. Sreenivasa Rao	NA
Parshuram Panda	NA
N. Kawahara	NA

# 3. Details of Special Business passed by Special Resolution in the previous three AGMs

Date of AGM	AGM No.	Business Transacted by Special Resolution
19-09-2018	11 <sup>th</sup>	No business transacted by Special Resolution
28-09-2017	10 <sup>th</sup>	No business transacted by Special Resolution
27-09-2016	9 <sup>th</sup>	Related party transaction regarding CSR activities through SUD Life Foundation, registered trust of the Company

# 4. Details of Extra Ordinary General Meeting held in the previous three years

Year	EGM No.	Date & Time	Location						
FY 18-19	There was no EGM								
FY 17-18	There was	no EGM							
FY 16-17	6 <sup>th</sup>	14-10-16 3:30 p.m.	11 <sup>th</sup> Floor, Vishwaroop I.T.						
	7 <sup>th</sup>	02-02-17 11:00 a.m	Park, Plot No.34, 35 & 38, Sector – 30A of IIP, Vashi, Navi Mumbai - 400703						

### Details of Special Business passed by Special Resolution in the previous three EGMs

Date of EGM	EGM No.	Business Transacted by Special Resolution
02-02-17	<b>7</b> <sup>th</sup>	Issue of 8,964,143 equity share @ ₹ 120 each to Dai-ichi Life Holdings Inc. on preferential basis
14-10-16	6 <sup>th</sup>	Amendment in Article of Association
05-02-16	5 <sup>th</sup>	Increase in Authorized Share Capital of the Company

### Code of Conduct Under Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015

The Company has in place a Code of Conduct to Regulate, Monitor and Report Trades in securities by Designated Employees as defined in the Code of Conduct of the Insider Trading which is in conformity with the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 and amendment thereto from time to time. The Code is applicable to the Employees of the Company, Designated Persons, and their Immediate Relatives and Connected Persons, to the extent applicable. The objective of the Code is to prohibit insider trading in any manner by the Designated Persons and to maintain confidentiality of unpublished price sensitive information and access to information on a "need to know" basis.



### **Code of Conduct for Employees and Board**

In order to up hold the highest standards of ethical behavior, the Company encourages its employees to observe the code of conduct across the organization. The code of conduct for employees is incorporated in the HR Policy formulated by the Board and in case of Directors, it forms part of the Deed of Covenant.

### **Policies of the Company**

The Company has various Board approved policies in place which are either mandated by various regulator or voluntarily created for effective business function. It also helps to ensure best corporate governance practice in the Company. All polices of the Company are reviewed atleast once in every financial year by the respective Committee and thereafter, the Board approves the changes on recommendation of the respective Committees. The policies are as under:

- Accounting Policy: This policy is to ensure that the annual financial statements prepared by the management are in line with Regulatory Guidelines. During the year, the Policy was modified with the accounting treatment of Benefits paid and Contingent liability to align them with the industry practice and for better presentation of financial statements.
- 2) Anti-Fraud Policy: The policy is established to facilitate the development of controls which will aid in the detection, prevention and management of fraud. During the year, the policy was modified to remove procedural aspects to maintain consistency among various policy and re-arrangement of section.
- 3) Anti-Money Laundering (AML) Policy: The Policy is framed under Prevention of Money Laundering Act to avoid money laundering. During the year, the policy was modified to deal not only with the local AML/Combating the Financing of Terrorism laws and regulations but also with extra-territorial applications to the extent applicable to the Company.
- 4) Anti-Bribery and Corruption Policy: During the year, the Company has framed a new policy to ensure that all employees of the Company are aware of Anti-Bribery & Corruption compliance requirements and adhere to the same. The Policy is intended to provide guidance to employees and outsiders on Anti-Bribery and Corruption.
- 5) Asset Liability Management Policy: This policy is framed to maximize stake holder value and to protect the Company from any adverse financial consequences arising from various actuarial and financial risks. During the year, the policy was modified in view of the regulatory requirement and also to include the changes necessitated during the course of time.
- Business Continuity Management (BCM) Policy: BCM Policy is framed to exercise best BCM practices in the Company. BCM procedure identifies critical processes,

- its acceptable downtime / failure, backup plan to ensure critical processes / functions are available to the customers, suppliers, regulators and other entities. During the year, the policy was modified with an aim to improve governance and enhance existing BCMS.
- 7) Claims Policy: The objective of this Policy is to lay down the broad principles for handling the claims in accordance with the applicable legislations. During an annual review of the policy, the policy was redrafted by excluding procedural aspects, which are already part of Standard Operating Procedure (SOP) of the Claims department.
- 8) Corporate Governance Policy: The Policy is framed as per the provisions of the Companies Act, 2013 and IRDAI to ensure the best practice of corporate governance in the Company. During the year, the policy was modified with the amendment in Companies Act, 2013 and for better clarity purpose.
- 9) Corporate Social Responsibility Policy: The Policy lays down the guiding principles or rules that shall apply to all CSR programs / projects as per Schedule VII of the Companies Act within the geographical limit of Republic of India. During the year, no change was proposed.
- 10) Dividend Distribution Policy: The policy framed to set out the principles and criteria by the Board for declaring and recommending dividend to equity shareholders. The Policy has been framed in accordance with the Companies Act, 2013, IRDAI Guidelines and SEBI regulations. The policy was approved by the Board on April 26, 2019.
- 11) HR Policy: HR policy is in place to define the Rights and Responsibilities of employees of the Company. During the year, the policy was modified to introduce flexible working hours for female employees post maternity, to enhance limits for Group Term Life Insurance and Group Personal Accident Policy and to amend few provisions with respect to procedural aspects.
- 12) Information Security Policy: The policy describes the information security requirements for sensitive assets belonging to the organization used across the Data Centers and SUD Life offices. During the year, no change was proposed.
- 13) Insurance Awareness Policy: The Policy is framed to undertake insurance awareness campaigns on importance of insurance with respect to protection, financial security and savings. The awareness campaigns include rights & responsibilities of policyholders, fair & transparent mechanism available for consumer protection and grievance redressal. During the year, no change was proposed.
- 14) Investment Policy: This Policy governs investment activities, details related to Investment operations, audits, including internal reporting and to the IRDAI.



During the year, the policy was modified in view of the regulatory requirement and also to include the changes necessitated during the period.

- 15) Policy on Maintenance of Insurance Records: The Policy is to establish a framework for effective maintenance of the insurance records so that records will be readily available with security. During the year, the policy was modified to remove procedural aspects and to align with regulatory & other policies.
- 16) Outsourcing Policy: This policy provides guidelines for identifying/approving outsourcing areas and process of selection/evaluation of outsourcing service providers. During the year, no change was proposed.
- 17) Policy on Appointment of Auditor and Peer Reviewer: The policy is framed to set a standard process for appointment of various auditors and peer reviewers of the Company. During the year, the policy was modified with regard to selection of Statutory Auditors to align it in accordance with the guidelines issued by IRDAI.
- 18) Policy on Payment of Remuneration & Rewards to Agents & Intermediaries: The purpose of this Policy is to broadly define the procedures for payment of Commission, Remuneration and Reward to Insurance Advisors and Insurance Intermediaries. During the year, the name of the policy was shortened from "Policy for payment of Commission or Remuneration or Reward to Insurance Advisors and Insurance Intermediaries".
- 19) Policy on Protection of Policyholders' Interest: The objective of the Policy is to ensure that adequate steps are taken for enhancing the awareness of policyholder on the products and offering. During the year, no change was proposed.
- 20) Policy on Related Party Transactions: This policy is framed as per requirement of the Companies Act, 2013 and Guidelines issued by IRDAI to ensure Related party transactions executed by the Company. During the year, the policy was modified due to amendment in Companies Act.
- 21) Premises Policy: The Policy is formulated with a view to facilitate selection of prime and prominent premises of the Company. During the year, no change was proposed.
- 22) Procurement Policy: The objective of the Procurement process is to lay down a standard process for purchasing of products and services and optimize the overall procurement cost to the organization. During the year, the policy was modified with respect to change of constitution of the Project Change Control Committee (PCCC).
- 23) Remuneration Policy for the members of Board:
  The Remuneration Policy is framed to ensure
  effective governance of compensation, alignment of

- compensation with prudent risk taking and effective supervisory oversight. During the year, no change was proposed.
- 24) Retention and Reinsurance Policy: This policy governs the Company's reinsurance strategy, risk appetite and retention levels of the company. It also ensures that the reinsurance strategy adheres to regulatory requirements. During the year, the policy was modified based on the new re-insurance regulation issued by IRDAI.
- 25) Risk Based Internal Audit Policy: This policy plays important role in assessment of effectiveness of the internal controls and ensure that the Company maintains highest standards of service. During the year, the policy was modified based on the suggestions received in the management audit from the promoters.
- 26) Risk Management Policy: The policy is framed to strengthen proper management of risks through proactive risk identification, assessment, prioritization, controlling and monitoring pertaining to all activities within the Company. During the year, the policy was amended based on the current business environment and internal/ external risks to the organization.
- 27) Stewardship Policy: The primary objective of the policy is to put in place process of monitoring of the investee companies and to set guidelines for engagement with the managements of the investee companies with significant holding. During the year, the policy was modified with respect to voting rights in case of equity shares lent under Securities Lending & Borrowing framework.
- 28) Underwriting Policy: This policy provides framework within which insurance risk is accepted by the company. During the year, the policy was modified to include direction from IRDAI through circular on non discrimination under Human Immunodeficiency and Acquired Immune Deficiency Syndrome.
- 29) Valuation Policy: The valuation policy describes assumptions and methodology of calculation of Statutory Reserves. The methodology adopted in setting the assumptions takes in to account the risk profile of the underlying business, best practices of the industry and its adherence to various Insurance Acts, Regulations, Actuarial Practice Standards (APS), Guidance Notes (GN), internal policies of the Company. During the year the policy was modified to include the changes necessitated during course of time from last review.
- 30) Whistle Blower Policy: The Company through the Whistle Blower Policy provides employees a channel for communicating any breaches of the Company's values, code of conduct and any other regulatory, statutory and policy requirements. The Company takes action against any violation of the values, code or policies as per the procedure laid down in the policy. In this regard, a



Committee approach is followed to assess and ascertain violation which can be reviewed by the Whistle Blower Committee of the Company whose members are the MD & CEO and Dy. CEO & CFO of the Company. If the complaint is against the Director or Top Management, a complaint can be directly made to the Chairperson of the Audit and Ethics Committee of the Company. Implementation of the Whistle Blower Policy is reviewed by the Audit and Ethics Committee and the same is reported to the Board. During the year, the policy was modified to provide more meaningful platform to the employees and other vendors to blow the whistle.

**Means of Communications** 

Quarterly/half yearly/annual results of the Company are timely submitted to the Insurance Regulatory and Development Authority. Half yearly results are published in English, Hindi and Marathi Newspaper. Details of New Business and financials are posted on the IRDAI website. Details of quarterly/half yearly/annual results are posted on the Company's website www.sudlife.in. All the vital information relating to the Company and its products are displayed at the Company's website.

On behalf of the Board of Directors For STAR UNION DAI-ICHI LIFE INSURANCE CO. LTD.

Rajkiran Rai G. Girish Kulkarni

Chairperson Managing Director & CEO DIN: 07427647 DIN: 01683332

Date: Mumbai Place: July 26, 2019

# CERTIFICATION FOR COMPLIANCE OF THE CORPORATE GOVERNANCE GUIDELINES FOR FY 2018-19

I, Rakesh Kumar, Company Secretary of the Company, hereby certify that the Company has complied with the Corporate Governance Guidelines for the year ended March 31, 2019 for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

Rakesh Kumar Company Secretary Membership No. FCS-7081

Date: June 3, 2019 Place: Mumbai



# Annexure – B

### **CSR Initiative and Policy Thereon**

### **The Company and Corporate Social Responsibility**

Your Company's CSR philosophy is to contribute meaningfully to society, no matter how small the impact. The Company started its CSR journey in 2013 from Mohpuri and Bolegaon villages in Maharashtra by distributing relief items because of drought. Since then we never looked back and became committed to conduct its business in a socially, economically responsible and sustainable manner, which enables the creation and distribution of wealth for the betterment of all its stakeholders, internal as well as external, through the implementation and integration of ethical systems and sustainable management practices.

Even though the Company had not even achieved break even, we remain focussed on rural development and education. FY 2017-18 was the first year when it was obligatory for your Company to contribute in CSR activities.

The primary focus of the Company's CSR is towards rural development intervention, for which we developed our pilot project 'Aatmanirbhar' to make Bolegaon and Mohpuri village in Maharashtra self-sufficient. FY 2018-19 was the 5th year of the 'Aatmanirbhar' project in these two villages where the Company worked on final completion of work on 'Irrigation Development'. Besides our 'Aatmanirbhar' campaign, we supported Him Jyoti School with construction of an amphitheatre to promote arts and cultural activities for the students.

Your Company also tied up with Tata Institute of Social Science (TISS) for Impact Audit of our CSR intervention in Bolegaon and Mohpuri. Based on Impact Audit Report of TISS and our experience in Bolegaon & Mohpuri, your Company is in process to design the exit plan from existing villages.

### **CSR Committee and Policy**

To meet the requirements of the Companies Act, 2013, your Company has constituted a Board level Corporate Social Responsibility Committee (the Committee) and have formulated a policy on Corporate Social Responsibility (the CSR Policy).

# Composition of CSR Committee as at March 31, 2019:

Name	Designation
Neharika Vohra	Chairperson
Ramesh Adige	Member
Hidehiko Sogano	Member
Devender Paul Sharma	Member
B. Sreenivasa Rao	Member
Girish Kulkarni	Member

Details of the CSR Policy and composition of CSR Committee are available on website of the Company and relevant link is <a href="https://www.sudlife.in/about-us/csr">https://www.sudlife.in/about-us/csr</a>

### **Detail of CSR spent during FY 2018-19**

- a. Total amount sanctioned for the financial year ₹ 22,498,000/-
- b. Amount spent
   ₹ 22,614,575/ During the year, SUD Life utilized carried forward fund of previous year(s)
- c. Amount Unspent Nil
- d. Reason of fund unutilised
  Not applicable

Manner in which amount spent during the financial year is detailed below:

Sr. No.	CSR Project or Activity identified	Sector in which the Project is covered	Projects or Programs 1. Local Area or Other 2. Specify the State and districts where projects or programs was undertaken	Amount Outlay (Budget) Project wise (₹)	on pro hed 1.	nt. spent projects or ograms Sub- ads: Direct Expenditure on projects or programs Overheads (₹)	Amount Spent: Direct or through implementing agency
1.	Irrigation Development: Through Nulla Bunding which can increase in water level in Bolegaon	Rural Development Project	Bolegaon, Jalna, Maharashtra	11,100,000		12,258,120	SUD Life Foundation



Sr. No.	CSR Project or Activity identified	Sector in which the Project is covered	Projects or Programs 1. Local Area or Other 2. Specify the State and districts where projects or programs was undertaken	Amount Outlay (Budget) Project wise (₹)	Amt. spent on projects or programs Sub- heads: 1. Direct Expenditure on projects or programs 2. Overheads (₹)	Amount Spent: Direct or through implementing agency
2.	Irrigation Development: Provided Drip Irrigation systems to farmers for efficient water usage in Mohpuri	Rural Development Project	Mohpuri, Jalna, Maharashtra	6,500,000	6,096,130	SUD Life Foundation
3.	Support to Him Jyoti School: Financial assistance for construction of Amphitheatre at Him Jyoti School, Dehradun for promotion of arts and culture	Promotion of Education	Dehradun, Uttarakhand	1,680,000	1,679,987	•
4.	Support to Rural Schools: Assistance to schools and students in Mohpuri and Bolegaon	Promotion of Education	Schools at Mohpuri & Bolegaon, Jalna, Maharashtra	30,000	-	
5.	Support to Kakkera Foundation: Financial assistance for installation of a solar power plant for promotion of renewable energy	Rural Development Project	Prakasham, Andhra Pradesh	1,498,000	1,498,000	
6.	Contribution to CM Relief Fund: Contributed towards the Kerala Floods of 2018	Contribution to Relief Fund	Kerala	500,000	500,000	•
7.	Administrative cost including fees paid for Financial and impact audit	-	Mohpuri & Bolegaon, Jalna, Maharashtra	1,190,000	582,338	
Tota				22,498,000	22,614,575	-

<sup>\*</sup>During the year, SUD Life Foundation utilized carried forward fund of previous years

### **CSR Committee Responsibility Statement**

We do hereby confirm that during the financial year 2018-19, implementation and monitoring of CSR Policy is in compliance with CSR objectives and policy of the Company.

Neharika Vohra

Girish Kulkarni

Chairperson, CSR Committee DIN: 06808439

MD & CEO

Date: July 26, 2019 Place: Mumbai

DIN: 01683332



# Annexure – C

# FORM NO. MGT-9 EXTRACT OF ANNUAL RETURN

As on the financial year ended on March 31, 2019

{Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014}

### I. REGISTRATION AND OTHER DETAILS

i)	CIN	U66010MH2007PLC174472		
ii)	Registration Date [DD-MM-YY]	25-09-07		
iii)	Name of Company	Star Union Dai-ichi Life Insurance Co. Ltd		
iv)	Category / Sub-Category of the Company	Public Company / Company having share capital		
v)	ADDRESS OF THE REGISTERED OFFICE AND CONTACT	DETAILS		
	Address	11 <sup>th</sup> Floor, Vishwaroop IT Park, Plot No. 34, 35 & 38, Sector 30A of IIP, Vashi, Navi Mumbai – 400703		
	Telephone (With STD Area Code Number)	022 – 39546213		
	Fax Number	022 – 39472811		
	Email Address	rakesh.kumar@sudlife.in		
	Website	www.sudlife.in		
vi)	Whether listed Company	No		
vii)	Name and Address of Registrar & Transfer Agents (RTA)	Karvy Fintech Pvt. Ltd. 701, Hallmark Business Plaza Sant Dnyaneshwar Marg Off Bandra Kurla Complex Bandra (East) Mumbai – 400051		

### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

(All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

S. N	o. Name and Description of main products / services	NIC Code of the Product/service	% to total turnover of the company
1	Life Insurance	65110	100%

### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

[No. of Companies for which information is being filled]

S. No.	NAME AND ADDRESS OF THE COMPANY	CIN/GLN	HOLDING/ SUBSIDIARY / ASSOCIATE
1			
2		Not Applicable	
3	•		



### IV. SHARE HOLDING PATTERN

(Equity Share Capital Breakup as percentage of Total Equity)

### i. Category-wise Share Holding

Category of Shareholders				the beginning -Apr-2018]	of the			t the end of the arch-2019]	year	% Change
		Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
	omoters									
(1) In	dian			•	•					
/	Individual/ HUF		-			-	-	-	-	-
b)	Central Govt	-	-	-	-	-	-	-	-	-
c)			-		_	-	-	-	-	-
	Bodies Corp.		-	-	-	-	-	-	-	-
	Banks / FI	139,999,996	4	140,000,000	54.06%	139,999,996	4	140,000,000	54.06%	_
f)						-				-
Sub-to	otal (A)(1):-	139,999,996	4	140,000,000	54.06%	139,999,996	4	140,000,000	54.06%	-
(2) Fo				•	•			•		
a)			-	-	-	-	-	-	-	-
	Other-Individuals		-	-	-	-	-	-	-	-
c)		118,964,142		•	•	118,964,142	1	118,964,143	45.94%	-
	Banks/FI		-	-		-	-	-	-	-
A	Any Other	- 1100//-/-	-	- 1100//-:-	-	-	-	-	-	_
	tal (A)(2):-	118,964,142		•	•	118,964,142	1	118,964,143		-
	hareholding of Promoter	258,964,138	5	258,964,143	100%	258,964,138	5	258,964,143	100%	-
	N)(1)+(A)(2)			-	•					
	ublic Shareholding									
	Mutual Funds	-	-	-		-	-	-	-	
a) b)			-	-		-	-	-	-	-
A	Central Govt	-	<u>-</u>			-	-	-	-	-
			-	•	-	-	-	-	-	-
d)		-		•	•		-			-
e) f)	Insurance Companies		-	-	<u>.</u>	<b>-</b>	-	-	-	-
g)	······	- -	- -	•	-	-	-	-	-	-
9) h)	Foreign Venture Capital Funds				•	-	-	-		
i)	Others (specify)	-				-	-	-	-	
/	otal (B)(1):-	-		•		_	-		-	
	on-Institutions		<del>-</del>		•····· <u> </u>					
a)						_	_	-	_	
i)	Indian	<u>-</u>		-	-	-	_	-	-	
ii)	Overseas	-				_	_	-	_	
b)	Individuals	-	-	-		-	_	-	_	
i)	Individual shareholders			-	•					
',	holding nominal share capital upto ₹ 1 lakh	_	_	-	_	_	-	-	-	
ii)	Individual shareholders holding nominal share capital in excess of ₹ 1 lakh	-	-	-	_	-	_	-	-	
c)	Others (specify)		_	_	-	_	-	_	-	
	esident Indians	-	-	_	-	-	-	-	-	
	as Corporate Bodies	-	_	_		-	-	-	-	
	n Nationals	-	-	_	-	-	-	-	-	-
•	g Members	-	_	_		-	-	-	-	
Trusts		-	-	_	-	-	-	-	-	-
	n Bodies - D R		-		<b>-</b>	-	-	-	-	
	otal (B)(2):-		-	-	-	-	-	-	-	
=(B)(1)	ublic Shareholding (B) + (B)(2)		-	_	_	-	-	-	-	
GI	ares held by Custodian for DRs & ADRs		_			_	_	_	_	
Grand	Total (A+B+C)	258,964,138	5	258,964,143	100%	258,964,138	5	258,964,143	100%	-



### ii. Shareholding of Promoter-

S. No.	Shareholder's Name		at the begini on 01-Apr-2	ning of the year 018]	Share hold [As	% change in share holding		
		No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	No. of Shares	Shares	Pledged / encumbered to	during the year
1	Bank of India	74,999,998	28.96%	-	74,999,998	28.96%	-	-
2	Union Bank of India	64,999,999	25.10%	-	64,999,999	25.10%	-	-
3	Dai-ichi Life Holdings, Inc.	118,964,142	45.94%	-	118,964,142	45.94%	-	-
4	Rajan Rao (Nominee of Bank of India)	1	0.00%	-	1	0.00%	-	-
5	R. Ganesan (Nominee of Bank of India)	1	0.00%	-	0	0.00%	-	-
6	Dineshkumar Mistry (Nominee of Union Bank of India)	1	0.00%	-	1	0.00%	-	-
7	Hitoshi Yamaguchi (Nominee of Dai-ichi Life)	1	0.00%	-	1	0.00%	-	-
8	Devender Paul Sharma (Nominee of Bank of India)	0	0.00%	-	1	0.00%	-	-

### iii. Change in Promoters' Shareholding (please specify, if there is no change)

Promoters' Shareholding		reholding at the nning of the year on 01-Apr-2018]	Cumulative Shareholding during the year		
		% of total shares of the company			
At the beginning of the year	_				
Date wise Increase / Decrease in Promoters Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ Sweat equity etc):					
At the end of the year [As on 31-March-2019]					

### iv. Shareholding Pattern of top ten Shareholders: (other than Directors, Promoters and Holders of GDRs and ADRs)

For Each of the Top 10 Shareholders	Shar begin [As o		Cumulative Sharehold during the year	
	No. of shares	% of total shares of the company		/
At the beginning of the year				
Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc.)		NIL		
At the end of the year				



### v. Shareholding of Directors and Key Managerial Personnel

Shareholding of each Directors and each Key Managerial Personnel	Shareholding at the beginning of the year [As on 01-Apr-2018]		Cumulative Shareholdi during the year	
		% of total shares of the company		% of total shares of the company
At the beginning of the year*	2	0%	-	-
Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc.)  - September 21, 2018, Shri R. Ganesan ex-director of the Company transfer et his one share to Shri Devender Paul			-	004
Sharma, existing director of the Company	-	-	1	0%
At the end of the year [As on 31-March-2019]	-	-	2	0%

<sup>\*</sup>Beneficial owner of the shares are the promoters

### V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount				
ii) Interest due but not paid	111148			
iii) Interest accrued but not due	111148			
Total (i+ii+iii)				
Change in Indebtedness during the financial year	***************************************			
* Addition	**************************************	NIL		
* Reduction		INIL		
Net Change				
Indebtedness at the end of the financial year	***************************************			
i) Principal Amount	***************************************			
ii) Interest due but not paid				
iii) Interest accrued but not due				
Total (i+ii+iii)				

### VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL-

### A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

S. No.	Particulars of Remuneration	Name of MD/WTD/ Manager Girish Kulkarni - MD	Total Amount
1	Gross salary		
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	49,222,862	49,222,862
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	1,949,190	1,949,190
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	-	-
2	Stock Option	-	-
3	Sweat Equity	-	-
4	Commission - as % of profit - others, specify	-	-
5	Others, please specify	1,680,001	1,680,001
	Total (A)	52,852,053	52,852,053
	Ceiling as per the Act *	-	-

<sup>\*</sup>In case of Insurance Company, IRDAI approval is required and provision of Companies Act, 2013 w.r.t. remuneration of MD is superseded.



### B. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

S.	Particulars of Remuneration	Key Managerial Personnel			
No.		CS	CFO	Total	
	Name of KMP	Rakesh Kumar	Hitoshi Yamaguchi		
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	4,362,159	12,265,293	16,627,452	
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	182,400	-	182,400	
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-	
2	Stock Option	-	-	-	
3	Sweat Equity	-	-	-	
4	Commission	-	-	-	
	- as % of profit	-	-	-	
	others, specify	-	-	-	
5	Others, please specify	213,696	-	213,696	
	Total	4,758,255	12,265,293	17,023,548	

### C. Remuneration to other directors

Particulars of Remuneration		Name of Directors				
Independent Directors	S. Ravi	Neharika Vohra	Ramesh Adige	•		
Fee for attending board & committee meetings	770,000	610,000	820,000			
Commission	-	-	-	•		
Others, please specify	-	-	-	•	•	
Total (1)	770,000	610,000	820,000	•	-	
Other Non-Executive Directors	Rajkiran Rai G.	Shigeo Tsuyuki	Hidehiko Sogano	D.P. Sharma	Hisashi Takada	
Fee for attending board committee meetings	30,000	60,000	410,000	120,000	60,000	
Commission	-	-	-	-		
Others, please specify	-	-	-	-	-	
Total (2)	30,000	60,000	410,000	120,000	60,000	
Total (B)=(1+2)	-	-	-	-	-	
Total Managerial Remuneration	-	-	-	-	-	
Overall Ceiling as per the Act	-	-	-	_	-	

In case of Non-Executive Directors, nominated by promoters, sitting fees gets transferred to respective promoter's account and not to individual.

Particulars of Remuneration			Name of Directors	S	
Independent Directors	-	_	-	-	-
Fee for attending board & committee meetings	-	-	-	-	-
Commission	-	_	-	-	-
Others, please specify	-	_	-	-	-
Total (1)	-	-	-	-	-
Other Non-Executive Directors	B. Sreenivasa Rao	A.K. Goel	Parshuram Panda	Chieko Hasunuma	N. Kawahara
Fee for attending board committee meetings	110,000	350,000	210,000	90,000	50,000



Particulars of Remuneration			Name of Directors		
Commission	-	-	-	-	-
Others, please specify	-	-	-	-	-
Total (2)	110,000	350,000	210,000	90,000	50,000
Total (B) = $(1+2)$	-	-	-	-	-
Total Managerial	-	-	-	-	-
Remuneration					
Overall Ceiling as per the Act	-	-	-	-	-

In case of Non-Executive Directors, nominated by promoters, sitting fees gets transferred to respective promoter's account and not to individual.

### **VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:**

Тур	oe .	Section of the Companies Act	Brief Description	Details of Penalty/ Punishment/ Compounding fees imposed	Appeal made, if any (give Details)
A.	COMPANY				
	Penalty				
	Punishment				
	Compounding				
В.	DIRECTORS				
	Penalty			NIL	
	Punishment				
	Compounding				
C.	OTHER OFFICE	RS IN DEFAULT			
	Penalty				
	Punishment				
	Compounding				



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# Annexure – E

# Related Party Transactions FORM NO. AOC-2

(Pursuant to clause (h) of sub-section (3)of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto

### 1. DETAILS OF CONTRACTS OR ARRANGEMENTS OR TRANSACTIONS NOT AT ARM'S LENGTH BASIS

a	Name(s) of the related party and nature of relationship	Bank of India – Promoter
b	Nature of contracts / arrangements / transactions	Usage of Trade Name
С	Duration of the contracts / arrangements / transactions	Since Inception
d	Salient terms of the contracts or arrangements or transactions including the value, if any	The Company is using the name and its logo for its business promotion and other purposes without any consideration in terms of royalty
е	Justification for entering into such contracts or arrangements or transaction	As agreed by the promoters, Trade mark Agreement was executed on February 6, 2009.
f	date(s) of approval by the Board	August 5, 2014
g	Amount paid as advances, if any:	Nil
h	Date on which the special resolution was passed in general meeting as required under first proviso to section 188	September 20, 2014
Tra	insaction no. 2	
а	Name(s) of the related party and nature of relationship	Union Bank of India - Promoter
b	Nature of contracts / arrangements / transactions	Usage of Trade Name
С	Duration of the contracts / arrangements / transactions	Since inception
d	Salient terms of the contracts or arrangements or transactions including the value, if any	The Company is using the name and its logo for its business promotion and other purposes without any consideration in terms of royalty.
	Justification for entering into such contracts or	As agreed by the promoters, Trade mark Agreement was
е	arrangements or transaction	executed on February 6, 2009.
e f		
	arrangements or transaction	executed on February 6, 2009.

section 188

general meeting as required under first proviso to



### Transaction no. 3

α	Name(s) of the related party and nature of relationship	Dai-ichi Life Holdings, Inc.
b	Nature of contracts / arrangements / transactions	Usage of Trade Name
С	Duration of the contracts / arrangements / transactions	Since inception
d	Salient terms of the contracts or arrangements or transactions including the value, if any	The Company is using the name and its logo for its business promotion and other purposes without any consideration in terms of royalty
е	Justification for entering into such contracts or arrangements or transaction	As agreed by the promoters, Trade mark Agreement was executed on February 6, 2009.
f	date(s) of approval by the Board	August 5, 2014
g	Amount paid as advances, if any:	Nil
h	Date on which the special resolution was passed in general meeting as required under first proviso to section 188	September 20, 2014

# 2. DETAILS OF MATERIAL CONTRACTS OR ARRANGEMENT OR TRANSACTIONS AT ARM'S LENGTH BASIS

### Transaction no. 1

a	Name(s) of the related party and nature of relationship	Union Bank of India And Its Subsidiaries— Joint Venture Partner
b	Nature of contracts / arrangements / transactions	Deposits and Banking Transactions:  Placement of Deposits  Matured Deposits  Interest on Deposits  Bank Charges  Bank Account Balance
		Service of Corporate Agents Perpetual Bonds: Perpetual Bonds Purchase Perpetual Bonds Interest Purchase / Sale of Fixed Income securities like Government Securities and Treasury Bills (wherein UBI / its subsidiary / group company is counterparty)
		Mutual Funds/Liquid Schemes with subsidiaries of UBI Investments in UBI or its subsidiaries / group companies - fixed income securities & Equity
С	Duration of the contracts / arrangements / transactions	
d	Salient terms of the contracts or arrangements or transactions including the value, if any	Placement of Deposits: Rates of three banks are compared and deposits are placed on the basis of competitive rate Matured Deposit: Deposits are generally matured on the date of maturity. However, in case of any exigencies of fund requirement, premature withdrawal is carried out Interest on Deposits:  We have Auto Swipe deposits with Union Bank of India.  Effective utilization of fund.

The interest provided on such deposit is at par with other

customers of bank.



### **Bank Charges:**

- Bank charged debited by Union Bank of India for RTGS, NEFT and stop payments instruction.
- These charges debited by bank is at par with other customer's of Bank.

### **Bank Account Balance:**

It's closing bank balance of ordinary banking transaction with banks.

 Commission is paid to all Corporate Agents only as per rates approved by IRDAI.

Investment of ₹ 1.50 Crores in Perpetual bonds of Union Bank of India was made after due consideration as to coupon and credit quality.

Transaction is done at the prevailing market prices of the securities. Negotiations are done with counterparties so that the transaction can be executed at the best available prices.

Mutual Fund investments are distributed among funds to avoid concentration risk. While investing returns and servicing efficiencies are duly considered

Investment is made based on fundamental strength, credit quality and outlook of the company. Peer Comparison is also carried out. The Company does not have any investment either in Fixed income or Equity of UBI or its subsidiaries/group company as on date except investment of ₹ 1.50 Crores in Perpetual Bonds of UBI.

- e Date(s) of approval by the Board, if any
- Amount paid as advances, if any

August 5, 2014

Nil

### Transaction no. 2

Name(s) of the related party and nature of relationship

b Nature of contracts/arrangements/transactions

Bank of India and its Subsidiaries – Joint Venture Partner

**Deposits and Banking Transactions:** 

- Placement of Deposits
- Matured Deposits
- Interest on Deposits
- Bank Charges
- Bank Account Balance

### Service of Corporate Agents

Purchase / Sale of Fixed Income securities like Government Securities and Treasury Bills (wherein BOI / its subsidiary / group company is counterparty)

Mutual Funds/Liquid Schemes with subsidiaries of BOI – BOI AXA Mutual Fund

Investments in BOI or its subsidiaries / group companies - fixed income securities & Equity



С	Duration of the contracts / arrangements / transactions	
d		Placement of Deposits: Rates of three banks are compared and deposits are placed on the basis of competitive rate  Matured Deposit: Deposits are generally matured on the date of maturity. However in case of any exigencies of fund requirement, premature withdrawal is carried out  Interest on Deposits:  We have Auto Swipe deposits with Bank of India.  Effective utilization of fund.  The interest provided on such deposit is at par with other customers of bank.  Bank Charges:  Bank charged debited by Bank of India for RTGS, NEFT and stop payments instruction.  This charges debited by bank is at par with other customer's of Bank.  Bank Account Balance:  It's closing bank balance of ordinary banking transaction with banks.  Commission is paid to all Corporate Agents only as per rates approved by IRDAI.  Transaction is done at the prevailing market prices of the securities. Negotiations are done with counterparties so that the transaction can be executed at the best available prices.
		Mutual Fund investments are distributed among funds to avoid concentration risk. While investing returns and servicing efficiencies are duly considered Investment is made based on fundamental strength, credit quality and outlook of the company. Peer Comparison is also carried out. The Company does not have any investment either in Fixed income or Equity of BOI or its subsidiaries/
		group company as on date.
е	Date(s) of approval by the Board, if any	August 5, 2014
f	Amount paid as advances, if any	Nil
Tra	nsaction no. 3	
a	Name(s) of the related party and nature of relationship	Issue of Insurance Policy to Related Parties (BOI & UBI)
b	Nature of contracts / arrangements / transactions	Insurance Premium
	•	Claims
		Proposal Deposit Outstanding
С	Duration of the contracts / arrangements/ transactions	



d	Salient terms of the contracts or arrangements or transactions including the value, if any	There are no such transactions till now. All policies issued are treated as regular transactions and are transacted at arms length as per existing rules & policies of the Company. The Company has also put in place an appropriate process to automatically identify and highlight such transaction through a system-generated report  • Commission is paid to all Corporate Agents only as per rates approved by IRDAI.  Investment of ₹ 1.50 Crores in Perpetual bonds of Union Bank of India was made after due consideration as to coupon and credit quality.
е	Date(s) of approval by the Board, if any	August 5, 2014
f	Amount paid as advances, if any	Nil
	nsaction no. 4  Name(s) of the related party and nature of	Key Management Personnel Payout
a	relationship	
b	Nature of contracts / arrangements / transactions	Remuneration include Perquisites and Company contribution to Provident Fund
c	Duration of the contracts / arrangements / transactions	Term of Employment
d	Salient terms of the contracts or arrangements or transactions including the value, if any	As per the Company's policy for all employees
е	Date(s) of approval by the Board, if any	August 5, 2014
f	Amount paid as advances, if any	Nil
Tra	nsaction no. 5	
а	Name(s) of the related party and nature of relationship	Gratuity Trust and Leave Encashment Trust
b	Nature of contracts / arrangements / transactions	Shri Girish Kulkarni – MD & CEO and Shri Hitoshi Yamaguchi – Dy. CEO & CFO are trustees of Gratuity Trust and Leave Encashment Trust
С	Duration of the contracts / arrangements / transactions	Term of Employment
d	Salient terms of the contracts or arrangements or transactions including the value, if any	Product is approved by IRDAI.
		<ul> <li>SUD Payment to Trust is based on actuary valuation done by external consultants and SUD is only managing the fund.</li> </ul>
		SUD paying interest on fund as per the benefits provided in the file & use of product, which is approved by the Regulator i.e. IRDAI.
е	Date(s) of approval by the Board, if any	August 5, 2014
f	Amount paid as advances, if any	Nil



Date: Mumbai

Place: July 26, 2019

## Transaction no. 6

а	Name(s) of the related party and nature of relationship	SUD Life Foundation
b	Nature of contracts / arrangements / transactions	Shri Girish Kulkarni – MD & CEO, Shri Hitoshi Yamaguchi – Dy. CEO & CFO and Shri Rakesh Kumar – Company Secretary are trustees of SUD Life Foundation
С	Duration of the contracts / arrangements/transactions	
d	Salient terms of the contracts or arrangements or transactions including the value, if any	SUD Life carries out its CSR activities through SUD Life Foundation
е	Date(s) of approval by the Board, if any	February 5, 2016
f	Amount paid as advances, if any	Nil
Tra	nsaction no. 7	
а	Name(s) of the related party and nature of relationship	Shri S. Ravi (Independent director of the Company)
b	Nature of contracts / arrangements / transactions	STCI Finance Ltd. (formerly known as Securities Trading Corporation of India Ltd) — Investment in Bond/Debentures
С	Duration of the contracts / arrangements / transactions	
d	Salient terms of the contracts or arrangements or transactions including the value, if any	SUD Life is investing in Bond/Debentures of STCI Finance Ltd prior to appointment of Shri S. Ravi
е	Date(s) of approval by the Board, if any	January 25, 2018
f	Amount paid as advances, if any	Nil
Tra	nsaction no. 8	
а	Name(s) of the related party and nature of relationship	Shri Rajkiran Rai G. (Non-Executive Chairman of the Company)
b	Nature of contracts/arrangements/transactions	EXIM Bank – Investment in Bond/Debentures
С	Duration of the contracts / arrangements / transactions	
d	Salient terms of the contracts or arrangements or transactions including the value, if any	SUD Life is investing in Bond/Debentures of EXIM Bank prior to appointment of Shri Rajkiran Rai G.
	, ,	
е	Date(s) of approval by the Board, if any	February 9, 2019

On behalf of the Board of Directors For STAR UNION DAI-ICHI LIFE INSURANCE CO. LTD.

Rajkiran Rai G. Girish Kulkarni

Chairperson Managing Director & CEO

DIN: 07427647 DIN: 01683332

71



# Annexure – F

# Comments of the Comptroller & Auditor General of India (C&AG) on the accounts of the Company

## **CAG Comment**

# **Comment on Profitability**

The Company has invested ₹ 55 Crores (₹ 44 Crores in non-linked funds and ₹ 11 Crores in linked funds) in Nonconvertible debentures of IL&FS Limited. There were principal and interest defaults on the investment during the year and the Company has created a provision of ₹ 7.15 Crores (10 percent for non-linked funds and 25 percent for linked funds) towards diminution in value of investments.

However, as per proceedings before National Company Law Appellate Tribunal available in the public domain, IL&FS has been placed under the 'Red' category by the new Board of Directors appointed by the Union Government to manage the affairs of the IL&FS group of Companies, which means that such entities cannot meet their payment obligations towards even senior secured financial creditors. Further, disclosure has been made in the Notes of Accounts (Note 16 B 40) that credit rating agencies ICRA and CARE have downgraded the credit rating of IL&FS from 'AAA' to 'D'. Considering these developments, the Company should have made full provision against diminution in the value of the above investment. This has resulted in understatement of provision for diminution in value of investments and overstatement of profit by ₹ 47.85 Crores.

## **Management Replies**

As per the regulatory requirements of IRDAI Master Circular May 2017 & RBI Master Circular July 2015, the Company's exposure to IL&FS Limited was to be recognised as Non-Performing Assets (NPA) on March 05, 2019 (90 days from the date of default).

National Company Law Appellate Tribunal (NCLAT) Order dated February 25, 2019, required the Financial Institutions to take prior permission of the NCLAT to declare the accounts of IL&FS or its entities as NPA. The outcome of RBI plea against this order was awaited on reporting date March 31, 2019.

Apart from the above circulars or orders, there were no additional guidelines or directions issued by IRDAI or NCLAT before finalisation and approval of the financial statements for the year ended March 31, 2019.

Moreover, keeping the investment as "Performing" in terms of NCLAT circular but providing 100% provision against such investment, is not prudent practice and against the accepted accounting principle applicable in India.

In view of the above, the Company has considered these investments as Performing Assets as at March 31, 2019.

Accordingly, SUD Life provided for 10% impairment on ₹ 44 Crores exposure under Non-Linked Funds, amounting to ₹ 4.40 Crores, as a prudent measure. In respect of Unit Linked funds, exposure of ₹ 11 Crores continues to be valued at 75% of the face value (effective September 10, 2018 due to downgrade in credit rating from AA+ to BB) as per Company's Investment policy guidelines.

The Company complied with requirement of prudent accounting and the RBI directive, it did not treat the exposure to IL&FS as NPA in compliance with NCLAT order dated February 25, 2019.

Since, NCLAT on May 02, 2019 vacated its Order requiring Financial Institutions to take prior permission for declaring IL&FS and its group Companies exposure as NPA; and the "D" credit rating of NCDs of IL&FS Limited, the Company has made additional provision in Q1 of FY 2019-20. Now the total provision stands at 50% of the total exposure in NCDs of IL&FS Limited as at June 30, 2019.



## **Comment No Disclosure**

Schedule 16-B Notes to accounts forming part of financial statements – Note 49

This above Note regarding interim Dividend does not include disclosure in respect of proposed dividend of ₹ 3.24 Crores, out of profits of the Company, as mandated under Para-8.4 of Accounting Standard 4 of the Accounting Standard-Revised 2016.

The Company has paid interim dividend during financial year and accounted the same in the books of accounts and notes to accounts for the financial year 2018-19. It has also proposed final dividend of 1.25%.

Accounting Standard 4 (Contingencies and Events Occurring After the Balance Sheet date) requires disclosure of the proposed dividend in the notes to accounts. The same inadvertently remained to be disclosed in the notes to accounts of the financial statements for the year 2018-19. It does not have any financial impact on financial statements for year 2018-19.

Details of proposed final dividend is being included in the Annual Report of SUD Life for 2018-19 in the Directors Report section.

# Comment on Independent Auditor's Report dated 26 April 2019

The above Report has certified (Annexure A – para c) that no part of the assets of the policyholder's funds is directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 (4 of 1938) relating to the application and investments of the policyholder's funds. The Company has invested ₹ 60 Crores in Non-Convertible Debentures of Tata Sons Pvt. Ltd., although such investments in private limited Companies was prohibited under section 27A(4) of the Insurance laws (Amendment) Act 2015.

Hence the Auditor's certificate is inadequate with regard to the above investment.

No Comments

# **Other Comments**

## Management Report dated 26 April 2019

The above report does not contain disclosure regarding investment of ₹ 60 Crores in Non-convertible debentures of Tata Sons Pvt. Ltd. although Management was aware of the violation of the provisions of Insurance Act 1938. Also, Part IV of Schedule-A of the IRDAI (preparation of financial statements and Auditor's Report) 2002 mandated the Management to certify that no part of life insurance fund has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 (4 of 1938). Disclosure in Management Report is inadequate to the above extent.

The Company had invested in fully paid AAA rated Non-Convertible Debentures (NCDs) of Tata Sons Limited ₹ 30 Crores each on 4<sup>th</sup> Jan 2017 & 4<sup>th</sup> Jan 2018 respectively when the Company was a Public Limited Company. The said investment was in compliance with IRDAI guidelines and provisions of Insurance Act.

Tata Sons Limited converted into a Private Limited Company in August 2018. However, its NCDs continued to have AAA rating and does not have any adverse impact on the financials of the Company.

The matter was taken up with IRDAI at industry level, by the Life Insurance Council since other life insurance Companies also had similar exposure.

Accordingly, the requisite disclosures have been made in Point 13 and Point 39 of Notes to Accounts forming part of Financial Statements, as at March 31, 2019. The Company has inadvertently missed to mention the same in the Management Report attached to the financial statements.

The Company has liquidated the entire exposure to Non-Convertible Debentures (NCDs) of Tata Sons Private Limited on June, 24, 2019 and with this there is nil exposure to any Private Limited Company.



# Annexure – G

# FORM MR-3 SECRETARIAL AUDIT REPORT

# FOR THE FINANCIAL YEAR ENDED MARCH 31, 2019

[Pursuant to section 204(1) of the Companies Act, 2013 and rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,

The Members

Star Union Dai-Ichi Life Insurance Company Limited,

11th Floor, Vishwaroop I.T. Park,

Plot No. 34, 35 &38, Sector: 30A of IIP,

Vashi, Navi Mumbai,

Thane - 400703

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Star Union Dai-Ichi Life Insurance Company Limited (hereinafter called "the Company"). Secretarial audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts / statutory compliance' and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minutes books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2019, complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2019 according to the provisions of:

- The Companies Act, 2013 ('the Act') and the rules made thereunder;
- The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment;
- The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers)

Regulations, 2011 (during the period under review not applicable to the Company);

- The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 (applicable to the extent of IRDAI guidelines)
- The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 (during the period under review not applicable to the Company);
- (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 (during the period under review not applicable to the Company);
- The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 (during the period under review not applicable to the Company);
- The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client (during the period under review not applicable to the Company);
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (during the period under review not applicable to the Company); and
- The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018 (during the period under review not applicable to the Company);
- (vi) The Insurance Act, 1938;
- (vii) The Insurance Regulatory and Development Authority Act, 1999;
- (viii) Prevention of Money Laundering Act (PMLA), 2002 including Prevention of Money Laundering (Amendment) Act, 2009;
- Prevention of Money Laundering (Maintenance of Records) Rules, 2005 as amended by Amendment Rules, 2013;
- All the relevant Circulars, Notifications, Regulations and Guidelines issued by Insurance Regulatory and **Development Authority of India**



We have examined compliance with the applicable clauses of the following:

- Secretarial Standards issued by the Institute of Company Secretaries of India.
- Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (during the period under review not applicable to the Company).

The Company has complied with the provisions of Act, Rules, Regulations, Guidelines etc. mentioned.

## We further report that:

The Board of Directors of the Company is duly constituted with proper balance of the Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board-Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the Minutes.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period the Company had the following specific events / actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

 The Board of Directors at their meeting held on February 9, 2019, approved Interim Dividend at 2% of the total paid up equity share capital aggregating to ₹ 5,17,92,829/-.

For Mehta & Mehta,

Company Secretaries (ICSI Unique Code P1996MH007500)

## **Ashwini Inamdar**

**Partner** 

Place: Mumbai

Date: July 08, 2019

Place : Mumbai FCS No : 9409
Date : July 08, 2019 CP No. : 11226

Note: This report is to be read with our letter of even date which is annexed as 'ANNEXURE A' and forms an integral part of this report.

## **Annexure A**

To,

The Members

## Star Union Dai-Ichi Life Insurance Company Limited,

11th Floor, Vishwaroop I.T. Park, Plot No. 34, 35 &38, Sector: 30A of IIP, Vashi, Navi Mumbai, Thane - 400703

Our report of even date is to be read along with this letter.

- Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices we followed provide a reasonable basis for our opinion.
- We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- The compliance of the provisions of corporate laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. As regard the books, papers, forms, reports and returns filed by the Company under the regulations referred to in points vi to x, the adherence and compliance to the requirements of the said regulations is the responsibility of management. Our examination was limited to checking the execution and timeliness of the filing of various forms, reports, returns and documents that need to be filed by the Company with various authorities under the said regulations. We have not verified the correctness and coverage of the contents of such forms, reports, returns and documents.
- The secretarial audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For Mehta & Mehta, Company Secretaries (ICSI Unique Code P1996MH007500)

## **Ashwini Inamdar**

Partner No : 9409

FCS No : 9409 CP No. : 11226



# Independent Auditor's Report

# TO THE MEMBERS OF STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMITED

Report on the Audit of the Financial Statements

# 1. Opinion

We have audited the accompanying financial statements of STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2019, the related Policy Holders' Revenue Account, the Shareholders' Profit & Loss Account and Receipts and Payments Account (Cash Flows statement) and notes to the financial statements, including a summary of significant accounting policies and other explanatory information for the year then ended on that date annexed thereto are prepared in accordance with the requirement of the Insurance Act, 1938 as amended by Insurance Law (Amendment) Act, 2015, The Insurance Regulatory and Development Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('the Regulations') and the Companies Act, 2013, to the extent applicable.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March 2019, as applicable to insurance companies;

- In the case of Balance Sheet of the state of affairs of the Company as at 31st March, 2019;
- (b) In the case of Revenue Account of the surplus for the year ended on 31st March, 2019;
- (c) In the case of the Profit & Loss account of the profit for the year ended on 31st March, 2019; and
- (d) In the case of the Receipts and Payments Account (Cash Flow Statement) for the year ended on 31st March, 2019.

# 2. Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the

Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# 3. Key Matters

Key audit matters are those matter that, in our professional judgment, were of most significance in our audit of financial statements of the current period. These matters were addressed in the context of our audit of financial statements as a whole, and in forming our opinion thereon, and we do not provide separate opinion on these matters.

We have determined that there are no key audit matters to communicate in our report.

## **Other Information**

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Annual report, but does not include the financial statement and our report thereon.

Our opinion on the financial statement does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# 4. Responsibility of Management and those charged with Governance for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash



flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the company's financial reporting process.

# 5. Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Standards on Auditing (SAs'), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

5.1 Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional

- omissions, misrepresentations, or the override of internal control.
- 5.2 Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- 5.3 Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- 5.4 Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- 5.5 Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in



our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## 6. Other Matter

The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium is discontinued but liability exists as at 31st March, 2019 has been estimated and certified by the Appointed Actuary and in his opinion the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the financial statements of the Company.

Our opinion is not modified in respect of these matters.

# 7. Report on Other Legal and Regulatory Requirements

- 7.1 As required by The Insurance Regulatory and Development Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('the Regulations"), we set out in the 'Annexure A' statement certifying the matters specified in paragraph 4 of Schedule C to the Regulations.
- 7.2 As required by the IRDA Financial Statements Regulations read with Section 143(3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and have found them to be satisfactory;
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c) The Company's financial accounting system is centralized at Head Office. As such, none of the branches have been separately audited by other branch auditors.
  - d) The Balance Sheet, the Policyholders' Revenue Account, the Shareholders' Profit and Loss account and Receipts and Payments Account (Cash Flow Statement) referred to in this report are in agreement with the books of account;
  - The actuarial valuation of liabilities is duly certified by the appointed actuary including to the effect that the assumptions for such

valuation are in accordance with the guidelines and norms issued by the IRDAI (the Authority) and/or the Institute of Actuaries of India in concurrence with the Authority. In this regard, please refer to point no. 6 of this report i.e., Other Matter:

- f) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Companies Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- g) On the basis of the written representations received from the directors, as on 31st March, 2019, taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act;
- With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"
- i) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note 1 of Schedule 16-B to the financial statements;
  - The Company did not have any longterm contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
- 7.3 We further report on the Revised directions under section 143(5) of the Companies Act, 2013 applicable from the financial year 2018-19 accounts and Sub-directions under section 143(5) of the Companies Act, 2013 for the financial year 2018-19 issued by the office of Comptroller & Auditor General of India (C&AG) in respect of the Company, as under:

Report on Directions under section 143(5) of the Companies Act, 2013.



7.3.1 Whether the company has system in place to process all the accounting transactions through IT system? If yes, the implications of processing of accounting transactions outside IT system on the integrity of the accounts along with the financial implications, if any, may be stated.

The Company uses SUN systems ("Accounting System") for recording its accounting transactions. The Company uses Life Asia Policy administration system for maintaining and processing individual business and Group Asia for group business. SAP system is used for maintaining investment data. The summarized accounting entries are automatically uploaded as per the set frequencies from the policy administration systems and SAP through an interface into Accounting System. There are no accounting entries processed outside the Accounting System.

7.3.2 Whether there is any restructuring of an existing loan or cases of waiver/write off of debts /loans/interest etc. made by a lender to the company due to the company's inability to repay the loan? If yes, the financial impact may be stated.

Not Applicable as the Company has not taken any loan

7.3.3 Whether funds received/receivable for specific schemes from central/ state agencies were properly accounted for/ utilized as per its term and conditions? List the cases of deviation.

Not Applicable as the Company has not received any funds for specific schemes from central / state agencies.

Sub-directions under section 143(5) of the Companies Act, 2013 for the year 2018-19.

7.3.4 Number of titles of ownership in respect of CGS/SGS/Bonds/Debentures etc. available in physical/demat form and out of these, number of cases which are not in agreement with the respective amounts shown in the Company's books of accounts may be verified and discrepancy found may be suitably reported.

The titles of ownership of all securities are in Demat form, barring Fixed Deposit with banks and mutual funds investments which are in Physical form. The holdings agree with the respective amounts as shown in the books of accounts.

7.3.5 Whether stop loss limits have been prescribed in respect of the investments. If yes, whether or not the limit was adhered to. If no, details may be given.

The Stop Loss Limits have been prescribed in the Investment policy of the Company. The stop loss for equity stocks is being monitored at 25% (Stage I), 40% (Stage II) and 50% (Stage III) from weighted average cost and observed at respective fund level. All the stocks in stop loss would be monitored by Investment Executive Committee (IEC) on regular basis and appropriate decisions as per Stop Loss policy are being taken.

The Company has adhered to the stop loss policy guidelines. During the FY 2018-19, two equity stocks hit the stop loss limit viz., (1) General Insurance Company of India Limited in one fund on May 11, 2018; (2) Yes Bank in twelve funds on September 21, 2018. The immediate action as per policy guidelines was taken. It was decided to exit completely from these stocks from respective funds and stocks were sold.

7.3.6 Whether the company has complied with IRDAI circular {No.IRDA/F&A/CIR/MISC/052/03/2018 dated 27 March 2018} regarding exemption of reinsurance schemes in respect of specified insurance schemes such as Pradhan Mantri Jeevan Jyotibima Yojna(PMMJJBY), from the purview of GST and passed on to the insured/Government the benefit of reduction premium?

The pricing under the PMJJBY scheme is arrived at as per advice of the 'Department of Financial Services of Ministry of Finance'. Hence, the Company has not considered reinsurance while pricing PMJJBY scheme. Further as per the GST Act, input credit for services directly relating to exempted output services are ineligible for credit. Hence, the Company is not eligible to take any credit for GST on reinsurance premium for aforesaid schemes, and no benefit is available to the company due to exemption, therefore no benefit is required to be passed.

- 7.4 In our opinion and according to the information and explanations given to us, we further report that:
  - a) Investments have been valued in accordance with the provision of the Insurance Act, 1938,

For B. N. Kedia & Co

**Chartered Accountants** 

FRN: 001652N



- as amended by Insurance Laws (Amendment)
  Act, 2015, the Insurance Regulatory and
  Development Authority (Preparation of
  Financial Statements and Auditor's Report
  of Insurance Companies) regulations, 2002,
  ('the Regulations') and orders/directions
  issued by the IRDAI in this behalf; and
- b) The accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards specified under section 133 of the Companies Act, 2013 and the Rules framed there under and with the accounting principles as prescribed in the Regulations and orders/ directions issued by IRDAI in this behalf.
- 7.5 Based on our examination of the books and records of the Company and according to the information and explanations given to us and management's representations made to us and the compliance certificates submitted to the Board by the officers of the Company charged with compliance and the same being

# noted by the Board and to the best of our knowledge and belief, we certify that:

- a) We have reviewed the management report attached to the financial statements for the year ended 31st March 2019, and have found no apparent material mistake or inconsistencies with the financial statements; and
- b) Nothing has come to our attention which causes us to believe that the Company has not complied with the terms and conditions of registration as per sub section 4 of section 3 of the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015.

For **S. Jaykishan** Chartered Accountants FRN: NO.309005E

CA. Sunirmal Chatterjee
Partner
Membership No.017361
Place: Mumbai
Date: 26th April, 2019

CA. S. K. Kedia
Partner
Membership No: 052579
Membership No: 052579
Place: Mumbai
Place: Mumbai
Date: 26th April, 2019

80



# ('Annexure A' referred to in Para 7.1 of the report of our report of even date in respect of matters specified in paragraph 4 of Schedule C to the IRDAI Regulations)

## **INDEPENDENT AUDITORS' CERTIFICATE**

# TO THE MEMBERS OF STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMITED

This certificate is issued to comply with Para 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, ("the Regulations") and may not be suitable for any other purpose.

The Company's Board of Directors is responsible for complying with the provisions of The Insurance Act, 1938 as amended from time to time including amendment brought by Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "Regulations"), orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI"). This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

Our responsibility, for the purpose of this certificate, is limited to certifying matters contained in paragraph 4 of Schedule C of the Regulations. We conducted our examination in accordance with the Guidance Note on Audit Reports and Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (the 'ICAI').

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based

on our examination of the books of account and other records maintained by **Star Union Dai-ichi Life Insurance Company Limited** ('the Company') for the year ended March 31, 2019, we certify that;

- a) We have certified the Cash Balances, to the extent considered necessary, and securities relating to the Company's investments as at March 31, 2019, by actual inspection or on the basis of certificate/confirmations received from the depository participant appointed by the Company, as the case may be. As at March 31, 2019, the Company had no reversions and life interests;
- b) The Company is not a trustee of any trust; and
- c) No part of the assets of the Policyholders' funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015 relating to the application and investment of the Policyholders' funds.

For **S. Jaykishan** Chartered Accountants FRN: NO.309005E

## CA. Sunirmal Chatterjee

Partner Membership No.017361 Place: Mumbai Date: 26<sup>th</sup> April, 2019 For **B. N. Kedia & Co** Chartered Accountants FRN: 001652N

CA. S. K. Kedia Partner Membership No: 052579 Place: Mumbai

Date: 26<sup>th</sup> April, 2019



# ('Annexure B' referred to in Para 7.2 (h) of our report of even date in respect of Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial statements of STAR UNION DAI ICHI LIFE INSURANCE COMPANY LIMTED ("the Company") as of March 31, 2019 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India".

These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

# **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial statements and their operating effectiveness.

Our audit of internal financial controls over financial statements included obtaining an understanding of internal financial controls over financial statements assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial statements.

# Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

A company's internal financial control over financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial statements to future periods are subject to the risk that the internal financial control over financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial



statements and such internal financial controls over Financial statements were operating effectively as at March 31, 2019, based on "the internal control over financial reporting criteria established by the Company considering the

essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

For **S. Jaykishan** Chartered Accountants FRN: NO.309005E For **B. N. Kedia & Co** Chartered Accountants FRN: 001652N

# CA. Sunirmal Chatterjee

**CA. S. K. Kedia** Partner

Partner Membership No.017361 Partner Membership No: 052579 Place: Mumbai

Place: Mumbai Date: 26<sup>th</sup> April, 2019

Date: 26th April, 2019



# Comments of CAG

# COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) OF THE COMPANIES ACT, 2013 ON THE FINANCIAL STATEMENTS OF STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMITED FOR THE YEAR ENDED 31 MARCH 2019

The preparation of financial statements of Star Union Dai-ichi Life Insurance Company Limited for the year ended 31 March 2019 in accordance with the financial reporting framework prescribed under the Insurance Act, 1938 read with Insurance Regulatory and Development Authority (Preparation of financial statements and Auditor's Report of Insurance Companies) Regulations, 2002 and the Companies Act, 2013 (Act) is the responsibility of the management of the company. The statutory auditor appointed by the Comptroller and Auditor General of India under section 139(5) of the Act is responsible for expressing opinion on the financial statements under section 143 of the Act based on independent audit in accordance with the standards on auditing prescribed under section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 26.04.2019.

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit of the financial statements of Star Union Dai-ichi Life Insurance Company Limited for the year ended 31 March 2019 under section 143(6)(a) of the Act. This supplementary audit has been carried out independently without access to the working papers of the statutory auditors and is limited primarily to inquiries of the statutory auditors and company personnel and a selective examination of some of the accounting records.

Based on my supplementary audit, I would like to highlight the following significant matters under section 143(6)(b) of the Act which have come to my attention and which in my view are necessary for enabling a better understanding of the financial statements and the related audit report:

# 1. Comment on Profitability

Profit & Loss Account – Profit for the year carried to Balance Sheet –  $\stackrel{\scriptstyle <}{\scriptstyle <}$  72.26 crore

Provisions (other than Taxation)

- For diminution in the value of investments (Net) –  $\stackrel{\scriptstyle \star}{\sim}$  3.12 crore

The Company has invested ₹ 55 crore (₹ 44 crore in non-linked funds and ₹ 11 crore in linked funds) in Non-convertible debentures of IL&FS. There were principal and interest defaults on the investment during the year and the Company has created a provision of ₹ 7.15 crore (10 per cent for non-linked funds and 25 per cent for linked funds) towards diminution in value of investments.

However, as per proceedings before National Company Law Appellate Tribunal available in the public domain, IL&FS has been placed under the 'Red' category by the new Board of Directors appointed by the Union Government to manage the affairs of the IL&FS group of companies, which means that such entities cannot meet their payment obligations towards even senior secured financial creditors. Further, disclosure has been made in the Notes on accounts (Note 16 B 40) that credit rating agencies ICRA and CARE have downgraded the credit rating of IL&FS from 'AAA' to 'D'. Considering these developments, the Company should have

made full provision against diminution in the value of the above investment.

This has resulted in understatement of provision for diminution in value of investments and overstatement of profit by  $\stackrel{?}{\sim} 47.85$  crore.

## 2. Comment on Disclosure

Schedule-16-B Notes to accounts forming part of financial statements - Note 49

This above Note regarding Interim Dividend does not include disclosure in respect of proposed¹ dividend of ₹ 3.24 crore², out of profits of the Company, as mandated under Para-8.4 of Accounting Standard 4 of the Accounting Standard- Revised 2016³.

## Comment on Independent Auditor's Report dated 26 April 2019

The above Report has certified (Annexure A — para c) that no part of the assets of the policyholders' funds is directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 (4 of 1938) relating to the application and investments of the policyholders' funds. The Company has invested ₹ 60 crore in Non-Convertible Debentures of Tata Sons Pvt. Ltd⁴., although such investments in private limited companies was prohibited under Section 27A(4) of the Insurance Laws (Amendment) Act 2015.

Hence the Auditor's certificate is inadequate with regard to the above investment.

## 4. Other Comments

Management Report dated 26 April 2019

The above Report does not contain disclosure regarding the investment of ₹ 60 crore in Non-Convertible Debentures of Tata Sons Pvt. Ltd although Management was aware of the violation of provisions of Insurance Act 1938. Also, Part IV of Schedule-A of the IRDA (Preparation of financial statements and Auditors' Report) 2002 mandated the Management to certify that no part of the life insurance fund has been directly or indirectly applied in contravention of the provisions of the Insurance Act,1938 (4 of 1938).

Disclosure in Management Report is inadequate to the above extent

For and on behalf of the Comptroller and Auditor General of India

Sd/-

## Tanuja Mittal

Principal Director of Commercial Audit and Ex-officio Member, Audit Board-I, Mumbai.

Place: Mumbai Date: July 15, 2019

<sup>&</sup>lt;sup>1</sup> By the Board on 26 April 2019

<sup>&</sup>lt;sup>2</sup> final divided @ 1.25% on the total paid up equity share capital (₹ 258,96,41,430)

<sup>&</sup>lt;sup>3</sup> Effective from 1 April 2017

<sup>&</sup>lt;sup>4</sup> 7.90% Non-Convertible Debentures (NCD) in Tata Sons Private Limited valuing ₹ 60 Crore (face value)



# Revenue Account for the year ended 31st March, 2019

## Form A - RA

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008

# **Policyholders' Account (Technical Account)**

Particulars	Schedule	Current Year	(₹ in 000's)  Previous Year
Premiums earned – net	Schedule	Correin lear	Previous tear
(a) Premium	1	19,940,744	17,830,066
(b) Reinsurance ceded		(375,756)	(350,199)
		(3/3,/30)	(330,199)
(c) Reinsurance accepted		-	-
Income from Investments			
(a) Interest, Dividends & Rent (Gross)		4,554,826	3,859,775
(b) Profit on sale / redemption of investments		2,743,873	3,405,215
(c) (Loss on sale / redemption of investments)		(1,099,821)	(475,113)
(d) Transfer / Gain on revaluation / change in fair value			
(e) Unrealised Gain / (Loss)		544,600	(1,386,770)
Other Income			
(a) Contribution from Shareholders' Account		-	-
(b) Fees & Charges		-	-
(c) Miscellaneous Income	1A	40,005	36,627
Total (A)		26,348,471	22,919,601
Commission	2	1,499,865	1,425,907
Operating Expenses related to Insurance Business	3	3,175,006	2,944,467
Provision for doubtful debts		(517)	61
Bad debts written off		3,143	1,946
Provision for Tax		4,705	-
Provisions (other than taxation)			
(a) For diminution in the value of investments (Net)		12,800	-
(b) Others		-	-
GST on linked charges		93,001	90,593
Total (B)		4,788,003	4,462,974
Benefits Paid (Net)	4	9,088,354	9,586,814
Interim Bonuses Paid		696	418
Change in valuation of liability in respect of life policies			
(a) Gross*		11,588,072	9,820,036
(b) Amount ceded in Reinsurance		(120,899)	(135,996)
(c) Amount accepted in Reinsurance		1120,0771	1,00,7,01
(d) Transfer to Linked Funds		579,837	(1,600,914)
(e) Transfer to Discontinued Funds		(697,002)	(156,447)
Total (C)		20,439,058	17,513,911
Surplus / (Deficit) (D) =(A)-(B)-(C)		1,121,410	942,716
Amount transferred from Shareholders' Account (Non-technical Account)		1,121,410	114,573
Appropriations		1/2,111	114,573
Transfer to Shareholders' Account		1,001,016	777,442
		1,001,016	///,442
Transfer to Balance Sheet			070 0 47
Balance being Funds for Future Appropriations [Refer note no. 43 of Schdeule 16(B)]		292,505	279,847
Total (D)		1,293,521	1,057,289
Details of Total Surplus / (Deficit)		/6/	
(a) Interim Bonuses Paid		696	418
(b) Allocation of bonus to Policyholders		207,044	185,018
(c) Surplus/(Deficit) shown in Revenue Account		1,121,410	942,716
Total Surplus / (Deficit)		1,329,150	1,128,152

Significant Accounting Policies and Notes to accounts

Schedules referred to above and notes to accounts form an integral part of the Revenue Account.

As required by erstwhile Section 40-B(4) of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with Expenses of Management of Insurers transacting life insurance business Regulations, 2016, we certify that allowable expenses of management in respect of life insurance business in India by the company have been debited to the Policyholders' Revenue Account and the excess of such expenses are charged to the Shareholders' Profit and Loss Account.

Akihiko Tanaka

Dy. CEO & CFO

**Abhay Tewari** Appointed Actuary

As per our report of even date attached

CA Sunirmal Chatterjee

Membership No:017361

For B. N. Kedia & Co. For S. Jaykishan Chartered Accountants ICAI Firm Reg.:309005E Chartered Accountants ICAI Firm Reg.:001652N

CA S.K. Kedia

Membership No: 052579

Rakesh Kumar Company Secretary FCS - 7081

Director D.I.No. 00009790

Rajkiran Rai G.

Chairman D.I.No. 07427647

Girish Kulkarni MD & CEO D.I.No. 01683332

S. Ravi D. P. Sharma Director D.I.No. 08238895

For and on behalf of the Board of Directors

Place: Mumbai Date: April 26, 2019

Place: Mumbai Date: April 26, 2019

<sup>\*</sup>Represents Mathematical Reserves after allocation of bonus.



# Profit & Loss Account for the year ended 31st March, 2019

## Form A - PL

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Particulars	Schedule	Current Year	Previous Year
Amounts transferred from the Policyholders' Account (Technical Account)		1,001,016	777,442
Income from Investments			
(a) Interest, Dividends & Rent – Gross		318,535	241,143
(b) Profit on sale/redemption of investments		51,067	37,471
(c) (Loss on sale/ redemption of investments)		(24,199)	(9,938)
Other Income			
(a) Miscellaneous Income		36	52
Total (A)		1,346,455	1,046,170
Expense other than those directly related to the insurance business	3A	99,614	152,303
Bad debts written off		809	381
CSR Expenditure [Refer note no. 44 of Schdeule 16(B)]		22,498	14,000
Contribution to the Policyholders Account:			
(a) Non-Par Health		-	17,765
(b) Linked Life		172,111	96,808
Provisions (Other than taxation)			
(a) For diminution in the value of investments (Net)		31,200	-
(b) Provision for doubtful debts		4,175	5,968
(c) Others		-	-
Total (B)		330,407	287,225
Profit / (Loss) before tax		1,016,048	758,945
Provision for Taxation		749	-
Profit / (Loss) after tax		1,015,299	758,945
Appropriations			
(a) Balance at the beginning of the year		(226,636)	(985,581)
(b) Interim dividends paid during the year		51,793	-
(c) Proposed final dividend		-	-
(d) Dividend distribution tax		10,646	-
(e) Transfer to reserves / other accounts		-	-
Profit / (Loss) carried to the Balance Sheet		726,224	(226,636)
EARNINGS PER EQUITY SHARE [Refer note no. 25 of Schdeule 16(B)]			
Basic earnings per equity share (₹)		3.92	2.93
Diluted earnings per equity share (₹)		3.92	2.93
Nominal value per equity share (₹)		10.00	10.00

Significant Accounting Policies & Notes to accounts

16

Schedules referred to above and notes to accounts form an integral part of the Profit and Loss Account.

As per our report of even date attached

For **S. Jaykishan** Chartered Accountants ICAI Firm Reg.:309005E For **B. N. Kedia & Co.** Chartered Accountants ICAI Firm Reg.:001652N **Akihiko Tanaka** Dy. CEO & CFO

Abhay Tewari Appointed Actuary Rajkiran Rai G. Chairman D.I.No. 07427647 Girish Kulkarni MD & CEO D.I.No. 01683332

**CA Sunirmal Chatterjee** Partner Membership No:017361 CA S.K. Kedia Partner Membership No: 052579 Rakesh Kumar Company Secretary FCS - 7081 
 S. Ravi
 D. P. Sharma

 Director
 Director

 D.I.No. 00009790
 D.I.No. 08238895

For and on behalf of the Board of Directors

Place: Mumbai Date: April 26, 2019 Place: Mumbai Date: April 26, 2019



# Balance Sheet as at 31st March, 2019

## Form A - BS

# Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Particulars	Schedule	As at	(₹ in 000′s <b>As</b> at
runicolurs	Schedule	31st March, 2019	31st March, 2018
SOURCES OF FUNDS			
Shareholders' Funds:			
Share Capital	5	2,589,641	2,589,641
Reserves And Surplus	6	3,412,280	2,686,056
Credit/[Debit] Fair Value Change Account		(376)	(14,512)
Sub-Total		6,001,545	5,261,185
Borrowings	7	-	-
Policyholders' Funds:			
Credit/[Debit] Fair Value Change Account		(10,722)	(90,904)
Policy Liabilities		51,285,636	39,818,462
Insurance Reserves		-	-
Provision for Linked Liabilities			
Linked Liabilities		19,622,360	19,587,124
Fair Value Change Account		3,962,530	3,417,930
Funds for discontinued policies [Refer note no. 30 of Schdeule 16(B)]			
Discontinued on account of non-payment of premium		3,181,593	3,877,179
Others (on account of surrenders)		5,019	6,435
Total		26,771,502	26,888,668
Sub-Total		78,046,416	66,616,226
Funds for Future Appropriations - Participating Segment [Refer note no. 43 of Schdeule 16(B)]		1,804,101	1,511,596
Total		85,852,062	73,389,007
APPLICATION OF FUNDS			
Investments			
Shareholders'	8	4,869,923	3,641,702
Policyholders'	A8	48,233,453	38,297,931
Assets Held to Cover Linked Liabilities	8B	26,771,502	26,888,668
Loans	9	84,346	89,238
Fixed Assets	10	171,858	195,600
Current Assets			
Cash and Bank Balances	11	1,317,692	890,906
Advances and Other Assets	12	5,670,508	4,542,539
Sub-Total (A)		6,988,200	5,433,445
Current Liabilities	13	1,233,409	1,355,507
Provisions	14	33,811	28,706
Sub-Total (B)		1,267,220	1,384,213
Net Current Assets (C) = (A – B)		5,720,980	4,049,232
Miscellaneous Expenditure (to the extent not written off or adjusted)	15	-	-
Debit Balance in Profit & Loss Account (Shareholders' Account)		-	226,636
Total		85,852,062	73,389,007

Significant Accounting Policies & Notes to accounts

16

Schedules referred to above and notes to accounts form an integral part of the Profit and Loss Account.

As per our report of even date attached

For **S. Jaykishan**Chartered Accountants
ICAI Firm Reg.:309005E
For **B. N**Chartered
ICAI Firm

For **B. N. Kedia & Co.** Chartered Accountants ICAI Firm Reg.:001652N Akihiko Tanaka Dy. CEO & CFO Abhay Tewari Rajkiran Rai G. Chairman D.I.No. 07427647

For and on behalf of the Board of Directors

**Girish Kulkarni** MD & CEO D.I.No. 01683332

**CA Sunirmal Chatterjee** Partner Membership No:017361 CA S.K. Kedia Partner Membership No: 052579 Appointed Actuary

Rakesh Kumar

Company Secretary
FCS - 7081

S. Ravi Director D.I.No. 00009790

**D. P. Sharma** Director D.I.No. 08238895

Place: Mumbai Date: April 26, 2019 Place: Mumbai Date: April 26, 2019



# **Contingent Liabilities**

(₹ in 000's)

Particulars	As at	- A3 MI
	31st March, 2019	31st March, 2018
Partly-paid up investments	-	-
Underwriting commitments outstanding (in respect of shares and securities)	-	-
Claims, other than those under policies, not acknowledged as debts by the Company	7,000	7,600
Guarantees given by or on behalf of the Company	-	-
Statutory demands/liabilities in dispute, not provided for (Tax matters)	762,822	17,334
Reinsurance obligations to the extent not provided for in accounts	-	-
Claims, under policies, not acknowledged as debts		
<ul> <li>Death Claims (Net of Reinsurance: CY ₹ 20,130 thousands, as at PY ₹ 35,462 thousands)</li> </ul>	96,367	66,822
- Others (service related and other matters)	19,903	18,025
Others	-	-

# Note:

Refer note no. 1 of Schdeule 16(B)



# Receipt and Payment Accounts (Cash Flow Statement) for the year ended 31st March, 2019

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

(₹ in 000's)

		1	(\ 111 000 3)
Sr. I	Particulars	For the year ended 31st March, 2019	For the year ended 31st March, 2018
	Cash Flows from the Operating Activities: (A)		0101111011011, 2010
· · · · · · · · · · · · · · · · · · ·	Premium received from policyholders, including advance receipts	20,164,036	17,857,147
······································	Other receipts	-	-
3 P	Payments to the re-insurers, net of Commissions and Claims/ Benefits	(1,807)	(57,684)
· · · · · · · · · · · · · · · · · · ·	Payments of Claims/Benefits	(9,642,769)	(10,428,638)
	Payments of Commission and Brokerage	(1,486,994)	(1,417,445)
······•	Payments of other Operating Expenses*	(3,495,725)	(3,212,454)
• • • • • • • • • • • • • • • • • • •	Preliminary and Pre-Operative Expenses	-	-
<del>-</del>	Deposits, Advances and Staff Loans	(4,288)	(3,273)
	ncome taxes paid (Net)	(41,100)	-
	Goods & Services tax paid	(229,635)	(433,716)
·····	Other payments	-	-
	Cash flows before extraordinary items	-	-
	Cash flow from extraordinary operations	-	-
<del>-</del>	Net Cash Flow from Operating Activities :- (A)	5,261,718	2,303,937
	Cash Flow from Investing Activities:- (B)		
·····•	Purchase of fixed assets	(81,982)	(103,714)
2 P	Proceeds from sale of fixed assets	3,796	36
······•	Purchases of investments	(83,609,489)	(33,069,763)
4 L	oans disbursed	-	-
5 L	oans against policies	(23,797)	(36,578)
······	Sales of investments	42,081,396	25,952,591
7 R	Repayments received	-	-
······	Rents/Interests/ Dividends received	4,178,010	3,635,774
	nvestments in money market instruments and in Liquid Mutual Funds (Net)	34,231,100	(435,896)
	Expenses related to investments	(488)	(398)
<u> </u>	Net Cash Flow from Investing Activities:- (B)	(3,221,454)	(4,057,948)
	Cash flows from Financing Activities: (C)		
	Proceeds from issuance of share capital	-	-
2 P	Proceeds from borrowing	-	-
3 R	Repayments of borrowing	-	-
	nterest/dividends/interim dividends paid	(62,439)	-
	Net cash flow from Financing activities:- (C)	(62,439)	-
	Effect of foreign exchange rates on cash and cash equivalents  Net):- (D)	-	-
V N	Net increase / (Decrease) in cash and cash equivalents: E=A+B+C+D)	1,977,825	(1,754,011)
· · · · · · · · · · · · · · · · · · ·	Cash and cash equivalents at the beginning of the year	2,880,197	4,634,208
• • • • • • • • • • • • • • • • • • •	Cash and cash equivalents at the end of the year	4,858,022	2,880,197



# Receipt And Payment Accounts (Cash Flow Statement) for the year ended 31st March, 2019

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

(₹ in 000's)

Sr. No.	Particulars	As at 31st March, 2019	As at 31st March, 2018
	Break-up of Cash & Cash Equivalents		
1	Cash Balance as per Schedule 11	1,317,692	890,906
2	Cash Balance as per Schedule 8B (Included in Net Current Asset)	1,794	2,315
3	Cash Balance As per Schedule -12 (Included in unclaimed Amount of Policyholder)	72	93
4	Money Market Instuments	3,538,464	1,986,883
	Total	4,858,022	2,880,197
	Reconcilation of cash & cash equivalents with Cash & Bank Balance {Schedule-11}		
	Less : Cash Balance As per Schdule 8B	(1,794)	(2,315)
	Less : Cash Balance As per Schedule -12 (Included in unclaimed Amount of Policyholder)	(72)	(93)
	Less : Money Market Instuments	(3,538,464)	(1,986,883)
	Cash & Bank Balance As per Schedule - 11	1,317,692	890,906

<sup>\*</sup>Amount spent during the year on Corporate Social Responsibility(CSR):

(₹ in 000's)

Sr. No.	Particulars	As at 31st March, 2019	As at 31st March, 2018
i	Construction/acquisition of any assets	-	-
ii	On purposes other than (i) above	22,498	14,000

As per our report of even date attached

For and on behalf of the Board of Directors

For <b>S. Jaykishan</b> Chartered Accountants ICAI Firm Reg.:309005E	For <b>B. N. Kedia &amp; Co.</b> Chartered Accountants ICAI Firm Reg.:001652N	<b>Akihiko Tanaka</b> Dy. CEO & CFO	<b>Rajkiran Rai G.</b> Chairman D.I.No. 07427647	<b>Girish Kulkarni</b> MD & CEO D.I.No. 01683332
		<b>Abhay Tewari</b> Appointed Actuary		
<b>CA Sunirmal Chatterjee</b> Partner Membership No:017361	CA S.K. Kedia Partner Membership No: 052579	Rakesh Kumar Company Secretary FCS - 7081	<b>S. Ravi</b> Director D.I.No. 00009790	<b>D. P. Sharma</b> Director D.I.No. 08238895

Place: Mumbai Place: Mumbai Date: April 26, 2019 Date: April 26, 2019



# Schedule - 1 Premium (Net of Goods & Services Tax)

(₹ in 000's)

Particulars	Current Year	Previous Year
First year premiums	5,735,857	5,845,309
Renewal Premiums	13,175,650	10,822,818
Single Premiums	1,029,237	1,161,939
Total Premiums	19,940,744	17,830,066
Premium Income from Business written:		
In India	19,940,744	17,830,066
Outside India	-	-
Total Premiums	19,940,744	17,830,066

Note:

Refer note no. 3 of Schdeule 16(A)

# Schedule - 1A Miscellaneous Income

(₹ in 000's)

Particulars	Current Year	Previous Year
Revival Charges from Policy Holder	29,122	24,157
Surrender Charges	1,848	2,624
Provision for expenses no longer required written back	7,948	8,754
Others	1,087	1,092
Total	40,005	36,627

## Note:

Refer note no. 3 of Schdeule 16(A)

# Schedule - 2 Commission Expenses

(₹ in 000's)

Particulars	Current Year	Previous Year
Commission paid		
Direct - First year premiums	939,174	946,170
- Renewal premiums	525,183	450,675
- Single premiums	35,508	29,062
Add: Commission on Re-insurance Accepted	-	-
Less: Commission on Re-insurance Ceded	-	-
Net Commission	1,499,865	1,425,907
Break-up of the expenses (Gross) incurred to procure business:		
Agents	15,108	24,820
Brokers	2,286	2,002
Corporate Agency	-	-
Bancassurance	1,482,471	1,399,085
Referral	-	-
Others	-	-
Total	1,499,865	1,425,907

## Note:

Refer note no. 6 of Schdeule 16 (A)



# Schedule - 3 Operating Expenses Related to Insurance Business

(₹ in 000's)

		(< in uuurs)
Particulars	Current Year	Previous Year
Employees' remuneration & welfare benefits	1,872,300	1,818,399
Travel, conveyance and vehicle running expenses	61,824	54,429
Training expenses	117,934	99,170
Rents, rates & taxes	141,895	134,193
Repairs & Maintenance	130,716	111,567
Printing & stationery	13,527	15,781
Communication expenses	28,477	31,278
Legal & professional charges	71,187	65,077
Medical fees	13,134	12,515
Auditors' fees, expenses etc.		
a) as auditor	3,415	3,105
b) as adviser or in any other capacity, in respect of:		
(i) Taxation matters	-	-
(ii) Insurance matters	-	-
(iii) Management services; and	-	-
c) in any other capacity	3,090	2,881
Advertisement and publicity	230,508	156,081
Interest & Bank Charges	3,778	2,896
Others:		
Marketing & Business Promotion Expenses	128,624	101,472
Policy Stamps	29,762	29,920
IT Expenses	149,073	148,064
GST Expenses	43,788	9,436
Miscellaneous Expenses	23,914	25,545
Depreciation	108,060	122,658
Total	3,175,006	2,944,467

# Note:

Refer Schedule 16 Note A (6, 11 to 15)

# Schedule - 3A

# **Expenses other than those Directly Related to Insurance Business**

(₹ in 000's)

		(
Particulars	Current Year	Previous Year
Employees' remuneration & welfare benefits	67,944	120,833
Others:		
Miscellaneous Expenses	31,032	30,328
Depreciation	638	1,142
Total	99,614	152,303

## Note:

Refer Schedule 16 Note A (6, 11 to 15)



# Schedule - 4 Benefits Paid (Net)

(₹ in 000's)

Particulars	Current Year	Previous Year
1. Insurance Claims		
(a) Claims by Death	1,655,347	1,445,689
(b) Claims by Maturity	2,058,999	2,561,484
(c) Annuities / Pension payment	117,733	110,419
(d) Health	23,208	3,863
(e) Other Benefits:		
(i) Surrender	5,068,380	5,450,505
(ii) Retirement Benefits, etc.	185,891	344,358
(iii) Survival benefits	419,686	-
(iv) Unclaimed claim investment charges	12,201	26,396
(v) Refund of Premium (repudiation cases)	2,946	3,599
(vi) Claim Settlement Expenses	5,412	9,566
(vii) Critical illness rider	250	······································
(viii) Provision for Policy Related Claims	1,207	-
Total (A)	9,551,260	9,955,879
2. Amount ceded in reinsurance:		
(a) Claims by Death	(447,398)	(369,459)
(b) Claims by Maturity	-	
(c) Annuities / Pension payment	-	-
(d) Health	(15,508)	394
(e) Other Benefits:		
(i) Surrender	-	-
(ii) Retirement Benefits, etc.	-	-
(iii) Survival benefits	-	-
(iv) Unclaimed claim investment charges	_	-
(v) Refund of Premium (repudiation cases)	_	-
(vi) Claim Settlement Expenses	_	
(vii) Critical illness rider	_	
Total (B)	(462,906)	(369,065)
3. Amount accepted in reinsurance:	(102/100/	(002,000
(a) Claims by Death	-	
(b) Claims by Maturity	-	
(c) Annuities / Pension payment	_	
(d) Health	-	
(e) Other Benefits:		
(i) Surrender	_	
(ii) Retirement Benefits, etc.		
(iii) Survival benefits		
(iv) Unclaimed claim investment charges		
(iv) Refund of Premium (repudiation cases)		
(vi) Claim Settlement Expenses	-	
(vii) Critical illness rider	-	
(VII) Critical liliness rider  Total (C)	-	•
	0.000.254	0 504 617
Total (A + B + C)	9,088,354	9,586,814
Benefits paid to claimants: in India	9,088,354	9,586,814

# Note:

Refer note no. 5 of Schdeule 16(A)



# Schedule - 5 Share Capital

(₹ in 000's)

Particulars	As at	As at
1 4111331413	31st March, 2019	
1 Authorised Capital	32,500,000	32,500,000
325,00,00,000 Equity Shares of ₹ 10 each (Previous Year 325,00,00,000 Equity Shares of ₹10 each)		
2 Issued Capital	2,589,641	2,589,641
25,89,64,143 Equity Shares of ₹ 10 each (Previous Year 25,89,64,143 Equity Shares of ₹10 each)		
3 Subscribed Capital	2,589,641	2,589,641
25,89,64,143 Equity Shares of ₹ 10 each (Previous Year 25,89,64,143 Equity Shares of ₹10 each)		
4 Called-up / Paid up Capital	2,589,641	2,589,641
25,89,64,143 Equity Shares of ₹ 10 each (Previous Year 25,89,64,143 Equity Shares of ₹10 each) fully paid up		
Less : Calls unpaid	-	-
Add : Shares forfeited (Amount originally paid up)	-	-
Less : Par value of Equity Shares bought back	-	-
Less : Preliminary Expenses	-	-
(Expenses including commission or brokerage on Underwriting or subscription of shares)		
Total	2,589,641	2,589,641
Share Capital held by Joint Venture Partners:		
Bank of India	750,000	750,000
Union Bank of India	650,000	650,000
Dai-ichi Life Holdings, Inc.	1,189,641	1,189,641
Total	2,589,641	2,589,641



# Schedule - 5A Pattern of Shareholding

Shareholder	As 31st Mai		As 31st Marc	
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters:				
Indian :			-	
Bank of India	75,000,000	28.96%	75,000,000	28.96%
Union Bank of India	65,000,000	25.10%	65,000,000	25.10%
Foreign :			-	
Dai-ichi Life Holdings, Inc.	118,964,143	45.94%	118,964,143	45.94%
Others:	-	-	-	-
Total	258,964,143	100.00%	258,964,143	100.00%

## Note:

# Schedule - 6 Reserves and Surplus

(₹ in 000's)

Particulars	As at 31st March, 2019	As at 31st March, 2018
Capital Reserve	-	-
Capital Redemption Reserve	-	-
Share Premium	2,686,056	2,686,056
Revaluation Reserve	-	-
General Reserves	-	-
Less: Debit balance in Profit and Loss Account, if any	-	-
Less: Amount utilized for Buy-back	-	-
Catastrophe Reserve	-	-
Other Reserves	-	-
Balance of profit in Profit and Loss Account	726,224	-
Total	3,412,280	2,686,056

# Schedule - 7 Borrowings

(₹ in 000's)

Particulars	As at	As at
	31st March, 2019	31st March, 2018
Debentures / Bonds	-	-
Banks	-	-
Financial Institutions	-	-
Others	-	-
Total	-	-

a) Out of the above, 4 shares (PY 4 shares) are held by 4 nominees (PY 4 nominees) of Bank of India, Union Bank of India and Dai-ichi Life Holdings, Inc.



# Schedule - 8 Investments - Shareholders

(₹ in 000')

	B	0	(₹ in 000')
	Particulars	As at 31st March, 2019	As at 31st March, 2018
	LONG TERM INVESTMENTS	0101 march, 2017	<u> </u>
1	Government securities and Government guaranteed bonds including Treasury Bills	1,146,447	1,598,569
	(Market Value of CY : ₹ 1,146,044 thousands, PY : ₹ 1,606,576 thousands)		
2	Other Approved Securities	1,046,508	79,691
	(Market Value of CY : ₹ 1,054,424 thousands, PY : ₹ 88,838 thousands)		
3	Other Investments:		
	(a) Shares:		
	(aa) Equity	103,301	252,365
	(Historical value of CY:₹ 98,992 thousands, PY:₹ 213,529 thousands)		
	(bb) Preference	_	_
	(b) Mutual Funds	-	-
	(c) Derivative Instruments	-	-
	(d) Debentures / Bonds	926,122	646,072
	(Market Value of CY : ₹ 947,463 thousands, PY : ₹ 586,835 thousands)		
	(e) Other Securities:		
	Fixed Deposit	150,000	150,000
	(Market Value of CY : ₹ 150,000 thousands, PY : ₹ 150,000 thousands)		
	(f) Subsidiaries	-	-
	(g) Promoter Group	-	-
	Mutual Funds	-	-
	Fixed Deposit	-	-
	Debentures / Bonds	15,000	15,000
	(Market Value of CY : ₹ 15,003 thousands, PY : ₹ 15,223 thousands)		
	(h) Investment Properties-Real Estate	-	-
4	Investments in Infrastructure and Social Sector:		
	(a) Approved Investment:		
	Debentures / Bonds	778,837	621,356
	(Market Value of CY : ₹ 779,205 thousands, PY : ₹ 396,514 thousands)		
	Equity	-	16,628
	(Historical Value of CY : ₹ NIL, PY : 13,046 thousand)		
	(b) Other Investment		
	Debentures / Bonds#	190,800	-
	Equity	-	_
5	Other than Approved Investments		
	Equity	94,589	3,922
	(Market Value of CY : 99,520 thousands, PY : NIL)		
	Debentures / Bonds	28,095	88,000
	(Market Value of CY : 28,443 thousands, PY : 89,048 thousands)		
	Subsidiaries	-	-
	Promoter Group	10.000	10000
	Equity*	10,000	10,000
	(Historical value of CY : ₹ 10,000 thousands, PY : ₹ 15,110 thousands)		
	RT TERM INVESTMENTS		10 7 7
1	Government securities and Government guaranteed bonds including Treasury Bills  (Market Value of CY: ₹ NIL, PY: 19,967 thousands)	-	48,766



(₹ in 000')

Particulars	As at	As at
	31st March, 2019	31st March, 2018
2 Other Approved Securities	-	-
3 Other Investments:		
(a) Shares:		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(Historical Value of CY : ₹ NIL, PY : ₹ NIL)		
(c) Derivative Instruments	_	-
(d) Debentures / Bonds	50,000	1,008
(Market Value of CY : ₹ 50,822 thousands, PY : ₹ 1,023 thousands)		
(e) Other Securities:	_	-
Certificate of Deposit	-	_
Commercial Paper	-	-
Triparty Repo /CBLO	-	-
(Market Value of CY : NIL, PY : ₹ NIL)		
Fixed Deposit	-	-
Recurring Deposit	-	-
(f) Subsidiaries	-	-
(g) Promoter Group		
Mutual Funds	270,247	-
(Historical Value of CY : 270,000 thousands, PY : ₹ NIL)		
Fixed Deposit	-	-
Debentures/ Bonds	-	-
(h) Investment Properties-Real Estate	_	-
4 Investments in Infrastructure and Social Sector		
(a) Approved Investment		
Debentures / Bonds	-	100,463
(Market Value of CY : NIL, PY : 101,330 thousands)		
(b) Other Investment		
Debentures / Bonds	-	-
5 Other than Approved Investments		
Debentures / Bonds	59.977	-
(Market Value of CY : 59,989 thousands, PY : NIL)		
Mutual Funds		9,862
(Historical Value of CY : ₹ NIL, PY : 9,415 thousands)		: /
Total	4,869,923	3,641,702
In India	4,869,923	3,641,702

## Note:

- 1) Aggregate book value and market value of Investments, other than Listed Equity Shares is ₹ 4,891,499 thousands (PY: ₹ 3,467,859 thousands) and ₹ 4,868,528 thousands (PY: ₹ 3,458,764 thousands) respectively.
- 2) Investments in subsidiary / holding companies, joint ventures and associates: Nil
- 3) Investments in Promoter Group: Investment at cost in Union Bank of India Perpetual Bond CY: ₹ 15,000 thousands (PY: ₹ 15,000 thousands), Bank of India Fixed Deposit CY: ₹ NIL (PY: ₹ NIL), Union Bank of India Fixed Deposit CY: ₹ NIL (PY: ₹ NIL), BOI AXA Mutual Fund CY: ₹ 135,000 thousands (PY: ₹ NIL) and Union KBC Mutual Fund CY: ₹ 135,000 thousands (PY: ₹ NIL).
- 4) Investments made out of catastrophe reserve is ₹ NIL
- 5) Investments made in Additional tier-1 (AT1) bond is considered in equity. (the aggregate market Value : ₹ 197,889 thousands and Book Value is : ₹ 198,512 thousands)
- 6) # Includes Investments in NCD of IL&FS Ltd amounting to ₹ 190,800 thousands after provisioning of ₹ 21,200 thousand, being @ 10% on Face Value.
- 7) \*Includes unlisted equity shares amounting to ₹ 10,000 thousands. (PY: ₹ 10,000 thousands).



Schedule - 8A Investments - Policyholders

Particulars				Non-Participating	cipating			As at
	Participating :	Group	۵		Individual	dual		31st March
	(Individual)	Life	Annuity	Life	Annuity	Pension	Health	2019
LONG TERM INVESTMENTS								
Government securities and Government guaranteed bonds including Transmy Bille*	2,971,370	2,346,518	321,883	12,563,930	712,529	2,606,546	402,772	21,925,548
(Market Value of CY: ₹22,242,090 thousands)		-						
2 Other Approved Securities	4,169,587	1,873,953	26,671	2,686,247	148,508	770,728	8,045	9,683,739
(Market Value of CY : ₹ 9,756,934 thousands)								
3 Other Investments								
(a) Shares							•	•
(aa) Equity	134,512	301,733		134,789	51,650			622,684
(Historical of CY: ₹ 615,250 thousands)								
(bb) Preference	•						•	•
(b) Mutual Funds							•	•
(c) Derivative Instruments	•						•	•
(d) Debentures / Bonds	408,711	2,678,307	82,239	1,075,070	76,322	198,386	15,468	4,534,503
(Market Value of CY : ₹4,619,609 thousands)								
(e) Other Securities:		-			•			
Fixed Deposit	•	117,600		154,500	1	1	•	272,100
(Market Value of CY : ₹272,100 thousands)								
Recurring Deposit	902,500	•	•	892,500	1	•	•	1,795,000
(Market Value of CY : ₹ 1,795,000 thousands)		-			-	-		
(f) Subsidiaries					1		•	
(g) Promoter Group								
Mutual Funds				1	1	•	•	•
(Market Value of CY : NIL)								
Fixed Deposit				82,500		•	•	82,500
(Market Value of CY : ₹82,500 thousands)								
Debentures / Bonds			1	1	1		•	•
(Market Value of CY : NIL)								
(h) Investment Properties-Real Estate		-	1	1	1	1	•	•
4 Investments in Infrastructure and Social Sector								
(a) Approved Investment								
Debentures / Bonds	1,166,947	566,518	55,876	3,440,741	37,914	512,654	35,585	5,816,235
(Market Value of CY : ₹5,846,323 thousands)								
Equity			1	1	1		1	1
(Historical value of CY : ₹ NIL)								
	***************************************							



# Schedule - 8A Investments - Policyholders



**Investments - Policyholders** Schedule - 8A

Group         Individual         Health         247,500         -         -         247,500         -         -         247,500         -         -         247,500         -         -         -         247,500         - <th< th=""><th>Particulars</th><th></th><th></th><th>-</th><th>Non-Participating</th><th>ipating</th><th></th><th></th><th>As at</th></th<>	Particulars			-	Non-Participating	ipating			As at
(Individual) Life Annuity Pension Health (Individual) Life Annuity Life Annuity Pension Health		Participating 1:50	Grou	۵		Indivi	dual		31st Manch
100,092 90,082 - 160,146 - 20,018 3 100,092 90,082 - 160,146 - 20,018 3 100,092 90,082 - 100,146 - 10,162,135 8,760,241 505,242 23,133,649 1,031,928 4,128,359 491,899 48,22		Life (Individual)	Life	Annuity	Life	Annuity	Pension	Health	marcn, 2019
- 79,200 - 160,146 - 20,018 - 79,200 - 160,146 - 20,018 - 79,200 - 20,000 - 84,001 70,000 - 20,000 - 10,162,135 8,760,241 505,242 23,153,649 1,031,928 4,128,359 491,899	(Market Value of CY : ₹ 604,187 thousands)								
79,200 - 160,146 - 20,018 - 79,200 - 20,018 - 79,200 - 20,018 - 79,200 - 20,000 - 20,000 - 20,000 - 10,162,135 8,760,241 505,242 23,153,649 1,031,928 4,128,359 491,899	Fixed Deposit		247,500			,		•	247,500
79,200	(Market Value of CY : ₹247,500 thousands)								
100,092 90,082 - 160,146 - 20,018 - 79,200		•						•	•
100,092   90,082   160,146   - 20,018   -	(g) Promoter Group	•						•	
10,162,135 8,760,241 505,242 23,153,649 1,031,928 4,128,359 491,899	Mutual Funds	100,092	90,082		160,146			20,018	370,338
- 79,200	(Historical value of CY : ₹ 370,339 thousands)								
84,001 70,000 - 20,000	Fixed Deposit	•	79,200					•	79,200
84,001 70,000 - 20,000	(Market Value of CY : 79,200 thousands)			•					
84,001 70,000 - 20,000	Debentures/ Bonds	-	1			1		1	•
84,001 70,000 - 20,000	(Market value of CY : ₹ NIL)			•					
84,001 70,000 - 20,000	(g) Investment Properties-Real Estate	•						•	
Approved Investment Debentures / Bonds (Market Value of CY: ₹ NIL) Other Investment Other	Investments in Infrastructure and Social Sector			•					
Debentures / Bonds	(a) Approved Investment				-				1
(Market Value of CY: ₹ NIL)       - <td< td=""><td>Debentures / Bonds</td><td></td><td>1</td><td></td><td>•</td><td>1</td><td></td><td>1</td><td>•</td></td<>	Debentures / Bonds		1		•	1		1	•
Other Investment  Debentures / Bonds  Extract Value of CY : NIL J  Extract Many Approved Investments entures / Bonds  Invest Value of CY : 175,170 thousands)  Invest Value of CY : NIL J  Invited of CY : ₹	(Market Value of CY : ₹ NIL)			•					
nds)  84,001 70,000 - 20,000		•	1				1	•	•
nds)  - 20,000 - 20,000	Debentures / Bonds	1	1	-		1		1	1
nds)	(Market Value of CY : NIL)		1	-		-		•	•
Bonds       84,001       70,000       -       20,000       -	Other than Approved Investments			•					
of CY: 175,170 thousands)  Bands Promoter Group  of CY: NIL)  CY: ₹ NIL)  10,162,135 8,760,241 505,242 23,153,649 1,031,928 4,128,359 491,899	Debentures / Bonds	84,001	70,000		20,000	1	1	•	174,001
9bonds Promoter Group  of CY: NIL)  CY: ₹ NIL)  10,162,135 8,760,241 505,242 23,153,649 1,031,928 4,128,359 491,899	(Market Value of CY : 175,170 thousands)				•				
of CY: NIL)	Debentures / Bonds Promoter Group		1	-		1		•	•
	(Market Value of CY : NIL)								
rical of CY : ₹ NIL) 10,162,135 8,760,241 505,242 23,153,649 1,031,928 4,128,359 491,899	Mutual Funds		1	-				•	•
10,162,135 8,760,241 505,242 23,153,649 1,031,928 4,128,359 491,899	(Historical of CY : ₹ NIL)								
	Total	10,162,135	8,760,241	505,242 23,1	53,649	1,031,928	4,128,359		48,233,453

333

Aggregate book value and market value of Investments, other than Listed Equity Shares is ₹ 48, 186,867 thousands and ₹ 48,664,008 thousands respectively.

Investments in subsidiary/holding companies, joint ventures and associates: Nil

Investments in Promoter Group: Investments at cost in Union Bank of India Fixed Deposit - ₹ 94,400 thousands (PY: ₹ 94,400 thousands), Bank of India Fixed Deposit - ₹ 67,300 thousands (PY: ₹ 67,300 thousands).

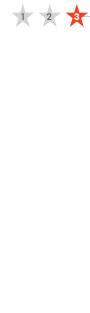
Mustual Fund ₹ 185,000 thousands (PY: ₹ 100 thousands).

Investments made out of catastrophe reserve is ₹ NII, Union KBC Mutual Fund ₹ 185,000 thousands (PY: ₹ 995.548 thousands).

Investments made out of catastrophe reserve is ₹ NII, the aggregate market Value : ₹ 938,616 thousands and Book Value is : ₹ 943,022 thousands).

Equity shares includes shares transferred under securities lending and borrowing scheme (\$LB) - ₹ NII, (PY: ₹ NII), where the Company retains all the associated risk and rewards on these securities.

# Includes Investments in NCD of L&FS Ltd amounting to ₹ 115,200 thousands after provisioning of ₹ 12,800 thousand, being @ 10% on Face Value. 6 5 6



# Schedule - 8A Investments - Policyholders

	,			Non-Participating	cipating			As at
	Participating I ife	Group	۵		Individual	dual		31st March
	(Individual)	Life	Annuity	Life	Annuity	Pension	Health	2018
LONG TERM INVESTMENTS								
Government securities and Government guaranteed bonds	5,936,792	2,472,184	368,328	10,328,194	891,416	2,018,343	248,344	22,263,601
(Market Value ₹ 22,318,777 thousands)								
2 Other Approved Securities	990'55	1,425,795	12,072	684,537	681	129,740	8,047	2,315,938
(Market Value ₹ 2,317,276 thousands)					•			
3 Other Investments								
(a) Shares							•	•
(aa) Equity	383,014	586,886		809'866				1,968,508
(Historical Value ₹ 2,042,992 thousands)								
(bb) Preference							•	•
(b) Mutual Funds								•
(c) Derivative Instruments	•				1	1	1	1
(d) Debentures / Bonds	469,452	1,520,141	17,77	942,951	19,912	123,732	15,492	3,169,451
(Market Value ₹ 3,227,982 thousands)					•			
(e) Other Securities:								
Fixed Deposit	1	365,100	1	154,500	1	1	•	519,600
(Market Value ₹ 519,600 thousands)								
Recurring Deposit	817,500	1	1	807,500	1	1		1,625,000
(Market Value ₹ 1,625,000 thousands)								
(f) Subsidiaries	•	1		-	•	1	•	
(g) Promoter Group	•		•		1	1	'	
Mutual Funds	1	1	1	1	1	1	•	•
(Market Value ₹ NIL)	-	1	1	1	1	1		
Fixed Deposit	•	79,200	•	82,500	1	•	•	161,700
(Market Value ₹ 161,700 thousands)	1	1	1		1	1		
Debentures / Bonds	1	1	1	1	1	1		•
(Market Value ₹ NIL)	•	1	1	•	1	1		
(h) Investment Properties-Real Estate	1	1	1		1		•	1
4 Investments in Infrastructure and Social Sector								
(a) Approved Investment								
Debentures / Bonds	1,504,652	674,984	81,411	1,819,893	43,305	138,414	•	4,262,659
(Market Value ₹ 4,372,201 thousands)								
Equity	30,735	30,245	,	899'89		,	,	129,648



# Schedule - 8A Investments - Policyholders

Particulars				Non-Participating	ipating			As a
	Participating	Group			Individual	loal		31st
	(Individual)	Life	Annuity	Life	Annuity	Pension	Health	2018
(b) Other Investment								
Debentures / Bonds								
(Market Value ₹ NIL)			•			•	•	
Equity					٠	•		
(Historical Value ₹ NIL)			•		•			
Other than Approved Investments			•			-	•	
(a) Debentures / Bonds	88,841			25,011				113,852
(Market Value of CY : ₹114,870 thousands)								
(b) Subsidiaries	•					1		
(c) Promoter Group		1		1			1	
Debentures / Bonds	•		1	•	-	-	1	
(Market Value ₹ NIL)								
(d) Equity								
(Historical Value ₹ NIL)			•				•	
SHORT TERM INVESTMENTS			•				•	
Government securities and Government guaranteed bonds	9,391	103,692		1,911	2,000	•		116,994
including Treasury Bills (Market Value ₹ 117,153 thousands)								
Other Approved Securities		50,009	-		-	-	-	50,009
(Market Value ₹ 50,166)			•					
Other Investments			•				-	
(a) Shares			•				•	
(aa) Equity	•	•		•	•	•	•	
(bb) Preference	•				1	1		
(b) Mutual Funds		1		368,019	1			368,019
(Historical Value ₹ 367,468 thousands)			•				•	
(c) Derivative Instruments		•						
(d) Debentures / Bonds	2,011	351,166		18,016	6,037			377,230
(Market Value ₹ 380,233 thousands)			•				•	
(e) Other Securities:	•				-	-		
Certificate of Deposit		1		1	1	-		
(Market Value ₹ NIL)		-	•				•	
Commercial Paper	•			•	-	1		-
(Market Value ₹ NIL)								
CIAC							***************************************	



# **Investments - Policyholders** Schedule - 8A

138,600   Life   Annuity   Pension   Health   Marrish   Pension   Health   Marrish   Pension   Health   Marrish   Pension   Health   Health   Marrish   Pension   Health   Marrish   Pension   Health   Pension   Pens	Particulars				Non-Participating	cipating			As at
(Individual) Life Annuity Life Annuity Pension Health  138,600 - 395,548 - 6  32,192 187,193 32,189 - 6  30,000 - 40,000 - 6  9,359,646 7,885,195 539,582 16,768,045 963,351 2,410,229 271,883 38,7  9,359,646 7,895,195 539,582 16,768,045 963,351 2,410,229 271,883 38,7		Participating 1.15	Gro	<u>₽</u>		Indivi	dual		31st March
32,192 187,193 32,189		Individual)	Life	Annuity	Life	Annuity	Pension	Health	marcii, 2018
32,192 187,193 32,189	(Market Value ₹ NIL)								
32,192 187,193 32,189	Fixed Deposit	•	138,600						138,600
32,192 187,193 - 32,189	(Market Value ₹ 138,600 thousands)			•					
32,192 187,193 - 32,189 40,000 40,000 40,000 40,000 40,000 40,000		•		•		•			•
32,192 187,193 - 32,189									
32,192 187,193 32,189 - 2 30,000 - 40,000 - 40,000 - 60,785,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2	Mutual Funds	1			395,548				395,548
32,192 187,193 32,189 - 2 30,000 - 40,000 - 40,000 - 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2	(Historical Value ₹ 395,000 thousands)								
32,192 187,193 - 32,189 - 2  30,000 - 40,000 - 40,000 - 9,359,582 16,768,045 963,351 2,410,229 271,883 38,2 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2	Fixed Deposit	•			•		•	•	•
32,192 187,193 - 32,189 - 2  30,000 - 40,000 - 40,000 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2	(Market Value ₹ NIL)								
32,192 187,193 - 32,189 - 2 30,000 - 40,000 - 40,000 - 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2	Debentures/ Bonds	•	1				1	1	•
32,192 187,193 - 32,189 - 2  30,000 - 40,000 - 40,000 - 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2  9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2	(Market Vallue ₹ NIL)								
32,192 187,193 - 32,189 2  30,000 - 40,000 - 40,000 - 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2 9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2	(g) Investment Properties-Real Estate	1				1	1	1	
Approved Investment Debentures / Bonds (Market Yalue ₹ 254,464 thousands) Other Investment Debentures / Bonds Other Investment Debentures / Bonds (Market Yalue ₹ NIL) Inter Han Approved Investments Freque ₹ NIL) Freque ₹ NIL ↑ NIL) Freque ₹ NIL ↑ NIL) Freque ₹ NIL ↑ NIL	Investments in Infrastructure and Social Sector								
Debentures / Bonds  (Market Value ₹ 254,464 thousands)  Other Investment Debentures / Bonds  err than Approved Investments err than Approved Investments  err than Approved Investments	(a) Approved Investment								
(Market Value ₹ 254,464 thousands)         Other Investment         Debentures / Bonds         (Market Value ₹ NIL)         ier than Approved Investments         entures / Bonds         rket Value ₹ NIL)         ier than Approved Investments         entures / Bonds         rket Value ₹ NIL)         ier than Approved Investments         read than Approved Investments         read Yalue ₹ NIL)         ier than Approved Investments         read Yalue ₹ NIL)         ier than Approved Investments         ier than Approved Investments         inder Yalue ₹ NIL)         inder Yalue ₹ NIL         inder Yalue ₹ NIL         inder Yalue ₹ NIL         inder Yalue ₹ NIL	Debentures / Bonds	32,192	187,193		32,189		•		251,574
Other Investment         Debentures / Bonds       -	(Market Value ₹ 254,464 thousands)								
r than Approved Investments r than Approved Investments  r than Approved									
r than Approved Investments r	Debentures / Bonds	1	•	1	•	1	•	•	•
r than Approved Investments	(Market Value ₹ NIL)								
ritures / Bonds et Value ₹ NIL) tures / Bonds Promoter Group rical Value ₹ NIL)  11 Funds rical Value ₹ NIL)  9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883 38,2  11 Alia	Other than Approved Investments								
et Value ₹ NIL)  truces / Bonds Promoter Group  10,000  10,000  11,000  12,000  130,000  140,000  15,000  16,000  17,088 thousands)  18,000  19,359,646  19,359,646  19,359,646  19,359,582  19,768,045  10,768,0	Debentures / Bonds	•					•		•
10,000 - 40,000 40,000 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	(Market Value ₹ NIL)								
rical Value ₹ 70,458 thousands)	Debentures / Bonds Promoter Group	30,000		1	40,000		1	1	70,000
rical Value ₹ NIL)  9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883  Jia  9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883	(Historical Value ₹ 70,458 thousands)								
rical Value ₹ NIL)  9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883  Jia  9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883	Mutual Funds	-	•	•	•	•	•	•	•
9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883	(Historical Value ₹ NIL)								
9,359,646 7,985,195 539,582 16,768,045 963,351 2,410,229 271,883	Total	9,359,646	7,985,195	539,582	16,768,045	963,351	2,410,229	:	38,297,931
	In India	9,359,646	7,985,195	539,582	16,768,045	963,351	2,410,229		38,297,931

3) A Pote:

Aggregate book value and market value of Investments, other than Listed Equity Shares is ₹36,891,700 thousands and ₹37,120,130 thousands respectively.

Investments in subsidiary/holding companies, joint ventures and associates: ₹ NIL

Investments in Promoter Group: Investments at cost in Union Bank of India Fixed Deposit - ₹94,400 thousands, Bank of India Fixed Deposit - ₹67,300 thousands, BOI AXA Mutual Fund ₹ NIL, Union KBC Mutual Fund ₹395,548

Investments made out of catastrophe reserve is ₹ NIL as there is no catastrophe reserve.

Investments made in Additional tier-1 (AT1) bond is considered in equity, (the aggregate market Value: ₹688,083 thousands and Book Value is: ₹693,024 thousands).

Equity shares includes shares transferred under securities lending and borrowing scheme (SLB) - ₹ NIL where the Company retains all the associated risk and rewards on these securities.



# Schedule - 8B Assets held to Cover Linked Liabilities

rancolars		As at 31st March	As at 31st March, 2019			As at 31st March, 2018	, 2018	
	Individ	2	Group	Total	Individua		Group	Total
	Life	Pension	Life		Life	Pension	Life	
LONG TERM INVESTMENTS								
1 Government securities and Government guaranteed bonds including Treasury Bills	3,789,729	170,764	43,365	4,003,858	5,553,667	158,854	51,411	5,763,932
(Historical Value of CY: ₹3,964,293 thousands, PY: ₹5,874,720 thousands)							,	
2 Other Approved Securities	774,618	20,762	8,610	803,990	737,457	25,758	8,631	771,846
(Historical Value of CY : ₹810,113 thousands, PY : ₹778,344 thousands)								
3 Other Investments					•	•	•	
(a) Shares					•	*	<b>F</b>	
(aa) Equity	11,389,610	761,718	•	12,151,328	11,650,487	796,623		12,447,110
(Historical Value of CY : ₹ 8,490,533 thousands, PY : ₹ 9,049,758 thousands)								
(bb) Preference	1	•	1	•			' '	•
(b) Mutual Funds	1	•	•	1	•		•	•
(c) Derivative Instruments	1		•	•		1		•
(d) Debentures / Bonds	2,337,519	55,836	29,826	2,423,181	1,741,092	68,892	29,418	1,839,402
(Historical Value of CY : ₹ 2,376,069 thousands, PY : ₹ 1,790,058 thousands)								
(e) Other Securities							7	
Fixed Deposit	1	1	•	1	'	•	•	•
(Historical Value of CY : NIL, PY : ₹ NIL)							,	
Recurring Deposit	1	1	•	1	1	1	1	•
(f) Subsidiaries	1		•	1				•
(g) Promoter Group								
Mutual Funds	1	1	1	1	'		'	•
Fixed Deposit								
(h) Investment Properties-Real Estate	'	•	1	•			'	•
4 Investments in Infrastructure and Social Sector								
(a) Approved Investment						•		
Debentures / Bonds	853,507	37,953	3,000	894,460	1,436,062	52,613	5,049	1,493,724
(Historical Value of CY : ₹894,432 thousands, PY : ₹1,463,705 thousands)								
Equity	409,694	27,523	•	437,217	673,884	39,730	•	713,614
(Historical Value of CY : ₹ 386,696 thousands, PY : ₹ 653,816 thousands)								



# Schedule - 8B Assets held to Cover Linked Liabilities

The control of the	200		Ac	ŧ	•		\$ °V		
CY: 110,000 thousands, PY: 7211,110  CY: 735,012 thousands, PY: 7216,452  CY: 735,012 thousands, PY: 710,49,197  Thresh and Government guaranteed bonds  CY: 735,012 thousands, PY: 710,49,197  CY: 730,889 thousands, PY: 710,49,197  CY: 730,889 thousands, PY: 710,49,197  CY: 7311, PY: 7326,039			31st Mar	ch, 2019			31st March,	2018	
CY: 110,000 thousands, PY: NIIJ)         Life         Pension         <		Individ	اما	Group	Total	Individu	<b></b>	Group	Total
CY: T10,000 thousands, PY: NIII)  Finestments  CY: ₹ 429, 197 thousands, PY: ₹11,110  CY: ₹ 429, 197 thousands, PY: ₹211,110  CY: ₹ 735,012 thousands, PY: ₹278,452  CY: ₹ 735,012 thousands, PY: ₹158,761 thousands, PY: ₹20,889 thousands, PY: ₹20,889 thousands, PY: ₹20,889 thousands, PY: ₹21,37,277 thousands, PY: ₹21,37,277 thousands, PY: ₹21,37,277 thousands, PY: ₹21,37,277 thousands, PY: ₹21,37,377 thousands, PY: ₹21,37,37 thousands, PY: ₹21,37,377 thousands, PY: ₹21,37,377 thousands,		Life	Pension	Life	<u> </u>	Life	Pension	Life	
CY: 110,000 thousands, PY: NII, Investments  LY: 735,012 thousands, PY: ₹ 210,110  CY: ₹ 735,012 thousands, PY: ₹ 210,49,197  SO SB9 thousands, PY: ₹ 1,049,197  SO CY: NIII, PY: ₹ NIII)  TO CY: ↑ NIII, PY: ₹ NIII, PY:									
CY: \$10,000 thousands, PY: \$11,110  CY: \$429,197 thousands, PY: \$211,110  CY: \$429,197 thousands, PY: \$211,110  CY: \$735,012 thousands, PY: \$218,452  Sold CY: \$131,277 thousands, PY: \$158,041 thousands, PY: \$20,889 thousands, PY: \$158,041 thousands, PY: \$25,043 thousands, PY: \$25,04		81,000	1,500	•	82,500	' '		•	•
CY : ₹ 429,197 thousands, PY : ₹ 211,110  CY : ₹ 429,197 thousands, PY : ₹ 211,110  CY : ₹ 429,197 thousands, PY : ₹ 211,110  CY : ₹ 429,197 thousands, PY : ₹ 211,110  CY : ₹ 735,012 thousands, PY : ₹ 278,452  CY : ₹ 735,012 thousands, PY : ₹ 178,919  CY : ₹ 735,012 thousands, PY : ₹ 178,919  CY : ₹ 735,012 thousands, PY : ₹ 178,919  CY : ₹ 735,012 thousands, PY : ₹ 178,919  CY : ₹ 135,012 thousands, PY : ₹ 178,919  CY : ₹ 135,012 thousands, PY : ₹ 178,919  CY : ₹ 11,019  CY : ₹ 11,019  CY : ₹ 11,019  CY : ₹ 11,019  CY : ₹ 12,011 thousands, PY : ₹ 226,039  CY : ₹ 242,011 thousands, PY : ₹ 226,039	• • •								
Fine stiments  CY : ₹ 429,197 thousands, PY : ₹ 211,110  CY : ₹ 101, PY : ₹ 11,110  CY : ₹ 10,197 thousands, PY : ₹ 211,110  CY : ₹ 101, PY : ₹ 11,110  CY : ₹ 101, PY : ₹ 11,110  CY : ₹ 101, PY : ₹ 11,049,197  CY : NIII, PY : NIII,  And Covernment guaranteed bonds  \$ 2,143,189  CY : \$ 10,189,197  CY : NIII, PY : ₹ NIII)  And Sovernment guaranteed bonds  \$ 2,143,189  CY : NIII, PY : ₹ NIII)  And Sovernment guaranteed bonds  \$ 2,143,189  CY : NIII, PY : ₹ NIII)  And Sovernment guaranteed bonds  \$ 2,143,189  CY : NIII, PY : ₹ NIII)  And Sovernment guaranteed bonds  \$ 2,143,189  CY : NIII, PY : ₹ NIII)  And Sovernment guaranteed bonds  \$ 2,143,189  CY : NIII, PY : ₹ NIII)  And Sovernment guaranteed bonds  \$ 2,143,189  CY : NIII, PY : ₹ NIII)  And Sovernment guaranteed bonds  \$ 2,143,189  CY : X 242,011 thousands, PY : ₹ 326,039  CY : ₹ 242,011 thousands, PY : ₹ 326,039	Equity	1	1	1	•		•	•	•
STATE INTERINGUISH PRINCE INTERINGUISH PRIN									
CY : ₹ 429,197 thousands, PY : ₹ 211,110  CY : ₹ NIL, PY : ₹ NIL,		400,973	23,022	•	423,995	193,754	17,157	•	210,911
CY: ₹ NIL, PY: ₹ NIL)  Titles  CY: ₹ Z2C, NIL, PY: ₹ 32C, 039  CY: ₹ Z2C, NIL, PY: ₹ 32C, 039	(Historical Value of CY : ₹ 429,197 thousands, PY thousands)								
CY: ₹ NIII, PY: ₹ NIII,  cy: ₹ 735,012 thousands, PY: ₹ 278,452  cond Government guaranteed bonds  cond Gove									
CY: ₹ NIL, PY: ₹ NIL)  cy: ₹ 735,012 thousands, PY: ₹ 278,452  cy: ₹ 735,012 thousands, PY: ₹ 278,452  cy: ₹ 735,012 thousands, PY: ₹ 278,452  cy: ₹ 735,012 thousands, PY: ₹ 1,049,197  cy: ₹ 2,137,277 thousands, PY: ₹ 1,049,197  cy: ₹ 2,137,277 thousands, PY: ₹ 158,961 thousands)  cy: ₹ 2,137,277 thousands, PY: ₹ 158,961 thousands, PY: ₹ 158,96	Debentures / Bonds	1	•	•	•				•
CY: ₹735,012 thousands, PY: ₹278,452  cy: ₹2,137,277 thousands, PY: ₹1,049,197  cy: ₹2,137,277 thousands, PY: ₹158,961 thousands)  cy: ₹2,137,277 thousands, PY: ₹158,961 thousands)  cy: ₹2,137,277 thousands, PY: ₹158,961 thousands, PY: ₹326,039  cy: ₹2,137,277 thousands, PY: ₹326,039	(Historical Value of CY : ₹ NIL, PY : ₹ NIL)								
CY:₹735,012 thousands, PY:₹278,452  sind Government guaranteed bonds  \$2,143,189  \$2,137,277 thousands, PY:₹158,961 thousands  \$2,137,277 thousands, PY:₹326,039  \$2,137,277 thousands, PY:₹326,039  \$2,137,277 thousands, PY:₹326,039  \$2,143,189  \$2,1		1	1	1	•	1			•
CY:₹735,012 thousands, PY:₹278,452         808,841         52,865         -         861,706         230,474         16,564         -           sind Government guaranteed bonds         2,143,189         2,143,189         1,074,042         -         1,6564         -         1,6564         -         1,6564         -         1,6564         -         1,6564         -         1,6564         -         1,6564         -         1,6564         -         1,6564         -         1,074,042         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         1,7462         -         -         1,7462         -         -         1,7462         -         -         1,7462         -         -         1,7462         -         -         1,7462         -         -         -         1,7462         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Debentures / Bonds								
CY : ₹735,012 thousands, PY : ₹278,452  cy and Government guaranteed bonds  stand Government guaranteed bonds  \$2,143,189  cy 137,277 thousands, PY : ₹1,049,197  titles  \$2,137,277 thousands, PY : ₹1,049,197  cy 0,889 thousands, PY : ₹158,61 thousands  cy 0,889 thousands, PY : ₹326,039  cy 0,143,189  cy 1,43,189  cy 1,43,189  cy 1,43,189  cy 1,074,042  cy 1,43,189  cy 1,074,042  cy 1,43,189  cy 1,43,189  cy 1,074,042  cy 1,43,189  cy 1,	:	808,841	52,865	1	861,706	230,474	16,564	•	247,038
ities  ₹2,137,277 thousands, PY : ₹1,049,197  \$20,889 thousands, PY : ₹ 158,961 thousands)  Sof CY : NIL, PY : NIL)  Interest of the stands of	(Historical Value of CY : ₹ 735,012 thousands, PY thousands)								
vernment securities and Government guaranteed bonds         2,143,189         -         2,143,189         1,074,042         -         1,074,042           storical Value of CY : ₹ 2,137,277 thousands, PY : ₹ 1,049,197         15,905         4,917         -         20,822         157,882         -         -           norsation value of CY : ₹ 20,889 thousands, PY : ₹ 158,961 thousands, PY : ₹ 326,039         -	ORT TERM INVESTMENTS								
storical Value of CY : ₹ 2,137,277 thousands, PY : ₹ 1,049,197         15,905         4,917         20,822         157,882         -         -           ther Approved Securities         15,905         4,917         -         20,822         157,882         -         -           storical Value of CY : ₹ 20,889 thousands, PY : ₹ 158,961 thousands, PY : ₹ 10,013 thou	Government securities and Government guaranteed bonds including Treasury Bills	2,143,189		1	2,143,189	1,074,042	1		1,074,042
her Approved Securities         15,905         4,917         -         20,822         157,882         -         -           storical Value of CY : ₹ 20,889 thousands, PY : ₹ 158,961 thousands, PY : ₹ 158,961 thousands         15,905         4,917         -         -         -         -         -           her Investments         Shares         - <t< td=""><td>Value of CY : ₹2,137,277 thousands, PY : ₹</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Value of CY : ₹2,137,277 thousands, PY : ₹								
her Investments         —	Other Approved Securities	15,905	4,917	•	20,822	157,882			157,882
her Investments         mer Investments           Shares         Shares           (aa) Equity         — <t< td=""><td>(Historical Value of CY : ₹ 20,889 thousands, PY : ₹ 158,961 thousands)</td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td></t<>	(Historical Value of CY : ₹ 20,889 thousands, PY : ₹ 158,961 thousands)							-	
Shares       Shares         (aa) Equity       - </td <td>Other Investments</td> <td></td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td>	Other Investments					•			
(aa) Equity       — <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>									
(Historical Value of CY: NIL, PY: ₹ NIL)       PY: ₹ NI		1	1	•	1	-	-		•
(bb) Preference       Autual Funds       -	(Historical Value of CY : NIL, PY : ₹ NIL)					,	,	-	
Mutual Funds       -       <	(bb) Preference	1	1	1	•				•
(Historical Value of CY : NIL, PY : NIL)       - </td <td></td> <td>'</td> <td>•</td> <td>•</td> <td>•</td> <td>•</td> <td></td> <td>•</td> <td>•</td>		'	•	•	•	•		•	•
Debentures / Bonds Approximately late of CY : ₹ 242,011 thousands, PY : ₹ 326,039 Housendely	(Historical Value of CY : NIL, PY : NIL)								
Debentures / Bonds  225,412 11,111 3,016 239,539 316,434 10,135 - (Historical Value of CY : ₹242,011 thousands, PY : ₹326,039 thousands)		'	•	1	•	•			•
• • •		225,412	11,111	3,016	239,539	316,434	10,135	•	326,569
	• • •							,	



Schedule - 8B Assets held to Cover Linked Liabilities

Particulars		As at	ta .			As at		
		31st March, 2019	ch, 2019			31st March, 2018	ا, 2018	
	Indi	Individual	Group	Total	Individua	dual	Group	Total
	Life	Pension	Life		Life	Pension	Life	
(e) Other Securities								
Certificate of Deposit	1	•	•	•	•	•		•
(Historical Value of CY : NIL, PY : ₹ NIL)						7		
Commercial Paper	1	1	•	•			1	•
(Market Value of CY : NIL, PY : ₹ NIL)								
Fixed Deposit	1	1	•	•	35,000			35,000
(Historical Value of CY : ₹ NIL, PY : ₹ 35,000 thousands)						7	-	
Triparty Repo /CBLO	1,207,590	65,773	2,066	1,275,429	946,383	56,349	847	1,003,579
(Market Value of CY: ₹1,275,429 thousands, PY: ₹1,004,742 thousands)								
(f) Subsidiaries	1	1	•	•			1	
(g) Promoter Group						7	7	
Mutual Funds	1	1	•	•			1	
(Historical Value of CY : NIL, PY : ₹ NIL)							-	
Fixed Deposit	1	1	•	•	1			1
(Market Value of CY : NIL, PY : ₹ NIL)						7		
Debentures/ Bonds	1		•	•			•	•
(Historical Value of CY : NIL, PY : ₹ NIL)						,	,	
(h) Investment Properties-Real Estate	1	1	•	•	•	' -	,	•
4 Investments in Infrastructure and Social Sector						,	,	
(a) Approved Investment								
Debentures / Bonds	•	•	1	٠	108,074	2,050	1	110,124
(Historical Value of CY : ₹ NIL, PY : 110,694 thousands)							,	
(b) Other Investment							,	
Debentures / Bonds	1	1	1	•	•		' '	•
5 Other than Approved Investments								
Debentures / Bonds	26,092	1	1	26,092	•		' '	•
Debentures / Bonds Promoter Group	1	1	1	•	80,524		' '	80,524
(Historical Value of CY : 26,267 thousands, PY : 80,363 thousands)						•		
Mutual Funds	574,897	41,677	•	616,574	271,218	24,656	•	295,874
(Historical Value of CY: 544,917 thousands, PY: 291,231 thousands)						,	,	
6 Net Current Assets*	358,088	6,269	3,265	367,622	299,317	14,577	3,603	317,497
Total	25,396,664	1,281,690	93,148	26,771,502	25,505,751	1,283,958	98,959	26,888,668
In India	25,396,664	1,281,690	93,148	26,771,502	25,505,751	1,283,958	98.959	26,888,668



# Schedule - 8B

# **Assets held to Cover Linked Liabilities**

1) Aggregate book value and market value of Investments, other than Listed Equity Shares is ₹ 12,830,894 thousands (PY: ₹ 13,173,001 thousands) and ₹ 12,954,625 thousands (PY: ₹ 13,164,571 thousands) respectively.
2) Investments in subsidiary / holding companies, joint ventures and associates: Nil
3) Investments in Promoter Group : Investment at cost in Union Bank of India Fixed Deposit ₹ NIL, Bank of India Fixed Deposit ₹ NIL, Bol AXA Mutual Fund ₹ NIL, BOI AXA Mutual Fund ₹ NIL, PY: ₹ NIL).
4) Investments made out of catastrophe reserve is ₹ NIL as there is no catastrophe reserve.

# \*Break up of Net Current Assets of Schedule 8B

								(₹ in 000′)
Current Assets		As at 31st March, 2019	nt h, 2019			As at 31st March, 2018	, 2018	
	Life	Pension	Life	Total	Life	Pension Life (Group)	fe (Group)	Total
Accrued Interest	320,556	13,439	3,265	337,260	337,605	12,875	3,601	354,081
Cash & Bank Balance	1,635	153	9	1,794	2,143	164	ω	2,315
Unit Collection Receivable	373,180	1,975	1	375,155	332,952	1,768		334,720
Dividend Receivable	741	49	1	790		•		
Receivable for Sale of Investments	43,753	2,615	1	46,368	47,157	6,391	1	53,548
Other Current Assets (for Investments)	,	1	1	1				
Total	739,865	18,231	3,271	761,367	719,857	21,198	3,609	744,664
Current Liabilities								
Payable for Purchase of Investments	80,373	4,486	1	84,859	163,518	4,545	,	168,063
Other Current Liabilities	14,930	351	9	15,287	4,331	237	9	4,574
Unit Collection Payable	286,474	7,125	1	293,599	252,691	1,839		254,530
Total	381,777	11,962	9	393,745	420,540	6,621	9	427,167
Net Current Assets	358,088	6,269	3,265	367,622	299,317	14,577	3,603	317,497



#### Schedule - 9 Loans

(₹ in 000′)

Par	ticulars	As at 31st March, 2019	As at 31st March, 2018
1	SECURITY-WISE CLASSIFICATION	Sist matery 2017	
	Secured		
	(a) On mortgage of property		
•••••	(aa) In India	-	-
	(bb) Outside India	-	-
	(b) On Shares, Bonds, Govt. Securities, etc.	-	-
•••••	(c) Loans against policies	84,346	89,238
	(d) Others	-	-
	Unsecured	-	-
	Total	84,346	89,238
2	BORROWER-WISE CLASSIFICATION		
	(a) Central and State Governments	-	-
	(b) Banks and Financial Institutions	-	-
	(c) Subsidiaries	-	-
	(d) Companies	-	-
	(e) Loans against policies	84,346	89,238
	(f) Others	-	-
	Total	84,346	89,238
3	PERFORMANCE-WISE CLASSIFICATION		
	(a) Loans classified as standard	-	-
	(aa) In India	84,346	89,238
	(bb) Outside India	-	-
	(b) Non-standard loans less provisions		
	(aa) In India	-	-
	(bb) Outside India	-	-
	Total	84,346	89,238
4	MATURITY-WISE CLASSIFICATION		
	(a) Short Term	_	_
	(b) Long Term	84,346	89,238
	Total	84,346	89,238
	In India	84,346	89,238

#### Note:

Refer note no. 9 of Schdeule 16(A)



Schedule - 10 Fixed Assets (Property, Plant & Equipment)

		<b>Gross Block</b>	Slock			Depreciation	ation		Net	Net Block
	As at 1st April, 2018	Additions	Deductions / Adjustments	As at 31st March, 2019	As at 1st April, 2018	For the year	On Sales/ Adjustments	As at 31st March, 2019	As at 31st March, 2019	As at 31st March, 2018
Intangibles:										
Goodwill		1	1	1	1		1	1	•	1
IT Assets - Software	506,492	49,054	1,334	554,212	443,106	47,987	1,334	489,759	64,453	986'89
Tangibles:										
Land-Freehold	•	•	1	1	-		1	1	1	1
Leasehold Property (Improvements)	71,059	2,511	3,028	70,542	60,827	4,647	2,716	62,758	7,784	10,232
Buildings	1	1	1	1	1		1	1	1	1
Furniture & Fittings	33,230	3,515	1,385	35,360	23,254	162′1	1,126	23,919	11,441	9/6′6
I T Assets - Hardware:										
End user equipments	134,828	16,332	17,053	134,107	101,174	23,559	17,049	107,684	26,423	33,654
Servers & Networks	280,325	2,327	1	282,652	242,048	19,211	ı	261,259	21,393	38,277
Vehicles	19,372	10,462	5,825	24,009	5,630	5,342	2,594	8,378	15,631	13,742
Office Equipment	36,403	3,391	810	38,984	19,838	5,757	431	25,164	13,820	16,565
Air-conditioner	11,259	1,218	708	692′11	6,811	404	462	6,753	5,016	4,448
Others	•	•	1	1	1	1	1	'	1	1
Total	1,092,968	88,810	30,143	1,151,635	902,688	108,698	25,712	985,674	165,961	190,280
Capital Work in progress	74	39,536	39,610	1					1	74
Intangible Assets under Development	5,246	49,851	49,200	5,897					5,897	5,246
Grand Total	1,098,288	178,197	118,953	1,157,532	902,688	108,698	25,712	985,674	171,858	195,600
Previous Year	1,008,245	191,475	101,432	1,098,288	783,419	123,800	4,532	902,688	195,600	

**Note:** Refer note no. 10 of Schdeule 16(A)



#### Schedule - 11 Cash and Bank Balances

(₹ in 000′)

Pa	rticulars	As at 31st March, 2019	As at 31st March, 2018
1	Cash (including cheques, drafts and stamps)*	146,182	29,849
2	Bank Balances		
	(a) Deposit Accounts		
	(aa) Short-term (due within 12 months of the date of Balance Sheet)	-	-
	(bb) Others	-	-
	(b) Current Accounts	1,171,510	861,057
	(c) Others:	-	-
3	Money at Call and Short Notice		
	(a) With Banks	-	-
***************************************	(b) With other Institutions	-	-
4	Others:	-	-
	Total	1,317,692	890,906
	Balances with non-scheduled banks included in 2 and 3 above		
	Cash and Bank Balances		
	1 In India	1,317,692	890,906
	2 Outside India	-	-
***************************************	Total	1,317,692	890,906

#### Note:

<sup>\*</sup>Break-up of cash (including cheques & drafts)

Pa	rticulars	As at	As at
		31st March, 2019	31st March, 2018
1	Cash in Hand (Premium & Petty Cash)	3,965	1,935
2	Cheques in Hand	142,217	27,914
	Total	146,182	29,849

#### Schedule - 12 Advances and Other Assets

(₹ in 000′)

Particulars	As at 31st March, 2019	As at 31st March, 2018
Advances	,	•
1 Reserve deposits with ceding companies	-	-
2 Application money for investments	-	-
3 Prepayments	44,855	37,420
4 Advances to Directors/Officers	-	-
5 Advance tax paid and taxes deducted at source (Net of provision for taxation)	36,852	1,208
6 Others:		
Employee Advances	57	256
Deposits	81,656	73,899
Miscellaneous Advances	6,383	6,449
Subtotal (A)	169,803	119,232



(₹ in 000′)

Po	ırticulars		As at 31st March, 2019	As at 31st March, 2018
	Other Assets			
1	Income accrued on investments	2,249,322		
	Less : Provision for Diminution in Debt Securities for Interest Income	38,679	2,210,643	1,697,892
2	Outstanding Premiums		1,292,999	901,332
3	Agents' Balances	599		
	Less: Provision for doubtful debts	241	358	473
4	Foreign Agencies Balances		-	-
5	Due from other entities carrying on insurance business (including reinsures)		80,651	80,133
6	Due from subsidiaries/ holding company		-	-
7	Others:			
••••	Unit Collection Receivables (Net)		-	-
	Unclaimed Amount of Policyholders [Refer note no. 32(III) of Sch. 16(B)]		84,912	184,671
•••••	Income accrued on unclaimed fund		8,662	16,047
	Goods & Services Tax Unutilised Credits		72,488	113,349
	Unsettled Investment Contract Receivable		1,647,198	1,415,225
	Investment Receivable	100,000		
•	Less : Provision for Diminution in debt Securities for Investment	10,000	90,000	-
•••••	Other Receivables	24,342		
•••••	Less: Provision for doubtful debts	11,548	12,794	14,185
•••••	Subtotal (B)		5,500,705	4,423,307
•••••	Total (A+B)		5,670,508	4,542,539

#### Schedule - 13 **Current Liabilities**

(₹ in 000′)

Pai	rticulars	As at	As at
		31st March, 2019	31st March, 2018
1	Agents' Balances	241,334	193,588
2	Balances due to other insurance companies	-	-
3	Deposits held on re-insurance ceded	-	-
4	Premiums received in advance	9,189	8,524
5	Unallocated premium	191,536	214,110
6	Sundry creditors	54,852	46,708
7	Due to subsidiaries/ holding company	-	-
8	Claims Outstanding	133,897	219,526
9	Annuities Due	302	1,934
10	Due to Officers/ Directors	-	-



(₹ in 000′)

Particulars	As at 31st March, 2019	As at 31st March, 2018
11 Others:		
Unit Collection Payable (Net)	86,163	111,385
Provision for Expenses / Capital Goods	306,859	233,533
Reinsurance Premium payable	5,046	12,373
Premium Refund Payable	19,118	29,541
TDS Payable	5,100	20,272
Other Liabilities	21,646	16,698
Goods & Services Tax Payable	64,719	46,476
Unclaimed Amount of Policyholders	84,912	184,671
Income accrued on unclaimed fund	8,662	16,047
Security Deposit / Retention Money	74	121
Total	1,233,409	1,355,507

# Schedule - 14 Provisions

(₹ in 000′)

Pa	rticulars	As at	, u.
		31st March, 2019	31st March, 2018
1	For taxation (less payments and taxes deducted at source)	-	-
2	For proposed dividends	-	-
3	For dividend distribution tax	-	-
4	Others:		
***************************************	For Employee Benefits	33,811	28,706
***************************************	Total	33,811	28,706

#### Note:

Refer note no. 16 of Schdeule 16(A)

#### Schedule - 15 Miscellaneous Expenditure

(₹ in 000′)

Pa	rticulars	As at	As at
		31st March, 2019	31st March, 2018
1	Discount Allowed in issue of shares/ debentures	-	-
2	Others	-	-
***************************************	Total	-	-



#### Schedule - 16

Significant accounting policies and notes forming part of the financial statements for the year ended March 31, 2019

#### **Corporate Information**

Star Union Dai-ichi Life Insurance Company Limited ('the Company') a joint venture between Bank of India (28.96%), Union Bank of India (25.10%) and Dai-ichi Life Holdings, Inc. (formerly known as The Dai-ichi Life Insurance Company, Limited (Japan)) (45.94%) was incorporated on 25<sup>th</sup> September 2007 as a Company under the erstwhile Companies Act, 1956 ('the Act'). The Company is licensed by the Insurance Regulatory and Development Authority of India ('IRDAI') on December 26, 2008 for carrying on life insurance business in India. The license is in force as at Balance sheet date.

The Company commenced Life Insurance Business w.e.f. February 9, 2009. The Company's life insurance business comprises Participating Life (Individual), Non-Participating Life (Individual and Group), Annuity (Individual and Group), Pension Individual, Heath Individual and Unit Linked Life (Individual & Group) and Pension segments. Some of the products have riders attached to them, such as Accident and Disability Benefits, Critical Illness. These products are distributed primarily through corporate agents, brokers, proprietary sales force and also through tied agents.

#### A) Summary of significant accounting policies

#### 1. Basis of preparation

The financial statements are prepared and presented under the historical cost convention on accrual basis of accounting, in accordance with the accounting principles prescribed by the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, ('the IRDA Financial Statements Regulations'), the provisions of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015, the Insurance Regulatory and Development Authority Act, 1999, various circulars and directions issued by IRDAI and the practices prevailing in the insurance industry in India in this regard and in compliance with the Accounting Standards specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 as amended from time to time issued by Ministry of Corporate Affairs, to the extent applicable and in the manner so required. The accounting policies have been consistently applied by the Company unless otherwise stated.

The management evaluates all recently issued or revised accounting pronouncements on an ongoing basis.

#### 2. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles in India requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent liabilities as on the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as on the date of the financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognized prospectively.

### 3. Revenue recognition

#### Revenue is recognized as under:-

#### 3.1 Premium Income

Premium including rider premium for non-linked business is recognized as income when due. Premium for linked business is recognized when the associated units are created. Premium is recognized net of taxes as applicable.

Premium on lapsed policies is recognized as income when such policies are reinstated.

Top up premium under linked business is considered as single premium and recognized as income when the associated units are created.

Premium in case of PMJJBY Scheme is recognized at net of administrative charges and reimbursement of expenses (as applicable) payable to the banks.

#### 3.2 Income from Linked Funds

Income from linked funds which includes fund management charges, policy administration charges, mortality charges etc. are recovered from linked fund in accordance with the terms and conditions of policy and recognized on due basis.

# 3.3 Interest on loans against policies is recognized for on accrual basis.

#### 3.4 Income earned on investments

Interest income on investments is recognized on accrual basis.

#### **Amortized Income/ Cost**

Premium or discount on acquisition, as the case may be, in respect of debt securities/ fixed income securities, pertaining to non-linked investments is



amortized on straight line basis over the period of maturity/ holding and adjusted against interest income.

#### Dividend

Dividend income for quoted shares is recognised on ex-dividend date, for non-quoted shares dividend income is recognised when the right to receive dividend is established.

# Realized Gain/ (Loss) on Debt Securities for Linked Business

Realized gain/(loss) on debt securities for linked business is the difference between the sale consideration net of expenses and the book cost, which is computed on weighted average basis, as on the date of sale.

# Realized Gain/ (Loss) on Debt Securities for Non-Linked Business

Realized gain/(loss) on debt securities for other than linked business is the difference between the sale consideration net of expenses and the amortized cost, which is computed on a weighted average basis, as on the date of sale.

#### Profit/ (Loss) on sale of Equity Shares/ Mutual Fund/ Exchange Traded Funds (ETFs)/ Additional Tier 1 Bonds (AT 1)

Profit/ (Loss) on sale of equity shares/ mutual fund units/ ETFs/ Additional Tier 1 Perpetual Bonds is the difference between the sale consideration net of expenses and the book cost computed on weighted average basis as on the date of sale (mutual fund, ETFs sale considerations would be based on the latest available NAV).

In respect of non-linked business the Profit/ (Loss) includes the accumulated changes in the fair value previously recognized under "Fair Value Change Account".

However, revenue recognition is postponed where ultimate collectability lacks reasonable certainty.

#### Unrealized Gain/ (Loss) for Linked Business

Unrealized gains and losses for Linked Business are recognized in the Revenue account of respective fund.

#### **Income from Security Lending and Borrowing**

Fees received on lending of equity shares under Securities Lending and Borrowing (SLB) mechanism is amortized on a straight-line basis over the period of lending and clubbed with the interest income.

#### 4. Reinsurance Premium

Reinsurance Premium ceded is accounted for on due basis at the time of recognition of premium income in accordance with the terms and conditions of the relevant treaties with the reinsurers. Profit commission on reinsurance ceded is netted off against premium ceded on reinsurance.

#### 5. Benefits Paid

Benefits paid comprise of policy benefits and claim settlement costs, if any.

Death, rider, surrender and withdrawal claims are accounted for on receipt of intimation. Under linked Business, surrender also includes amount payable on lapsed policies which are accounted for on expiry of lock in period. Surrenders and terminations are accounted at gross of charges.

Survival, maturity and annuity benefit claims are accounted for when due.

Reinsurance recoveries on claims are accounted for, in the same period as that of the related claims.

Claims disputed before judicial authorities are provided for on prudent basis as considered appropriate by management based on facts and circumstances in respect of each such claim.

#### 6. Acquisition Costs

Acquisition costs are costs that vary with and are primarily related to acquisition of insurance contracts. These are expensed in the period in which they are incurred.

Claw back in future, if any, for the first year commission paid, is accounted for in the year in which it is recovered.

#### 7. Liability for Life Policies

The valuation exercise is done to protect the interests of the existing policyholders. For With Profit policies the reasonable expectations of policyholders (PRE) are also considered. The reserves should be adequate to provide for all the policyholders benefits in various future scenarios. Adequate use of Margin for Adverse Deviation



(MAD) is made to ensure that policyholders' benefits are protected even in some plausible adverse scenarios.

Actuarial liability for inforce policies and for those in respect of which premium has been discontinued but a liability exists, is determined using the gross premium method and in case of group business (except for Credit Life Business and Reverse Mortgage Loan Enabled Annuity where gross premium method is used), the actuarial liabilities have been calculated on the basis of Unearned Premium Reserve method. Linked liabilities comprise unit liability representing the fund value of policies and non-unit liability for meeting insurance claims, expenses etc. The main governing guidelines considered for valuation are the Insurance Act 1938, the IRDA Act 1999, IRDAI (Actuarial Report and Abstract for Life Insurance Business) Regulations, 2016, IRDAI (Assets, Liabilities and Solvency Margin of Life Insurance Business) Regulations 2016, Actuarial Practice Standards and Guidance notes issued by Institute of Actuaries of India, Circulars issued by IRDAI from time to time.

#### 8. Investments

Investments are made in accordance with the Insurance Act, 1938, IRDAI (Investment) Regulations, 2016, as amended from time to time and various other circulars/notifications issued by the IRDAI in this context.

Investments are recorded on trade date at cost, which includes brokerage and related taxes, if any, and excludes pre-acquisition interest, if any.

#### **Bonus Entitlements**

Bonus entitlements are recognized as investments on the relevant 'ex- bonus date'.

#### **Rights Entitlements**

Rights entitlements are recognized as investments on the relevant 'ex-rights date'.

#### Discount

Any front end discount on privately placed investments is reduced from the cost of such investments.

#### 8.1 Classification

Investments are specifically procured and held for Policyholders and Shareholders independently and the income relating to these investments is recognized in the Revenue Account and Profit and Loss Account respectively.

# Short Term and Long Term Classification of Investment

Investments maturing within twelve months from the Balance Sheet date and investments made with the specific intention to dispose them off within twelve months from the Balance Sheet date are classified as short-term investments. Investments other than short-term investments are classified as long term investments.

# 8.2 Valuation – Shareholders' Investments and Non-Linked Policyholders' Investments

All Debt securities are considered as 'held to maturity' and accordingly stated at historical cost, subject to amortisation of premium or accretion of discount in the revenue account or the profit and loss account over the remaining period of maturity/holding on a straight line basis.

Treasury Bills, Certificate of Deposits, Commercial Papers, Tri Party Repo and Collateralized Borrowing and Lending Obligation – CBLO are valued at cost subject to accretion of discount, over the remaining period of maturity on straight line basis.

Investments in Fixed Deposits are valued at cost.

Valuation of Listed Equity securities is measured at Fair value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, last quoted closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed/traded on NSE, the last quoted closing price on BSE (Secondary Exchange) is considered.

Equity shares lent under the Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets, as the Company continues to be beneficial owner of these securities. The securities are valued as stated above for equity shares.

Additional Tier 1 (Basel III Compliant) Perpetual Bonds classified under "Equity" as stipulated by IRDAI Investment Regulations, are valued at fair value, using applicable market yields published by SEBI registered rating agency viz., CRISIL Ltd, using Bond Valuer. Unrealized gains or losses arising due to change in the fair value of Additional Tier 1 Bonds are recognized in the Balance Sheet under "Fair value change account".



Fair value of Mutual fund units is the net asset value on the Balance Sheet date. Unrealized gains/losses on changes in fair values of listed equity shares and mutual funds are taken to the Fair Value Change Account and carried forward in the Balance Sheet.

Unlisted Equity securities are stated at lower of historical cost or book value of the share as per the latest audited financial statements of the company.

Exchange Traded Funds (ETFs) are valued at Fair Value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed/ traded on NSE, the closing price on BSE (Secondary Exchange) is considered. In case ETFs are not traded on either of the Primary or the Secondary exchange on the Balance Sheet date, then the ETFs are valued at Net Asset Value (NAV) on the balance sheet date. In case NAV of Balance Sheet date is not available, then the latest available NAV is used for valuation purposes. Unrealized gains/losses on changes in fair values of ETFs are taken to the Fair Value Change Account and carried forward in the Balance Sheet.

#### 8.3 Valuation - Linked business

Central Government and State Government securities are valued at prices obtained from Credit Rating Information Services of India Ltd. (CRISIL).

Corporate bonds and debentures are valued on the basis of CRISIL Bond Valuer.

Treasury Bills, Certificates of Deposits, Commercial Papers Tri Party Repo and CBLO are valued at cost subject to accretion of discount over the remaining period of maturity on straight line basis.

Investments in Fixed Deposits are valued at cost.

Listed equity shares are measured at fair value being the last quoted closing price of the security on NSE (Primary Exchange). In case, the security is not listed/ traded on NSE, the closing price on BSE (Secondary Exchange) is considered. Unrealized gains and losses are recognized in the revenue account of respective fund.

Equity shares lent under the Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets, as the Company continues to be beneficial owner of these securities. The securities are valued as stated above for equity shares.

Additional Tier 1 (Basel III Compliant) Perpetual Bonds classified under "Equity" as stipulated by IRDAI Investment Regulations, are valued at fair value, using applicable market yields published by SEBI registered rating agency viz., CRISIL Ltd., using Bond Valuer. Unrealized gains or losses are recognized in the respective fund's revenue account.

Mutual Fund units are valued at NAV of previous day. In case previous day's NAV is not available, then the latest available NAV is used for valuation purposes. The unrealized gains and losses are recognized in the respective fund's revenue account.

Unlisted equity Securities are stated at lower of historical cost or book value of the share as per the latest audited financial statements of the company.

Exchange Traded Funds (ETFs) are valued at Fair Value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed/ traded on NSE, the closing price on BSE (Secondary Exchange) is considered. In case ETFs are not traded on either of the Primary or the Secondary exchange on the Balance Sheet date, then the ETFs are valued at Net Asset Value (NAV) of previous day. In case previous day's NAV is not available, then the latest available NAV is used for valuation purposes. The unrealized gains and losses are recognized in the revenue account of respective fund.

#### **8.4 Transfer of Investments**

# Transfer from shareholders' account to the policyholders' account:

Transfer of securities from the Shareholders' account to the policyholders' account to meet the deficit in the policyholders' account is done at the cost price or market price, whichever is lower, for other than debt securities.



In case of debt securities, transfer is done at market price or net amortized cost, whichever is lower. If the prevailing market price of any security is not available at the time of transfer, then the price at which the security was valued on the previous day is considered.

# Transfer between Non – Linked policyholders' funds:

No transfer of securities is done between various non-linked policyholders' funds.

#### **Transfer between Unit-Linked Funds:**

Transfer of investments between various unit linked funds is done at prevailing market price.

In case of securities other than equity, if the prevailing market price of any security is not available at the time of transfer, then the price at which the security was valued on the previous day is considered.

#### 9. Loans

Loans against policies are valued at the aggregate of book values (net of repayments) plus capitalized interest and are subject to impairment if any.

#### Fixed assets (Property, Plant and Equipment) and Impairment

#### 10.1 Tangible assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. Cost includes the purchase price and any cost directly attributable to bringing the asset to its working condition for its intended use. Any addition to the original fixed assets is depreciated over the remaining useful life of the original asset.

Assets individually costing up to ₹1,000 are expensed out as Revenue expenditure in the same year.

Depreciation/amortisation is provided on Straight Line Method (SLM) prorated from the date of being ready for its intended use, upto the date of sale with reference to the estimated useful life of the assets in the manner specified in the Schedule II of the Companies Act, 2013. The residual value of the asset (other than vehicles) is considered as NIL.

The useful life of assets as estimated by the management is as follows:

_	
Asset	Estimated useful life
Leasehold improvements	Over the period of the lease, subject to a maximum of 9 years
Information Technology Equipment	Hardware End user equipment -3 yrs Hardware Servers and Networks - 6 yrs
Air Conditioners	15 years
Office Equipment	5 years
Furniture and Fittings	10 years
Vehicles*	4 years

\*Company has introduced "Corporate Car Scheme" with effect from 1st June 2016 for the employees. As per the scheme, certain eligible employees have been provided with the vehicles purchased by the Company. As per the scheme at the end of 4 years employee is compulsorily required to purchase the vehicle at the nominal value of ₹1,000 plus applicable taxes thereon. Therefore, the estimated useful life of such vehicles is considered to be of 4 years, which is in line with the management's estimate of employees' attrition in the organisation.

#### Capital work in progress - Tangible Assets

Capital work in progress for tangible assets are carried at cost, comprising direct cost and related incidental expenses.

#### **10.2 Intangible Assets and Amortisation**

Cost of Software towards major application software and their customisation / further development, which results into a benefit of enduring nature, is stated at cost less amortisation. Software Capitalized are amortized over a period of 3 years on a straight line basis from the date software is put to use.

#### Intangibles under development

Projects under which assets are not ready for their intended use are carried at cost, comprising direct cost and related incidental expenses.

#### 10.3 Impairment of assets

The Company assesses at each Balance Sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. An impairment loss is recognized if such recoverable amount of the asset is less than its carrying amount. After impairment, depreciation is provided on the revised carrying amount of the assets over its remaining useful life.



#### 11. Operating Leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the leased term are classified as operating leases. Operating lease rentals including committed lease rental are recognized as an expense, on straight line basis, over the non-cancellable lease period.

#### 12. Employee Benefits

#### A) Short Term Employee Benefits

All short term employee benefits such as salaries, bonuses, short term compensated absences and other non-monetary benefits etc. are accounted on undiscounted basis during the accounting period based on services rendered by employees.

Employee Labour Welfare Fund, Employees' State Insurance Corporation fund and Employee Deposit Link Insurance Scheme are accounted on accrual basis.

#### B) Long Term Employee Benefits

The Company has both defined contribution and defined benefit plans.

#### i) Defined contribution plans:

The Company makes a contribution to the Statutory Provident Fund, Employees State Insurance and National Pension Scheme (NPS) a defined contribution scheme at the prescribed rates. Contributions are charged to the Revenue Account or the Profit and Loss Account for the period on accrual basis.

#### ii) Defined benefit plans:

The Company's liability towards gratuity being defined benefit plans are accounted for on the basis of actuarial valuation as per Accounting Standard 15 (Revised) 'Employee Benefits' and actuarial gains/ losses are charged to the Revenue Account or the Profit and Loss Account. The actuarial method used for measuring the aforesaid liabilities is 'Projected Unit Credit Method'. These plans are financed by the Company.

#### C) Other Long Term Employee Benefits

Other long term employee benefits include long term incentive plan and leave encashment that are carried forward for future encashment.

The Company accrues the liability for long term incentive plan and leave encashment based on the actuarial valuation as at the Balance Sheet date by an independent actuary. Actuarial valuation is based on parameters suggested under Accounting Standard – 15 (Revised) and the same is accounted for in the Revenue Account or the Profit and Loss Account, as the case may be, in the period in which they arise. The net present value of the Company's obligation is determined based on the projected unit credit method as at the Balance Sheet date.

#### 13. Foreign exchange transactions

Transactions in foreign currencies are recorded at the exchange rates prevailing at the date of the transaction. Current assets and liabilities in foreign currency, if any, are translated at the balance sheet closing rates. The resulting exchange gain or loss arising either on settlement or on translation, if any, is reflected in the revenue account and the profit and loss account as applicable.

In respect of liabilities incurred in acquisition of fixed assets in foreign exchange, the net gain or loss arising on conversion/settlement is charged to the Revenue Account or the Profit and Loss Account as applicable.

#### 14. Segment reporting policies

Based on the primary segments identified under IRDA (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations 2002 ('the Regulations') read with AS-17 on "Segmental Reporting" notified under Section 133 of the Companies Act 2013 the company has classified and disclosed segmental information into Shareholder and Policyholder - Participating, Non-Participating Life (Individual and Group), Annuity (Individual and Group), Pension (Individual), Health (Individual) and Linked (Life, Pension and Group) business.

There are no reportable geographical segments, since all business is written in India.

#### **Allocation of Expenses**

Operating expenses are allocated to business segments in the following manner:

Expenses, which are directly identifiable, are allocated to the respective segment. Expenses directly attributable to Shareholders are charged to Shareholders' account. Other Operating Expenses, which are not directly



identifiable, are apportioned based on one or the combination of the following:

- (a) Weighted premium,
- (b) Number of Policies/ Lives added during the period
- (c) Average in-force Policies/ Schemes at the end of the period
- (d) Weighted Sum Assured
- (e) Average number of employees in the Company
- (f) Average Funds under Management

The accounting policies used in segmental reporting are same as those used in the preparation of the financial statements.

With reference to the Expenses of Management of Insurers transacting life insurance business Regulations, 2016 the allowable expenses of management in respect of life insurance business in India have been debited to the Policyholders' Revenue Account and the excess of such expenses are charged annually to the Shareholders' Profit and Loss Account.

#### 15. Taxation

#### A) Direct Taxes

#### i) Income Tax

Provision for income tax is made in accordance with the provisions of Section 44 of the Income Tax Act, 1961 read with Rules contained in the First Schedule and other relevant provisions of the Income Tax Act, 1961 as applicable to a company carrying on life insurance business.

Income Tax expense comprises of current tax (i.e. amount of tax for the period determined in accordance with the Income Tax Act, 1961) and deferred tax charge or credit (reflecting the tax effects of timing differences between the accounting income and taxable income for the period).

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized.

In situations where the Company has unabsorbed depreciation or carry forward

tax losses, deferred tax asset is recognized only if there is virtual certainty supported by convincing evidence that it can be realized against future taxable profits.

At each Balance Sheet date the Company reassesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realized.

#### ii) Transfer pricing

As per the provisions of the Income Tax Act, 1961, the transactions between the Company and its subsidiary are on arm's length basis. The Company also maintains Transfer Pricing documentation as prescribed under the Income Tax Rules, 1962.

#### B) Indirect Taxes

GST liability of the Company on output service is set-off against the GST credits available from tax paid on input services. Unutilized credits, if any, are carried forward for future set-off, where there is reasonable certainty of utilisation.

#### 16. Provisions and Contingencies

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. Contingent assets are neither accounted nor disclosed.

#### 17. Earnings per share

In accordance with Accounting Standard 20 on 'Earnings per Share', basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of



shares outstanding during the period are adjusted for the effect of all dilutive potential equity shares.

#### 18. Preliminary Expenses

Preliminary Expenses are written off as and when incurred.

#### 19. Funds for Future Appropriation

The balance in the funds for future appropriations account represents funds, the allocation of which, either to policyholders or to shareholders has not been determined at the Balance Sheet date. Transfers to and from the fund reflect the excess or deficit of income over expenses and appropriations in each accounting period arising in the Company's policyholders' funds. In respect of participating policies, any allocation to the policyholders would also give rise to transfer to the shareholders in the required proportion.

In respect of the Non-participating Group Annuity products, the excess returns, if any as defined in file and use, is considered as funds for future appropriation in the interim financial periods during the year and the same would be distributed between policyholders and shareholders in the proportion prescribed in file and use at the year end.

#### 20. Discontinued Policies fund

Discontinued policy fund means the segregated fund that is set aside on account of:

- a) Non-payment of contracted premium
- Upon the receipt of the information by the Company from the policyholder about the discontinuance of the policy.

Fund for discontinued policies is accounted in accordance with the Insurance Regulatory and Development Authority of India (Treatment of Discontinued Linked Insurance Policies) Regulations 2010 and circulars issued thereafter.

#### 21. Provision for doubtful debt

The Company regularly evaluates the probability of recovery against each class of asset and provides for doubtful advances and other receivables/recoveries.

#### 22. Cash and cash equivalents

Cash and cash equivalents for the purpose of Receipts and Payments Account comprises of cash and cheques in hand, bank balances, deposits with banks and other short-term highly liquid investments with original maturities of three months or less.



#### B. Notes to accounts forming part of financial statements

#### 1 Contingent Liabilities

(₹ in 000's)

Particulars	As at March 31, 2019	As at March 31, 2018	
Partly-paid up investments			
Underwriting commitments outstanding (in respect of shares and securities)			
Claims, other than those under policies, not acknowledged as debts by the company (employee related)	7,000	7,600	
Guarantees given by or on behalf of the Company			
Statutory demands/ liabilities in dispute, not provided for (tax matters)*	762,822	17,334	
Reinsurance obligations to the extent not provided for in accounts			
Claims, under policies, not acknowledged as debts#  - Death Claims (Net of Reinsurance: CY ₹ 20,130 thousands, as at PY ₹ 35,462 thousands)	96,367	66,822	
- Others (service related and other matters)	19,903	18,025	
Others			

<sup>\*</sup>Represent cases filed against the company's decision of repudiation of death claims, customer complaints etc.

\*in respect of contingent liability of ₹ 17,334 thousands as at March 31, 2018, Company has received a favorable order amounting to ₹ 466 thousands from office of the Assistant Commissioner Service Tax on account of advance premium for FY 2012-13, as a result the same is excluded from the current year. Contingent liability of ₹ 762,822 thousands as at March 31,2019 include income tax liability of ₹ 759,391 thousands and service tax liability of ₹ 3,431 thousands, the details of the same are given below.

#### **Income Tax:**

TDS liability of ₹ 1,542 thousands is reflected in default summary of TRACES of Income Tax. Since the same is not backed up by evidence, the Company has not recognized this as a confirmed liability.

Against the favorable order of ITAT, Income Tax Department has filed an appeal to High Court for AY 2009-10 to AY 2012-13 amounting to ₹ 466,175 thousands on account of negative reserves as per the actuarial report, being added back to the net loss. However, since the grounds of appeal are supported by law, the company does not expect any future liability for the said assessment year.

The Assessing officer while computing income for the AY 2016-17 has disallowed expenditure incurred for earning exempt income as per the provisions of section 14A and computed tax amounting to ₹ 8,839 thousands incurred for earning exempt income as per the provisions of section 14A. However, Company has correctly computed the income as per the special provisions applicable to Insurance companies and does not expect any future tax liability for the said assessment year.

For AY 2017-18 Company has received intimation u/s 143(1) where the AO has demanded tax amounting to ₹ 282,835 thousands by applying the provisions of Section 115JB and disallowed certain expenses. However, since the computation of tax of Life Insurance Company is governed by Section 44 of the Income Tax Act, 1961 further, Section 115JB is not applicable to Life Insurance Companies. The Company has filed an appeal to CIT (Appeal) and does not expect any future liability.

#### **Service Tax:**

Service Tax department has filed an appeal against the favourable order of Commissioner to Service Tax Appellate Tribunal in regard to show cause notice pertaining to money received on account of proposal deposit amounting to ₹ 1,850 thousands. Further Service Tax department has issued SCN for FY 2015-16 amounting to ₹ 646 thousands and ₹ 935 for FY 2016-17 pertaining to money received on account of proposal deposit.



#### **Pending litigation:**

The Company has reviewed all its pending litigations and proceedings and has provided for as per Accounting Standards 29 and the contingent liabilities where applicable are disclosed in its financial statements. The Company does not expect the outcome of these proceedings to have a material adverse effect on its financial results as at March 31, 2019.

#### 2 Actuarial method and assumptions

The principles adopted for the valuation of policy liabilities are set out as per the IRDAI (Assets, Liabilities and Solvency Margin of Life Insurance Business) Regulations 2016 and the Actuarial Practice Standards (APS) issued by the Institute of Actuaries of India.

The liabilities are valued on seriatim basis i.e. each policy is valued separately.

Traditional Individual policies, Group Credit Life and Group Annuity policies are valued using prospective Gross Premium Method (GPV) of valuation as required by the Regulation. The policy-wise reserve so obtained is subject to zeroisation of negative reserve and setting the minimum reserve to surrender value (Guaranteed or Special Surrender Value whichever is higher) as required under Regulation 2(5), Schedule II of IRDAI (ALSM) Regulations, 2016. In the GPV method the reserve is computed as expected present value of future benefits and expenses including commission less expected present value of future premiums. In case of participating policies the expected present value of future benefits include expected future bonuses together with the allowance for taxation and allocation of profits to Shareholders.

The Unit Liability in respect of linked business has been taken as the total of number of units under each fund as on the valuation date, multiplied by the unit price (i.e. NAV) of the units for the corresponding funds on the valuation date. For non-unit account in linked business, Company provides for non-unit reserves using gross premium method of valuation. In addition to this, half a month mortality charge is held towards Unexpired Risk Reserve (URR).

One Year Renewable Group Term Assurance (OYRGTA/GTL) policies are valued as per Unearned Premium Method (UPR).

The reserve for fund based "Retirement Benefit Plans" covering various employee benefits such as Gratuity, Leave Encashment, Group Savings Linked Insurance (GSLI) and Superannuation is computed as follows:

The premium collected under these products consists of;

- i) Risk Premium
- ii) Savings Premium

Reserve against risk premium, if any has been calculated on Unexpired Risk Reserve (URR) basis.

For savings premium reserves at the valuation date is arrived at by accumulating the opening balance of the fund at the declared rate of interest taking into account the contributions received and payments made during the period.

For monthly reserving, the funds are accumulated using the expected interest rate based on the portfolio Yield to Maturity (YTM) and a Margin for Adverse Deviation (MAD) to allow for the fluctuation of interest rates. Generally a uniform rate may be applied for all the months in the financial year till March. During the year end valuation in March the declared interest rate would be applied.

With regard to a Group Superannuation product which requires declaration of quarterly interest rates in advance, such quarterly rates as declared by the company are used for accumulation of the funds.

Riders are valued at each policy level as higher of GPV reserves or UPR.

For Group Unit linked retirement benefit scheme with  $\ref{thmodel}$  1,000/- per member life cover, the reserves consist of two parts viz. unit reserves and non-unit reserves. Unit reserves are calculated as NAV multiplied by number of units in the respective fund. One month mortality cost for providing  $\ref{thmodel}$  1,000/- life cover is held as non-unit reserve.

In addition to the above reserves, company is also providing reserves for IBNR and various other contingencies such as Lapse/Paid-up Revival, In-force to Paid-up Reserves, Reserves for Guarantees, Extra Mortality Risks, Free look Cancellations, New Business Closure, Maintenance Expense Overruns, Provision for Key Operational Risks and Provisions for Claims in payment (e.g. Premium Waiver and Monthly Income Benefit for eligible death cases).



In case of Individual Non-Linked and Group Credit Life products, the credit of reinsurance is taken in the computation of reserves by allowing for cash flows pertaining to reinsurance at policy level. Reinsurance premiums are considered as an outgo and recovery from the reinsurer on expected reinsurance claims are considered as an income while calculating the reserve for each policy. In case of GTL product, reinsurance credit is not assumed in the calculation of UPR. In respect of PMJJBY product, UPR is calculated on the retained risk. The PMJJBY product is reinsured on quota share basis with 60% of total risk being retained by the company.

In case of Linked products non-unit reserves are very small compared to unit reserves. Hence, in order to be prudent, there is no credit taken for reinsurance.

The Appointed Actuary (AA) would assess the best estimate assumptions and apply Margin for Adverse Deviation (MAD) to serve as a cushion against the likely adverse future experience. The size of the MAD reflects the degree of confidence the AA has in the expected level of the parameter and his/ her perception about the extent of such deviation. The MAD applied is in compliance with Actuarial Practice Standards (APS) 7.

#### I. Interest Rate Assumption

Best estimate interest rate assumption is based on the actual yields from existing assets in the portfolio (i.e. Portfolio yield). However, as the future renewal premiums to be received from the regular premium paying policies will generally be high as compared to the existing Assets under Management. In case of fall in the interest rates future premiums will get invested at lower interest rates. Hence, from prudence point of view the due weightage needs to be given to the projected yields (along with the current portfolio yields).

In case of a single premium non-participating products viz. Platinum plans, as the premiums have already been received and the same have been invested in such a manner so as to ensure that the actual yield earned by the assets would closely match the benefit guaranteed. The due weightage for these products will be more towards the actual yield earned by the assets.

The interest rates used in the valuation, after applying suitable MAD on the best estimate interest rates, are tabulated below.

Individ	ual Business	
1. Life-Participating policies	Year 1-5 :	6.2%
	Year 6 & above :	5.4%
2. Life- Non-participating Policies	Other than Dhan Suraksha Platinum,	
	Century Plus Plan and Elite Assure Plus V2:	
	Year 1-5 :	5.7%
	Year 6 & above :	4.9%
	Dhan Suraksha Platinum I & II :	7.8%
	Century Plus Plan and Elite Assure Plus V2 :	5.7%
3. Annuities – Non-participating policies		6.75% p.a.
	For Immediate Annuity Plus:	
	Y1 to Y20 :	6.75% p.a.
	Y21 to Y50 :	4.75% p.a.
	Y51 & above :	2.75% p.a.
4. Unit Linked	Non-Unit valuation interest rate:	
	Year 1-5 :	6.2%
	Year 6 & above :	5.4%
	Unit Growth rate :	8%
5. Health - Non-participating Policies	Year 1-5 :	5.7%
• • •	Year 6 & above :	4.9%
6. Pension - Individual Non-participating Pension Plan	Single Premium:	
	Year 1-5 :	6.2%
	Year 6 & above :	5.4%
	Regular Premium:	
	Year 1-5 :	5.7%
	Year 6 & above :	4.9%

123



Group Business					
1. Life- Non-participating Policies	Other than New Ashiana Suraksha:				
	Year 1-5	:	6.2%		
	Year 6 & above	:	5.4%		
	For New Ashiana Suraksha:				
	Year 1-5	:	5.7%		
	Year 6 & above	:	4.9%		
2. Annuities – Non-participating policies	5.8% p.a.				

The valuation interest rate is arrived at after applying MAD to the best estimate interest rates assumption. For products other than Annuity, MAD applied to the best estimate interest rate assumption ranges from 80 basis points to 160 basis points for the first 5 years and 160 basis points from year 6 onwards. For Annuity, MAD applied to the best estimate interest rate assumption is same for all future years and it ranges from 150 basis points to 165 basis points.

#### **II.** Expense Assumption

The best estimate expense assumptions are based on a long term view of the company's maintenance expenses, the past trend and industry experience. Best estimate maintenance expense assumption for paid-up policies and fully paid-up policies will be a lower percentage of the expenses assumed for the premium paying policies. This percentage will be reviewed periodically.

The maintenance expenses for existing policies under each business segment is increased by appropriate inflation assumption (currently at 4.5% p.a.) in order to keep the same in line with inflation.

The maintenance expense overruns, if any will be separately provided for as mentioned under the Global reserves provision. Valuation expenses for various products are tabulated below:

	Individual Business
1. Life- Participating policies	Other than Aayushmaan and Samriddhi: ₹ 735/- p.a. per policy till PPT after that ₹ 186/- p.a. to ₹ 371/- p.a. Reduced Paid- Up: ₹ 371/- p.a. For Aayushmaan: ₹ 698/- p.a. per policy till PPT after that ₹ 356/- p.a. Reduced Paid- Up: ₹ 356/- p.a. For Samriddhi: ₹ 805/- p.a. per policy till PPT after that ₹ 402/- p.a. Reduced Paid- Up: ₹ 402/- p.a.
2. Life- Non-participating Policies	RP: ₹ 735/- p.a. per policy, SP: ₹ 371/-p.a. per policy Reduced Paid up: ₹ 371/-p.a. per policy For Dhan Suraksha Platinum: ₹ 156/-p.a. For Defined Benefit - Additional 2.2% of the monthly payouts For Defined Growth (RP)- Additional 2.1% of Premium For Aashirwad: ₹ 724/- p.a. per policy till PPT after that ₹ 363/- p.a. per policy and additional 2.2% of Premium during policy year 2 For Aadarsh: ₹ 121/- p.a. to ₹ 724/- p.a. per policy till PPT after that ₹ 61/- p.a. to ₹ 363/- p.a. per policy For Praptee: ₹ 724/- p.a. till PPT after that ₹ 363/- p.a. per policy For Sanchay: 2.75% of premium For Elite Assure Plus: ₹ 805 p.a. till PPT after that ₹ 402 p.a. per policy For SUD Life Abhay: ₹ 770/- p.a. per policy till PPT after that ₹ 385/- p.a. per policy For SUD Life Century Plus: ₹ 825/- p.a. per policy till PPT after that ₹ 412.50/- p.a. per policy



	Individual Business				
3. Annuities – Non-participating policies	For Immediate Annuity (V1): ₹ 741/- p.a.				
	For Immediate Annuity (V2): 0.61% of annuity				
	For Immediate Annuity Plus : ₹ 356/- p.a.				
4. Unit Linked	RP: ₹ 926/- p.a. per policy till PPT after that ₹ 367/- p.a. to ₹ 515/- p.a. per policy				
	SP: ₹515/- p.a. per policy				
5. Health - Non-participating Policies	₹ 698/- p.a. per policy				
Pension - Individual Non-participating     Pension Plan	₹ 665/- p.a. per policy till PPT after that ₹ 363/- p.a. per policy				
	Group Business				
1. Life- Non-participating Policies	₹ 78/- p.a. per member				
	For Shiksha Suraksha 2 (V2): ₹ 39/- p.a. per member				
	For New Ashiana Suraksha: ₹ 61/- p.a. per member till PPT after that				
	₹ 30/- p.a. per member				
2. Annuities- Non-participating policies	2.31% of the annuity payment				

The valuation expense assumption is arrived at after applying MAD of 10% to the best estimate assumption.

#### **III. Mortality Assumption**

Valuation mortality rates after applying MAD have been tabulated below.

	Individual Business
1. Life- Participating policies	120% of IALM 2006-08
2. Life- Non-participating Policies	88% to 99% of IALM 2006-08 (modified) Ult. For Sanchay: 121% of IALM 2006-08 (modified) Ult. For SUD Life Abhay: 49.5% to 77% of IALM 2006-08 (modified) Ult
3. Annuities – Non-participating policies	Ranging between 63% and 70% of Mortality for Annuitants LIC 96-98 Ultimate Rates
4. Unit Linked	120% of IALM 06-08 (modified) Ult.
5. Health - Non-participating Policies	Mortality - 81% of IALM 2006-08 (modified) Ult. Morbidity - 121% of reinsurance rates
6. Pension - Individual Non-participating Pension Plan	99% of IALM 2006-08 (modified) Ult.
	Group Business
Life- Non-participating Policies	Credit Life other than Loan Suraksha: 77% to 110% of IALM 06-08 (modified) Ult. Loan Suraksha: 88% to 143% of IALM 06-08 (modified) Ult. Other than Credit Life: Unearned Premium basis used for valuation
2. Annuities- Non-participating policies	85% to 88% of Mortality for Annuitants LIC 96-98 Ultimate Rates

The valuation mortality rate is arrived at by decreasing the best estimate mortality rate by MAD that ranges from 13% to 21% for Annuity Products and 10% for Health product. For remaining products mortality rate is arrived by increasing the best estimate mortality rate by MAD that ranges from 10% to 33%.

#### IV. Lapse Assumption

Valuation lapse assumption varies between products and the respective policy year of each product. As ULIP policies display higher tendency to withdraw at the end of the lock-in period, the lapse assumption is kept higher to allow for the expected policyholder's behavior.



Indiv	vidual Business
Life Participating policies	Y1 : 5.6% - 12%
	Y2+: 0.8% - 7.5%
	For Jeevan Safar, the lapse rates after PPT are assumed to be 0%
	For Suraksha Kavach : Y1 onwards 0%
2. Life Non-participating Policies	Y1 : 0% - 16%
	Y2+:0% - 8%
	For Platinum products: Y1 0% and Pure Term Products Y1 +: 0%
3. Annuities Non-participating policies	0%
4. Unit Linked	Y1 : 8.4% - 10%
	Y2+: 1.2% - 36%
	For Wealth Builder Y1-Y5: 0% and Y6+: 1.6%
5. Health - Non-participating Policies	Y1 : 12%
	Y2 + : 0.8% - 4%
6. Pension - Individual Non-participating Pension Plan	Y1 : 4% - 12%
	Y2 + : 0.8% - 4%
Gr	oup Business
Life- Non-participating Policies	0% for single premium products
	For New Ashiana Suraksha Y1 : 4%; Y2+ : 0.8% - 2.4%
2. Annuities- Non-participating policies	0%

# 3 Actuarial methods and assumptions - Global Reserves including reserves for free-look cancellation

Company has made necessary provisions for Incurred but Not Reported (IBNR) claims, Revival reserves for lapsed/paid-up policies, reserves for guarantee, in-force to paid-up reserves. Global reserves also include the explicit provision made for maintenance expense over-runs and the additional expenses that the Company incurs in case of closure to New Business within 12 months from the valuation date.

The reserves for "free look" are estimated taking into account the actual experience. It is calculated as 2% of the last two months new business premium in excess of reserves held in respect of these new policies.

We hold 0.1% of the base reserves for individual non-linked products as well as for group life products as reserve for operational risks. We also hold 0.5% of the non-unit reserves of individual linked products as reserve for operational risks under individual business.

The liabilities in respect of unit linked lapsed or premium discontinued policies are shown as a part of the linked liabilities.

#### 4 Encumbrances to assets of the Company

There were no encumbrances to the assets of the Company in and outside India as at the Balance Sheet date except to the extent as stated below:

Bank fixed deposits as at March 31, 2019 with book value of ₹ 150,000 thousands (as at March 31, 2018 ₹ 150,000 thousands) has been kept with clearing houses of National Stock Exchange & Bombay Stock Exchange towards margin requirements for equity purchase transactions.

Government securities as at March 31, 2019, with face value of ₹ 200,000 thousands (as at March 31, 2018 ₹ 150,000 thousands) and cash deposits amounting ₹ 100 thousands (as at March 31, 2018 ₹ 100 thousands) has been kept with Clearing Corporation of India Limited towards margin requirement for investments in Tri Party Repo.

Government securities with face value of ₹ 15,000 thousands (as at March 31, 2018 ₹ 10,000 thousands) and cash deposits amounting ₹ 200 thousands (as at March 31, 2018 ₹ NIL) have been kept with Clearing Corporation of India Limited towards default fund requirement for investments in Tri Party Repo.



#### 5 Assets deposited under local laws

There are no assets required to be deposited by the Company under any local law.

#### **6** Restructured Assets

There are no assets subject to restructuring.

(₹ in 000's)

Sr.	Particulars	As at	
No.		March 31, 2019	March 31, 2018
1.	Total amount of Loan Assets subject to restructuring	NIL	NIL
2.	Total amount of Standard Assets subject to restructuring	NIL	NIL
3.	Total amount of Sub-Standard Assets subject to restructuring	NIL	NIL
4.	Total amount of Doubtful Assets subject to restructuring	NIL	NIL

#### **7** Commitments

#### I. Investments Commitments

Commitment made and outstanding for

- a. Loans ₹ NIL as at March 31, 2019 (as at March 31, 2018 ₹ NIL); and
- b. Investments ₹ NIL as at March 31, 2019 (as at March 31, 2018 ₹ 600,000 thousands towards partly paid Non-Convertible Debentures (NCD's) of Tata Sons Private Limited. These partly paid NCD's were converted to 7.90% Tata Sons 2032 fully paid up NCD's of ₹ 600,000 thousands (face value)).

#### **II.** Capital Commitments

The estimated amount of contracts remaining to be executed on fixed assets to the extent not provided for (net of advances) as at March 31, 2019 aggregate to ₹ 19,125 thousands (as at March 31, 2018 ₹ 35,257 thousands).

#### **III. Other Commitments**

For other commitments i.e. long term incentive plan and lease rentals pertaining to office premises refer note no. 16 and 21.

#### 8 Claims

Claims settled and remaining unpaid for a period of more than six months is tabulated below:

(₹ in 000's)

Particulars	As at March 31, 2019		As at March 31, 2018		
	Count	Amount	Count	Amount	
Claims	24	7,033	16	3,852	

These claims remain unpaid due to want of receipt of necessary documents/ information from the claimants.

All claims are paid/ payable to claimants in India.

#### 9 Managerial remuneration

The managerial remuneration is in accordance with the approval accorded by a resolution of the Board of Directors and approved by IRDAI as required under section 34A of the Insurance Act, 1938.



The details of managerial remuneration included in the employee remuneration and welfare benefits are as follows:

(₹ in 000's)

Particulars	FY 2018-19	FY 2017-18
Salary and Bonus	42,569	41,345
(including accrued for current year)		
Contribution to Provident Fund	1,680	1,600
Perquisites	18	10
(Life & Health insurance premium)		
Total	44,267	42,955

Note: Of the above, ₹ 15,000 thousands has been debited to Revenue (Policyholders') account (previous year ₹ 15,000 thousands) and ₹ 29,267 thousands (previous year ₹ 27,955 thousands) have been debited to Profit & Loss (Shareholders) account and the same is part of Employee remuneration and welfare benefits under schedule 3 and 3A.

The gratuity amounting ₹ 673 thousands (previous year ₹ 641 thousands) and long term incentive provision amounting ₹ 18,502 thousands (previous year ₹ 17,328 thousands) for the year ended March 31, 2019 are also debited to Shareholders' account and the same are not considered in the above information.

Company has provided the motor car vehicle under the company's corporate car scheme, the related expenses amounting to ₹ 232 thousands (previous year ₹ 843 thousands) has been debited to Shareholders' account and the same is not considered in the above information.

#### 10 Value of investment contracts where settlement or delivery is pending

(₹ in 000's)

Particulars	As at March 31, 2019			1	As at Marc	h 31, 20	18	
	U	Unit- Linked Non -		Non -Unit	Unit – Linked		Non-Unit	
	Life	Pension	Group	Linked	Life	Pension	Group	Linked
Purchase where deliveries are pending	80,373	4,486			163,518	4,545		276,080
Sales where receipts are pending	43,753	2,615		1,674,183	47,157	6,391		1,695,619

No payments/ receipts are overdue

#### 11 Real Estate

The Company has no investment property as at March 31, 2019 (as at March 31, 2018 ₹ NIL) and accordingly there is no revaluation of investment property.

#### 12 Historical costs of investments valued on fair value basis

**Mutual Fund investments**: The aggregate market value and book value of mutual fund investment as at March 31, 2019 are ₹ 1,571,615 thousands and ₹ 1,570,000 thousands respectively (as at March 31, 2018 ₹ 763,567 thousands and ₹ 762,468 thousands respectively).

**Equity\***: The aggregate market value and book value of equity investments as at March 31, 2019 are ₹ 14,659,178 thousands and ₹ 10,833,881 thousands respectively (as at March 31, 2018 ₹ 15,788,836 thousands and ₹ 12,470,060 thousands respectively).

\*includes Additional Tier 1 Bond of State Bank of India, ICICI Bank Limited and HDFC Bank Limited (the aggregate market value ₹ 1,136,505 thousands and book value ₹ 1,141,535 thousands) (as at March 31, 2018 ₹ 785,153 thousands and ₹ 792,544 thousands respectively).

**Exchange Traded Funds:** The aggregate market value and book value of Exchange Traded Funds (mutual fund) investment as at March 31, 2019 are  $\stackrel{?}{\sim}$  616,574 thousands and  $\stackrel{?}{\sim}$  544,917 thousands respectively (as at March 31, 2018  $\stackrel{?}{\sim}$  305,737 thousands and  $\stackrel{?}{\sim}$  300,646 thousands respectively).



The details of the above are as tabulated below:

(₹ in 000's)

Particulars	As at Marcl	n 31, 2019	As at March 31, 2018		
	Book Value	Market Value	Book Value	Market Value	
Investments-Shareholders (Schedule 8)	478,512	478,136	307,290	292,778	
Investments-Policyholders (Schedule 8A)					
Par	234,046	234,603	438,885	413,749	
Non- Par	2,079,082	2,067,803	2,513,743	2,447,974	
Assets held to cover Linked Liabilities (Schedule 8B)					
Life	9,563,001	13,183,044	9,671,289	12,826,064	
Pension	594,156	883,782	601,967	877,574	
Group					
Total	12,948,798	16,847,368	13,533,174	16,858,139	

#### 13 Investments

(a) All investments are made in accordance with the provisions of the Insurance Act, 1938 (as amended by the Insurance Laws, (Amendment) Act 2015), Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016 and Investments - Master Circular issued by IRDAI in May 2017 (as amended from time to time).

Insurance Act, 1938, as amended from time to time, stipulates that an insurer shall not out of controlled fund, invest or keep invested in the shares or debentures of any Private Limited Company.

However, the Company is having exposure in non-convertible debentures of a private limited company viz., Tata Sons Private Limited amounting to ₹ 60 Crore, as at March 31, 2019. The details related to such exposure are provided in Note 39 of the Notes to Accounts.

(b) All investments of the Company are performing investments, subject to the following:

The Company has an exposure to secured NCDs of IL&FS Limited aggregating to ₹ 55 Crore (Non Linked Funds ₹ 44 Crore and ULIP Funds ₹ 11 Crore), as at March 31, 2019. IL&FS Limited has defaulted on principal amount of ₹ 10 Crore and interest amount of about ₹ 2 Crore, aggregating to about ₹ 12 Crore, due on December 05, 2018.

As per the provisions of IRDAI Investment Master Circular May 2017, an asset is classified as a Non Performing Asset (NPA) if the interest and / or installment of principal remain overdue for more than 90 days (i.e., one quarter). Accordingly, the investments in IL&FS Limited are required to be classified as NPA effective March 05, 2019 (i.e. after 90 days from the date of default on December 05, 2018).

However, the Company has continued to classify the aforesaid investments as performing assets owing to Order dated February 25, 2019 issued by National Company Law Appellate Tribunal (NCLAT), directing financial institutions to take prior permission of NCLAT to declare the accounts of IL&FS or its entities as NPA. Further, the outcome of RBI plea against this order (originally scheduled for March 29th, 2019) is awaited on reporting date. The Company is continuously monitoring the developments in this respect.

Moreover, the Company has provided for impairment in the value of investments @ 10% on ₹ 44 Crore (face value) under Non Linked Funds, amounting to ₹ 4.40 Crore, as a prudent measure.

Further details related to it are provided in Note 40 of the Notes to Accounts.

#### 14 Basis of allocation of Investments and Income thereon

The funds of the shareholders and the policyholders are kept separate and records are maintained accordingly in schedules 8, 8A, & 8B. Investments and income thereon made out of the shareholders' and policyholders' funds are tracked separately. Since the actual funds, investments and income thereon are tracked and reported separately, the allocation of investments and income is not required.



#### 15 Basis of amortisation of debt securities

Amortisation of premium or accretion of discount relating to debt securities is recognized over the remaining period to maturity on a straight line basis.

#### **16 Employee Benefits**

Gratuity and Leave Encashment benefits to employees are provided for through an insurance policy managed by the Trust and issued by the company. The liability in respect thereof (funded portion) forms part of life fund and corresponding investment as part of Policyholders' investments. Accordingly, the premium paid by the Company in respect of these insurance policies has been considered as an expense.

Details of employee benefits (Gratuity and Leave Encashment) in accordance with Accounting Standard 15 (Revised) as specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 is as under:

The company has recognized the following amount as expense in the Revenue Account or the Profit & Loss account:

#### I. Defined Contribution Plan:

(₹ in 000's)

Sr. No.	Particulars	FY 2018-19	FY 2017-18
1	Contribution to Employee Provident Fund	55,944	54,144
2	Contribution to ESIC	12,523	13,731
3	Contribution to National Pension Scheme (NPS)	7,929	7,136

#### II. Defined Benefit Plan / other Long Term Employee Benefits:

Sr.	Particulars	Gra	tuity	Leave Enc	ashment			
No.		For the period ended						
		March 2019	March 2018	March 2019	March 2018			
Α	Change in defined benefit obligation:							
	Opening obligations as at 1 <sup>st</sup> April	67,427	70,642	33,634	35,818			
	Current service cost	12,828	13,159	10,502	9,862			
	Interest cost	4,720	4,945	2,354	2,507			
	Curtailment cost/ (credit)							
	Actuarial (gain)/ loss	(948)	(11,943)	5,108	1,514			
	Benefits Paid	(13,786)	(9,376)	(17,828)	(16,067)			
	Present value of the defined benefit obligations as at 31st March (A)	70,241	67,427	33,770	33,634			
В	Change in plan assets:							
	Opening plan assets, at fair value as on 1st April	69,551	68,988	29,406	32,766			
	Expected return on plan assets	4,442	4,629	2,023	2,305			
	Actuarial gain/ (loss)	212	(1,157)	378	(640)			
	Contributions	6,438	6,467	12,312	11,042			
	Benefits Paid	(13,786)	(9,376)	(17,828)	(16,067)			
	Fair value of plan assets as at 31st March (B)	66,857	69,551	26,291	29,406			



Sr.	Particulars	Gro	atuity	Leave End	ashment	
No.			For the pe	riod ended	riod ended	
		March 2019	March 2018	March 2019	March 2018	
С	Expense for the year ended 31st March:					
	Current service cost	12,828	13,159	10,502	9,862	
	Interest cost	4,720	4,945	2,354	2,507	
	Expected return on the plan assets	(4,442)	(4,629)	(2,023)	(2,305)	
	Actuarial Loss/ (Gain)	(1,160)	(10,786)	4,730	2,154	
	Curtailment cost/ (credit)					
	Total expenses recognized in Revenue/ Profit & Loss Statement (C)	11,946	2,689	15,563	12,218	
D	Reconciliation of Benefit Obligations & Plan	Assets:	-	-		
	Present value of the defined benefit obligation as at 31st March	70,241	67,427	33,770	33,634	
	Fair value of plan assets as at 31st March	66,857	69,551	26,291	29,406	
	Net asset/ (liability) as at 31 <sup>st</sup> March , recognized in Balance Sheet [unfunded]	(3,384)	2,124	(7,479)	(4,228)	
E	Investment details of plan assets					
	The major categories of plan assets as a percentage of fair value of total plan assets:	66,857	69,551	26,291	29,406	
	- Insurer Managed Fund (unit - linked)	100%	100%	100%	100%	
	- Insurer Managed Fund (non - unit linked)					
	- Cash and bank (Fixed Deposit)					
F	Assumptions					
	Discount rate	6.7% p.a.	7% p.a.	6.7% p.a.	7% p.a.	
	Salary escalation rate	7% p.a.	7% p.a.	7% p.a.	7% p.a.	
	Expected rate of return on plan assets	7% p.a.	7% p.a.	7% p.a.	7% p.a.	
	Attrition/ withdrawal rate	Upto 40 yrs 30% p.a. above 40 yrs 15% p.a.				
	Expected weighted average remaining working life of employees	3 years	4 years	3 years	4 years	
	Mortality table	IALM 2012- 14 (Ultimate)	IALM 2006-08 (Ultimate)	IALM 2012-14 (Ultimate)	IALM 2006-08 (Ultimate)	

#### G. Expected employer contribution for the next financial year 2019-20

Particulars	Amount
Gratuity	10,000
Leave encashment	15,000



#### H. Experience adjustments

The amount of the present value of the obligation, fair value of the plan assets, surplus or deficit in the plan, experience adjustments arising on plan liabilities and on plan assets for the previous five periods are given below:

#### Gratuity

(₹ in 000's)

Particulars	As at		As at	As at Mar 31, 2016	As at
	Mur 31, 2017	Mur 31, 2016	Mur 31, 2017	Mur 31, 2010	Mur 31, 2013
Defined benefit plan obligation	70,241	67,427	70,642	59,325	48,302
Fair Value of Plan assets	66,857	69,551	68,988	55,764	44,036
Surplus/ (deficit)	(3,384)	2,124	(1,654)	(3,561)	(4,266)
Experience adjustment on plan liabilities (Gain)/ Loss	(1,896)	183	(7,127)	(3,043)	(3,467)
Experience adjustment on plan assets Gain/ (Loss)	211	(1,554)	1,258	(412)	328

#### **Leave Encashment**

(₹ in 000's)

					( 000 0)
Particulars	As at				
	Mar 31, 2019	Mar 31, 2018	Mar 31, 2017	Mar 31, 2016	Mar 31, 2015
Defined benefit plan obligation	33,770	33,634	35,818	33,449	29,057
Fair Value of Plan assets	26,291	29,406	32,766	25,953	21,892
Surplus/ (deficit)	(7,479)	(4,228)	(3,052)	(7,496)	(7,165)
Experience adjustment on plan liabilities (Gain)/ Loss	4,727	4,418	(709)	2,101	(5,294)
Experience adjustment on plan assets Gain/ (Loss)	378	(837)	4,524	(1,583)	444

#### I. Other Long Term Incentive:

Liability for Long term incentive plan is determined based on actuarial valuation which has been carried out using the projected unit credit method. The assumptions used for valuation are:

Sr. No.	Particulars	FY 2018-19	FY 2017-18
1	Defined benefit obligation	22,949	24,478
2	Expenses recognized in the income statement during the year	40,553	44,149
	Actuarial assumptions used		
1	Discount rate	6.3% p.a. for Sept. 19 payout 6.5% p.a. for Sept. 20 payout	
2	Attrition rate	Upto 40 years 30%p.a. Above 40 years 15%p.a.	Upto 40 years 30%p.a. Above 40 years 15%p.a.
3	Mortality table	IALM 2012-14 (Ultimate)	IALM 2012-14 (Ultimate)



#### 17 Sector-wise percentage of business (as certified by the Management)

Sector wise break-up of policies issued, lives covered and gross premium underwritten during the period is as follows:

Sector		FY 2018-19	FY 2017-18
Rural	- Number of policies	35,895	45,796
	- Percentage of total policies	37.39%	40.45%
Social	- Gross premium underwritten for new lives (₹ 000's)	7,108	7,919
-	- Number of policies issued	13	44
	- Number of new lives covered	35,227	24,705
	- Percentage of total group lives	4.62%	4.63%
Total	- Number of policies	96,007	113,211
	- Number of total group lives	666,509	420,351

As per Insurance Regulatory and Development Authority of India (Obligations of Insurers to Rural and Social Sectors) Regulations, 2015, the following disclosure is made related to rural and social sector obligations.

Particulars	Regulatory requirement for the year	Actual
Rural Sector (%)	20%	37.39%
Social Sector (%)	5%	6.60%

#### 18 Risks retained and reinsured

(₹ in 000's)

Particulars		Sum at Risk*					
		Indiv	ridual				
	As at Marc	As at March 31, 2019 As at March 31, 2018					
	Amount	Percentage	Amount	Percentage			
Risk Retained	208,851,324	75.79%	193,236,182	76.61%			
Risk Reinsured	66,705,483	24.21%	59,004,227	23.39%			
Total	275,556,807	100.00%	252,240,409	100.00%			

Particulars	Group					
	As at Marc	h 31, 2019	As at March (	31, 2018		
	Amount	Percentage	Amount	Percentage		
Risk Retained	457,304,492	65.01%	404,227,671	64.13%		
Risk Reinsured	246,137,802	34.99%	226,117,678	35.87%		
Total	703,442,293	100.00%	630,345,349	100.00%		

(\*including Rider sum at risk)

Treaties with reinsurance companies are in place for reinsuring the lives where the cover is in excess of the company's reinsurance and retention policy.



#### 19 Taxation

#### I. Direct Taxes

#### i. Provision for Current Tax

The company carries on life insurance business and therefore the provisions of section 44 read with the rules contained in the first schedule to the Income Tax Act, 1961 are applicable for the computation of profits and gains from business. Provision for current Tax of ₹ 5,454 thousands is provided in the books.

#### **Deferred Taxes**

According to Accounting standard 22 on "Accounting for Taxes on Income," deferred tax assets as specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 are recognized only to the extent that there is reasonable certainty of sufficient future taxable income that will be available, against which such deferred tax assets can be realized. In situations where the company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

As Life Insurance Business has a long gestation period and in the view of the resultant uncertainty, the Company has concluded that it would not be prudent to recognize deferred tax assets.

#### ii. Transfer pricing

As per the provisions of the Income Tax Act, 1961, the company is required to use certain specified methods in assessing that foreign transactions with associated enterprises are carried out at an arm's length price. The company is also required to maintain prescribed information and documents to support such an assessment. The appropriate method to be adopted depends on the nature of transactions/ class of transactions, class of associated persons, functions performed and other factors as prescribed. Based on certain internal analysis carried out by the Company, the management believes that, the transactions relating to rendering of services and payment of commissions to associated enterprises were carried out at arm's length prices.

#### II. Indirect Taxes

Goods and Services Tax liability (GST) on output service is set-off against the GST credits available from tax paid on input services and unutilized credits, if any, are carried forward under "Advances and other assets" for future set off.

#### **20** Operating lease commitments

In accordance with Accounting Standard 19 on 'Leases' specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014, the details of leasing arrangements entered into by the Company are as under:

I. The Company has entered into agreements in the nature of Lease/ Leave and License Agreements with different lessors/ licensors for the purpose of establishment of office premises. These are in the nature of operating lease. Some of these lease arrangements contain provisions for renewal escalation. Future minimum lease payments under non-cancellable operating leases are tabulated hereunder:

Particulars	FY 2018-19	FY 2017-18
Operating Lease Rental charged to Revenue Account (forming part of Rent, Rates & Taxes under Schedule 3)	141,272	134,607



#### II. Operating lease commitments

(₹ in 000's)

Particulars	FY 2018-19	FY 2017-18
Not later than 1 year	22,241	56,377
Later than 1 year but not later than 5 years	5,747	21,790
Later than 5 years		

#### 21 Details of related parties and transactions with related parties

As per Accounting Standard 18 on 'Related Party Disclosures' specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014, details of the related parties, nature of the relationship are as mentioned below:

#### I. List of Related parties and nature of relationship:

Sr No.	Nature of relationship	Name of related party
1	Joint Venture Company	<ul> <li>Bank of India</li> <li>Union Bank of India</li> <li>Dai-ichi Life Holdings, Inc.</li> </ul>
2	Key Management Personnel	<ul> <li>Mr. Girish P. Kulkarni - MD &amp; CEO</li> <li>Mr. Hitoshi Yamaguchi - Dy. CEO &amp; CFO (upto 31st Mar 2019)</li> <li>Mr. Rakesh Kumar - Company Secretary</li> <li>Mr. Abhay Tewari - Appointed Actuary</li> <li>Mr. Venkat Yadagani - Chief Investment Officer</li> <li>Mr. ABE, Yuichiro - Chief Risk Officer</li> <li>Mr. Gnana William - Head Audit</li> <li>Ms. Sreemaya Athikkat - Head Compliance</li> <li>Mr. Abhay Mehra - Chief Distribution Officer</li> <li>Mr. Sanjay Karnatak - Chief Technology &amp; Digital Officer</li> </ul>
3	Regional Rural Bank	<ul> <li>Gramin Bank of Aryavart sponsored by Bank of India</li> <li>Jharkhand Gramin Bank sponsored by Bank of India</li> <li>Narmada Jhabua Gramin Bank sponsored by Bank of India</li> <li>Vidharbha Konkan Gramin Bank sponsored by Bank of India</li> <li>Kashi Gomti Samyut Gramin Bank sponsored by Union Bank of India</li> </ul>
4	Subsidiaries of Joint Venture Company	BOI AXA Investment Managers Private Limited     Union Asset Management Company Private Limited
5	Associated Company of Joint Venture Company (Bank of India)	STCI Finance Ltd.
6	Associated Company of Joint Venture Company (Dai-ichi Life Holdings, Inc.)	<ul> <li>DLI Asia Pacific Pte. Ltd.</li> <li>The Dai-ichi Life Insurance Company Limited</li> </ul>
7	Ms. Neharika Vohra (Director in the Company / Associate Company)	ZEE Entertainment Enterprises Limited
8	Mr. Rajkiran Rai G (Director in the Company / Associate Company)	EXIM Bank
9	Significant Influence	<ul> <li>Star Union Dai-ichi Life Insurance Company Limited Employees Gratuity Trust</li> <li>Star Union Dai-ichi Employees Group Leave Encashment Trust</li> <li>SUD Life Foundation</li> </ul>

(Note: Mr Akihiko Tanaka taking charge as Dy CEO & CFO from 1st April 2019.)



II. Disclosures of transactions with related parties have been set out in a separate statement, annexed to this schedule as Appendix 1.

#### 22 Segmental Reporting

As per the requirements of Accounting Standard 17 on "Segmental Reporting" specified under section 133 of the Companies Act 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 and in conjunction with the IRDA (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 the company is required to prepare segment wise financial statements. Premium income, commission, investments and other income are attributable to the respective business segments. The operating expenses are allocated as mentioned in point no. 14 of Schedule 16A. Segment revenue and results have been disclosed in the Financial Statements. Segment assets and liabilities have been identified to the extent possible and furnished in **Appendix 2**. There are no reportable geographical segments since the Company provides services to customers in the Indian market only and does not distinguish any reportable regions within India.

The Company does not have variable insurance plans (VIPs) for the year ended March 31, 2019.

The accounting policies used in segmental reporting are same as those used in the preparation of the financial statements.

#### **23** Summary of Financial Statements

The Summary of Financial Statements has been set out in a separate statement, annexed to this schedule as Appendix 3.

# 24 Accounting Ratios as prescribed by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/ F&A/ Cir/ 232/ 12/ 2013 dated 11.12.2013) issued by IRDAI, the disclosure in respect of the above is as under:

Sr. No.	Particulars	FY 2018-19	FY 2017-18
1	New Business premium income growth		
	Participating Individual Life	38.86%	85.05%
	Non Participating		
	- Group Life	17.30%	69.27%
	- Individual Life	8.99%	(9.13%)
	- Individual Annuity	(55.10%)	(21.87%)
	- Individual Pension	(61.62%)	(8.46%)
	- Individual Health	(42.21%)	(58.39%)
	Linked		
	- Individual Life	4.95%	35.53%
	- Individual Pension	NA	(100.00%)
	- Group Life	NA	(100.00%)
2	Net retention ratio	0.9812	0.9804
3	Ratio of expenses of management*	23.46%	24.52%
4	Commission ratio	7.52%	8.00%
5	Ratio of policyholders' liabilities to shareholders' funds	13.3050	13.5321
6	Growth rate of shareholders' funds	0.1921	0.1736
7	Ratio of surplus to policyholders' liability	0.0140	0.0138
8	Change in net worth (₹ in 000's)	966,996	744,651
9	Profit after tax / Total income	3.80%	3.27%
10	(Total Real Estate + Loans) / Cash & invested assets	0.10%	0.13%
11	Total investments / (Capital + Surplus)#	13.3223	13.0632
12	Total affiliated investments / (Capital + Surplus)	2.94%	3.35%



Sr. No.	Particulars	FY 2018-19	FY 2017-18
13	Investment Yield (Gross and Net)		
	With Realized Gains:		
	- Shareholders' Funds	7.25%	8.01%
	- Policyholders' Funds Non Linked	8.38%	8.60%
	- Par	9.14%	8.87%
	- Non Par	8.16%	8.51%
	Policyholders' Linked Non Par	11.11%	17.33%
	With Unrealized Gains:		
	- Shareholders' Funds	7.26%	6.29%
	- Policyholders' Funds Non Linked	9.09%	5.31%
	- Par	8.49%	5.34%
	- Non Par	9.26%	5.30%
	- Policyholders' Linked Non Par	11.76%	8.97%
14	Conservation Ratio		
	- Participating Individual Life	77.00%	77.43%
	- Non Participating Individual Life	80.31%	78.94%
	- Non Participating Individual Pension	78.75%	79.75%
	- Non Participating Individual Health	83.94%	71.19%
	- Linked Individual Life	72.86%	70.81%
	- Linked Individual Pension	88.70%	87.46%
	- Total (Individual + Group)	79.05%	76.44%
15	Persistency Ratio **		
	Including Single Premium Policies:		
	For 13th month (Annualized premium basis)	74.22%	71.78%
	For 25th month (Annualized premium basis)	63.18%	59.58%
	For 37th month (Annualized premium basis)	54.56%	44.68%
	For 49th month (Annualized premium basis)	43.04%	57.88%
	For 61st month (Annualized premium basis)	53.05%	68.96%
	For 13th month (NOP basis)	65.56%	64.25%
	For 25th month (NOP basis)	55.89%	49.09%
	For 37th month (NOP basis)	43.71%	38.15%
	For 49th month (NOP basis)	35.97%	37.79%
	For 61st month (NOP basis)	33.67%	35.37%
16	NPA Ratio		
	Gross NPA Ratio	NIL	NIL
	Net NPA Ratio	NIL	NIL
17	Solvency Ratio	2.53	2.78

<sup>\*1)</sup> also includes expenses as shown in provisions for doubtful debts & bad debts

<sup>#2)</sup> Investments in schedule 8, 8A, 8B and 9.

<sup>\*\*3)</sup> The following methodology is adopted for the purpose for calculation of Persistency:

The Persistency ratios are calculated in accordance with the IRDAl circular no. IRDA/ ACT/ CIR/ MISC/ 035/ 01/ 2014 dated January 23, 2014.



#### 25 Earnings per equity share

In accordance with Accounting Standard 20 on 'Earnings Per Share' specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014, basic earnings per share is calculated by dividing the net profit or loss in the shareholders' account by the weighted average number of equity shares outstanding during the period.

The computation is set out below:

Par	ticulars	FY 2018-19	FY 2017-18
A)	Net profit/ (loss) as per profit & loss account available for equity shareholders	1,015,299	758,945
	for both basic & diluted earnings per equity share (₹ in 000's)		
В)	Weighted average number of equity shares (in 000's)	258,964	258,964
C)	Earnings per share (Basic and Diluted) (₹ ) A/ B	3.92	2.93
D)	Nominal value of share	10	10

Note: As there are no dilutive equity shares issued or potential equity shares, no reconciliation between the denominator used for computation of basic and diluted earnings per share is necessary.

#### 26 The Micro, Small and Medium Enterprises Development Act, 2006

Under the Micro, Small and Medium Enterprises Development Act, 2006, certain disclosures are required to be made relating to micro, small and medium enterprises.

According to information available with the management, on the basis of intimation received from suppliers, regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act), the Company has amounts due to micro and small enterprises under the said Act as follows:

(₹ in 000's)

Pai	rticul	ars	As at	As at
			March 31, 2019	March 31, 2018
a)	(i)	Principal amount remaining unpaid to supplier under the MSMED Act, 2006		
	(ii)	Interest on a) (i) above		
b)	(i)	Amount of Principal paid beyond the appointed date		
	(ii)	Amount of interest paid beyond the appointed date (as per section 16 of the said Act)		
c)		ount of interest due and payable for the period of delay in making payment, without adding the interest specified under section 16 of the said Act		
d)		ount of interest accrued and due		
e)	Am yea	ount of further interest remaining due and payable even in succeeding rs		

#### 27 Controlled Fund

The disclosure related to controlled fund as required by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/ F&A/ Cir/ 232/ 12/ 2013 dated 11.12.2013) issued by IRDAI has been set out in a separate statement, annexed to this schedule as **Appendix 4.** 

28 As required by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/ F&A/ Cir/ 232/ 12/ 2013 dated 11.12.2013) issued by IRDAI, the fund-wise Revenue Account and Balance Sheet for Unit Linked Business is set out in separate statement annexed to this schedule as Appendix 5.



#### 29 Penal Actions taken by various Government Authorities

As required by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/ F&A/ Cir/ 232/ 12/ 2013 dated 11.12.2013) issued by IRDAI, disclosure in respect of the above is as under:

Sr No.	Authority	ority Non- Amount (₹ in 000 compliance/					(₹ in 000'	0's)		
		-	lation Penalty levied Penalty paid		y paid	Penalty waived/ reduced				
		FY	FY	FY	FY	FY	FY	FY	FY	
		18-19	17-18	18-19	17-18	18-19	17-18	18-19	17-18	
1	Insurance Regulatory and Development Authority of India	1	NIL	100	NIL	100	NIL	NIL	NIL	
2	GST/ Service Tax Authorities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
3	Income Tax Authorities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
4	Any other Tax Authorities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
5	Enforcement Directorate/ Adjudicating Authority/ Tribunal or any Authority under FEMA	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
6	Registrar of Companies/ NCLT/ CLB/ Department of Corporate Affairs or any Authority under Companies Act, 2013	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
7	Penalty awarded by any court/ tribunal for any matter including claim settlement but excluding compensation.	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
8	Securities and Exchange Board of India	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
9	Competition Commission of India	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
10	Any other central / state/ local government / statutory authority	NIL	NIL	6	NIL	1	NIL	NIL	NIL	

30 As required by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/ F&A/ Cir/ 232/ 12/ 2013 dated 11.12.2013) issued by IRDAI, the disclosure for discontinued linked policies [IRDA (Treatment of Discontinued Linked Insurance Policies) Regulations, 2010] is as follows:

Particulars	FY 2018-19	FY 2017-18
Number of policies discontinued during the year	8,572	9,032
% age (discontinued to total policies) for all products during the year	7.35%	6.80%
- Dhan Suraksha 3	0.01%	0.13%
- Dhan Suraksha Premium 3		0.10%
- Prabhat Tara 3		0.12%
- Dhan Suraksha Express		0.18%
- Dhan Suraksha Plus	14.43%	17.04%
- Wealth Builder Plan (Single Premium Product)	0.01%	0.01%
Number and % age of policies revived during the year	No. of Policies – 2,043 Percentage – 1.18%	No. of Policies – 2,711 Percentage – 1.65%
Charges imposed on account of discontinued policies- gross (₹ in 000's)	16,438	15,318
Charges readjusted on account of revival of discontinued policies (₹ in 000's)	3,141	3,850

139



#### **Movement of Discontinued Linked Policies**

(₹ in 000's)

Particulars	As at	
	March 31, 2019	March 31, 2018
Opening balance of fund for discontinued policies	3,883,614	4,040,061
Add: Fund of policies discontinued during the year	1,247,773	1,417,130
Less: Fund of policies revived during the year	466,783	505,448
Add: Net income or gains on investment of the fund	266,700	238,504
Less: Fund management charges levied	22,202	24,121
Less: Amount withdrawn* / refunded to the policyholders during the year	1,722,490	1,282,512
Closing balance of fund for discontinued policies	3,186,612	3,883,614

<sup>\*</sup>Out of above ₹ 73,231 thousands is payable as at March 31, 2019 (₹ 117,140 thousands as at March 31, 2018).

- 31 As required by the Master circular on Unclaimed amounts of policyholders (Circular No IRDA/F&A/CIR/MISC/173/07/2017 dated 25.07.2017) issued by IRDAI, the disclosure pertaining to unclaimed amount of Policyholders is as under:
  - Statement showing the Age-wise Analysis of the unclaimed amount of the Policyholders as at March 31, 2019 (CY) and as at March 31, 2018 (PY) is as under:

(₹ in 000's)

Particulars		<b>Total Amt</b>	nt Age-wise Analysis (in months)						
				7-12	13-18	19-24	25-30	31-36	36-120
Claims settled but not paid to the	CY	7,033	5,380			36	1,477	140	
Policyholders / beneficiaries due to any reasons except under litigation from the Policyholders / beneficiaries	PY	3,852	607	682	2,448	115			
Sum due to the Policyholders / beneficiaries on maturity or otherwise	CY	80,633	16,117	21,101	4,927	6,140	7,737	7,882	16,729
	PY	180,257	22,750	35,097	39,921	26,440	11,920	3,446	40,683
Any excess collection of the premium	CY	5,843	1,163	154	744	515	586	702	1,979
/ tax or any other charges which is refundable to the Policyholders / beneficiaries either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	PY	15,482	3,239	3,644	1,927	1,796	1,611	1,014	2,251
Cheques issued but not encashed by	CY	66							66
the Policyholder / beneficiaries*	PY	1,127	363	117	30	50	146	297	124

<sup>\*</sup>Cheques crossing the validity date (becoming stale).

(Note: As required by the Circular No. IRDA/F&A/CIR/MISC/173/07/2017 dated 25.07.2017 issued by IRDAI, there is no unclaimed amount of policyholders is outstanding for a period of more than 10 years required to be transferred to Senior Citizens' Welfare Fund (SCWF)).



II. As required by the Circular No. IRDA/ F&A/ CIR/ MISC/ 173/ 07/ 2017 dated 25.07.2017 issued by IRDAI, the disclosure for the unclaimed amounts and investment income thereon is as follows:

(₹ in 000's)

Particulars	As at	As at	
	March 31, 2019	March 31, 2018	
Opening balance	200,718	644,302	
Add: Amount transferred to unclaimed amount	272,934	1,580,953	
Add: Cheques issued out of the unclaimed amount but not encashed by the policyholders (to be included only when the cheques are stale)	7,411	9,941	
Add: Investment Income (Net of FMC)	12,073	29,616	
Less: Amount paid/ withdrawn during the year	399,561	2,064,094	
Less: Amount transferred to SCWF			
(net of claims paid in respect of amounts transferred earlier)			
Closing Balance of Unclaimed Amount	93,575	200,718	

#### III. Break-up of Unclaimed Fund Assets:

(₹ in 000's)

Particulars	As at	As at
	March 31, 2019	March 31, 2018
Investments in Treasury Bills (Schedule 12)		96,208
Investments in CBLO/ Tri Party Repo (Schedule 12)	88,849	73,173
Net current assets (Schedule 12)	4,726	31,337
Total Unclaimed Fund Assets	93,575	200,718

32 Statement containing names, descriptions, occupations of and directorships held by the persons in charge of management of the business under section 11(3) of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 is as follows:

Sr. No.	Name	Description	Directorship held	Occupation
1	Mr. Girish P. Kulkarni	Managing Director & CEO	Star Union Dai-ichi Life Insurance Co. Ltd.	Employment

33 As required by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/ F&A/ Cir/ 232/ 12/ 2013 dated 11.12.2013) issued by IRDAI, expenses incurred under the following heads are as follows:

Particulars	FY 2018-19	FY 2017-18
Outsourcing expenses	117,004	277,604
Marketing support & advertisements	231,071	156,802
Business development	129,143	103,174



# 34 As required by Corporate Governance Guidelines for Insurance Companies, following disclosure are made:

Sr. No.	Particulars	Remarks				
1)	Quantitative and qualitative	Ratio*	FY 2018-19	FY 2017-18		
	information on the insurer's	Commission	7.52%	8.00%		
	financial and operating ratios,	Claims	45.58%	53.77%		
	namely, incurred claim, commission and expenses ratios.	Expenses	16.57%	17.49%		
	una expenses ranos.	*as a percentage of premium income				
2)	Solvency margin	The actual solvency margin of the Company as on March 31, 2019 stands at 2.53 times (as at March 31, 2018 stands at 2.78 times) as against regulatory requirement of 1.50 times.				
3)	Policy Persistency Ratio (Annualized premium basis) (Based on actuarial report)	Policy Persistency Ratio (13 <sup>th</sup> Month): including Single Premium 74.22% as at March 31, 2019 (previous year ended March 31, 2018 is 71.78%)				
4)	Financial performance & financial position	Refer Summary of Financial Statement & Accounting Ratios as per Note No. 23 & 24 of Notes to accounts				
5)	Risk management architecture	The Risk Management is a Board driven function with oversight by Risk Management Committee of Board (RMCB). The Committee has its members Chairman, MD & CEO and three directors.  Risk Management Committee of Board is supported by Risk Management Committee of Executives (RMCE) which is constituted by CEO and consists of Chief Risk Officer, Chief Compliance Officer, Chief of Internal Audit, Appointed Actuary, Chief of Investments, Chief of Operations and Finance Controller as permanent members with CRO heading the committee. In addition to these permanent members, other department heads or their nominees are invited to the RMCE meetings as may be required. The CRO periodically reports to Dy. CEO, MD & CEO on the findings and discussions in RMCE.  Risk Management function overviews, monitors and undertakes the responsibility of various risks like insurance risk, investment risk, operational risk, business continuity risk, information and cyber security risks etc., at an enterprise level.				
6)	Elements of remuneration package (including incentives) of MD & CEO and all other directors and key management persons	For MD & CEO remuneration kindly refer Note No.9 and for other Directors and Key Management Persons refer Directors Report.				
7)	Pecuniary relationships or transactions of the Non-Executive Directors	<ol> <li>Sitting fees paid to the Non-Executive Directors during the year ended March 31, 2019 amounting to ₹ 3,690 thousands (previous year ₹ 3,310 thousands).</li> <li>Reimbursement of expenses to Non-Executive Directors during the year ended March 31, 2019 ₹ 550 thousands (previous year ₹ 58 thousands).</li> </ol>				
8)	Payments made to group entities from the Policyholders Funds	Refer Appendix 1 (Related Party Transac	tions)			
9)	Any other matters, which have material impact on the insurer's financial position.					



## 10) Details of claims intimated, disposed and pending with details of duration:

Particulars	As at	As at
	March 31, 2019	March 31, 2018
No. of claims outstanding at the beginning of the year	15	21
<u>Add</u> : No. of claims reported during the year	6,698	6,130
Less:		
No. of claims settled during the year	6,389	5,697
No. of claims repudiated/ rejected/ unclaimed during the year	317	439
No. of claims written back	0	0
No. of claims outstanding at the end of the year	7	15
Details of duration of outstanding claims:		
Less than 3 months	4	15
3 months to 6 months	2	0
6 months to 1 year	1	0
1 year and above	0	0

(Note: above data pertains to Death Claims)

## 35 Disclosures on other work given to auditors

With reference to clause 8A Annexure 7 IV (C) of Corporate Governance Guidelines issued by IRDAI on May 18, 2016, the remuneration paid to statutory auditors/ internal auditors for services other than yearly statutory/ internal audit are disclosed below:

(₹ in 000's)

Name of the Auditor	Services rendered	FY 2018-19	FY 2017-18
S. Jaykishan	Audit / limited review of quarterly results	1,415	1,270
S. Jaykishan	Certifications	50	50
B. N. Kedia & Co.	Audit / limited review of quarterly results	1,415	920
B. N. Kedia & Co.	Certifications	40	40
K. S. Aiyar & Co.	Audit / limited review of quarterly results		350
K. S. Aiyar & Co.	Certifications		60

## 36 NAV for applications received on the last business day of the year

The company has complied with the direction indicated in Schedule I – B 11(d) of the IRDAI Investment Regulations, 2016 related to applicable NAV for the applications received on the last business day of the financial year.

## 37 Securities Lending and Borrowing (SLB) Mechanism

Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance sheet as assets as the company continues to be the beneficial owner of these securities.

The market value of shares lent by the Company under SLB and outstanding as on March 31, 2019 is  $\stackrel{?}{\underset{\sim}{}}$  NIL (As at March 31, 2018 is  $\stackrel{?}{\underset{\sim}{}}$  NIL).



## 38 Reverse Repo transactions in Government Securities/ Corporate Debt Securities

There are no reverse repo transactions during the period. Disclosures pursuant to IRDAI notification ref IRDA/ F&I/ CIR/ INV/ 250/ 12/ 2012 dated December 4, 2012 is as under:

(₹ in 000's)

Particulars	outstandi	mum ng during eriod	outstandi	mum ng during eriod	Daily average outstanding during the period		Outstanding as at	
	FY 2019	FY 2018	FY 2019	FY 2018	FY 2019	FY 2018	FY 2019	FY 2018
Securities sold under Repo								
1) Government Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Corporate debt     securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Securities purchased under	Reverse Rep	0		•		•		
1) Government Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Corporate debt     securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL

## 39 Exposure to NCD's of Tata Sons Private Limited

The Company has an exposure to 7.90% Tata Sons 2032 fully paid up Non- Convertible Debentures (NCDs) of Tata Sons Private Limited amounting to ₹ 60 Crore (Face Value) as at March 31, 2019. These NCDs are rated AAA by CRISIL and there is no overdue amount on these NCDs.

During the current FY 2018-19, Tata Sons Limited got converted to Tata Sons Private Limited (TSPL).

The provisions of Insurance Act stipulate that an insurer shall not out of controlled fund, invest or keep invested in the shares or debentures of any private limited company.

Considering the aforesaid provisions of Insurance Act, the Company in the best interest of the policyholders discussed the matter with TSPL, Life Insurance Council and the Authority. The requisite details have been submitted to the Authority, through Life Insurance Council.

Life Insurance Council vide its letter dated March 28, 2019 prayed to the Authority to provide further time so that Tata Sons can be approached once again to resolve the issue. Life Insurance Council further informed that IRDAI is likely to provide extension of time to Insurers and advised Insurers need not liquidate the exposure, in a hurry.

SUD Life would attempt to liquidate these NCDs of Tata Sons Private Limited at opportune time.

## 40 Exposure to NCD's of IL&FS Limited

The Company has an exposure of ₹ 55 Crore (Face Value) to fully paid NCDs of Infrastructure Leasing & Financial Services (IL&FS) Limited as at March 31, 2019. Out of which, the exposure to Non Linked Funds (Life Segment) and Unit Linked Funds is ₹ 44 Crore and ₹ 11 Crore respectively.

The NCDs of IL&FS Limited were rated AAA by ICRA and CARE at the time of investments. During August and September 2018, IL&FS NCDs were downgraded from AAA rating to D rating, in three tranches, by ICRA and CARE rating agencies.

IL&FS Limited defaulted on the due date i.e. December 5, 2018 of these NCDs aggregating to ₹ 12 Crore out of which principal amount of ₹ 10 Crore and Interest amount of about ₹ 2 Crore (interest was due on 2 securities with total Face Value of ₹ 20 Crore).

Due to non receipt of above amount of ₹ 12 Crore, the Company has taken the following actions:

1) Stopped recognizing interest income on all securities of IL&FS Limited across the funds (both Non Linked & Unit Linked Funds) effective December 5, 2018;



- 2) Reversed interest accrued till December 4, 2018, across all the funds aggregating to ₹ 3.52 Crore (₹ 2.54 Crore in Non Linked Funds and ₹ 0.98 Crore in ULIP Funds), out of which ₹ 0.64 Crore pertains to FY 2017-18 (₹ 0.37 Crore in Non Linked Funds and ₹ 0.27 Crore in Unit Linked Funds);
- 3) Provided for impairment @ 10% on ₹ 44 Crore (face value) under Non Linked Funds, amounting to ₹ 4.40 Crore, as a prudent measure;
- 4) Under Unit Linked funds, exposure of ₹ 11 Crore continues to be valued at 75% of the face value as per Investment Policy guidelines (effective from September 10, 2018, due to downgrade in credit rating from AA+ to BB);

Further, on December 12, 2018, securities amounting to ₹ 19 Crore under PA&G segment, which got re-categorized as Other Investments due to downgrade in credit rating, were transferred from PA&G Funds to Shareholders' Fund, at amortized cost, as per regulatory provisions.

IL&FS Limited vide its letter dated December 11, 2018 informed the Company to take note of National Company Law Appellate Tribunal (NCLAT) order dated October 15, 2018 which, inter-alia, restricts actions or proceedings by Creditors against IL&FS and its group companies until further orders.

NCLAT vide its Order dated February 25, 2019, required the Financial Institutions to take prior permission of the NCLAT to declare the accounts of IL&FS or its entities as NPA. The outcome of RBI plea against this order (originally scheduled for March 29th, 2019) was awaited on reporting date March 31, 2019. The company is continuously monitoring the developments related to IL&FS Limited.

Further, following disclosures are made in respect of IL&FS entities.

(₹ in 000's)

Amount Outstanding (1)	Of (1), Total amount of exposure which NPA's as per IRAC norms and not classified as NPA (2)	Provisions required to be made as per IRAC norms (3)	Provisions actually held (4)
550,000	550,000	55,000	71,500

In view of the above facts, the Company has treated these investments as performing assets.

## 41 Foreign Exchange Gain/ (Loss)

Transactions in foreign currencies are recorded at exchange rate prevailing on the date of transaction. The exchange difference between the rate prevailing on the date of transaction and on the date of settlement is recognized as income or expense, as the case may be. The amount of foreign exchange gain credited to Revenue Account is ₹ NIL (previous year net gain ₹ 14 thousands) and foreign exchange loss debited to Shareholders' account is ₹ 190 thousands (previous year net loss ₹ 121 thousands) for the year ended March 31, 2019.

## **42** Contribution to/ from Shareholders

During the year an amount of ₹ 1,001,016 thousands (previous year ₹ 777,442 thousands) is transferred from Policyholders Account to Shareholders' Account on account of surplus generated from (a) Participating segment ₹ 23,082 thousands (previous year ₹ 20,604 thousands), (b) Non-Participating Segment ₹ 960,283 thousands (previous year ₹ 737,882 thousands) and (c) Unit Linked Segment ₹ 17,651 thousands (previous year ₹ 18,956 thousands).

The Shareholders have contributed ₹ 172,111 thousands (previous year ₹ 114,573 thousands) to the Policyholders' Account on account of deficit in the Policyholders' Account, Non Participating Segment ₹ NIL (previous year ₹ 17,765 thousands) and Unit linked segment ₹ 172,111 thousands (previous year ₹ 96,808 thousands).

## 43 Funds for Future Appropriation

During the year participating segment has generated a total surplus of ₹ 523,327 thousands (previous year ₹ 485,887 thousands) out of which an amount of ₹ 207,740 thousands (previous year ₹ 185,436 thousands) is distributed by way of bonus to participating policyholders and ₹ 23,082 thousands (previous year ₹ 20,604 thousands) is transferred to shareholders (one-ninth of the surplus allocated). The rest of the surplus of ₹ 292,505 thousands (previous year ₹ 279,847 thousands) is transferred to funds for future appropriations. Accumulated balance for Funds for Future Appropriation as at March 31, 2019 is ₹ 1,804,101 thousands (as at March 31, 2018 ₹ 1,511,596 thousands).



## 44 Corporate Social Responsibility (CSR) expenses

Company has contributed ₹ 22,498 thousands (previous year ₹ 14,000 thousand) towards CSR activities to SUD Life Foundation.

As per the requirements of Guidance note on accounting for expenditure on CSR activities issued by ICAI the following disclosure is given:

- a) Gross amount required to be spent by the company during the year: The obligation of the Company to contribute 2% of average profit of preceding three years to Corporate Social activities (CSR) is ₹ 9,970 thousands (previous year ₹ 5,830 thousands).
- b) Amount spent during the period ended March 31, 2019:

(₹ in 000's)

Sr.	Particulars	In Cash	Yet to be	Total
No.			paid in cash	
(i)	Construction / acquisition of any assets	-	-	-
(ii)	On purposes other than (i) above	-	-	-

c) Details of related party transactions:

(₹ in 000's)

Sr. No	Name of the related party	Nature of relationship with the company	Transaction	As at March 31, 2019	,	•	Receivable/ Payable as at Dec. 31, 2017
1	SUD Life Foundation	Significant influence	Contribution for CSR expenses	22,498		14,000	
			Reimbursement of expenses paid	30			

- d) Company does not have outstanding provision with regard to the CSR expenses during the year ended March 31, 2019 (previous year ₹ NIL).
- e) Break-up of CSR expenses:

(₹ in 000's)

Sector in which project is covered	Project details	FY 2018-19
Agriculture	Nulla bunding, drip irrigation	18,354
Education	Financial Support for construction of Amphitheatre	1,680
Rural development	Financial Support for installation of Solar Panel for purification of water and supply to community hall	1,498
Chief Minister Distress Relief Fund – Kerala Government	Contributed in CM Relief Fund at the time of Flood in Kerala	500
Overhead cost	For managing the project including Audit and Impact Assessment Fee etc.	582
Total		22,614

(excess amount spent towards CSR expenses during the year has been carried forward from previous financial year)



## 45 Disclosure on government grants

Company has received grant from Singapore Government amounting to ₹ 1,276 thousands on account of expenses incurred are adjusted against the expenses in Policyholders A/c. There are no unfulfilled conditions attached to the grant.

## 46 Allocation of operating expense as per Expense of Management (EoM) Regulations, 2016

The overall expenses (commission and operating expenses) of the company are within the limits prescribed under the IRDAI (Expense of Management of Insurers transacting life insurance business) Regulations, 2016. Some of the product segments like pension/ annuity have higher initial expenses, as compared to the limits prescribed but, on overall basis the Company has been managing the expenses prudently and well within the limits prescribed by the regulator. The details of the same are as follows:

(₹ in 000's)

Particulars		FY 2018-19				
	Allowable Expenses	Actual Expenses	Excess	Excess		
Linked policies						
Life	1,257,040	775,029				
General Annuity & Pension	2,376	6,909	4,533	4,258		
Non-participating policies						
Life	4,548,837	3,098,942				
General Annuity & Pension	100,534	111,490	10,956	80,775		
Health	113,823	101,572				
Participating policies						
Life	674,281	555,541				
Total	6,696,891	4,649,483	15,490	85,033		

The excess of the expenses as mentioned above have been charged to the Shareholders' Profit & Loss Account, details of the same are as follows:

Particulars	FY	FY 2017-18		
	Allowable expense	Excess (charged	Excess (charged	
	(charged to Sch 3 A/c)	expense	to shareholder)	to shareholder)
Non-Participating Individual Annuity	6,059	8,366	2,307	655
Non-Participating Individual Pension	93,945	102,880	8,935	80,375
Linked Individual Pension	2,376	6,909	4,533	4,258
Total expenses	102,380	118,155	15,775	85,288



# 47 Disclosures relating to Provisions for operating expenses (as per Accounting Standard 29 on "Provisions, Contingent Liabilities & Contingent Assets)

(₹ in 000's)

Particulars	As at	As at
	March 31, 2019	March 31, 2018
Opening balance of Provision for expenses	233,533	294,890
Add: Additions during the year	276,974	212,353
Less: Utilisations during the year	200,810	272,753
Less: Reversals during the year*	2,839	956
Closing balance of Provision for expenses	306,858	233,533

(\*withdrawn as no longer required)

## 48 Policyholders' liabilities adequately backed by assets:

(₹ in 000's)

Particulars	As at March 31, 2019	As at March 31, 2018
Policyholders' liabilities – Linked & Non-Linked	78,057,138	66,707,130
Policyholders' assets:		
Asset held to cover linked liabilities (Schedule 8B)	26,771,502	26,888,668
Policyholders' investments (Schedule 8A)	48,233,453	38,297,931
Loan against policies (Schedule 9)	84,346	89,238
Net Current Assets	3,206,736	1,777,554

## **49 Interim Dividend:**

The Board at its meeting held on February 09, 2019 has declared an Interim Dividend ₹ 0.20 per share of the Company to its Shareholders amounting to ₹ 62,439 thousands (including dividend distribution tax of ₹ 10,646 thousands) (previous year ₹ NIL).

As per our report of even date attached

For and on behalf of the Board of Directors

For <b>S. Jaykishan</b> Chartered Accountants ICAI Firm Reg.:309005E	For <b>B. N. Kedia &amp; Co.</b> Chartered Accountants ICAI Firm Reg.:001652N	<b>Akihiko Tanaka</b> Dy. CEO & CFO	<b>Rajkiran Rai G.</b> Chairman D.I.No. 07427647	<b>Girish Kulkarni</b> MD & CEO D.I.No. 01683332
		Abhay Tewari Appointed Actuary		
CA Sunirmal Chatterjee Partner Membership No:017361	<b>CA S.K. Kedia</b> Partner Membership No: 052579	Rakesh Kumar Company Secretary FCS - 7081	<b>S. Ravi</b> Director D.I.No. 00009790	<b>D. P. Sharma</b> Director D.I.No. 08238895

Place: Mumbai
Date: April 26, 2019

Place: Mumbai
Date: April 26, 2019



# Appendix 1

# **Related Party Transactions**

Sr. No.	Name of the Related Party	Nature of Relationship with the Company	Description of Transaction / Categories	Upto the year ended 31st March, 2019	Receivable/ (Payable) as at 31st March, 2019	Upto the year ended 31 <sup>st</sup> March, 2018	Receivable/ (Payable) as at 31 <sup>st</sup> March, 2018
1	Bank of India	Joint Venture Partner	Placement of deposits	-	67,300	-	67,300
			Deposits matured/withdrawal	-	-	123,500	
			Interest income on deposits	8,807	35,200	20,764	26,393
			Commission expenses	779,843	(112,941)	761,177	(89,301)
			Administration expenses (as per PMJJBY scheme)	43,218	(558)	43,259	(2,248)
			Director sitting fees	330	-	380	-
			Dividend paid	15,000	-	-	-
			Bank charges	299	-	325	(43)
			Premium income	727,323	-	589,508	-
			Proposal Deposit Outstanding	-	(2,262)	-	(3,445)
			Bank balances (as per books)	-	300,707	-	227,505
2	Union Bank of	Joint Venture Partner	Placement of Deposits	-	94,400	-	94,400
	India		Deposits matured/withdrawal	-	-	89,100	
			Interest Income on Deposits	13,523	61,337	17,734	47,814
			Commission Expenses	690,337	(112,206)	633,740	(92,671)
			Administration expenses (as per PMJJBY scheme)	36,478	(170)	36,928	(148)
			Director Sitting Fees	490	-	320	-
			Dividend paid	13,000	-	-	-
			Bank Charges	225	(13)	277	(48)
			Premium Income	539,481	-	513,701	-
			Proposal Deposit Outstanding	-	(3,457)	-	(3,716)
			Bank Balances (as per books)	-	400,221	-	363,400
			Investment in Perpetual Bond	-	15,000	-	15,000
			Interest Income on Perpetual Bond	1,328	1,051	1,328	1,051
3	Dai-ichi Life Holdings, Inc.	Joint Venture Partner	Reimbursement of Expenses (Outflow)	6,328	-	3,061	-
			Reimbursement of Expenses (Inflow)	2,584	-	1,709	-
			Director Sitting Fees	670	-	670	-
			Dividend paid	23,793	-	-	-
4		Regional Rural Bank	Commission Expenses	1,800	(259)	684	(122)
	Aryavart (formerly known	sponsored by Bank of India	Administration expenses (as per PMJJBY scheme)	7,838	(52)	7,083	(1,562)
	as Aryavart Kshetriya		Bank Charges	0	-	0	-
	Gramin Bank)		Premium Income	72,868	-	57,011	-
	·,		Claims	33,771	-	19,057	-
			Bank Balances (as per books)	-	2,506	-	3,623



Sr. No.	Name of the Related Party	Nature of Relationship with the Company	Description of Transaction / Categories	year ended 31st March,	Receivable/ (Payable) as at	year ended 31st March,	(₹ in 000's) Receivable/ (Payable) as at
				2019	31 <sup>st</sup> March, 2019	2018	31st March, 2018
5	Jharkhand	Regional Rural Bank	Commission Expenses	530	(127)	517	(82)
	Gramin Bank	sponsored by Bank of India	Administration expenses (as per PMJJBY scheme)	1,682	(8)	1,330	(33)
			Bank Charges	0	-	0	-
			Premium Income	14,460	-	10,701	-
			Claims	70,332	-	49,220	
			Bank Balances (as per books)	-	1,743		3,389
6	Narmada Jhabua Gramin	Regional Rural Bank	Commission Expenses	914	(233)	1,454	(199)
	Bank (formerly known	sponsored by Bank of India	Administration expenses (as per PMJJBY scheme)	2,986	(46)	2,529	(73)
	as Narmada		Premium Income	32,473	_	20,352	
	Malwa Gramin		Claims	376	-	13,386	
	Bank)		Bank Balances (as per books)	-	831	-	211
7	Vidharbha Konkan Gramin	Regional Rural Bank sponsored by Bank	Commission Expenses	679	(155)	737	(119)
	Bank (formerly	of India	Administration expenses (as per PMJJBY scheme)	1,225	(9)	1,294	(10)
	Wainganga		Bank Charges	0	-	0	_
	Krishna Gramin		Premium Income	10,679	-	10,758	-
	Bank)		Claims	11,858	-	6,889	
			Proposal Deposit Outstanding	-	-	-	(25)
			Bank Balances (as per books)	-	399	-	550
8	Kashi Gomti Samyut Gramin	Regional Rural Bank sponsored by Union	Commission Expenses	574	(129)	775	(113)
	Bank	Bank of India	Administration expenses (as per PMJJBY scheme)	976	(3)	1,090	(11)
			Bank Charges		-	0	_
			Premium Income	10,034		10,832	-
			Bank Balances (as per books)		445	-	290
9	BOI AXA Investment	Subsidary of Bank of India	Purchase of Mutual Fund Investments	60,989,180	-	123,557,456	-
	Managers Private Limited		Redemption of Mutual Fund Investments	60,702,855	-	122,637,935	403,652
			Investment in Mutual Fund	-	320,372	-	
			Premium Income	335	-	412	-
			Profit on Sale of Mutual Fund	34,047	-	31,585	-
10	Union Asset Management	Subsidary of Union Bank of India	Purchase of Mutual Fund Investments	26,781,004	-	84,471,054	-
	Company Private Limited		Redemption of Mutual Fund Investments	26,884,747	-	83,555,357	-
	(formerly known as Union KBC		Investment in Mutual Fund	-	320,214	-	395,548
	Mutual Fund)		Premium Income	2,810	-	2,840	-
			Claims	3,333	-	619	_
			Profit on Sale of Mutual Fund	28,409	-	31,447	
11	STCI Finance Limited	Mr Melwyn Rego (Director till 23rd	Investment in Bond/ Debentures	-	-	-	150,000
	(Formerly known as Securities	May 2017) Mr S Ravi Director in	Maturity of Bond/Debentures	150,000	-	-	-
	Trading Corporation of India Limited)	the company	Interest Income on Bond/ Debentures	7,069	-	14,100	7,031



							(₹ in 000's)
Sr.	Name of the	Nature of	Description of Transaction		Receivable/		Receivable/
No.	Related Party	Relationship with the Company	/ Categories	year ended 31 <sup>st</sup> March,	(Payable)	year ended 31⁵ March,	(Payable)
		the Company		2019	as at 31 <sup>st</sup> March,	2018	as at 31st March,
				2017	2019	2010	2018
12	Star Union	Significant Influence	Contribution made	6,438	(3,384)	6,467	2,124
	Dai-ichi Life		Premium Income	6,438	-	6,467	-
	Insurance Company Limited Employees Gratuity Trust		Claims	13,786	-	9,376	-
13	Star Union Dai-	Significant Influence	Contribution made (net)	12,312	(7,479)	11,042	(4,228)
	ichi Employees		Premium Income	12,312	-	11,042	-
	Group Leave Encashment Trust		Claims	17,828	3	16,075	(3)
14	SUD Life Foundation	Significant Influence	Corporate Social Responsibility	22,498	-	14,000	-
			Reimbursement of Expenses (Outflow)	30	-	-	-
15	General	Mr Arun Tiwari	Reinsurance Premium	-	-	236,528	-
	Insurance Corporation of India	Director in the company (upto 30th June 2017)	Reinsurance Claims	-	-	21,840	-
16	Almondz Global Securities Limited	Mr A K Shukla Director in the company (upto 28th September 2017)	Brokerage for Buy/sell of securities	-	<u>-</u>	96	-
17	India Infoline Securities Limited	Mr A K Shukla Director in the company (upto 28th September 2017)	Brokerage for Buy/sell of securities	-	-	697	-
18	ZEE	Ms Neharika Vohra	Sale of Equity Shares	-	-	111,761	-
	Entertainment Enterprises Limited	Director in Associate company	Dividend income	-	-	813	-
19	EXIM Bank	Mr Rajikiran Rai G Director in the company (w.e.f. 13th December 2018)	Investment in Bond/ Debentures	100,000	400,000	-	-
20	DLI Asia Pacific Pte. Ltd.	Mr Norimitsu Kawahara Director in Associate company (upto 25th April 2018)	Reimbursement of Expenses (Outflow)	-	-	244	-
		Mr Hidehiko Sogana is Director in the Associate company (w.e.f. 27th April 2018)	Reimbursement of Expenses (Inflow)	60	60	166	_
21	Key	Key Management	Managerial Remuneration	134,719	-	112,810	-
	Management Personnel	Personnel	Premium Income	1,039	-	246	-

# **SUD**Life

# Segmental Revenue Account for the year ended 31st March, 2019

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Policyholders' Account (Technical Account) Particulars	Schedule	Schedule Participating		1 Z 1 L 0 Z	Non Linked Business Non-Participating Business	ss na Business	•					Ž	Linked Business				ٽ	Current Year
			Group	Annuite	<u>.</u>	Individua	ual Pension	Health	Non Unit	Ė	Individual	Joal Non Unit	Ė	Pension	Non Unit	Group	4	
Premiums earned – net		,	2	T T T		1	522			5			5			5	2	
(a) Premium	-	1,801,464	1,393,286		10,981,973	106,666	1,823,922	341,307	154,186 3	3,260,345 3	3,414,531	1,189	57,656	58,845		18,750	18,750	19,940,744
(b) Reinsurance ceded		(1,025)	(318,022)		(36,418)			(16,294)	1	1	(3,996)	ε		E				(375,756)
(c) Reinsurance accepted																		
Income from Investments																		
(a) Interest, Dividends & Rent (Gross)		797,143	720,012	43,612	1,512,864	80,340	236,645	28,208	7,019	1,080,218	1,087,237	19	41,201	41,220		7,545	7,545	4,554,826
(b) Profit on sale / redemption of investments		176,940	72,200	1,743	331,359	5,688	11,695	906'9			1,985,591	295	151,481	151,776	ა	570	575	2,743,873
(c) (Loss on sale / redemption of investments)		(78,707)	(24,468)	(6)	(161,494)	(148)	(6,603)				(781,200)		(44,867)	(44,867)		(2,325)	(2,325)	(1,099,821)
(d) Transfer / Gain on revaluation / change in																		
fair value																		
(e) Unrealised Gain / (Loss)		,								525,975	525,975		16,882	16,882		1,743	1,743	544,600
Other Income				•		•												
(a) Contribution from Shareholders' Account																		
(b) Fees & Charges					,				498,579	(498,579)		17,531	(17,531)		401	(401)		
(c) Miscellaneous Income	4	10,344	72		24.069	(3)	2.202	778		(180)	1.763	728	57	785		(5)	(2)	40,005
Total (A)		2.706.159	1.843.080	45.346	12.652.353	192.543	2.067,861	360,305	2		6.229.901	19.761	204.879	224.640	406	25.877	L	26.348.47
Commission	2	192,751	38.185		1 036 034	1 182	54 339	31,428			144 796	1.150		1.150			<u>.</u>	1.499.865
Operating Expenses related to Insurance Business	က	365,609	76,665	247	1,976,298	4,965	40,146	70,886	638,896		638,896	1276		1.276	18		18	3,175,006
Provision for doubtful debts	,	(02)	(8)		(200)	(2)	(24)	(18)	(194)		(194)	(1)		(1)				(517)
Bad debts written off		1,676	88	•	1,190		7	23	159	٠	159	٠				٠.	•	3,143
Provision for Tax		100	154	4	4,153	147		108							2		2	4,705
Provisions (other than taxation)	,					•			,					,		,		
(a) For diminution in the value of investments		3,000			008'6													12,800
(Net)		•							•				•	•		•		
(b) Others																	•	
Service tax on linked charges	-	' '							' !!		89,773		3,156	3,156		72	72	93,001
Toral (B)	ļ	563,066	115,084	788	3,027,275	6,292	94,468	102,427		- ['	873,430	2,425	3,156	5,581	20	7.7	42	4,788,003
Benefits Paid (Net)	4	1,210,725	933,966	/5,455	8/1/436	669'66	12,6/6	8,0/0	56,094 5	5,588,449	5,644,543	8	203,993	204,174		31,614	31,614	9,088,354
Interim bonuses raid	-	0,00																8
Change in Valuation of Itability in respect of life policies																		
(a) Gross*		614,108	812,780	(37,257)	8,126,421	65,914	1,781,278	231,813	(6,875)		(6,875)	(112)		(112)	2		2	11,588,072
(b) Amount ceded in Reinsurance	-	1,977	(46,234)		(76,573)			(69)	-			-		-				(120,899)
(c) Amount accepted in Reinsurance								-										
(d) Transfer to Linked Funds					,	,	٠	٠	' '	587,916	587,916		(2,270)	(2,270)	,	(5,809)	(2,809)	579,837
(e) Transfer to Discontinued Funds				•		•	•		. 1	ı	(697,002)		•	•				(697,002
Total (C)		1,827,506	1,700,512	38,198	8,921,284	161,609	1,793,954		į	5,479,363 5	5,528,582	69	201,723	201,792	7	25,805		20,439,058
Surplus/ (Deficit) (D) =(A)-(B)-(C)		315,587	27,484	9,860	703,794	24,642	179,439	18,064	(112,11)	-	(172,111)	17,267	•	17,267	384		8 8	1,121,410
Amount transferred from Shareholder's Account		•	•	•	•	•			172,111		172,111						•	172,111
(Non-technical Account)																		
Appropriations																		
ısfer to Shareholders' Account		23,082	27,484	9,860	703,794	24,642	179,439	18,064				17,267		17,267	384		384	1,001,016
Iranster to Balance Sheet																		
balance being runds for ruture Appropriations		292,293					. 60	. 70 0.										CUC,242
Potal (D)		/8c/cls	27,484	0,800	703,794	74,042	179,439	18,004	•	•	•	1,720/	•	/07//	384	•	56 45	1,293,52
(a) Interim Bonuses Poid		969																969
(h) Allocation of bonus to Policyholders	•	207 044																207 044
(c) Surplus/(Deficit) shown in Revenue Account		315 587	27 484	0989	107 507	CF4 FC	170 430	10 01	1111 621/		1111 6211	17 2 47		17 267	38.4	-	28.4	1 121 410
			-	200.0	103.7 44	740.47	17.439	500.0	7/1		7/1	/07:/		/77.	*00			



# Appendix 2

# Segmental Revenue Account for the year ended 31st March, 2018

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008 Form A - RA

Particulars				MOII FIIIRED DOSIIIESS							į						,
				Non-Participating Business	ng Business												Year
	Business Life	Group	<u>م</u>		Individua	<u> </u>		•		Individua	<u> </u>		į	į	Group		
	(Individual)	Life	Annuity	Life	Annuity	Pension	Health	Non Unit	- E	Life	Non Unit	- E	Pension	Non Unit	- E	Life	
Premiums earned – net																	
(a) Premium	1 1,759,531	1,200,522		8,960,764	237,572	1,931,310	329,169	152,237	3,175,189	3,327,426	1,223	65,040	66,263		17,509	17,509	17,830,066
(b) Reinsurance ceded	(686)	(296,569)		(32,897)			(14,864)	(4,879)		(4,879)	Ξ		()				(350,199)
(c) Reinsurance accepted				-				-									
Income from Investments				•						•	•						
(n) Interest Dividends & Rent (Gross)	732 895	674 638	47.315	1 027 024	66.341	110 408	14 004	9 188	1 127 706	1 136 894	222	42 459	42 681		7 575	7 575	3 850 775
	00000	İ	2 5	170,170,1	,,,,,	200	50,4	3,	020,721,0	1,00,001,0	777	200	2,70		2 2	, ,	
(b) Profit on sale / redemption of investments	705,44	64,1/50	11,/93	784,652	1,/40	3,188	208	4,563	2,720,970	2,72,533	701	208,399	106,802	n	7,60,1	/60/1	3,405,215
(c) (Loss on sale / redemption of investments)	(36,942)	(44,603)	•	(64,322)		•		(	(317,061)	(317,062)	Ξ	(11,162)	(11,163)	•	(1,021)	(1,021)	(475,113)
(d) Transfer / Gain on revaluation / change in												٠					
fair value																	
Unrealised Gain / (Loss)									1.279.979)	(1.279.979)		(104,185)	(104,185)		(2.606)	(2.606)	(1,386,770)
Other Income			,		,			,	1	, , , , , , , , , , , , , , , , , , ,		7			,,,,,,,,		
(a) Contribution from Shareholders Account	•	•	•	•				, 01 202	, , , , , , , ,								
(b) Fees & Charges	,	•	•	•		•		90/'505	(90/,000)		161,61	(161/61)		416	(416)		
(c) Miscellaneous Income	12,965	25		18,847	6	625	410	2,293	443	2,736	1,020	9	1,026		(16)	(91)	36,627
Total (A)	2,566,762	ř	59,108	10,194,068	305,668	2,045,531	329,287	669,107	4,921,562	5,590,669	21,816	181,366	203,182	421	22,717	23,138	22,919,601
Commission	2 157,140			982,337	1,425	959'68	42,751	129,307		129,307	1,297	٠	1,297				1,425,907
Operating Expenses related to Insurance Business	3 287.451	68,175	251	1,865,656	11,080	45,319	96.940	568,188		568,188	1,395		1,395	12		12	2,944,467
Provision for doubtful debts	(246)	(82)		208	2	21	0	148		148	-		-				19
Rad debts written off	1211	· , ,		999			٣	99		99							1 946
Provision for Tax																	
Provisions (other than taxation)								,		,					,		
Alsions (officer man taxanlori)													•		,		
(a) For diminution in the value of investments (Net)	•																
(b) Omers	,		•	•				'									
vice tax on linked charges	•								87,215	87,215		3,306	3,306		72	72	90,593
Total (B)	445,556	90,087	251	2,848,867	12,507	134,996	139,703	601,709	87,215	784,924	2,693	3,306	5,999	12	72	æ	4,462,974
Benefits Paid (Net)	4 1,150,930	1,067,037	66,847	340,214	868'06	5,219	5,024	67,146	6,464,174	6,531,320	1,086	302,797	303,883		25,442	25,442	9,586,814
Interim Bonuses Paid	418	•	•														418
Change in valuation of liability in respect of								•									
life policies	***************************************		,		,			•		•					,		
(a) Gross*	861,899		(18,490)	6,658,856	192,966	1,809,132	204,756	1,060		1,060	(511)		(511)	-		-	9,820,036
(b) Amount ceded in Reinsurance	1,269	(11,301)	.!	(123,533)			(2,431)	•									(135,996)
(c) Amount accepted in Reinsurance	٠					٠						٠					
(d) Transfer to Linked Funds						٠,			1,473,380) (	1,473,380)		(124,737)	(124,737)	٠.	(2,797)	(2,797)	(1,600,914)
Transfer to Discontinued Funds	•								(156,447)	(156,447)							(156,447
Total (C)	1,820,755	1,359,864	48,357	6,875,537	283,864	1,814,351	207,349	68,206	4,834,347	4,902,553	575	178,060	178,635	-	22,645	22,646	17,513,911
Surplus/ (Deficit) (D) =(A)-(B)-(C)	300,451		10,500	469,664	9,297	96,184	(17,765)	(808'96)		(808)	18,548		18,548	408		408	942,716
Amount transferred from Shareholder's	•						17.765	96.808		96.808	•		•			•	114,573
Account (Non-technical Account)																	
propriations	-												-				
Transfer to Shareholders' Account	20,604	152,237	10,500	469,664	9,297	96,184					18,548		18,548	408		408	777,442
Transfer to Balance Sheet	•																
Balance being Funds for Future Appropriations	279,847																279,847
Total (D)	300,451	152,237	10,500	469,664	9,297	96,184		•	•		18,548	•	18,548	408		408	1,057,289
Details of Total Surplus / (Deficit)										,							
(a) Interim Bonuses Paid	418																418
(b) Allocation of bonus to Policyholders	185,018																185,018
(c) Surplus/(Deficit) shown in Revenue Account	300,451	152,237	10,500	469,664	9,297	96,184	(17,765)	(808,96)		(808'96)	18,548		18,548	408		408	942,716
Total Surplus / (Deficit)	485 887	152 237	10 500	469 664	0 207	06.184	1171	2000		1000 707	10 540		10 540	9			

Note:
1 Schridules referred to above form an intergral parts of Accounts.
2 Schridules referred to above form an intergral parts of Accounts.
3) As required by erstwhile Section 40-B(4) of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with Expenses of Management of Insurers transacting life insurance business Regulations, 2016, we certify that allowable expenses of management in respect of life insurance business in India by the company have been debited to the Policyholders' Revenue Account and the excess of such expenses are charged to the Shareholders' Profit and Loss Account.
4 Represents Mathematical Reserves after allocation of bonus.

\*SUD Life

# Segmental Balance Sheet as at 31st Mar 2019

Form A - BS

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Particulars			Non	Non Linked Business						Linked Business	iness		•	Shareholders	As at
	Participating			Non Participating	pating	•						•			31st Mar 2019
	Business Life	Group			Individual	Jal		Life		Pension		Group			
	(10001111111111111111111111111111111111	Life	Annuity	ij	Annuity	Pension	Health	Unit	Non-Unit	Cnit	Non-Unit	-	Non-Unit		
Share Capital														2,589,641	2,589,641
Reserves And Surplus														3,412,280	3,412,280
Credit/[Debit] Fair Value Change Account	557	7,190	11	(652'61)	1,173	45	30		31					(376)	(11,098)
Policy Liabilities	9,039,142	9,337,519	518,055	26,046,188	1,067,225	4,587,224	581,181		107,312		1,786		4		51,285,636
Provision for Linked Liabilities								22,210,052		1,281,690		93,148			23,584,890
Funds for discontinued policies								3,186,612						•	3,186,612
Funds For Future Appropriations	1,804,101														1,804,101
Total Liabilities															85,852,062
Shareholders' Investments														4,869,923	4,869,923
Policyholders' Investments	10,162,135	8,760,241	505,242	23,071,656	1,031,928	4,128,359	491,899		81,993					•	48,233,453
Assets held to cover Linked Liabilities								25,396,664		1,281,690		93,148			26,771,502
Loan against Policies	40,315			26,088					17,943					•	84,346
Fixed Assets														171,858	171,858
Cash and Bank Balances	4	6,410	80	1,311,214	12	15	1		4		8		4	2	1,317,692
Advances and Other Assets	568,916	505,802	19,737	3,850,783	37,229	323,149	53,856		13,394		5,192		93	292,357	5,670,508
Current Liabilities	72,430	72,256	(6,921)	(1,960,602)	(177)	135,746	35,445		(166'5)		(3,414)		(63)	428,506	(1,233,409)
Provisions				(33,811)											(118'88)
Total Assets					•							•			85,852,062



Appendix 2

# Segmental Balance Sheet as at 31st Mar 2018

Form A - BS Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Periodical Diffusion Line	Particulars			Non	Non Linked Business						Linked Business	iness			Shareholders	As at
Paulines   High   Group   Lie Annuly   Paulin   Houth   Luit   Non-Luit   Luit   Luit   Non-Luit   Luit		Participating			Non Partici	pating										31st Mar 2018
1,511,596   11,2443   1,516,5464   2,513,513   1,516,546   1,511,596   1,511		Business Life	Group			Individu	5		Life		Pensio	_	Group			
4 Change Account         (25,136)         (12,443)         (53,325)         3.40,536         3.40,436		(1000)	Life	Annuity	Life	Annuity	Pension	Health	į	Non-Unit	Ē	Non-Unit	į	Non-Unit		
e Change Account (25,134) (12,443) 655,312 17,904,342 1,001,310 2,805,946 340,456	Share Capital										•				2,589,641	2,589,641
1,136   (12,44)   (12,44	Reserves And Surplus									1					2,686,056	2,686,056
billities billit	Credit/[Debit] Fair Value Change Account	(25,136)	(12,443)		(53,325)										(14,512)	(105,416)
bilifies	Policy Liabilities	8,423,056	8,570,973	555,312	17,996,342	1,001,310	2,805,946	349,436		114,188		1,898		-		39,818,462
policies  1,511,596  1,511,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,596  1,511,59	Provision for Linked Liabilities								21,622,137		1,283,958		98,959			23,005,054
hints 1,511,596	Funds for discontinued policies								3,883,614							3,883,614
hists	Funds For Future Appropriations	1,511,596														1,511,596
htel Libilities	Total Liabilities		-	-	-		•			•			•		-	73,389,007
ried Liabilities         -	Shareholders' Investments														3,641,702	3,641,702
ked Labilities         .	Policyholders' Investments	9,359,646	7,985,195	539,582	16,702,694	963,351	2,410,229	271,883		62,851		2,500				38,297,931
ts         24,795         . </td <td>Assets held to cover Linked Liabilities</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>25,505,751</td> <td></td> <td>1,283,958</td> <td></td> <td>98,959</td> <td></td> <td></td> <td>26,888,668</td>	Assets held to cover Linked Liabilities								25,505,751		1,283,958		98,959			26,888,668
Bonk Balances 1,172 8,172 5 878,780 8 2,686 3 - 4 - 9 - 12  and Other Assets 469,389 581,041 25,427 2,829,181 33,665 276,935 29,607 - 87,005 - 3,243 - 93  biblifies 40,468 (15,878) (9,702) (2,116,966) 4,286 116,096 47,943 - (61,794) - (3,854) - (104)  no in Shareholders' Account - (28,706) - (28,	oan against Policies	38,821			24,295					26,122						89,238
Bank Bolances         1,192         8,172         5         878,780         8         2,686         3         -         4         9         -         12           and Other Assets         469,389         581,041         25,427         2,829,181         33,665         276,935         29,607         -         87,005         -         3,243         -         93           abilities         40,468         (15,879)         (9,702)         (2,116,966)         4,286         116,096         47,943         -         (61,794)         -         (104)           none in Shareholders' Account         -	Fixed Assets														195,600	195,600
Indicates     469/389     581/041     25/427     2/829/181     33,665     276/935     29/607     87,005     3/243     93       Dabilities     40,468     (15,878)     (9/702)     (2,116,966)     4,286     116,096     47,943     (61,794)     (3,854)     (104)       Ince in Shareholders' Account     10,794     10,794     10,794     10,794     10,794     10,794	Cash and Bank Balances	1,192	8,172	5	878,780	æ	2,686	က		4		6		12	35	906'068
i 40,468 (15,878) (9,702) (2,116,966) 4,286 116,096 47,943 · (61,794) · (3854) · (104)  Shareholderi' Account · · · · · (28,706) · · · · · · · · · · · · · · · · · · ·	Advances and Other Assets	469,389	581,041	25,427	2,829,181	33,665	276,935	29,607		87,005		3,243		63	206,953	4,542,539
in Shareholders' Account	Current Liabilities	40,468	(15,878)	(9,702)	(2,116,966)	4,286	116,096	47,943		(61,794)		(3,854)		(104)	643,998	(1,355,507)
s in Shareholders' Account	Provisions				(28,706)											(28,706)
foral Assets	Debit balance in Shareholders' Account														226,636	226,636
	Total Assets							•								73,389,007



**SUD**Life

# Schedule forming part of Financial Statements

Schedule - 1 Premium (Net of Goods and Service Tax)

(₹ in 000's) **Current Year** 13,175,650 1,029,237 19,940,744 19,940,744 19,940,744 5,735,857 18,750 Group Life 18,750 18,750 18,750 **Linked Business** 58,774 58,845 58,845 (20) 91 Pension 58,845 Individual Life 957,315 311,953 2,145,263 3,414,531 3,414,531 3,414,531 65,018 276,289 Health 341,307 341,307 341,307 334,225 77,542 1,412,155 1,823,922 Pension 1,823,922 1,823,922 Individual Non-Participating Business 106,666 106,666 Annuity 106,666 106,666 **Non Linked Business** 3,784,675 7,196,047 1,251 10,981,973 10,981,973 10,981,973 Annuity Group Ŀįę 148,008 713,544 531,734 1,393,286 1,393,286 1,393,286 Participating Business Life (Individual) 1,801,464 1,801,464 1,801,464 446,636 1,354,828 Premium Income from First year premiums Renewal Premiums **Total Premiums Total Premiums** Single Premiums Business written: Outside India **Particulars** In India

Schedule - 1 Premium (Net of Service Tax / Goods & Services Tax)

Particulars				<b>Non Linked Business</b>	ø			Ė	Linked Business		Previous Year
	Participating			Non-Participating Business	ing Business						
	Business Life	Group	ō.		Individual			Individual Group	Jal	Group	
	(individual) Life	Life	Annuity	Life	Annuity	Pension	Health	Life	Pension	Ei-	
First year premiums	321,651	321,651 176,398		3,473,803	1	934,712	112,514	826,231			5,845,309
	1,437,880	1,437,880 621,011	1	5,486,961		858,472	216,655	2,118,067	66,263	17,509	10,822,818
Single Premiums	- 403,113	403,113	-	1	237,572	138,126	1	383,128	-		
Total Premiums 1,759,531 1,200,522	1,759,531	1,200,522	1	8,960,764	237,572	1,931,310	329,169	3,327,426	66,263	17,509	17,830,066
Premium Income from Business written:											
In India		1,759,531 1,200,522	-	8,960,764	237,572	1,931,310	329,169	3,327,426	66,263	17,509	17,830,066
Outside India	•		-		-	-			1	•	•
Total Premiums 1,759,531 1,200,522	1,759,531 1,200,522	1,200,522	•	8,960,764	237,572	1,931,310	329,169	3,327,426	66,263	17,509	17,830,066



Appendix 2

# Schedule forming part of Financial Statements

# Schedule - 1A Miscellaneous Income

											(₹ in 000's)
Particulars				<b>Non Linked Business</b>	v			Ë	Linked Business		<b>Current Year</b>
	Participating	•		Non-Participating Business	ing Business	•	Non-Participating Business	•			
	Business Life Group	Group	<u>o</u> .			_	Individual Group	Individual	<u> </u>	Group	
	(individual) Life	Life		Life	Annuity	Pension	Annuity Life Annuity Pension Health Life	Life	Pension	Life	
Revival Charges from Policy Holder	866'9	09		19,289		2,137	638	1			29,122
Surrender Charges - 12 - 1,115 721 1,115 721 -		12		-		-	-	1,115	721		1,848
Provision for expenses no 3,139 4,050 (7) 8 135 623 longer required written back	3,139	-		4,050	(7)	8	135	623	1	•	7,948
Others - 207 -	207		- 730	730	4	57	4 57 5	25	64	(5)	1,087
Total 10,344 72 - 24,069 (3) 2,202 778 1,763 785 (5)	10,344	72		24,069	(3)	2,202	778	1,763	785	(2)	40,005

# Schedule - 1A Miscellaneous Income

Darticulare			SON	Non Linked Business					linked Business	٥	Drovious Voor
raincolais				FILIRE DOSILLES				5	ked Bosilless	_	Levious leur
	Participating			Non-Participating Business	ing Business						
	Business Life Group	Group			Individual		Individual Group	Individual	وا	Group	
	(individudi)	Life		Life	Annuity	Pension	Annuity Life Annuity Pension Health Life Pension	Life	Pension	Life	
Revival Charges from Policy Holder	9,403			13,951	•	513	290		•		24,157
Surrender Charges	urrender Charges 1,607 1,017 - 2,624							1,607	1,017		2,624
Provision for expenses no 3,524 25 - 4,420 4 23 113 644 1 - 8,754 longer required written back	3,524	25	1	4,420	4	23	113	644	-	•	8,754
Others 38 476 5 89 7 485 8 (16) 1,092	38			476	5	89	7	485	8	(91)	1,092
Total 12,965 25	12,965	25		18,847	6	625	- 18,847 9 625 410 2,736 1,026 (16) 36,627	2,736	1,026	(16)	36,627

**Note:** Refer note no. 6 of Schdeule 16(A)

\*SUD Life

# Schedule forming part of Financial Statements

# Schedule - 2 Commission Expenses

Particulars			Non	<b>Non Linked Business</b>				5	Linked Business		<b>Current Year</b>
	Participating			Non-Participating Business	ig Business	•					
	Business Life	Group			Individual	_		Individual		Group	
	(Individual)	Life	Annuity	Life	Annuity	Pension	Health	Life	Pension	Life	
Commission paid											
Direct - First year premiums	128,538	8,133	-	674,546		24,697	18,303	84,959	(2)	•	939,174
- Renewal premiums	64,213	3,533		361,487	•	28,091	13,125	53,584	1,150	•	525,183
- Single premiums		26,519		-	1,182	1,551		6,253	2		35,508
Add: Commission on Re-insurance Accepted	•	1	•		•	•	•	1	1		•
Less: Commission on Re-insurance Ceded		•	•	•	•	•	•	1	1	1	•
Net Commission	192,751	38,185	•	1,036,034	1,182	54,339	31,428	144,796	1,150	•	1,499,865
Break-up of the expenses (Gross) incurred to procure business:											
Agents	5,293	2		6,902	1	147	1,327	1,437		1	15,108
Brokers	240	1,903	-	139		1	1	4	1	•	2,286
Corporate Agency	•	1			1		1	1			•
Bancassurance	187,218	36,280		1,028,993	1,182	54,192	30,101	143,355	1,150		1,482,471
Referral	•	1		1			1		1	•	•
Others	•	-		•	' -	-	1	-		•	•
Total	192,751	38,185		1,036,034	1,182	54,339	31,428	144,796	1,150	•	1,499,865



Appendix 2

# Schedule forming part of Financial Statements

# Schedule - 2 Commission Expenses

											(≰ in 000′s)
Particulars			Non	<b>Non Linked Business</b>				ż	Linked Business		Previous Year
			_	Non-Participating Business	g Business						
	Participating	Group			Individua	ā		Individua	bal	Group	
	Dusiness Life (Individual)	Life	Annuity	Life	Annuity	Pension	Health	Life	Pension	Life	
Commission paid											
Direct - First year premiums	88,813	3,519		681,820	1	616'69	32,407	69,692	1		946,170
- Renewal premiums	68,327	1,273	•	300,517	1	16,999	10,344	51,918	1,297	-	450,675
- Single premiums		17,202			1,425	2,738		769,7			29,062
Add: Commission on Re-insurance Accepted	•	1	1	1	1	1	ı	1	1		1
Less: Commission on Re-insurance Ceded	•		-	•		•	•		•	•	•
Net Commission	157,140	21,994	•	982,337	1,425	89,656	42,751	129,307	1,297	•	1,425,907
Break-up of the expenses (Gross) incurred to procure business:											
Agents	901'6	32		11,224	1	189	2,079	2,188			24,820
Brokers	252	1,583		158	1			6	1		2,002
Corporate Agency										•	
Bancassurance	147,780	20,379		970,955	1,425	89,467	40,672	127,110	1,297	•	1,399,085
Referral	1	1			1		1	1	1	•	1
Others	1	1			1		1	1	1	•	1
Total	157,140	21,994	•	982,337	1,425	89,656	42,751	129,307	1,297	•	1,425,907

**SUD**Life

# Schedule forming part of Financial Statements

# Schedule - 3 Operating Expenses Related to Insurance Business

Particulars			Non	<b>Non Linked Business</b>	ess			Ė	<b>Linked Business</b>		Current
	Participating			Non-Participating Business	ıting Busines	v	•	•			Year
	Business Life	Group	dn		Individua	dual		Individual	dual	Group	
		Life	Annuity	Life	Annuity	Pension	Health	Life	Pension	Life	
Employees' remuneration & welfare benefits	216,221	30,315	186	1,162,527	3,201	23,981	37,819	397,387	662	-	1,872,300
Travel, conveyance and vehicle running expenses	6,187	950	_	40,840	82	582	1,034	12,138	10		61,824
Training expenses	11,220	1,785		79,213	156	196	1,738	22,846	15	•	117,934
Rents, rates & taxes	13,053	2,040	-	96,385	189	1,097	2,032	27,085	13	•	141,895
Repairs & Maintenance	13,746	2,272	5	84,626	175	1,401	2,409	26,054	28		130,716
Printing & stationery	1,494	270		8,618	16	183	315	2,628	က	•	13,527
Communication expenses	3,524	575	•	17,313	33	460	792	5,796	6	•	28,477
Legal & professional charges	6,635	1,529	3	40,388	189	1,489	1,826	16,069	40	19	71,187
Medical fees	676	298	•	6,597	(1)	11	1,005	1,248	-	•	13,134
Auditors' fees, expenses etc.	•			•	•	1	-			•	
a) as auditor	346	53	•	2,233	7	41	58	673	4	•	3,415
<ul><li>b) as adviser or in any other capacity, in respect of:</li></ul>	•		1	1	-	1	1	-	•	•	·
(i) Taxation matters	'	'	•	,	•	1	' '	' '	1	•	
(ii) Insurance matters	1		•	•		•		•	•	•	
(iii) Management services; and	1		•	•		•		•	•	•	
c) in any other capacity	313	49	•	2,019	9	37	53	610	3	•	3,090
Advertisement and publicity	29,360	15,918		146,031	171	1,763	10,418	26,836	1	1	230,508
Interest & Bank Charges	400	99	•	2,435	5	09	62	759	_	1	3,778
Others :	1		•	•	•	•	•	•	•	•	
Marketing & Business Promotion Expenses	13,089	1,932	1	84,964	167	1,188	2,099	25,154	31	•	128,624
Policy Stamps	1,894	10,145	•	14,403	27	708	376	2,209	1	•	29,762
IT Expenses	22,330	4,210	•	80,619	183	2,958	4,741	33,943	89	•	149,073
Service Tax Expenses	4,425	684	-	28,626	87	523	747	8,646	49	•	43,788
Miscellaneous Expenses	3,168	809	50	13,614	76	385	348	5,644	23	(2)	23,914
Depreciation	14,528	2,676	•	61,847	196	2,318	3,039	23,171	285	•	108,060
Total	365 600	76.665	777	000		70.00	700 01	700 007	1 274	10	2 1 75 006





# Schedule forming part of Financial Statements

# Schedule - 3 Operating Expenses Related to Insurance Business

			5		322			•	Linked business		Frevious
	Participating	•		Non-Participating Business	ting Busines				•		Year
	Business Life	Ď	Group		Individual	Jual		Individual	idual	Group	
		Life	Annuity	Life	Annuity	Pension	Health	Life	Pension	Life	
Employees' remuneration & welfare benefits	e 154,390	27,469	188	1,193,247	7,222	32,263	52,331	350,739	549	-	1,818,399
Travel, conveyance and vehicle running expenses	4,670	732	-	36,020	225	457	1,478	10,834	12	1	54,429
Training expenses	11,687	1,754	•	57,720	365	778	2,910	23,895	- 19	•	99,170
Rents, rates & taxes	10,159	1,754	-	92,042	589	1,015	3,286	25,331	16	•	134,193
Repairs & Maintenance	10,254	1,713	6	71,929	451	1,006	3,198	22,972	35		111,567
Printing & stationery	1,437	349	2	10,110	55	201	592	3,031	4		15,781
Communication expenses	3,371	1,022	9	18,501	103	407	1,186	799'9	15	•	31,278
Legal & professional charges	8,543	1,254	3	35,731	222	629	2,206	16,429	49	1	65,077
Medical fees	218	633		8,981	2	10	1,875	796		•	12,515
Auditors' fees, expenses etc.			-	1		1		•			•
a) as auditor	256	43	•	2,029	14	73	81	909	4	•	3,105
b) as adviser or in any other capacity, in respect of:		'	•	1	1	-	•	•		•	•
(i) Taxation matters	1	•	1	1	•	,	'	•	1	•	
(ii) Insurance matters	•		•			•	•	•	•	•	•
(iii)Management services; and			1	1	•		•			•	•
c) in any other capacity	238	40		1,883	13	89	75	561	3		2,881
Advertisement and publicity	29,061	6,863	•	069'86	106	354	12,909	2,095	3	•	156,081
Interest & Bank Charges	244	4	•	1,923	12	24	78	573	-	•	2,896
Others :	'	•	•	•	•	•	•	•	' '	•	•
Marketing & Business Promotion Expenses	7,929	1,255	•	60'106	436	812	2,591	19,326	14	•	101,472
Policy Stamps	1,345	12,381	•	12,832	80	702	637	1,943	1	•	29,920
IT Expenses	25,084	3,841	•	67,184	362	1,645	6,046	43,727	175	•	148,064
Service Tax Expenses	788	153	1	6,191	37	246	288	1,721	12	•	9,436
Miscellaneous Expenses	2,582	1,383	41	14,941	134	221	547	5,677	19	•	25,545
Depreciation	15,195	2,495	•	66,593	652	4,408	4,626	28,266	423	•	122,658
Total	287,451	68,175	251	1,865,656	11,080	45,319	96,940	568,188	1,395	12	2,944,467

\*SUD Life

# Schedule forming part of Financial Statements

Schedule - 4 Benefits Paid (Net)

Participating   Participating   Croup   Croup   Itie   Annuity   Pension   Itie   Annuity   Itie   Annuity   Pension   Itie   Annuity   Itie   Annu				Non Li	<b>Non Linked Business</b>	SS			•			
Parameter   Para	•	Participating		Ž	on-Participat	ing Business			5	Linked business		Current
Insurance Claims	riculars	Business Life	Gro	ᅀ		Individ	ual		Individual	dual	Group	Year
Parameter   Para		(Individual)	Life	Annuity	Life	Annuity	Pension	Health	Life	Pension	Life	
Colimb by Maturity   91,438   1,177,508   9,986   209,422   19,410   11,390	Insurance Claims											
Annufries / Pension payment	Claims by Death	91,438	1,177,508	986′6	209,422	19,410	11,390	•	132,425	3,768	•	1,655,347
Natural Serial payment	Claims by Maturity	939,024	-	-	7,394	-	-	•	1,093,094	19,487	•	2,058,999
Surrender Benefits   178,146   23,303   12,500   242,489   11,485   1,263	Annuities / Pension payment	•		52,969		64,764		- 000000			•	117,733
(ii) Surrender (iii) Surrender (iii) Surrender (iv) Claims Selhement Benefits, etc. (iv) Claims Selhement Expenses		•	•	•	•	•	•	007,62	•	•	•	007'67
(ii) Retirement Benefits, etc. 154,277 19,686 19,100		178,146	23.303	12,500	242.489	11.485	1.263	82	4.418.374	180,738	•	5,068,380
(iii) Survival benefits         419,686         .           (iv) Unclained action investment charges         .         11,220         .           (IV) Unclained action investment charges         8.44         2.40         .         1,212           (IV) Clain Settlement Expenses         1,212         1,045         .         1,588         3.6         2.3           (IV) Critical liness rider         1,212         1,045         .         1,588         3.6         2.3           (IV) Critical liness rider         423         3.58         7.5455         894,632         95,695         12,676           Amount caded in reinsurance:         1,211,087         1,231,765]         .		-	154,277	-	-	-	-		-	-	31,614	185,89
(iv) Unclained claim investment charges 1, 21201					419,686					1	•	419,686
National Pennium (repudicition cases) 844 240 1,852		•	,	,	12,201		1	•	,	,	•	12,201
(vii) Claim Sattlement Expenses         1,212         1,045         1,588         36         23           (vii) Critical Illness rider         423         358         1,2676         1,2076           Amount and cade in reinsurance:         1,211,087         1,326,731         75,455         894,632         95,695         12,676           Claims by Marturity         32         422,765         32         32         32           Claims by Marturity         32         32         32         32         32           Claims by Marturity         32         32         32         32         32           Claims by Marturity         32		844	240	•	1,852	•	•	•	10	•	•	2,946
(vii) Critical illness rider  (viii) Critical illness rider  (viiii	_	1,212	1,045	,	1,588	36	23	288	1,189	31	•	5,412
vision for Policy Related Claims         423         358	(vii) Critical illness rider	•	,	,	,	,	,	,	250	,	1	250
Aby Death with Expenses 1,211,087 1,336,731 75,455 894,632 95,695 12,676  treded in reinsurance: (362) (422,765) (23,196) (23,196) (362) (422,765) (362) (422,765) (362) (422,765) (362) (362) (422,765) (362) (362) (422,765) (362) (362) (422,765) (362) (	(viii) Provision for Policy Related Claims	423	358	•	•	•		•	276	150	•	1,207
treded in reinsurance:  by Death  by Maturity  by Maturity  by Maturity  bes / Pension payment  richarded claim investment charges  infol of Pennium (repudiation cases)  aim Settlement Expenses  by Maturity  by Maturity  by Maturity  es / Pension payment  by Maturity  es / Pension payment  claimed claim investment charges  infol of Pennium (repudiation cases)  by Death  by Maturity  es / Pension payment  claimed claim investment charges  infol one pension cases  claimed claim investment charges  claimed claimes claimed claimes circle  claimed claimed claimes circle  claimed claimed claimes  claimed claimed claimes  claimed	Total (A)	1,211,087	1,356,731	75,455	894,632	95,695	12,676	23,578	5,645,618	204,174	31,614	9,551,260
by Death by Marturity es / Pension payment es / Pen	Amount ceded in reinsurance:											
by Maturity es / Pension payment es / Pension payment es / Pension payment es / Pension payment en interest and elements arider en interest and element is precised in reinsurance:  by Maturity es / Pension payment charges  fund of Premium (repudiation case)  en interest and element is precised in reinsurance:  by Maturity es / Pension payment es / Pension payment charges  fund of Premium (repudiation cases)  en interest and elements arider  en interest arider  en intere	Claims by Death	(362)	(422,765)	•	(23,196)	•		•	(1,075)	•	•	(447,398)
Sanefits:	Claims by Maturity	•	•	•	•			•	•	•	'	
runder Benefits, etc.  runival benefits  r	Annuities / Pension payment	•		1		•		•		•	•	
ses	Health	•	•	•	•	•	•	(15,508)	•		•	(15,508)
ses (362) (422,765) - (23,196)	Orner benefits:											
and charges		•	•	•	•	•	•	•	•	•	•	
ses:		•	•	•	•	•	•	•	•	•	•	
anf charges		•	•	-	•	•	•	•	•	•	•	
ses (362) (422,765) - (23,196)		•		•	•	•		•	•	•	•	
nce: (362) (422,765) - (23,196)	1	•	•	•		•	•	•	•	•	•	
nce: (362) (422,765) - (23,196)		•	•	-	•	•	•	•	•	•	•	
nce: (35,1702) - (25,1702)	(vii) Critical illness rider	' 33	· 12 /2 000/		' 30, 30,	•		, 667	' 110	•	•	
Amount of the state of the stat	Iotal (B)	(205)	(422,/05)	•	(23,190)	•	•	(800,01)	(c/n/L)	•	•	(462,900)
Annu dan	Amount accepted in reinsurance:											
Ahuu Hedina Calabaran Salabaran Sala	Claims by Deam	•						•	•		•	
Health Color (iii) of the Color	Cidinis by Maiorily	•	•	•	•	•	•	•	•	•	•	
		-	1			-	1			1	•	
(ii) Surrender Benefits, etc	Other Benefits:	•		•	•	•	•		•	•	•	
	(i) Curandar		1						,			
	_	•		•					•	•	•	
	l_										•	
: : :			1	,	,	,	,	,		1	1	
		•	•	•	•	•		•	•	•	•	
	_										•	
	(vii) Critical illness rider	•	1	1	•	1	1	'	•	1	•	
	Total (C)	•	٠	٠	•	•		٠	•	•	•	
Total (A + B + C) 1,210,725 933,966 75,455 871,436 95,695 12,676 8	ral (A + B + C)	1,210,725	933,966	75,455	871,436	95,695	12,676	8,070	5,644,543	204,174	31,614	9,088,354
		1 210 725	770 000	14 244	767 170	107 10	,17,	0	200000	, ,		





# Schedule forming part of Financial Statements

Schedule - 4 Benefits Paid (Net)

Insurance Claims Claims by Death Claims by Maturity Annuities / Pension payment Health Other Benefits: (i) Surrender (ii) Survival benefits (iv) Unclaimed claim investment charges (v) Refund of Premium (repudiation cases) (v) Claims Settlement Expenses (vi) Critical Settlement Expenses	Participating Business Life (Individual)		2							S	Frevious
Insurance Claims Claims by Death Claims by Maturity Annuities / Pension payment Health Other Benefits:  (i) Surrender (ii) Survival benefits (iv) Unclaimed claim investment charges (v) Refund of Premium (repudiation cases) (v) Claim Sattlement Expenses (vi) Critical Sattlement Expenses	iness Life dividual)		•	III-rariicibaii	Non-Participating Business						Year
ce Claims by Death by Maturity es / Pension payment trender tirement Benefits, etc. rvival benefits claimed claim investment charges fund of Premium (repudation cases) and Settlement Expenses into illness rider.		Group	2		Individua	ual		Individua	dual	<b>Group Life</b>	
Clain Clain (i) Othe (iv)		Life	Annuity	Life	Annuity	Pension	Health	Life	Pension		
Clain Health C (V)											
Control of the contro	80,467	1,005,011	10,842	160,684	30,157	4,961	'	140,790	12,777	•	1,445,689
	958,736	•	1	3,748	•	,	•	1,579,309	169'61	•	2,561,484
	•	,	49,705		60,714	•	•	,	,	•	110,419
	,	1		1	1	-	3,863	,	1	1	3,863
_65_6	100 247	767 30	0067	150 400	•	100		000 000	070 700		202 027
	109,347	75,787	008,0	138,429		157		4,809,988	2/0,423	- 017	0,450,500
	1	318,916	-	1	-	1		-	-	25,442	344,358
		•	•	708 76		•		•	•	•	- -
	- 070 [	- 163		20,390			. [5	- 145			3 500
1	1,449	2,444		888	27	27	736	3,003	992	•	9,566
		,			1			1	1	1	•
sion for Policy Related Claims	•				•		•	•	•	•	•
	. 690′151′1	1,422,321	66,847	352,335	868'06	5,219	4,630	6,533,235	303,883	25,442	9,955,879
Amount ceded in reinsurance:								i			
Claims by Death	(139)	(355,284)		(12,121)				(1,915)	•	•	(369,459)
Claims by Maturity							'		•	•	•
Annuities / Fension payment Health						' '	394		' '		394
Other Benetits: (i) Surrandar				1	•			,			•
_							,	,	,		•
(iii) Survival benefits											•
(iv) Unclaimed claim investment charges	,	,	,	,	,	,	,	,	,	'	1
	•						•	•	•	•	•
(vi) Claim Settlement Expenses											• •
. 0	(139)	(355,284)		(12,121)		•	394	(1,915)	-	1	(369,065)
Amount accepted in reinsurance:											
Claims by Death	•	,	•	•	•	•	'	'	•	•	•
Claims by Maturity	•	•	•	•	•	•	•	•	•	•	•
Annuities / Pension payment	,	,	,	•	-	-	•	,	1	•	•
Healin Other Benefite:				•			•	•	•	•	•
(i) Surrender					-			-		•	•
(ii) Retirement Benefits, etc.								•			•
(iii) Survival benefits	'		'		,		•	'	,	1	•
(iv) Unclaimed claim investment charges								•		•	•
		,		,			•			•	•
(vi) Claim Settlement Expenses	•	•	•	•	•	•	'	•	•	•	
(vii) Critical illness rider	•			-	1	-		1	1	1	
		- 200 170 1			. 000	. 516.7	. 200	. 691 990	. 000 000	. OF 445	. 604 014
Ponofite naid to claimants: in India	1,150,930	1,007,007	00,04 <i>/</i>	340,214	90,090	5,219	5,024	6,531,320	303,883	25,442	9,300,014



# Schedule forming part of Financial Statements for the year ended 31st March, 2019

# **Appendix 3: Summary of Financial Statements**

(₹ in Lakhs)

						(₹ ın Lakhs)
Sr. No.	Particulars	FY 2018-19	FY 2017-18	FY 2016-17	FY 2015-16	FY 2014-15
1101	Policyholders' Account					
1	Gross premium income (Net of Service tax)	199,407	178,301	151,088	130,747	113,468
2	Net premium income #	195,650	174,799	147,981	127,766	113,051
3	Income from investments (Net) @	67,435	54,031	69,619	15,161	84,917
4	Other Income	400	366	355	437	805
5	Amount transferred from Shareholders' account	1,721	1,146	731	2,971	5,346
6	Total Income	265,206	230,342	218,686	146,335	204,119
7	Commissions (Net)	14,999	14,259	13,696	10,467	8,437
8	Brokerage	-				-
9	Operating Expenses related to insurance business**	32,706	30,372	27,570	26,934	23,333
10	Provision for diminution in the value of investments (net)	128	-	-	-	-
11	Provisions for tax	47	-	-	=	-
12	Total Expenses	47,880	44,631	41,266	37,401	31,770
13	Payment to policy holders*	90,891	95,872	112,940	86,001	77,496
14	Increase in actuarial liability	114,672	96,840	72,751	54,563	20,883
15	Provision for Linked Liabilities	(1,172)	(17,574)	(19,091)	(36,710)	62,013
16	Surplus/ (Deficit) from operations	12,935	10,573	10,820	5,080	11,957
	Shareholders' Account		-	-		
17	Total income under Shareholders' Account	13,465	10,462	7,408	5,741	1,113
18	Total expenses under Shareholders' Account	2,992	2,872	1,925	3,474	5,629
19	Provision for diminution in the value of investments (net)	312	-	-	-	-
20	Profit/ (loss) before tax	10,160	7,590	5,483	2,267	1,309
21	Prior period expenses	-	_	-	5	21
22	Provisions for tax	7	-	-	-	-
23	Profit/ (loss) after tax	10,153	7,590	5,483	2,262	1,287
24	Profit/ (loss) carried to Balance Sheet	7,887	(2,266)	(9,856)	(15,339)	(17,601)
	Miscellaneous		•	-		
	(A) Policyholders' account:					
25	Total funds (including unit linked funds)	798,505	681,278	599,872	541,272	522,682
26	Total investments (including unit linked investments)	798,505	681,278	599,872	541,272	522,682
27	Yield on investments (%) (excluding unit linked investments)	8.57%	8.43%	9.47%	8.43%	9.10%
28	Yield on investments (%) (including unit linked investments)	9.73%	8.67%	12.75%	2.67%	18.99%
	(B) Shareholders' account:			_		
29	Total funds	60,015	50,345	42,899	26,667	24,399
30	Total investments	48,699	36,417	29,909	16,502	15,946
31	Yield on investments (%)	7.54%	7.65%	7.95%	7.89%	7.13%
32	Yield on total investments (excluding unit linked investments)	8.48%	8.36%	9.38%	8.39%	8.93%
33	Yield on total investments (including unit linked investments)	8.48%	8.61%	12.60%	2.84%	18.58%



(₹ in Lakhs)

Sr. No.	Particulars	FY 2018-19	FY 2017-18	FY 2016-17	FY 2015-16	FY 2014-15
34	Paid up equity capital	25,896	25,896	25,896	25,000	25,000
35	Net worth	60,015	50,345	42,899	26,667	24,399
36	Total Assets	858,521	731,623	642,771	567,939	547,081
37	Earning per share (₹)	3.92	2.93	2.19	0.90	0.51
38	Book value per share (₹) (Capital + Surplus/Loss) divided by nos. of shares	23.18	19.44	16.57	10.67	9.76

## Notes:

- 1) Net Premium Income = Net of reinsurance
- 2) Income from investments = Net of losses on sale of investments
- 3) Total funds under Policyholders Account = Fair Value Change Account + Policyholders Liabilities + Balance in Funds for Future Appropriations + Insurance Reserves
- 4) Total Funds under Shareholders Account = Share Capital + Reserves & Surplus + Fair Value Change Account Debit Balance in Revenue/ Proft & Loss Account
- 5) Net worth = Share capital + Reserves & Surplus + Fair Value Change Account Debit Balance in Revenue/Profit & Loss Account
- 6) Total Assets = Total Application of Funds Debit Balance in Revenue/Profit & Loss Account # Net of reinsurance
  - @ Net of losses
  - \* includes Interim Bonuses paid
  - \*\* includes GST/Service Tax on Linked Charges & Provision for Doubtful Debts



# Schedule forming part of Financial Statements for the year ended 31st March, 2019

# **Appendix 4 : Controlled Fund**

(₹ in Crs)

Particulars	FY 2018-19	FY 2017-18
1) Computation of Controlled fund as per the Balance Sheet		
Policyholders' Fund (Life Fund)		
Participating	1,084.38	990.96
Individual Assurance	903.91	842.31
Individual Pension	-	-
Fair Value Change Account	0.06	(2.51)
Funds for Future Appropriations	180.41	151.16
Non-participating*	4,223.51	3,132.95
Individual Assurance	2,615.52	1,811.24
Group Assurance	933.75	857.10
Individual Annuity	106.72	100.13
Group Annuity	51.81	55.53
Individual Pension	458.72	280.59
Individual Health	58.12	34.94
Fair Value Change Account	(1.13)	(6.58)
Funds for Future Appropriations	-	-
(*includes non unit portion of linked business)		-
Linked	2,677.16	2,688.87
Individual Assurance	2,221.01	2,162.21
Group Assurance	-	-
Individual Pension	128.17	128.40
Group Superannuation	-	-
Group Gratuity	6.69	6.96
Group Leave encashment	2.63	2.94
Discontinued Policy Fund	318.66	388.36
Funds for Future Appropriations	-	-
Total (A)	7,985.05	6,812.78
Shareholders' Fund		
Paid up Capital	258.96	258.96
Reserves & Surplus	341.23	268.61
Fair Value Change Account	(0.04)	(1.45)
Total (B)	600.15	526.12
Misc. expenses not written off	-	-
Credit / (Debit) from P&L A/c	-	(22.66)
Total (C)	-	(22.66)
Total shareholders' funds (B+C)	600.15	503.46
Controlled Fund (Total (A+B+C)	8,585.20	7,316.24
2) Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account		
Opening Balance of Controlled Fund	7,316.24	6,427.71
Add: Inflow		-
Income:		-
Premium Income	1,994.07	1,783.01
Less: Reinsurance ceded	37.57	35.02
Net Premium	1,956.50	1,747.99
Investment Income	674.35	540.31
Other Income	4.00	3.66
Funds transferred from Shareholders' Accounts	17.27	11.46
Total Income	2,652.12	2,303.42



		(₹ in Crs
Particulars	FY 2018-19	FY 2017-18
Less: Outgo		
(i) Benefits paid (Net)	908.83	958.68
(ii) Interim Bonus Paid	0.07	0.04
(iii) Change in Valuation of Liability	1,135.00	792.67
(iv) Commission	149.99	142.59
(v) Operating Expenses*	328.34	303.71
(vi) Provision for Taxation	0.47	
Total Outgo	2,522.70	2,197.69
Surplus of the Policyholders' Fund	129.42	105.73
Less: Transferred to Shareholders' Account	100.18	77.74
Less: Transferred to Balance Sheet	-	
Net flow in Policyholders' account	29.24	27.99
Add: Net income in Shareholders' Fund	101.53	75.89
Net Inflow / Outflow	130.77	103.88
Add:Surplus in Revenue-Participating/Annuity Segment	-	
Add: Change in Valuation liabilites	1,135.00	792.67
Add:Change in fair value of Policyholders	8.02	(6.59
Add:Change in fair value of Shareholders	1.41	(1.43
Add: Increase in Paid up Capital	-	
Less : Dividend/ Interim Dividend including Dividend Distribution Tax	(6.24)	
Closing Balance of Controlled Fund	8,585.20	7,316.24
As Per Balance Sheet	8,585.20	7,316.24
Difference, if any	-	
3) Reconciliation with Shareholders' and Policyholders' Funds		
Policyholders' Funds		
3.1 Policyholders' Funds - Traditional-PAR and NON-PAR		
Opening Balance of the Policyholders' Fund	4,123.91	3,134.11
Add: Surplus of Revenue Account	29.25	27.98
Add: Credit/Fair Value change account	8.02	(6.59
Add: Change in valuation Liabilities	1,146.71	968.41
Add: Change in Surrendered Policy Fund Liabilities	1,140.71	700.4
Total	5,307.89	4,123.91
As per Balance Sheet	5,307.89	4,123.91
	3,307.87	4,123.71
Difference, if any	-	
3.2 Policyholders' Funds - Linked		
Opening Balance of the Policyholders' Fund	2,688.87	2.864.6
Add: Surplus/Deficit of the Revenue Account		
Add: Change in valuation Liabilities	(11.71)	(175.74
Total	2,677.16	2,688.87
As per Balance Sheet	2,677.16	2,688.87
Difference, if any	-	-,
3.3 Shareholders' Funds		
Opening Balance of Shareholders' Fund	503.45	428.99
Add: Net income of Shareholders' account (P&L)	101.53	75.89
Add:Fair Value change	1.41	(1.43
Add: Infusion of Capital	-	
Less : Dividend/ Interim Dividend including Dividend Distribution Tax	(6.24)	
Closing Balance of the Shareholders' funds	600.15	503.45
As per Balance Sheet	600.15	503.45
Difference, if any	_	•

(\*including provision for doubtful debts and Goods & services tax on Linked Charges)



# Revenue Account for the year ended 31st March, 2019

Annexure to Revenue Account - Break-up of Unit Linked Business (UL) Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Particulars	Schedule	•	Linked Life		5	Linked Pension		ä	Linked Group		Linked
		Non-Unit	Unit	Total	Non-Unit	Unit	Total	Non-Unit	Unit	Total	
Premiums earned – net											
(a) Premium		154,186	3,260,345	3,414,531	1,189	57,656	58,845		18,750	18,750	3,492,126
(b) Reinsurance ceded		(3,996)	'	(3,996)	(1)	•	(1)	٠	•	٠	(3,997)
(c) Reinsurance accepted			٠	1	1			'		•	•
Income from Investments											•
(a) Interest, Dividends & Rent (Gross)		7,019	1,080,218	1,087,237	19	41,201	41,220	'	7,545	7,545	1,136,002
(b) Profit on sale / redemption of investments		3,044	1,982,547	1,985,591	295	151,481	151,776	5	570	575	2,137,942
(c) (Loss on sale / redemption of investments)		(10)	(781,190)	(781,200)	1	(44,867)	(44,867)		(2,325)	(2,325)	(828,392)
(d) Transfer / Gain on revaluation / change in fair value	-		1	,	1						
(e) Unrealised Gain / (Loss)	***************************************		525,975	525,975		16,882	16,882		1,743	1,743	544,600
Other Income	-	•		•	•				-		
(a) Contribution from Shareholders' Account	-		1		1					•	
(b) Fees & Charges	U.1	498,579	(498,579)	1	17,531	(17,531)	,	401	(401)	•	
(c) Miscellaneous Income	-	1,943	(180)	1,763	728	57	785		(5)	(2)	2,543
Total (A)	-	660,765	5,569,136	6,229,901	19,761	204,879	224,640	406	25,877	26,283	6,480,824
Commission		144,796	1	144,796	1,150		1,150		,	,	145,946
Operating Expenses related to Insurance Business		968'889	1	938'889	1,276	1	1,276	18		- 2	640,190
Provision for doubtful debts		(194)		(194)	(1)		(1)	•	,	•	(195)
Bad debts written off		159		159			•	•	,	•	159
Provision for Tax			٠			•		2		2	
Provisions (other than taxation)			1	,	,	,	•	,		•	
(a) For diminution in the value of investments (Net)										•	
(b) Others			1	,	,	,	•	,	٠	•	
GST on linked charges			89,773	89,773		3,156	3,156		72	72	93,001
Total (B)		783,657	89,773	873,430	2,425	3,156	5,581	20	72	92	879,103
Benefits Paid (Net)	UL2	56,094	5,588,449	5,644,543	181	203,993	204,174		31,614	31,614	5,880,331
Interim Bonuses Paid		•			,	,			,	•	
Change in valuation of liability in respect of life policies				1					•	'	
(a) Gross*		(6,875)		(6,875)	(112)	,	(112)	2	,	2	(6,985)
(b) Amount ceded in Reinsurance		٠	٠	,	,	,	٠	,	,	,	
(c) Amount accepted in Reinsurance			٠		•		'	٠		٠	
(d) Transfer to Linked Funds			587,916	587,916		(2,270)	(2,270)		(5,809)	(2,809)	579,837
(e) Transfer to Discontinued Funds			(897,002)	(697,002)					,	•	(697,002)
Total (C)		49,219	5,479,363	5,528,582	69	201,723	201,792	2	25,805	25,807	5,756,181
Surplus/ (Deficit) (D) = (A)-(B)-(C)		(172,111)	•	(172,111)	17,267	•	17,267	384	•	384	(154,460)
Amount transferred from Shareholder's Account (Non-technical Account)		(172,111)	•	(172,111)	•		•	•	•		(172,111)
Appropriations		•							•		
Transfer to Shareholders' Account		(172,111)		(172,111)	17,267	1	17,267	384		384	(154,460)
Transfer to Balance Sheet			٠		1			٠		•	
Balance being Funds for Future Appropriations			٠	•	'		'	٠		٠	





# Revenue Account for the year ended 31st March, 2018

											(≼ in 000's)
rolleynolaers Account (Technical Account) Particulars	Schedule	Non-Unit	Linked Life Unit	Total	Non-Unit	Linked Pension Unit	Total	Non-Unit	Linked Group	Total	Total Unit Linked
Premiums earned – net											
(a) Premium	•	152,237	3,175,189	3,327,426	1,223	65,040	66,263		17,509	17,509	3,411,198
(b) Reinsurance ceded		(4,879)		(4,879)	(1)		(1)				(4,880)
Income from Investments											
(a) Interest, Dividend & Rent - Gross		9,188	1,127,706	1,136,894	222	42,459	42,681	1	7,575	7,575	1,187,150
(b) Profit on sale/redemption of investments		4,563	2,720,970	2,725,533	162	208,399	208,561	5	1,692	1,697	2,935,791
(c) Loss on sale/redemption of investments		(1)	(317,061)	(317,062)	(1)	(11,162)	(11,163)	1	(1,021)	(1,021)	(329,246)
(d) Transfer/Gain on revaluation/change in fair value			1	1				1			•
(e) Unrealised gain/(loss)			(1,279,979)	(1,279,979)		(104,185)	(104,185)	,	(2,606)	(2,606)	(1,386,770)
Other income:											
(a) Linked Income	ULI	505,706	(505,706)	1	161'61	(16,191)		416	(416)		•
(b) Contribution from the Shareholders' a/c		,	,	'	,			,			•
(c) Miscellaneous Income		2,293	443	2,736	1,020	9	1,026	1	(16)	(16)	3,746
TOTAL (A)		669,107	4,921,562	5,590,669	21,816	181,366	203,182	421	22,717	23,138	5,816,989
Commission		129,307		129,307	1,297		1,297				130,604
Operating Expenses related to Insurance Business		568,188	'	568,188	1,395	•	1,395	12		12	269'292
Provision for doubtful debts		148	٠	148	-		-	٠			149
Bad debts written off		99		99							99
Provision for Taxation		•		,		•					•
Service tax / GST on linked charges			87,215	87,215		3,306	3,306		72	72	90,593
TOTAL (B)		601,769	87,215	784,924	2,693	3,306	2,999	12	72	84	791,007
Benefits Paid (Net)	OL2	67,146	6,464,174	6,531,320	1,086	302,797	303,883		25,442	25,442	6,860,645
Interim Bonus Paid		•		1		'					•
Change in valuation of liability in respect of life policies											
(a) Gross		1,060		1,060	(511)	•	(511)	-		-	550
(b) Amount ceded in Reinsurance		,	1	1	1		•	1	•		•
(c) Amount accepted in Reinsurance		,	٠	,	,	,	•	,	٠	٠	•
(d) Transfer to Linked Funds		•	(1,473,380)	(1,473,380)		(124,737)	(124,737)		(2,797)	(2,797)	(1,600,914)
(e) Transfer to Discontinued Funds			(156,447)	(156,447)							(156,447)
TOTAL (C)		68,206	4,834,347	4,902,553	575	178,060	178,635	_	22,645	22,646	5,103,834
SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)		(808'96)		(808'96)	18,548		18,548	408		408	(77,852)
Amount transferred from Shareholder's Account (Non-Technical Account)		96,808	•	808'96	•	•	•	•	•	•	96,808
APPROPRIATIONS											
Transfer to Shareholders' a/c			1		18,548		18,548	408		408	18,956
Funds available for future appropriations		•			,				,		'

**SUD**Life

(₹ in 000's)

# Schedule forming part of Financial Statements

Particulars								Linked Life							
	Individual Life Fund - Equity Fund	Individual Life Fund - Bond Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual - Apex Equity	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced	Individual Life - Express Balanced	Discontinued Policies Fund	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GR1 142	UUF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	ULIF 012 20/01/10 SUD-LA- BN1 142	ULIF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL-DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	UUF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	•
Fund Administration charges														•	•
Fund Management charge	6,740	988	13,616	2,588	32,577	11,543	33,207	27,351	6,082	18,815	30,792	35,060	36,635	13,914	269,806
Policy Administration Charges	1,779	343	2,926	839	5,000	1,855	5,320	4,324	1,228		18,168	24,072	24,329	7,461	97,644
Surrender Charges		1			1	1		1	1		1	1		1	1
Switching Charges		1			5	4		1			1	1	-	1	10
Premium Redirection Charge		1			1	1		1	1		1	1		1	1
Partial Withdrawl Charges														1	•
Mortality Charges	2,321	440	5,803	1,202	11,860	7,159	12,579	926′11	3,535		13,114	18,245	17,989	5,122	111,345
Rider Premium Charges	315	64	390	158	1,613	669	1,883	1,276	98			1		1	6,478
Discontinuance Charges			(9)		(4)	(3)	(14)	(10)	(9)	1	2,840	4,951	4,680	898	13,296
Miscellaneous Charges		,			,	1	,	1	1	,	1	1		,	•
Total	11,155	1,733	22,729	4,787	51,051	21,251	52,975	44,917	10,925	18,815	64,914	82,328	83,634	27,365	498,579



# Schedule forming part of Financial Statements

									(₹ in 000′s)
Particulars					Linked Pension				
	Individual Pension Individual Fund - Equity Fund	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension Individual Pe	Individual Pension - Apex Balanced	Total
	ULIF 005 31/03/09 ULIF 008 3 SUD-PI-EQ1 142 SUD-PI-B	ULIF 005 31/03/09 ULIF 008 31/03/09 SUD-PI-EQ1 142 SUD-PI-BN1 142	ULIF 006 31/03/09 SUD-PI-GR1 142	ULIF 007 31/03/09 SUD-PI-BL1 142	ULIF 013 20/01/10 SUD-PA-EQ1 142	ULIF 016 20/01/10 SUD-PA-BN1 142	ULIF 014 20/01/10 SUD-PA-GR1 142	ULIF 015 20/01/10 SUD-PA-BL1 142	
Fund Administration charges	•	'	'						•
Fund Management charge	2,775	336	2,361	1,043	2,965		3,233	1,404	14,523
Policy Administration Charges	519		480	243	664	72	629	296	2,981
Surrender Charges	•	•	•	•	•	•		•	•
Switching Charges	•	'	'	•	•	•		•	1
Premium Redirection Charge	•	•		1	1	•		•	•
ırges	1	•	•	•	•	•		•	•
Mortality Charges	_		2		_	-	. 1 1	•	7
m Charg	ges 6				4	•	2	_	20
Discontinuance Charges	1			1	1	•		•	1
Miscellaneous Charges			•			•			1
Total	3,301	414	2,847	1,291	3,634	479	3,864	1,701	17,531

(₹ in 000′s)

	Group Debt Fund	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Fund Administration charges	•	•
Fund Management charge	390	390
Policy Administration Charges	- es	
Surrender Charges		
Switching Charges	-	
Premium Redirection Charge		1
Charges		
Mortality Charges		-
Charges		
Discontinuance Charges		
. Charges	•	
Total	401	401

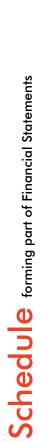
**SUD**Life



Schedule forming part of Financial Statements

														≥)	(₹ in 000′s)
Particulars								Linked Life							
	Individual Life Fund - Equity Fund	Individual Life Fund - Bond Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual Individual - Apex - Apex Equity Bond	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced	Individual Life - Express Balanced	Discontinued Policies Fund	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GR1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	ULIF 012 20/01/10 SUD-LA- BN1 142	ULIF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	UUF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	UUF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Fund Administration charges															
Fund Management charge	6,994	948	15,461	2,768	39,813	16,410	42,695	35,475	7,333	20,571	24,664	25,126	26,387	12,313	276,958
Policy Administration Charges	2,020	409	3,660	951	6,253	2,622	6,857	2,690	1,687	1	16,333	18,139	18,484	7,409	90,514
Surrender Charges	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Switching Charges	1	1	1	1	4	4	1	1	1	1	1	1		1	œ
Premium Redirection Charge	1	1	1	1	1		1	1	1	1	1	1		1	1
Partial Withdrawl Charges	1	1	1	1	1	1	1	1	1	1	1	1		1	
Mortality Charges	2,479	574	7,187	1,335	14,650	9,233	16,043	15,278	4,545	1	12,751	14,551	14,424	5,628	118,678
Rider Premium Charges	373	74	496	192	1,988	988	2,344	1,602	122	1	1	1		1	8,077
Discontinuance Charges	1	1	(69)	1	(52)	(42)	(78)	(78)	(76)		2,785	3,608	3,798	1,675	11,471
Miscellaneous Charges															
Total	11,866	2,005	26,735	5,246	62,656	29,113	67,861	57,967	13,611	20,571	56,533	61,424	63,093	27,025	505,706





									(₹ in 000′s)
Particulars					Linked Pension				
	Individual Pension Individual F Fund - Equity Fund	Individual Pension Fund - Bond	Pension Individual Pension - Bond Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension Individual Pension Individual Pension - Apex Bond - Apex Growth - Apex Balanced	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
	ULIF 005 31/03/09 ULIF 008 31 SUD-PI-EQ1 142 SUD-PI-BR	ULIF 008 31/03/09 SUD-PI-BN1 142	ULIF 006 31/03/09 SUD-PI-GR1 142	ULIF 007 31/03/09 SUD-PI-BL1 142	ULIF 013 20/01/10 SUD-PA-EQ1 142	ULIF 016 20/01/10 SUD-PA-BN1 142	ULIF 014 20/01/10 SUD-PA-GR1 142	ULIF 015 20/01/10 SUD-PA-BL1 142	
Fund Administration charges				•					
Fund Management charge	2,945	345	2,570		3,196	498	3,380	1,542	15,668
Policy Administration Charges	£09	86	699	282	774	98	728	355	3,486
Surrender Charges	•	•	•	•	•		•		•
Switching Charges	•	•		•	•		•		•
Premium Redirection Charge	-	•	•	•	•		1		•
Partial Withdrawl Charges				•	•		1		•
Mortality Charges	2		1 3		2	-	3	-	
Rider Premium Charges	es 6		4	3	5	-	4	- 4 3 5 - 4 1 23	23
Discontinuance Charges	•		•	•	•		•		•
Miscellaneous Charges		•	•	•	•		•		•
Total	3,556	435	3,146	1,478	3,977	585	4,115	1,899	19,191

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Particulars	Linked Group	
	Group Debt Fund	Total
	ULGF 003 20/03/15 SUD- GN-BN1 142	
Fund Administration charges		
Fund Management charge	406	406
Policy Administration Charges	istration Charges -	•
Surrender Charges		•
Switching Charges		•
Premium Redirection Charge	harge -	•
Partial Withdrawl Charges		•
Mortality Charges	10 10	10
Rider Premium Charges		•
harges		٠
Miscellaneous Charges	harges -	•
Total	4	416



# Schedule forming part of Financial Statements Schedule-UL2

2019
March
<b>31st</b>
rear ended
year
or the
(Net) fo
Paid
<b>Benefits</b>

Particulars	## H ## N	Linked Life		5	Linked Pension	-		Linked Group		Total
Incirrence Claims	Non Unit	TION O	lordi	Non Onit	TIEO O	Iordi	Non Onit		lotdi	
(a) Claims by Death	55 401	77 024	132 425	-	3 768	3 768	•		1	136 193
	- ' ct/22	1 093 094	1 093 094		19,487	19,487			•	1 112 581
		1 (2/2 (2/1	1 (2/2/2/		) (i	, in the second				
(d) Health			' '	' '				' '	1 1	
		7				-	+	***		,
	43	4,418,331	4,418,374		180,738	180,738			•	4,599,112
_		-	, , , , , , , , , , , , , , , , , , , ,		-	-		31,614	31,614	31,614
1_		•							1	1
charges										
(iv) Refund of Premium (repudiation	10	,	10	•		'	•		1	10
- 1	•	7			•	•	•			
(v) Claim Settlement Expenses	1,189		1,189	31		31	•		•	1,220
(vi) Critical illness rider	250	'	250	' (	,	' (	-	-	•	250
(vii)Provision for Policy Kelated Claims	9/7	' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	9/7	001	' !	001				420
Total (A)	57,169	5,588,449	5,645,618	181	203,993	204,174	•	31,614	31,614	5,881,406
_:	(3.50.1)	7	(1.075)				+	-		(1 075)
(d) Claims by Dearn,	(6/0/1)	•	(c /o/ i )		•	•	•			(c /o/ i )
		•	•			•				
(c) Annonnes/rension payment,										' '
						7	+ + + + + + + + + + + + + + + + + + +	**		
		•	•			•			,	•
_									•	1
		,							1	1
(iv) Unclaimed claim investments	•	•	'	•	•	•	•	•	1	1
	•	7	•	•	•	-	•			
(v) Refund of Premium (repudiation	•	•	•	•		•			1	•
(vi) Claim Settlement Expenses		•	•	•		-	•	•	1	
(VII) Crifical Illness rider	' i i	•	' ii	•	•	•	•	•	1	' (i
Iofal (B)	(6/0/L)	•	(c/0/L)	•	•	•	•	•	•	(c/0/L)
-		-		***	•	7				
		•	•	-		-	•	•	1	1
_	•	•	•	•	•	•	•	•	1	1
				-					1	1
(a) negitin	•	•	•	•	•	•	•	•	•	
(i) Surrenders									,	,
_						,			•	1
_									,	,
(iii) Unclaimed claim investments	1	1			1				1	1
(iv) Refund of Premium (repudiation	•	•	•			•			•	1
cases) (v) Claim Settlement Expenses	•	•		•		•			•	1
		•	•	•					,	1
									•	•
Total (A + B + C)	56.094	5.588.449	5 644 543	181	203 993	204 174	-	31.614	31 614	5.880.331
7										





# Schedule forming part of Financial Statements

# Schedule-UL2 Benefits Paid (Net) for the year ended 31st March 2018

Non Unit   Claims by Death,   65,880     Claims by Meturity,   145	### Pupper   Pupper	Total 1,40,790 15,79,309	Non Unit 86	<b>Unit</b> 12,691	<b>Total</b>	Non Unit	Unit	Total	
Claims by Meturity,   Claims by Meturity   Claims by Meturity   Claims by Meturity,   Claims Settlement Expenses   Claims Settlement Expenses   Claims Settlement Expenses   Claims Settlement Expenses   Claims by Meturity,   Claims by Meturi		1,40,790 15,79,309 	98	12,691	777 61				
Claims by Death,   65,880   Claims by Maturity,   4   4   4   4   4   4   4   4   4		1,40,790 15,79,309 		12,691	777 61		1		
Claims by Maturity, Annuities/Pension payment, Health any other:  (i) Surrenders (ii) Retirement Benefits cases) (iv) Refund of Premium (repudiation 145 cases) (v) Claim Settlement Expenses 3,003 (v) Claim Settlement Expenses 0,001 (v) Claims by Maturity, Annuities/Pension payment, Health any other: (v) Surrenders (v) Unclaimed claim investments charges (v) Claim Settlement Expenses		15,79,309 	1 1		/ 7			•	153,567
Annuities/Pension payment, Health any other:  (i) Surrenders (ii) Retirement Benefits - charges (iv) Refund of Premium (repudiation 145 cases) (v) Claim Settlement Expenses 3,003 (v) Claim Settlement Expenses 3,003 (v) Claim Settlement Expenses 3,003 (v) Claim Settlement Expenses 0,0061  mt ceded in Reinsurance: (1,915) Claims by Maturity, - Health any other: (i) Surrenders (ii) Retirement Benefits - charges (v) Unclaimed claim investments - charges (v) Claim Settlement Expenses		48,09,988 	1	16,691	169'61				1,599,000
National Parish		48,09,988 145 3,003 65,33,235				,	•		•
ss 145   145		48,09,988 145 3,003 <b>65,33,235</b>				-			1
(ii) Surrenders 33  (iii) Retirement Benefits		145 - 145 3,003 65,33,235		•	7	-			
(ii) Retirement Benefits charges (iv) Refund of Premium (repudiation 145 cases) (v) Claim Settlement Expenses 3,003 (v) Claim Settlement Expenses 3,003 (v) Claim Settlement Expenses 3,003 (v) Claims by Death, Claims by Maturity, Health Annuities/Pension payment, Health In Retirement Benefits (i) Surrenders (ii) Retirement Benefits (iv) Unclaimed daim investments (iv) Unclaimed daim investments (iv) Claim Settlement Expenses		3,003 3,003 65,33,235	∞	2,70,415	2,70,423				5,080,411
(iii) Unclaimed claim investments charges cases)  (iv) Refund of Premium (repudiation 145 cases)  (v) Claim Settlement Expenses 3,003  (v) Claim Settlement Expenses 3,003  (v) Claims by Death, (1,915)  Claims by Maturity,		3,003 65,33,235				,	25,442	25,442	25,442
charges  cases)  (y) Claim Settlement Expenses 3,003  (y) Claim Settlement Expenses 3,003  (y) Claim Settlement Expenses 3,003  (h) Claims by Death,		3,003 <b>65,33,235</b> 	1	1	•	1	1		•
(iv) Refund of Premium (repudiation 145 cases)  (v) Claim Settlement Expenses 3,003  (v) Claim Settlement Expenses 69,061  Int ceded in Reinsurance: (1,915)  Claims by Maturity,		3,003 3,003 <b>65,33,235</b>	•	•	,	•	•		
(y) Claim Settlement Expenses 3,003  nt ceded in Reinsurance: Claims by Death, Claims by Maturity, Annuities/Pension payment,		3,003 <b>65,33,235</b> (1,915)		•	•			•	145
nt ceded in Reinsurance: Claims by Death, Claims by Maturity, Annuities/Pension payment, Haalth any other: (i) Surrenders (ii) Retirement Benefits charged of Premium (repudiation cases) (v) Claim Settlement Expenses (1,915) unt accepted in Reinsurance: Claims by Maturity, Claims by Mat		<b>65,33,235</b> (1,915)	992		992				3,995
Amount ceded in Reinsurance:  (a) Claims by Death, (b) Claims by Maturity, (c) Annuities/Pension payment, (d) Health (e) any other: (i) Surrenders (ii) Retirement Benefits (iv) Unclaimed claim investments (v) Unclaimed claim investments (v) Claim Settlement Expenses (v) Claim		(219,1)	1,086	3,02,797	3,03,883	•	25,442	25,442	6,862,560
(a) Claims by Death, (b) Claims by Maturity, (c) Annuities/Pension payment, (d) Health (e) any other: (i) Surrenders (ii) Retirement Benefits (iv) Unclaimed daim investments (charges (v) Refund of Premium (repudiation cases) (vi) Claim Settlement Expenses (vi) Claims Settlement Expenses (vi) Claims Settlement Expenses (vi) Claims Settlement Expenses (vi) Claims Settlement Expenses		(1,915)	•	•	,	-	•		
(b) Claims by Maturity, (c) Annuities/Pension payment, (d) Health (e) any other: (i) Surrenders (ii) Retirement Benefits (iv) Unclaimed claim investments (charges (v) Refund of Premium (repudiation cases) (vi) Claim Settlement Expenses			,	1	1	,	,		(1,915)
(c) Annuities/Pension payment, (d) Health (e) any other: (i) Surrenders (ii) Retirement Benefits (iv) Unclaimed daim investments (vi) Unclaimed of Premium (repudiation cases) (vi) Claim Settlement Expenses (vi) Claim Settlement Expenses (vi) Claim Settlement Expenses (vi) Claim Settlement (1,91)  Amount accepted in Reinsurance: (a) Claims by Maturity, (b) Claims by Maturity,						1		1	1
(d) Health (e) any other: (i) Surrenders (ii) Retirement Benefits (iv) Unclaimed claim investments charges (v) Rethand of Premium (repudiation cases) (vi) Claim Settlement Expenses (vi) Claim Settlement Expenses (d) Claims by Death, (e) Claims by Meturity, (f) Claims by Meturity,			•				•	•	•
(e) any other:  (i) Surrenders  (ii) Retirement Benefits  (iv) Unclaimed claim investments charges  (v) Rethud of Premium (repudiation cases)  (vi) Claim Settlement Expenses  (vi) Claim Settlement Expenses  (c) Claims by Death,  (d) Claims by Maturity,  (e) Claims by Maturity,		1	'	'	'	1	'	'	'
(i) Surrenders  (ii) Retirement Benefits  (iv) Unclaimed claim investments charges  (v) Refund of Premium (repudiation cases)  (vi) Claim Settlement Expenses  (vi) Claim Settlement Expenses  (vi) Claims Settlement Repenses  (vi) Claims by Death,  (b) Claims by Maturity,  (c) Claims by Maturity,			•						
(ii) Retirement Benefits (iv) Unclaimed claim investments charges (v) Refund of Premium (repudiation cases) (vi) Claim Settlement Expenses (vi) Claim Settlement Expenses (vi) Claims Settlement Reinsurance: (a) Claims by Death, (b) Claims by Maturity,		1			'	1		'	'
(iv) Unclaimed claim investments charges (v) Refund of Premium (repudiation cases) (vi) Claim Settlement Expenses (vi) Claim Settlement Expenses (vi) Claims Settlement Expenses (vi) Claims by Death, (b) Claims by Maturity, (b) Claims by Maturity,	•	•	•	'	'	•	•	•	'
charges (v) Refund of Premium (repudiation cases) (vi) Claim Settlement Expenses (vi) Claim Settlement Expenses (vi) Claims Settlement Expenses (vi) Claims by Death, (b) Claims by Maturity,			•		•	•	•		•
(v) Refund of Premium (repudiation cases)  (vi) Claim Settlement Expenses  (vi) Claim Settlement Expenses  (1,91  Amount accepted in Reinsurance:  (a) Claims by Death,  (b) Claims by Maturity,	•	•	•	•	•				
(vi) Claim Settlement Expenses  (vi) Claim Settlement Expenses  (1,91  Amount accepted in Reinsurance:  (a) Claims by Death,  (b) Claims by Maturity,		1		•	1	•	•	•	•
(vi) Claim Sefflement Expenses  od (B)  Amount accepted in Reinsurance: (a) Claims by Death, (b) Claims by Maturity,	,	-	•	•	,	1	•		
al (B)  Amount accepted in Reinsurance:  (a) Claims by Death,  (b) Claims by Maturity,		' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '			•				' !!
1 1 1	•	(1,915)	•	•	•	•	•	•	(1,915)
1 1	,		•	•	,				
- 1	-			-	•	•		•	'
	-	-	-	-	1	1	-	-	1
	-					•		•	'
(d) Health						,			'
- 1									
- 1	-		-	-	•	•	•	•	'
(ii) Retirement Benefits	'					•	•	•	•
(iii) Unclaimed claim investments	•		1		•	1	1	•	•
Charges	-	-	•		•	-			
	ļ	ı	1	ı	•	•	1	•	•
Σ									•
Total (C)	٠	٠		٠	•		٠	٠	•
Total (A + B + C) 67,146 6,	6,464,174	6,531,320	1,086	302,797	303,883	•	25,442	25,442	6,860,645
claimants: in India 67,146		6,531,320	1,086	302,797	303,883		25,442	25,442	6,860,645

**SUD**Life



Form A-BS (UL)

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

(₹ in 000′s) Total 25,038,582 1,027,119 10,786,044 3,452,087 1,173,995 25,396,667 25,396,667 ULIF 020 11/12/13 SUD-LI-BN2 142 146,876 51,486 1,173,995 15.1633 1,173,995 Individual Individual Life- Life-Growth Bluechip Plus Fund Equity Fund ULIF 019 11/12/13 SUD-LI-EQ2 142 165,354 18.0536 3,009,358 442,729 3,317,098 30,365 3,452,087 134,989 3,452,087 191,213 ULIF 023 11/12/13 SUD-LI- S GR2 142 3,186,613 2,745,299 3,245,310 3,245,310 2,415,498 2,890,310 355,000 3,091,552 172,256 153,758 3,245,310 185,536 17.4915 Individual Life -Balanced Plus Fund ULIF 024 11/12/13 SUD-LI-BL2 142 123,606 4,961 2,745,299 2,626,654 2,745,299 16.2878 118,645 168,549 329,801 ULIF 018 03/06/11 SUD-UL-DP1 142 3,186,613 1,471,518 34,807 Individual Individual Discontinued
- Apex Life - Policies
Balanced Express Fund
Balanced 1,715,095 3,290,263 (103,650)138,457 3,186,613 188,108 16.9403 ULIF 017 29/04/11 SUD-LX-BL1 142 194,207 16,383 1,926 14,457 441,228 22,823 19.3325 247,021 441,228 426,771 441,228 57,059 ULIF 011 20/01/10 SUD-LA-BL1 142 77,708 38,947 22.3818 2,354,993 2,393,754 18,112 2,432,701 108,691 940,429 3,053,548 2,432,701 2,432,701 Individual - Apex Growth ULIF 010 20/01/10 SUD-LA-GR1 142 3,469,376 48,952 26,298 3,030,894 3,053,548 3,053,548 23.0672 (415,828) 132,376 22,654 Individual Individual -- Apex Apex Bond Equity ULIF 012 20/01/10 SUD-LA-BN1 142 33,763 727,782 4,709 940,429 46,911 20.0472 212,647 911,375 940,429 ULIF 009 20/01/10 SUD-LA-EQ1 142 11,0,11 3,418,604 20,763 (9,752)133,377 23.4941 (285,017) 178,765 3,133,587 3,143,339 3,133,587 3,133,587 Individual I Life Fund -Balanced 228,536 ULIF 001 18/02/09 SUD-LI-BL1 142 (49,771) 198,761 266'9 26,993 178,765 178,765 25.8068 6,927 (19,996)Individual Life Fund - Growth ULIF 003 25/02/09 SUD-LI-GR1 142 824,888 121,678 14,402 33,507 946,566 24,840 38.1069 946,566 179,536 (19,105)946,566 Individual Life Fund -Bond Fund ULIF 004 25/02/09 SUD-LI-BN1 142 3,600 83,233 68,367 11,787 (8,187) 68,367 68,367 3,309 20.6633 Individual Life Fund - Equity Fund ULIF 002 25/02/09 SUD-LI-EQ1 142 2,832 398,172 563,080 **398,172** 398,172 988′6 42.4233 442,322 Schedule F-3 F - 4 Net Asset Value per Unit: (a) Net Asset as per Balance Sheet (Total Assets less Current Policyholder Contribution (b) Number of Units outstanding (In 000's) Application of Funds: Less: Current Liabilities and Provisions (c) NAV per Unit (a)/(b) Net Current Assets Sources of Funds Current Assets Particulars





# Fund Balance Sheet as at 31st March 2019

Form A-BS (UL)

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

										(₹ in 000′s)
Particulars	Schedule					<b>Linked Pension</b>				
		Individual Pension Fund - Equity	Pens	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
		ULIF 005 31/03/09 SUD- PI-EQ1 142		ULIF 006 31/03/09 SUD- PI-GR1 142	ULIF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
Sources of Funds										
Policyholders' Funds:		7			•		•			
Policyholder Contribution	F-1	(209,665)		(199,299)	(117,381)	(301,145)	(43,747)	(328,182)	(142,113)	(1,360,385)
Revenue Account		393,173	51,848	364,016	205,243	601,062	86,141	657,418	283,175	2,642,076
Total		183,508		164,717	87,862	299,917	42,394	329,236	141,062	1,281,691
Application of Funds:										
Investments F-2 183,757	F-2	183,757	32,097	164,250	85,420	303,797	40,967	326,392	138,741	1,275,421
Current Assets	F-3	892		1,911	2,691	1,388	1,561	5,267	3,337	18,280
Less: Current Liabilities and Provisions	F-4	1,141		1,444	249	5,268	134	2,423	910′1	12,010
Net Current Assets		(249)		467	2,442	(3,880)	1,427	2,844	2,321	6,270
Total		183,508	32,995	164,717	87,862	299,917	42,394	329,236	141,062	1,281,691
Net Asset Value per Unit:										
(a) Net Asset as per Balance Sheet (Total Asset) less Current Liabilities and Provisions)		183,508	32,995	164,717	87,862	299,917	42,394	329,236	141,062	
(b) Number of Units outstanding (In 000's)	5,	5,106	1,612	5,444	3,484	12,757	2,169	14,523	6,434	
(c) NAV per Unit (a)/(b) 35.9		35.9410	20.4718	30.2572	25.2151	23.5092	19.5453	22.6706	21.9249	

Particulars	Schedule	Linked Group	
		Group Debt Fund	Total
		ULGF 003 20/03/15 SUD-GN-BN1 142	
Sources of Funds			
Policyholders' Funds:			
王	F-1	69,183	69,183
Revenue Account		23,965	23,965
Total		93,148	93,148
Application of Funds:			
Investments F-2	F-2	88,883	89,883
Current Assets	F-3	3,271	3,271
Less: Current Liabilities and Provisions	F-4	9	9
Net Current Assets		3,265	3,265
Total		93,148	93,148
Net Asset Value per Unit:			
(a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and		93,148	
Provisions) (b) Number of Units outstanding (In 000's)		7,241	
(c) NAV per Unit (a)/(b)		12.8641	

\*SUD Life

# Fund Balance Sheet as at 31st March 2018

Form A-BS (UL)

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Particulars	Schedule								<b>Linked Life</b>							
		Individual Life Fund - Equity Fund	Individual Life Fund - Bond Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual Individual - - Apex Apex Bond Equity	ividual Individual - - Apex Apex Bond Equity	Individual - Apex Growth	Individual - Apex Balanced	Individual D Life - Express Balanced	Individual Discontinued Life - Policies Express Fund Balanced	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
		ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GR1 142	UUF 001 18/02/09 SUD-LI- BL1 142	UUF 009 20/01/10 SUD-LA- EQ1 142	ULIF 012 20/01/10 SUD-LA- BN1 142	UUF 010 20/01/10 SUD-LA- GR1 142	UUF 011 20/01/10 SUD-LA- BL1 142	UUF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Sources of Funds																
Policyholders' Funds:				•					•					-	•	
Policyholder Contribution	F-1	(65,878)	13,945	320,332	6,320	384,203	797,707	440,742	911,556	344,763	2,656,594	2,044,669	2,136,573	2,231,667	952,738	952,738 13,085,991
Revenue Account		511,162	77,628	724,942	213,296	3,019,197	663,510	3,147,154	2,119,818	162,095	1,227,019	153,106	143,680	162,875	94,279	94,279 12,419,761
Total		445,284	91,573	91,573 1,045,274	219,616	3,403,400	1,371,277	3,587,896	3,031,374	506,858	3,883,613	2,197,775	2,280,253	2,394,542	1,047,017	1,047,017 25,505,752
Application of Funds:		-														
Investments	F-2	446,537	88,945	1,047,490	219,261	3,460,275	1,331,338	3,572,516	3,006,572	493,128	3,924,801	2,077,662	2,229,673	2,320,927	987,310	987,310 25,206,435
Current Assets	F-3	8,437	3,452	12,425	6,040	13,327	54,324	58,891	66,186	14,388	61,658	128,080	124,762	107,966	59,921	719,857
Less: Current Liabilities and Provisions	F - 4	069'6	824	14,641	5,685	70,202	14,385	43,511	41,384	959	102,846	796,7	74,182	34,351	214	420,540
Net Current Assets		(1,253)	2,628	(2,216)	355	(56,875)	39,939	15,380	24,802	13,730	(41,188)	120,113	50,580	73,615	59,707	299,317
Total		445,284	91,573	1,045,274	219,616	3,403,400	1,371,277	3,587,896	3,031,374	506,858	3,883,613	2,197,775	2,280,253	2,394,542	1,047,017	1,047,017 25,505,752
Net Asset Value per Unit:																
(a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions)		445,284	91,573 1,045	1,045,274	219,616	3,403,400 1,371,277	7,271,277	3,587,896	3,031,374	506,858	3,883,613	2,197,775	2,280,253	2,394,542	1,047,017	
(b) Number of Units outstanding (In 000's)		11,920	4,779	30,632	9,251	164,653	73,520	172,644	148,989	28,485	244,855	147,816	144,693	150,132	73,587	
(c) NAV per Unit (a)/(b)		37.3574	19.1637	34.1236	23.7397	20.6702	18.6518	20.7821	20.3463	17.7941	15.8609	14.8683	15.7593	15.9496	14.2282	



# Fund Balance Sheet as at 31st March 2018

Persistand   Per	Particulars	Schedule					<b>Linked Pension</b>				
number of part			Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
nn Fr.1 (184,249) (15,988) (176,035) (108,871) (263,845) (41,460) (299,586) (124,226)			ULIF 005 31/03/09 SUD- PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	31/03/09 SUD- PI-BL1 142	ULF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
nn F-1 (184,249) (15,988) (176,035) (108,871) (263,845) (41,460) (299,586) (124,226) (174,226) (176,035) (108,871) (263,845) (41,460) (299,586) (124,226) (174,226) (1	Sources of Funds										
nn         F - 1         (184,249)         (15,988)         (176,035)         (108,871)         (263,845)         (41,460)         (299,586)         (124,226)         (176,035)           ns         369,598         49,349         345,999         198,359         561,981         83,361         619,737         269,834           F - 2         184,704         33,361         169,964         89,488         298,136         41,901         320,151         143,571           F - 2         184,704         32,131         168,578         87,196         301,051         40,499         311,951         143,271           and Provisions         F - 4         1,421         39         1,584         2,362         481         1,409         8,895         3,132           and Provisions         F - 4         1,421         1,84         2,292         (2,915)         1,402         8,995         3,132           and Provisions         F - 4         1,421         169,964         89,488         298,136         41,901         320,151         145,608           nihit         anse Sheet (Total         185,349         1,760         6,269         3,854         14,478         2,299         15,888         7,311           sibili	Policyholders' Funds:				•						
185,349   49,346   345,999   198,355   561,981   81,3561   619,737   269,834   169,644   89,488   298,136   41,901   320,131   145,608   14,704   14,701   185,349   17,60   6,269   3,854   14,478   2,299   15,888   7,311   145,608   19,9168   1	Policyholder Contribution	F-1	(184,249)	(15,988)	(176,035)	(108,871)	(263,845)	(41,460)	(299,586)	(124,226)	(1,214,260)
185,349   33,361   169,964   89,488   298,136   41,901   320,151   145,608	Revenue Account			49,349	345,999	198,359	186'195	198'38	619,737	269,834	2,498,218
F - 2         184,704         32,131         168,578         87,196         301,051         40,499         311,951         143,271           F - 3         2,066         1,269         1,584         2,362         481         1,409         8,895         3,132           and Provisions         F - 4         1,421         39         198         70         3,396         7         695         7/95           nit         nib         1,230         1,386         2,292         (2,915)         1,402         8,200         2,337           nit         arc Sheet (Total ance Sheet (Total and S,349)         33,361         169,964         89,488         298,136         41,901         320,151         145,608           sistending (in         5,878         1,760         6,269         3,854         14,478         2,299         15,888         7,311           315310         18,9533         27,1127         23,204         20,5916         18,2248         20,1506         19,9168	Total			33,361	169,964	89,488	298,136	41,901	320,151	145,608	1,283,958
F - 2         184/704         32,131         168,578         67,196         301,051         40,499         311,951         143,271           F - 3         2,066         1,269         1,584         2,362         481         1,409         8,895         3,132           and Provisions         F - 4         1,421         39         198         70         3,396         7         695         7/95           and Provisions         F - 4         1,421         39         198         70         3,396         7         695         7/95           and Provisions         185,349         31,230         1,386         2,292         (2,915)         1,402         8,200         2,337           ance Sheet (Total and Sightifies and inbilities and sightifies and si	Application of Funds:										
F - 3         2,066         1,269         1,584         2,362         481         1,409         8,895         3,132           and Provisions         F - 4         1,421         39         198         70         3,396         7         695         7/95           nit         nit           ance Sheet [Total ance Sheet [Total seard]         185,349         33,361         1,69,964         89,488         298,136         41,901         320,151         145,608           histanding (in         5,878         1,760         6,269         3,854         14,478         2,299         15,888         7,311           315310         18,9533         27,1127         23,204         20,516         18,248         20,1506         19,9168	vestments	F-2	184,704	32,131	168,578	87,196	301,051	40,499	131,951	143,271	1,269,381
and Provisions F - 4 1,421 39 198 70 3,396 7 695 795  The standing (in 2,823 1,230 1,230 1,386 2,292 1,395 1,402 8,200 2,337  The standing (in 2,823 1,230 1,386 2,292 1,395 1,402 8,20151 145,608 1,391 1,292 1,391 1,2	urrent Assets	F-3			1,584	2,362	481	1,409	8,895	3,132	21,198
officered instanding (in the standing of the standing o	ss: Current Liabilities and Provisions	F - 4	1,421		198	70	3,396	7	969	795	6,621
nith:         nith:         33,361         169,964         89,488         298,136         41,901         320,151         145,608           ance Sheet (Total labs), 34         33,361         169,964         89,488         298,136         41,901         320,151         145,608           istending (In 5,878         1,760         6,269         3,854         14,478         2,299         15,888         7,311           31.5310         18.9533         27,1127         23,2204         20.516         18,2248         20.1506         19,9168	et Current Assets		645		1,386	2,292	(2,915)	1,402	8,200	2,337	14,577
nith     notest     185,349     33,361     169,964     89,488     298,136     41,901     320,151     145,608       Liabilities and standing (in 5,878     1,760     6,269     3,854     14,478     2,299     15,888     7,311       31,5310     18,9533     27,1127     23,2204     20,5916     18,2248     20,1506     19,9168			185,349	33,361	169,964	89,488	298,136	41,901	320,151	145,608	1,283,958
ance Sheet (Total         185,349         33,361         169,964         89,488         298,136         41,901         320,151         145,608           iabilities and istanding (In Sp. 178)         5,878         1,760         6,269         3,854         14,478         2,299         15,888         7,311           31,5310         18,9533         27,1127         23,2204         20,5916         18,2248         20,1506         19,9168	Net Asset Value per Unit:										
1,760 6,269 3,854 14,478 2,299 15,888 15310 18,9533 27.1127 23.204 20.5916 18,2248 20.1506	) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions)		185,349	33,361	169,964	89,488	298,136	11,901	320,151	145,608	
31,5310 18,9533 27.1127 23.2204 20,5916 18,2248 20,1506	ē		5,878	1,760	6,269	3,854	14,478	2,299	15,888	7,311	
	(c) NAV per Unit (a)/(b)		53	18.9533	27.1127	23.2204	20.5916	18.2248	20.1506	19.9168	

Particulars	Schedule	Linked Group	dno
		Group Debt Fund	Total
		ULGF 003 20/03/15 SUD-GN-BN1 142	
Sources of Funds			
Policyholders' Funds:			
Policyholder Contribution	F-1	82,049	82,049
Revenue Account		016'91	16,910
Total		656'86	98,959
of Funds:			
ş	F-2	F-2 95,356	95,356
Current Assets	F-3	3,609	3,609
Less: Current Liabilities and Provisions		F-4	9
Net Current Assets		3,603	3,603
Total		656′86	98,959
Net Asset Value per Unit:			
(a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions)		98,959	
(b) Number of Units outstanding (in 000's)		8,269	
(c) NAV per Unit (a)/(b)		11.9676	

**SUD**Life

# Fund Revenue Account for the year ended 31st March 2019

Form A-RA (UL)

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008

616,513 (₹ in 000's) 2,807,370 117,937 2,190,857 14,610,623 1,201,357 269,805 177,822 Life -ULIF 020 11/12/13 SUD-LI-BN2 142 34,240 Income Fund 94,278 86,838 13,914 6,875 52,598 146,876 45 Individual Life -Bluechip Equity Fund ULIF 019 11/12/13 SUD-LI-EQ2 142 46,999 9,512 32,653 28,094 36,635 24,512 108,146 232 388,001 279,855 317,510 442,729 Individual Life -Growth Plus Fund ULIF 023 11/12/13 SUD-LI-GR2 142 106,610 14,117 35,060 23,631 325 24,282 63,224 317,933 211,323 355,000 216,636 Individual Life -Balanced Plus Fund ULIF 024 11/12/13 SUD-LI-BL2 142 (1,169) 34,122 82,123 176,693 9,082 119,721 258,816 30,792 17,209 153,108 329,801 40 130,781 Individual Individual Discontinued - Apex - Apex Life- Policies Growth Balanced Express Fund ULIF 018 03/06/11 SUD-UL-DP1 142 (2,359)(221) 18,815 22,202 266,725 266,701 3,387 244,499 1,227,019 1,471,518 Life -Express Balanced ULIF 017 29/04/11 SUD-LX-BL1 142 25,562 1,970 25,621 (7,925) 25 45,253 6,082 2,214 13,139 32,114 162,093 194,207 ULIF 011 20/01/10 SUD-LA-BL1 142 224,819 19,643 (307)27,351 53,249 2,354,993 (62,279) 288,425 8,332 235,176 2,119,817 106,549 ULIF 010 20/01/10 SUD-LA-GR1 142 19,768 3,147,157 3,469,376 74,645 (280)9,876 62,851 33,327 385,070 33,207 (110,521) Individual - Apex Bond ULIF 012 20/01/10 SUD-LA-BN1 142 727,782 25,188 663,511 5,363 89,459 11,543 64,271 92,739 (8,684) 4 3,937 ULIF 009 20/01/10 SUD-LA-EQ1 142 60,603 (174) 42,970 32,577 9,552 18,474 399,406 3,019,198 3,418,604 4,381 460,009 413,301 Individual Life Fund -Balanced ULIF 001 18/02/09 SUD-LI-BL1 142 20,921 2,588 5,685 15,236 228,536 11,464 879 4,491 868 213,300 Individual Life Fund L ULIF 003 25/02/09 SUD-LI-GR1 142 Fund 23,919 13,616 4,459 27,188 9,502 77,164 44 724,940 824,888 16,507 127,136 99,948 Individual Life Fund - Bond ULIF 004 25/02/09 SUD-LI-BN1 142 Fund 7,665 2,062 5,603 77,630 83,233 7,000 (624)886 329 847 UUF 002 25/02/09 SUD-LI-EQ1 142 65,143 6,739 2,075 4,413 13,227 51,916 5,647 44,756 (15) Schedule at the end of the period Fund revenue account Goods & Service Tax on linked charges beginning of the year Miscellaneous Income/ Unrealized Gain/Loss\* Add: Balance at the Profit/Loss on Sale of Net Income for the period (A-B) Fund Administration Fund Management Dividend Income Interest Income Other Charges Investments Particulars Total (A) Expenses

\*Net change in mark to market value of Investments Refer **"Enclosure A"** for Date of Inception of the Funds.



Appendix 5



# Fund Revenue Account for the year ended 31st March 2019

Form A-RA (UL)
Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008

									(≰ in 000′s)
Particulars Schedule					<b>Linked Pension</b>				
	Individual Pension Fund - Equity ULIF 005 31/03/09 SUD- PI-EQ 1142	Individual Pension Fund - Bond ULIF 008 31/03/09 SUD- PI-BN1 142	Individual Pension Fund - Growth ULIF 006 31/03/09 SUD- PI-GRI 142	Individual Pension Fund - Balanced ULIF 007 31/03/09 SUD- PI-BL1 142	Individual Pension - Apex Equity ULIF 013 20/01/10 SUD- PA-EQ1 142	Individual Pension - Apex Bond ULF 016 20/01/10 SUD- PA-BN1 142	Individual Pension - Apex Growth ULF 014 20/01/10 SUD- PA-GRI 142	Individual Pension - Apex Balanced ULIF 015 20/01/10 SUD- PA-BL1 142	Total
Income from Investments									
Interest Income 456	456	2,590	3,809	4,898	566	3,258	7,833	5,786	29,196
Dividend Income	2,340		1,589	347			2,981	938	12,005
Profit/Loss on Sale of Investments (Net)	19,923	(197)	14,474	2,803		(156)	26,705	5,434	106,614
Unrealized Gain/Loss*	4,760		1,522	376		251	4,759	3,210	16,882
Miscellaneous Income/(Expenses)	20		6		9	_	19	2	57
Total (A)	27,499	2,993	21,403	8,424	43,414	3,354	42,297	15,370	164,754
Fund Management Expenses	2,774		2,357	1,043	2,965	406	3,233	1,404	14,518
Goods & Service Tax on linked charges	624	18	544	248	669	64	751	327	3,367
Fund Administration Expenses								•	•
Other Charges	526	78	486	248	699	73	631	297	3,008
Total (B) 3,924	3,924	495	3,387	1,539	4,333	572	4,615	2,028	20,893
Net Income for the year (A-B)	23,575	2,498	18,016	6,885	39,081	2,782	37,682	13,342	143,861
Add: Balance at the beginning of 365 the year	369,598	49,350	346,000	198,358	561,981	83,359	619,736	269,833	2,498,215
Fund revenue account at the end of the year	393,173	51,848	364,016	205,243	601,062	86,141	657,418	283,175	2,642,076

Particulars	Schedule	Linked Group	<u>ο</u> .
		Group Debt Fund ULGF 003 20/03/15 SUD-GN-BN1 142	Total
Income from Investments			
Interest Income			7,545
Dividend Income			1
Profit/Loss on Sale of Investments (Net)		(1,755)	(1,755)
lized Gain/Loss*			1,743
Miscellaneous Income/(Expenses)		(2)	(5)
Total (A)		7,528	7,528
Fund Management Expenses		391	391
Goods & Service Tax on linked charges		70	2
Fund Administration Expenses			1
Other Charges	F-5	-11	
Total (B)		472	472
Net Income for the year (A-B)		7,056	7,056
		16,909	16,909
Fund revenue account at the end of the year		23,965	23,965

\*Net change in mark to market value of Investments

**SUD**Life

# Fund Revenue Account for the year ended 31st March 2018

Form A-RA (UL)

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008

(₹ in 000's) 2,403,909 12,419,761 942.273 619,411 Individual Life -Income Fund ULIF 020 11/12/13 SUD-LI-BN2 142 76,208 51,778 14,712 33,707 18,071 (35,863)12,313 6,682 94,279 869'69 (44) Individual Individual Life - Life -Growth Bluechip Plus Fund Equity Fund ULIF 019 11/12/13 SUD-II-EQ2 142 26,388 36,705 80,602 7,432 21,536 51,174 81,259 378 161,779 18,084 81,177 162,875 ULIF 023 11/12/13 SUD-LI-GR2 142 25,126 16,998 51,937 242 154,395 17,674 36,298 79,098 75,297 143,680 Individual Life -Balanced Plus Fund ULIF 024 11/12/13 SUD-LI-BL2 142 24,665 14,878 71,412 41,866 7,520 (131) 99,512 23,884 (17,507) 113,278 153,106 Individual Individual Discontinued
- Apex Life- Policies
Ralanced Express Fund ULIF 018 03/06/11 SUD-UL-DP1 142 20,571 3,550 24,121 4,691 (26) 238,505 1,012,635 1,227,019 289,622 (55, 782)214,384 Life -Express Balanced ULIF 017 29/04/11 SUD-LX-BL1 142 2,238 42,542 7,333 16,411 30,461 39,976 26,131 162,095 (30,141) 2,801 ULIF 011 20/01/10 SUD-LA-BL1 142 35,475 11,223 69,189 24,767 (226,445)309,185 239,996 1,879,822 2,119,818 132,050 Individual - Apex Growth ULIF 010 20/01/10 SUD-LA-GR1 142 3,147,154 42,696 25,166 80,579 43,095 12,717 2,804,263 96,976 53 (442,353)423,470 342,891 Individual Individual - Apex - Apex Equity Bond ULIF 012 20/01/10 SUD-LA-BN1 142 663,510 809'26 16,410 606'009 126,915 (17) 5,895 12,702 35,007 62,601 47,096 (76,386) ULIF 009 20/01/10 SUD-LA-EQ1 142 406,776 52,090 39,814 11,570 74,229 767,901 2,612,421 3,019,197 528 (339,585) ۲ 481,005 Individual I Life Fund -Balanced ULIF 001 18/02/09 SUD-LI-BL1 142 15,738 2,768 6,199 6,539 213,296 14,925 203,757 12,752 890 953 (12,829) Individual Life Fund L - Growth ULIF 003 25/02/09 SUD-LI-GR1 142 24,447 10,524 15,461 5,188 31,923 73,034 200,903 (130,926) 104,957 651,908 724,942 Individual Life Fund -Bond Fund ULIF 004 25/02/09 SUD-LI-BN1 142 7,109 1,457 5,334 2,370 2,964 77,628 948 365 UUF 002 25/02/09 SUD-LI-EQ1 142 77,324 5,775 52,505 13,989 38,516 (28) 6,994 2,124 4,871 Schedule Net Income for the year Fund revenue account at the end of the year beginning of the year Goods & Service Tax on Miscellaneous Income/ (Expenses) Unrealized Gain/Loss\* Add: Balance at the Profit/Loss on Sale of Fund Administration Fund Management Dividend Income Interest Income Other Charges linked charges Investments Particulars Total (A) Expenses

\*Net change in mark to market value of Investments Refer **"Enclosure A"** for Date of Inception of the Funds



Appendix 5



# Fund Revenue Account for the year ended 31st March 2018

Form A-RA (UL)
Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008

Particulars	Schedule					=				
		Individual Pension Fund - Equity	Individual Individual Individual Pension Fund - Pension Fund - Pension Fund - Balanced Equity Band Growth Balanced	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
		ULIF 005 31/03/09 SUD- PI-EQ1 142	31/03/09 SUD-PI- 3 BN1 142	ULIF 006 11/03/09 SUD-PI- GR1 142	ULIF 007 31/03/09 SUD-PI- BL1 142	70	ULIF 016 20/01/10 SUD- PA-BN1 142	~	ULIF 015 20/01/10 SUD- PA-BL1 142	
Income from Investments										
nterest Income		247	2,603	3,973		211	3,830	7,183	6,496	29,982
vividend Income		2,439		1,693	364	3,972		3,100	606	12,477
rofit/Loss on Sale of Investments (Net)		44,166		27,027		55,400	463		16,520	197,237
Inrealized Gain/Loss*		(24,674)	(1,041)	(15,398)		(20,354)	(1,760)		(10,297)	(104,185)
4iscellaneous Income/(Expenses)		-		•		က	٠		•	•
otal (A)		22,179		17,295		39,232	2,533		13,628	135,517
und Management Expenses		2,946		2,571		3,197	498		1,542	15,671
oods & Service Tax on linked charges		648	82	579	272	732	107		349	3,537
und Administration Expenses				•					•	•
Other Charges	F-5	119	8	576		781	98	734	357	3,521
otal (B)		4,205		3,726		4,710	169	4,882	2,248	22,729
Net Income for the year (A-B)		17,974		13,569		34,522	1,842	26,153	11,380	112,788
5		351,624		332,430		527,459	81,519	593,584	258,454	2,385,430
end	of	369,598	49,349	345,999	198,359	561,981	83,361	619,737	269,834	2,498,218

\*Net change in mark to market value of Investments

Particulars	Schedule	Linked Group	
		Group Debt Fund ULGF 003 20/03/15 SUD-GN-BN1 142	Total
Income from Investments			
Interest Income		7,575	7,575
Dividend Income		1	•
Profit/Loss on Sale of Investments (Net)		Net) 671	671
Unrealized Gain/Loss*		(2,606)	(2,606)
Miscellaneous Income/(Expenses)		(16)	(16)
Total (A)		ď	5,624
Fund Management Expenses		406	406
Goods & Service Tax on linked charges 70		70	2
Fund Administration Expenses		1	•
Other Charges	F-5	01	10
Total (B)		486	486
Net Income for the year (A-B)	•	5,138	5,138
Add: Balance at the beginning of the year		_	11,772
		16,910	16,910
,			

<sup>\*</sup>Net change in mark to market value of Investments

**SUD**Life

## Schedule forming part of Financial Statements

Schedule-F-1
Policyholders' Contribution as at 31st March 2019

(₹ in 000's) 7,687,853 3,009,358 1,027,119 10,786,044 Total 952,738 13,085,991 5,387,906 218,424 ULIF 020 11/12/13 SUD-LI-BN2 142 292,805 ULIF 019 11/12/13 SUD-LI-EQ2 142 Individual Life -Bluechip Equity Fund 490,523 2,231,667 1,268,214 Individual Life -Growth Plus Fund ULIF 023 111/12/13 SUD-LI-GR2 142 2,890,310 2,136,573 1,204,639 450,902 2,044,669 ULIF 024 11/12/13 SUD-LI-BL2 142 Life -Balanced Plus Fund 2,415,498 790,352 419,523 ULIF 018 03/06/11 SUD-UL-DP1 142 2,656,594 Discontinued Policies Fund 1,715,095 1,247,774 2,189,273 Individual Individual
- Apex LifeBalanced Express
Balanced ULIF 017 29/04/11 SUD-LX-BL1 142 61,295 344,763 159,037 247,021 **Linked Life** ULIF 011 20/01/10 SUD-LA-BL1 142 64,751 77,708 911,556 898,599 Individual - Apex Growth ULIF 010 20/01/10 SUD-LA-GR1 142 79,555 440,742 936,125 (415,828) ULIF 012 20/01/10 SUD-LA-BN1 142 67,563 562,683 707,767 212,647 ULIF 009 20/01/10 SUD-LA-EQ1 142 384,203 Individual 848,788 179,568 (49,771) (285,017) Individual Life Fund -Balanced ULIF 001 18/02/09 SUD-LI-BL1 142 6,320 11,016 67,107 Individual Life Fund - Growth Fund ULIF 003 25/02/09 SUD-LI-GR1 142 291,393 121,678 320,332 92,739 ULIF 004 25/02/09 SUD-LI-BN1 142 2,586 34,397 13,945 Individual Life Fund - Equity Fund ULIF 002 25/02/09 SUD-LI-EQ1 142 22,049 (65,878)121,079 (164,908)Less: Deductions during the year Add: Additions during the year\* Opening Balance Particulars

Additions represents units creation and deductions represent unit cancellations

Individual Individual Individual Pension Fund - Pension Fund - Equity Bond ULIF 005 31/03/09 SUD-PI-EQ1 142 PI-BN 1 142	ndividual Individual on Fund - Pension Fund - Bond Growth ULIF 008 ULIF 006 /09 SUD- 31/03/09 SUD-	Individual Individual Individual Pension Individual Pension Fund - Balanced Pension - Bond Bond Growth Fund - Balanced Apex Equity	Individual			*	
31/03, PI-	31/0		Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
	BN1 142 PI-GR1 142	06 ULIF 007 D- 31/03/09 SUD- 42 PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
	(15,988) (176,035)	(108,871)	(263,845)	(41,460)	(299,586)	(124,226)	(1,214,260)
Add: Additions during the year* 5,402	5,402 9,	5,402 9,550 5,631 12,664 1,790 15,852 6,590	12,664	1,790	15,852	065'9	69,929
Less: Deductions during the year* 37,866 8,267	8,267 32,	8,267 32,814 14,141 49,964 4,077 44,448 24,477	49,964	4,077	44,448	24,477	216,054
Closing Balance (209,665) (18,853)	(18,853) (199,299)	99) (117,381)	(301,145)	(43,747)	(328,182)	(142,113)	(1,360,385)

<sup>\*</sup>Additions represents units creation and deductions represent unit cancellations

Particulars	Linked Group	<u>o</u> .
	Group Debt Fund	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Opening Balance	82,049	82,049
Add: Additions during the year*	18,750	18,750
Less: Deductions during the year* 31,616 31,616	31,616	31,616
Closing Balance 69,183 69,183	69,183	69,183

<sup>\*</sup>Additions represents units creation and deductions represent unit cancellations



## Schedule forming part of Financial Statements

### Schedule-F-1 Policyholders' Contribution as at 31st March 2018

															(₹ in 000′s)
Particulars															
	Individual Individual Individual Life Fund Life Fund Life Fund - Equity - Bond - Growth Fund Fund Fund	Individual Individual Life Fund Life Fund - Bond - Growth Fund Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual Individual - Apex - Apex Equity Bond	Individual - Apex Bond	ndividual - Apex Growth			dividual Discontinued Individual I Life - Policies Fund Life - Express Balanced Salanced Plus Fund	Individual Life - Balanced Plus Fund	ndividual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	<u> </u>	Total
	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GRI 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	ULIF 009 ULIF 012 20/01/10 20/01/10 SUD-LA- SUD-LA- EQ1 142 BN1 142	ULIF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142		ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Opening Balance	(11,880)	20,666	553,470	38,885	1,651,048	1,178,891	38,885 1,651,048 1,178,891 1,876,438 1,937,604	1,937,604	467,054		3,027,425 1,629,658		186'209'1	834,882	
Add: Additions during the year* 25,314 7,112 137,272	25,314	7,112	137,272	14,207	208,324	190,008	202,154	236,877	14,207 208,324 190,008 202,154 236,877 96,740	1,417,130	716,369	914,602	944,924	944,924 315,205	5,426,238
Less: Deductions during the year* 79,312 13,833 370,410 46,772 1,475,169 661,132 1,637,850 1,262,925 219,031 1,787,961 301,358 314,390 321,238 197,349 8,688,730	79,312	13,833	370,410	46,772	1,475,169	661,132	1,637,850	1,262,925	219,031	1,787,961	301,358	314,390	321,238	197,349	8,688,730
Closing Balance (65,878) 13,945 320,332	(65,878)	13,945			384,203	707,767	6,320 384,203 707,767 440,742 911,556	911,556	344,763		2,656,594 2,044,669	2,136,573	2,656,594 2,044,669 2,136,573 2,231,667 952,738 13,085,991	952,738	13,085,991

<sup>\*</sup>Additions represents units creation and deductions represent unit cancellations

Particulars				_	Linked Pension				
	Individual Pension Fund - Equity	Pens	Individual Pension Fund - Growth	_	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Individual Individual Pension - Apex Pension - Apex Bond Growth Balanced	Individual Pension - Apex Balanced	Total
	31/03/09 SUD- PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	ULIF 007 ULIF 013 31/03/09 SUD- 20/01/10 SUD- PI-BL1 142 PA-EQ1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 014 ULIF 015 20/01/10 SUD- 20/01/10 SUD- PA-GR1 142 PA-BL1 142	
Opening Balance	(154,934)		(141,853)	(82,705)	(210,646)	(29,796)	(248,240)	(97,453)	(976,735)
Add: Additions during the year*	15,398	1	1,7771 5,657		14,622	1,908			82,932
Less: Deductions during the year*	44,713		11,537 44,953	32,325 67,821 13,572	67,821	13,572	68,982	68,982 36,554	320,457
Closing Balance (184,249)	(184,249)	(15,988)		(176,035) (108,871) (263,845) (41,460)	(263,845)	(41,460)	(299,586)	:	(124,226) (1,214,260)

<sup>\*</sup>Additions represents units creation and deductions represent unit cancellations

Particulars	Linked Group	
	Group Debt Fund	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Opening Balance	89,982	89,982
Add: Additions during the year* 17,511 17,511	115,71	17,511
Less: Deductions during the year*	25,444	25,444
Closing Balance 82,049 82,049	82,049	82,049

<sup>\*</sup>Additions represents units creation and deductions represent unit cancellations

**SUD**Life

## Schedule forming part of Financial Statements

2								Linked Life	<b>.</b>						
	Individual   Life Fund - Equity Fund	Individual Life Fund - Bond Fund	Individual   Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual I - Apex Equity	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced	Individual I Life - Express Balanced	Discontinued Policies Fund	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
22 23 25 25 25 25 25 25 25 25 25 25 25 25 25	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GR1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	UUF 012 20/01/10 SUD-LA- BN1 142	ULIF 010 20/01/10 SUD-LA- GRI 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Approved Investments															
Government Bonds		36,514	189,768	84,974		371,613	418,428	506,688	141,958	1,892,782	963,401	404,447		521,826	5,532,399
Corporate Bonds		26,816	35,053	28,069		414,613	318,453	449,913	93,005		585,360	210,151		401,498	2,562,931
Infrastructure Bonds		11,103	26,432	3,169		87,194	54,568	157,618	43,358		95,759	241,371		132,935	853,507
Equity	357,317		616,657	57,738	2,509,259		1,911,898	1,110,661	121,784		719,880	1,863,240	2,530,872	1	11,799,306
Money market	23,739	711,1	26,517	1,867	194,506	11,939	103,207	26,647	2,086	1,397,481	78,817	192,628	335,137	2,946	2,398,634
Mutual Funds														1	
Deposit with banks														1	
Total	381,056	75,550	894,427	175,817	2,703,765	885,359	2,806,554	2,251,527	402,191	3,290,263	2,443,217	2,911,837	2,866,009	1,059,205	23,146,777
Other Investments	-			•			•		-						
Corporate Bonds		1,004	32,399	15,139		26,016	83,664	31,052	10,133		129,776	41,014		56,869	427,066
Infrastructure Bonds				3,750			18,750	33,750	6,000		3,750	7,500		7,500	81,000
Equity	23,391	1	38,845	4,055	170,102	1	121,926	77,425	8,447	1	49,911	131,201	183,538	1	808,841
Mutual Funds	37,875	1	1	1	269,472	1		1		1	1	1	267,551	1	574,898
Total	61,266	1,004	71,244	22,944	439,574	26,016	224,340	142,227	24,580	•	183,437	179,715	451,089	64,369	1,891,805
Grand Total	442,322	76,554	965,671	198,761	3,143,339	911,375	3,030,894	2,393,754	426,771	3,290,263	2,626,654	3,091,552	3,317,098	1,123,574	25,038,582
% of Approved Investments to Total	85%	%66	92%	87%	%98	%26	63%	94%	94%	100%	63%	94%	87%	%56	63%
% of Other Investments to Total	15%	1%	8%	13%	14%	3%	7%	%9	%9	%0	7%	%9	13%	2%	%/



## Schedule forming part of Financial Statements

Particulars					<b>Linked Pension</b>				
	Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
	31/03/09 SUD- PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	ULIF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULF 015 20/01/10 SUD- PA-BL1 142	
Approved Investments									
		17,816	41,694	31,309	1	25,114	49,968	30,541	196,442
Corporate Bonds		5,631	5,321	15,851	1	7,650	12,186	20,308	66,947
ş		3,131				7,365	106'91	5,276	37,954
Equity	145,721	1	104,957		240,770		209,069	64,748	789,241
Money market	12,568	3,505	5,214	3,795	20,632	38	14,697	5,324	65,773
Mutual Funds	1				1		1	•	•
Deposit with banks	1							•	
Total	158,289	30,083	157,186	80,212	261,402	40,167	302,821	126,197	1,156,357
Other Investments									
Corporate Bonds	1	2,014		2,039		800	10,073	960'8	23,022
Infrastructure Bonds	1	'		1,500	,		,		1,500
Equity	682′6		7,064	1,669	16,397		13,498	4,448	52,865
Mutual Funds				٠	25,998				41,677
Total		2,014	7,064	5,208	42,395	800	23,571	12,544	119,064
Grand Total	183,757	32,097	164,250	85,420	303,797	40,967	326,392	138,741	1,275,421
% of Approved Investments to Total	<b>%98</b>	94%	%96	94%	%98	%86	%86	%16	%16
	14%	<b>%9</b>	4%	<b>%9</b>	14%	2%	%2	%6	%6

Particulars	Linked Group	Ω.
	Group Debt Fund	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Approved Investments		
	51,975	51,975
Corporate Bonds	32,842	32,842
Infrastructure Bonds	3,000	3,000
Equity	1	•
Money market	2,066	2,066
	•	•
anks	1	•
Total	88,883	89,883
Other Investments		
qs	1	•
Infrastructure Bonds		•
Equity	,	•
Funds		•
Total		•
Grand Total	88,883	89,883
% of Approved Investments to Total	3001	100%
f Other Investments to Total	%0	%0

\*SUD Life

# Schedule forming part of Financial Statements

															(≼ in 000′s)
Particulars								Linked Life	<b>6</b>						
	ndividual Life Fund - Equity Fund	Individual Individual Life Fund Life Fund - Bond - Growth Fund Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual Individual Individual Life - Apex - Apex Fund - Equity Bond Balanced	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced	Individual Life - Express Balanced	Discontinued Policies Fund	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GRI 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	ULIF 012 20/01/10 SUD-LA- BN1 142	ULIF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Approved Investments															
Government Bonds		46,169	203,887	97,590		543,423	467,358	613,949	140,741	3,356,164	799,400	441,755		426,101	7,136,537
Corporate Bonds		27,026	24,510	35,715		564,553	304,947	410,157	78,938		299,119	47,485		265,075	2,057,525
Infrastructure Bonds		13,368	61,039	9,325		221,166	204,642	325,168	94,190		176,913	286,662		151,664	1,544,137
Equity	378,690		709,027	62,737	3,171,799	'	2,486,110	1,585,966	165,055		579,808	1,332,410	1,852,770		12,324,372
Money market	36,245	1,376	13,642	368	33,409	1,187	4,393	4,343	1,157	568,637	89,974	100,531	381,715	95,917	1,332,894
Mutual Funds															•
Deposit with banks											19,000			16,000	35,000
Total	414,935	87,939	87,939 1,012,105	205,735	3,205,208	1,330,329	3,467,450	2,939,583	480,081	3,924,801	1,964,214	2,208,843	2,234,485	954,757	24,430,465
Other Investments	•														
Corporate Bonds		900′1	22,490	12,105		1,009	58,698	36,252	10,017		100,088			32,553	274,278
Infrastructure Bonds														1	•
Equity	9,411		12,895	1,421	57,817		46,368	30,737	2,970		13,360	20,830	34,665	1	230,474
Mutual Funds	22,191				197,250								51,777		271,218
Total	31,602	1,006	35,385	13,526	255,067	1,009	105,066	686'99	13,047	•	113,448	20,830	86,442	32,553	775,970
Grand Total	446,537	88,945	88,945 1,047,490	219,261	3,460,275	1,331,338	3,572,516	3,006,572	493,128	3,924,801	2,077,662	2,229,673	2,320,927	987,310	25,206,435
% of Approved Investments to Total	%86	%66	%26	94%	63%	100%	%26	%86	%26	100%	%56	%66	%96	%26	%26
% of Other Investments to Total	7%	1%	3%	%9	7%	%0	3%	2%	3%	%0	2%	1%	4%	3%	3%





## Schedule forming part of Financial Statements

Individual   Pension Fund - Pensio	Individual Pension Fund - Bond ULIF 008 31/03/09 SUD- PI-BN1 142 16,744	Individual Pension Fund - Growth		<b>Linked Pension</b>				
Individual   Pension Fund -   Pension Fund   Pull 605   31/03/09 SUD-   PI-EQ1 142   PI-EQ1 142   PI-EQ1 142   PI-EQ1 142   PI-EQ1 142   PI-EQ1 1405   PI-EQ	Individual Pension Fund - Bond ULIF 008 31/03/09 SUD- PI-BN1 142 16,744	Individual Pension Fund - Growth ULIF 006						
ULIF 005   31/03/09 SUD-   PI-EQ1 142   PI-EQ1 143   PI	31/03/09 SUD- 91-8N1 142 PI-BN1 142	ULIF 006	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
wed Investments ment Bonds are Bonds ucture Bonds market Funds	16,744	31/03/09 50D- PI-GR1 142	ULIF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
ment Bonds stef Bonds ucture Bonds market Funds	16,744							
arte Bonds ucture Bonds market Funds	6.723	31,201	34,631	1	24,590	45,228	32,217	184,611
ucture Bonds market Funds twith banks	/ .	14,053	17,126		8,128	12,334	20,663	79,027
market Funds r with banks	5,220		8,560	1	7,503	17,272	16,108	54,663
morket Funds r with banks		114,121	24,787	264,239	ı	214,555	965'09	836,354
	1,426	7,130	1,326	961'61	278	809′8	086′9	56,349
								•
								•
	30,113	166,505	86,430	283,435	40,499	297,997	136,504	1,211,004
Other Investments								
Corporate Bonds	2,018					10,092	5,047	17,157
Infrastructure Bonds	•				1	1		•
Equity 2,855		2,073	99.2	5,288		3,862	1,720	16,564
Mutual Funds				12,328				24,656
Total 15,183	2,018	2,073	766	17,616	•	13,954	792'9	58,377
Grand Total 184,704	32,131	168,578		301,051	40,499	311,951	143,271	1,269,381
% of Approved Investments to Total	94%	%66		64%	%00L	%96	%56	%56
	<b>%9</b>	%1	%1	<b>%9</b>	%0	4%	%5	2%

Particulars	Linked Group	
	Group Debt Fund	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
nvestme		
Government Bonds	60,042	60,042
Corporate Bonds	29,418	29,418
Infrastructure Bonds	5,049	5,049
	8	1
Money market	847	847
Mutual Funds		•
Deposit with banks	8	
Total	95,356 95,356	95,356
Other Investments		
Sonds		•
Infrastructure Bonds -	8	1
Equity -		•
Mutual Funds		•
Total		٠
Grand Total	95,356	95,356
% of Approved Investments to Total	100%	100%
% of Other Investments to Total	. %0	%

\*SUD Life

(₹ in 000's)

## Schedule forming part of Financial Statements

### Schedule-F-3 Current Assets as at 31st March 2019

Particulars								Linked Life	6						
	Individual Individual Individua Life Fund Life Fund Life Fund - Equity - Bond - Growth Fund Fund Fund	ndividual Individual Individual Life Fund Life Fund - Growth - Equity - Bond - Growth Fund Fund	Individual Life Fund - Growth Fund	:	Individual - Apex Equity	Individual - Apex Bond	Individual - Apex Growth	<u> </u>	Individual Life - Express Balanced	Discontinued Policies Fund	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	: -	Total
	ULIF 002 25/02/09 2 SUD-LI- EQ1 142	. –	LIF 004 ULIF 003 \$/02/09 25/02/09 SUD-LI- SUD-LI- N1 142 GR1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	ULIF 012 20/01/10 SUD-LA- BN1 142	0/01/10 20/01/10 SUD-LA- SUD-LA- BN1 142 GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	UUF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Accrued Interest	14	3,438	3,438 11,199	5,199	114	33,445	38,745			34,640	58,218	32,311		36,737	314,720
Cash & Bank Balance 49 12 56	49	12	26	12	285	17				167	106	242			1,634
Unit Collection Receivable	vable 474 150 1,180	150	1,180	305	1,593	301	1,354	1,358	1,440	1	62,476	132,497	155,314	14,737	373,179
Dividend Receivable	24 - 3		37	က	166	1	115	99	7	1	43	112	168		741
Interest Receivable -	,	,	,		,	,			,	•	,		,		•
Receivable for Sale of Investments 2,271 - 1,930	westments 2,271 - 1,930	1	1,930	626	8,853	1	v	3,457	2,568		2,264	960′9	9,273	1	43,751
Other Current Assets (for Investments)		•	1	499			2,495	3,493	499			866		1	8,483
Total 2,832 3,600 14,40;	2,832	3,600	14,402	6,997	11,011	33,763	48,952	57,059	16,383	34,807	123,606	172,256	165,354	51,486	742,508

(₹ in 000′s)

Particulars					<b>Linked Pension</b>				
		Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity		Individual Individual Individual Pension - Pension - Pension - Apex Bond Apex Growth Apex Balanced		Total
	ULIF 005 31/03/09 SUD- PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	ULIF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
Accrued Interest	7	1,220	1,405	2,427	12	1,486	4,078	2,853	13,488
Cash & Bank Balance 29	29	12	15	4	34	က	29	17	153
Unit Collection Receivable         329         1         159         176         475         72         500         263	329	_	159	176	475	72	200	<u>.</u>	1,975
Dividend Receivable . 6 1 16 . 12 4	10	1	9	_	16	1	12	<u>.</u>	49
interest Receivable							1	<u>.</u>	•
Receivable for Sale of Investments         517         -         326         73         851         -         648         200	517		326	73	851		648		2,615
Other Current Assets (for Investments)									•
Total	892	1,233	1,911	2,691	1,388	1,561	5,267	3,337	18,280

(₹ in 000′s)

rest Caroup Debt Fund ULGF 003 20/03/15 SUD-GN-BN1 142 SUD-GN-BN1			
Caroup Debt Fund   Caroup Debt Fund   ULGF 003 20/03/15   SUD-ON-BN 1 142   SUD-ON	Particulars	Linked Gro	<u>م</u>
ULGF 003 20/03/15   SUD-CN-BN1 142   S		Group Debt Fund	Total
Accrued Interest 3,265  Cash & Bank Balance 6  Unit Collection Receivable  Interest Receivable  Receivable for Sale of Investments  Other Current Assets (for Investments) 2,271  Total		ULGF 003 20/03/15 SUD-GN-BN1 142	
Cash & Bank Balance         6           Unit Collection Receivable         -           Dividend Receivable         -           Interest Receivable         -           Receivable for Sale of Investments         -           Other Current Assets (for Investments)         -           Total         3.271	Accrued Interest		3,265
Unit Collection Receivable         -           Dividend Receivable         -           Interest Receivable         -           Receivable for Sale of Investments         -           Other Current Assets (for Investments)         -           Total         3.271	Cash & Bank Balance	9	9
Dividend Receivable Interest Receivable Receivable for Sale of Investments Other Current Assets (for Investments) 1018	Unit Collection Receivable		•
Interest Receivable Receivable for Sale of Investments Other Current Assets (for Investments)	Dividend Receivable		•
Receivable for Sale of Investments - Other Current Assets (for Investments) - 10tal	Interest Receivable		1
Other Current Assets (for Investments) - 10tol 10tol 3.271	Receivable for Sale of Investments		•
Total 3.271	Other Current Assets (for Investments)		•
	Total	3,271	3,271



# Schedule forming part of Financial Statements

### Schedule-F-3 Current Assets as at 31st March 2018

Particulars								Linked Life	ā						
	Individual Individual Individual Life Fund Life Fund Life Fund - Equity - Bond - Growth Fund Fund Fund	Individual Individual Individual Life Fund Life Fund - Equity - Bond - Growth Fund Fund Fund		Individual Life Fund - Balanced	Individual - Apex Equity	Individual Individual Individual Life - Apex - Apex Fund - Equity Bond Balanced	Individual - Apex Growth	Individual - Apex Balanced	Individual Life - Express Balanced	Discontinued Policies Fund	Individual Life - Balanced Plus Fund		Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
	ULIF 002 ULIF 004 ULIF 003 25/02/09 25/02/09 25/02/05 SUD-LI- SUD-LI- SUD-LI- EQ1 142 BN1 142 GRI 142	ULIF 004 25/02/09 SUD-LI- BN1 142		ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	LIF 009 ULLF 012 /01/10 20/01/10 JD-LA- SUD-LA- 21 142 BN1 142	ULIF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	UUF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
ed Interest	28	3,194	10,186	5,236 26	26	45,452	40,285	50,062	12,564	61,445	52,708	23,616	295	32,508	1
& Bank Balance	79	9	74	8	230	4	200	135	21	213	152	211	708	114	
Unit Collection Receivable 1,018 252 2,165 796 8,269 8,868 2,860 5,970 1,803 - 75,220 100,935 97,497 27,299	1,018	252	2,165	796	8,269	8,868	2,860	5,970	1,803	1	75,220	100,935	97,497	27,299	332,952
Dividend Receivable	1		1	1	1	1			1				1	1	
	1	1	1	1	1	1		1	1		1	1	1	1	
Receivable for Sale of Investments 7,324 9,466 - 47,157 9,466 - 47,157	7,324	1	1	1	4,802		15,546	10,019	1		1		9,466	1	47,157
Other Current Assets (for Investments)	•		•	•	1				•			•			•
Total 8,437	8,437	3,452	12,425	6,040	13,327	54,324	58,891	66,186	14,388	61,658	128,080	124,762	107,966	59,921	719,857

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									(₹ in 000′s)
Particulars					Linked Pension				
	Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth		Total
	ULIF 005 31/03/09 SUD- PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	ULIF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
Accrued Interest	6	1,223	1,317	2,310	15	1,303	3,746	2,953	12,876
Cosh & Bank Balance 26 7 28 8 40 4 32 18 163	26	7	28	8	40	4	32	18	163
Unit Collection Receivable 131 39 239 44 426 102 626 161 1,768	131	39	239	44	426	102	626	161	1,768
- Dividend Receivable									
	1								
1,500 . 4,491 . 6,391	1,900						4,491		6,391
Other Current Assets (for Investments)	nvestments)	1							
Total	990 6	1 269	-	2362	481	1 409	8 805	3 132	21 108

(₹ in 000′s)

Particulars	Linked Group	
		Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Accrued Interest	3,601	3,601
Cash & Bank Balance 8 8	. 8	∞
Unit Collection Receivable	1	•
Dividend Receivable -	1	•
Interest Receivable -		•
Receivable for Sale of Investments	1	•
Other Current Assets (for Investments)		•
Total 3,609 3,609	3,609	3,609

\*SUD Life

(₹ in 000's)

# Schedule forming part of Financial Statements

### Schedule-F-4 Current Liabilities as at 31st March 2019

Particulars								Linked Life	fe						
	Individual Individual Individual Life Fund Life Fund Life Fund - Equity - Bond - Growth Fund Fund	ndividual Individual Individual Life Fund Life Fund Life Fund - Equity - Bond - Growth Fund Fund Fund		Individual Life Fund - Balanced	Individual - Apex Equity	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced	Individual Life - Express Balanced	Individual Individual Individual Individual Individual Discominued Individual	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
	ULIF 002 ULIF 004 ULIF 003 25/02/09 25/02/09 SUD-LI- SUD-LI- SUD-LI- EQ1 142 GR1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 004 ULIF 003 25/02/09 25/02/09 SUD-LI- SUD-LI- BN1 142 GR1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	_ × × =	LIF 009 ULIF 012 ULIF 010 3/01/10 20/01/10 20/01/10 UD-LA- SUD-LA- SUD-LA- Q1 142 BN 142 GR 1142	ULIF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	•
Payable for Purchase of Investments	1,670		- 2,331	153	15,036			3,346	340		3,740	16,505		•	80,374
Fund Management Charges 106 13 212 Payable	106	13	212	40	500	153	494	394	92		562	675	711	243	4,465
Unit Collection Payable 45,206 11,774 30,964	45,206	11,774	30,964	26,141	5,223	4,555	14,903	8,938		-	1	1		1	286,474
Other Current Liabilities		1		629		-	3,295	5,434			629	1,318	7		13,110
Total 46,982 11,787 33,507	46,982	11,787	33,507	26,993	20,763	4,709	26,298	18,112	1,926	1,38,457	4,961	18,498	30,365	1,065	384,423

(₹ in 000's)

Particulars					Linked Pension				
	Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension Pension Fund - Pension Pension - Pensi	Total
	ULF 005 ULF 008 ULF 006 ULF 007 31/03/09 SUD- 31/03/09 SUD- 31/03/09 SUD- 91-EQ1 142 PI-EQ1 142 PI-BN1 142 PI-GR1 142 PI-BL1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
Payable for Purchase of Investments	96		443	89	1,714		666	302	4,486
Fund Management Charges Popule 44 5 37 17 48 7 53 23	44	5	37	71	48	7	37 17 48 7 53 23		234
Unit Collection Payable         137         330         964         -         3,506         127         1,371         691	137	330	964		3,506	127	1,371		7,126
Other Current Liabilities	1			164		•	•		164
Total	1,141	335	1,444	249	5,268	134	2,423	1,016	12,010

(₹ in 000′s)

Particulars	Linked Group	2
	Group Debt Fund Total	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Payable for Purchase of Investments	1	
Fund Management Charges Payable 6	9	9
Unit Collection Payable	1	•
Other Current Liabilities	1	•
Total 6	9	9

1 2 3



### Schedule-F-4 Current Liabilities as at 31st March 2018

															(₹ in 000′s)
Particulars								Linked Life	٩						
	Individual Life Fund - Equity Fund	ndividual Individual Individual Life Fund Life Fund Life Fund - Equity - Bond - Growth Fund Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual - Apex Equity	individual individual individual individual Life - Apex - Apex - Apex - Apex - Apex - Apex Fund - Equity Bond Growth Balanced Balanced	Individual - Apex Growth	Individual - Apex Balanced	Individual Life -   Express Balanced	Polici	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	<u> </u>	Total
ULIF 002 ULIF 004 ULIF 003 ULIF 0 25/02/09 25/02/09 25/02/09 18/02 SUD-LI- SUD-LI- SUD-LI- SUD-LI- EQ1 142 BN 1 142 GR1 142 BL 11	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GR1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	7 % 0 -	MLF 009 ULIF 012 ULIF 010 ULIF 011 00/01/10 20/01/10 20/01/10 20/01/10 UD-LA- SUD-LA-	ULIF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Payable for Purchase of Investments	9,437		- 11,822	4,790	16,758	i	5,057	507	77		7,521	73,706	33,843		163,518
Fund Management Charges 107 15 228 Payable	107	15	228	43	43 555	222	586	496	106	322	446	322 446 476	501	214	4,317
Unit Collection Payable 145 809 2,591	145	806	2,591	852	52,889	14,163	37,868	40,381	475	1,02,518	1	1	1		252,691
Other Current Liabilities	-		1		٠			1	1		' '	'	7		14
	069′6	824	14,641	5,685	70,202	14,385	43,511	41,384	658	1,02,846	7,967	74,182	34,351	214	420,540

									(≼ in 000's)
Particulars					Linked Pension				
	Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Individual Individual Individual Individual Individual Individual Total Pension Fund - Pension Fund - Pension Fund - Pension	Total
	ULIF 005 ULIF 008 ULIF 006 31/03/09 SUD- 31/03/09 SUD- 31/03/09 SUD- 31/03/09 SUD- 91-EQ1 142 PI-EQ1 142 PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULF 006 31/03/09 SUD- PI-GR1 142	ULIF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
Payable for Purchase of Investments	1,347		96		2,207		261	635	4,545
Fund Management Charges Payable 45 5 38 17 48 7 52 24 <b>236</b>	45	5	38	17	48	7	52	24	236
Unit Collection Payable	29	34	99	53	1,141		382	136	1,840
Other Corrent Liabilities	1			•	•	,	•		•
Total	1,421	39	198	70	3,396	7	969	795	6,621

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Particulars	rinked Group	
Ö	Group Debt Fund	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Payable for Purchase of Investments		
Fund Management Charges Payable 6	9	9
Unit Collection Payable		
Other Current Liabilities		
Total 6 6	9	9

**SUD**Life

(₹ in 000's)

## Schedule forming part of Financial Statements

Schedule-F-5 Other Expenses for the Year ended 31st March 2019

Particulars								Linked Life	و.						
	Individual Individual Individua Life Fund Life Fund Life Func - Equity - Bond - Growth Fund Fund Func	Individual Individual Individua Life Fund Life Fund - Equity - Bond - Growth Fund Fund Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual Indiv - Apex - Equity	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced	Individual Life - Express Balanced	Discontinued Policies Fund	Individual Life - Balanced Plus Fund	Individual Life - Growth Plus Fund	_ 5	Individual Life - Income Fund	Total
	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GR1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	ULIF 012 20/01/10 SUD-LA- BN1 142	UUF 010 20/01/10 SUD-LA- GR1 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Policy Administration Charges	1,778	343	2,926	839	5,000	1,855	5,320	4,324	1,228		18,168	24,072	24,329	7,461	97,643
Surrender Charges				1		,							1	,	•
Switching Charges	1	1	1	1	5	4			1	1		1	-		10
Premium Redirection Charge	1			1							1		1		•
Partial Withdrawl Charges													1		•
Mortality Charges 2,320 440 5,80:	2,320	440	5,803	1,202	11,860	7,159	12,579	11,976	3,535		13,114	18,245	17,989	5,122	111,344
Rider Premium Charges	315	64	390	158	1,613	669	1,883	1,276	98	1			1		6,478
Discontinuance Charges	9) se		(9)	٠	4	(3)	(14)	(10)	(9)	1	2,840	4,951	4,680	898	13,296
rge						٠				1					•
	4.413	847	9.113	2.199	18.474	9.708	19.768	17,566	4.843	•	34.122	47,268	46,999	13,451	228.771



# Schedule forming part of Financial Statements

### Schedule-F-5 Other Expenses for the Year ended 31st March 2019

Particulars					Linked Pension				
	Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
	ULIF 005 31/03/09 SUD- PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	ULF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
Policy Administration Charges	519	78	480	243	664	72	519 78 480 243 664 72 629 2	296	2,981
Surrender Charges									•
Switching Charges					•				•
Premium Redirection Charge									
Partial Withdrawl Charges									•
Mortality Charges	-		2	2	-	-			7
Rider Premium Charges				8	4		. 2	1	20
Discontinuance Charges									•
Miscellaneous Charges		•							•
Total	4,	78	486	248	699	73	631	297	3,008

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11142 11142 11142 11142 111 11 11	Particulars	Ked Gro	_
ULGF 003 20/03/15           Policy Administration Charges         -           Switching Charges         -           Premium Redirection Charges         -           Mortality Charges         -           Montality Charges         -           Montality Charges         -           Discontinuance Charges         -           Miscellaneous Charges         -           Miscellaneous Charges         -           Miscellaneous Charges         -           Miscellaneous Charges         -		Group Debt Fund	Total
Policy Administration Charges       -         Surrender Charges       -         Switching Charges       -         Pennium Redirection Charges       -         Partial Withdrawl Charges       -         Mondality Charges       -         Rider Premium Charges       -         Discontinuance Charges       -         Miscellaneous Charges       -         Miscellaneous Charges       -         Total       -		ULGF 003 20/03/15 SUD-GN-BN1 142	
Surrender Charges       -         Switching Charges       -         Premium Redirection Charges       -         Parial Withdrawl Charges       11         Mortality Charges       -         Discontinuance Charges       -         Miscellaneous Charges       -         Miscellaneous Charges       -         Total       -	Policy Administration Charges	•	•
Switching Charges       -         Premium Redirection Charge       -         Partial Withdrawl Charges       -         Mortality Charges       -         Rider Premium Charges       -         Discontinuance Charges       -         Miscellaneous Charges       -         Miscellaneous Charges       -         Total       -	Surrender Charges	1	•
Premium Redirection Charge       -       -         Partial Withdrawl Charges       -       -         Mortality Charges       -       -         Rider Premium Charges       -       -         Discontinuance Charges       -       -         Miscellaneous Charges       -       -         Total       -       -	Switching Charges	1	•
Partial Withdrawl Charges <t< td=""><td>:</td><td>1</td><td></td></t<>	:	1	
Mortality Charges       11         Rider Premium Charges       -         Discontinuance Charges       -         Miscellaneous Charges       -         Total       11	Partial Withdrawl Charges	1	•
Rider Premium Charges Discontinuance Charges Miscellaneous Charges 11 11	Mortality Charges	1	11
Discontinuance Charges	Rider Premium Charges	1	•
Miscellaneous Charges	Discontinuance Charges	•	•
Total 11	Miscellaneous Charges		•
	Total	11	11

(₹ in 000's)

**SUD**Life

(₹ in 000's)

## Schedule forming part of Financial Statements

### Schedule-F-5 Other Expenses for the Year ended 31st March 2018

Particulars								Linked Life	ę.						
	Individual Life Fund - Equity Fund	Individual Individual Individual Life Fund Life Fund - Equity - Bond - Growth Fund Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual - Apex Equity	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced	Individual Life - Express Balanced	Discontinued Policies Fund	Individual II Life - Balanced Plus Fund II	Individual Life - Growth Plus Fund	Individual Life - Bluechip Equity Fund	Individual Life - Income Fund	Total
	ULIF 002 25/02/09 SUD-LI- EQ1 142	ULIF 004 25/02/09 SUD-LI- BN1 142	ULIF 003 25/02/09 SUD-LI- GR1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 009 20/01/10 SUD-LA- EQ1 142	ULIF 012 20/01/10 SUD-LA- BN1 142	ULIF 010 20/01/10 SUD-LA- GRI 142	ULIF 011 20/01/10 SUD-LA- BL1 142	ULIF 017 29/04/11 SUD-LX- BL1 142	ULIF 018 03/06/11 SUD-UL- DP1 142	ULIF 024 11/12/13 SUD-LI- BL2 142	ULIF 023 11/12/13 SUD-LI- GR2 142	ULIF 019 11/12/13 SUD-LI- EQ2 142	ULIF 020 11/12/13 SUD-LI- BN2 142	
Policy Administration Charges	2,019	409	3,660	951	6,253	2,621	6,857	2,690	1,687		16,333	18,139	18,484	7,409	90,512
Surrender Charges										,			1	' '	•
Switching Charges -					5	5									10
Premium Redirection Charge															•
Partial Withdrawl Charges	1												1	1	
Mortality Charges	2,479	574	7,187	1,335	14,650	9,232	16,043	15,278	4,545	,	12,751	14,551	14,424	5,628	118,677
Rider Premium Charges 373 74 496	373	74	496	192	1,989	988	2,344	1,602	122	1					8,078
Discontinuance Charges			(69)		(52)	(42)	(78)	(79)	(77)	1	2,785				11,468
Miscellaneous Charges	,					٠.				'	٠.		1		•
Total	4,871	1,057	11,274	2,478	22,845	12,702	25,166	22,491	6,277		31,869	36,298	36,705	14,712	228,745





### Schedule-F-5 Other Expenses for the Year ended 31st March 2018

Particulars					Linked Pension				
	Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension - Apex Equity	Individual Pension - Apex Bond	Individual Pension - Apex Growth	Individual Pension - Apex Balanced	Total
	ULIF 005 31/03/09 SUD- PI-EQ1 142	ULIF 008 31/03/09 SUD- PI-BN1 142	ULIF 006 31/03/09 SUD- PI-GR1 142	ULIF 007 31/03/09 SUD- PI-BL1 142	ULIF 013 20/01/10 SUD- PA-EQ1 142	ULIF 016 20/01/10 SUD- PA-BN1 142	ULIF 014 20/01/10 SUD- PA-GR1 142	ULIF 015 20/01/10 SUD- PA-BL1 142	
Policy Administration Charges		68	699	282	774	85	727	355	3,484
Surrender Charges						1			1
Switching Charges	1				1		1		•
Premium Redirection Charge									
Parial Withdrawl Charges				1	1		1		
Mortality Charges	•	_	3	-	_	-	က	2 1 3 1 1 3 1 13	13
Rider Premium Charges	-		4	င	9		4	٦.	24
Discontinuance Charges						٠			•
Miscellaneous Charges		•							•
Total		06	576	286	781	98	734	357	3,521

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Particulars	Linked Group	
	Group Debt Fund Total	Total
	ULGF 003 20/03/15 SUD-GN-BN1 142	
Policy Administration Charges		
Surrender Charges	1	•
Switching Charges		•
Premium Redirection Charge	1	
Partial Withdrawl Charges		•
Mortality Charges	10	10
Rider Premium Charges	1	•
Discontinuance Charges		•
Miscellaneous Charges		•
Total	10	10

1 2

(₹ in 000′s)



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

### Annexure 1: Details of Purchases where deliveries are pending as at 31st March, 2019

(₹ in 000's)

Particulars	Quantity	Amount	Quantity	Amount
	Linke	d Life	Linked	Pension
ITC Ltd.	139,910	41,689	6,590	1,964
National Thermal Power Corporation Limited	280,700	38,684	18,300	2,522
TOTAL		80,373		4,486

### Annexure 2: Details of sales where Receipts are pending as at 31st March, 2019

(₹ in 000's)

Particulars	Quantity	Amount	Quantity	Amount
	Linke	d Life	Linked	Pension
Axis Bank Limited	780	596	-	-
DABUR INDIA LTD.	97,580	39,739	6,420	2,615
Reliance Industries Ltd	2,200	2,997	-	-
State Bank of India	1,355	420	-	-
Total		43,753		2,615

### Annexure 1 : Details of Purchases where deliveries are pending as at 31st March, 2018

(₹ in 000's)

Particulars	Quantity	Amount	Quantity	Amount
	Linke		Linked P	ension
Ashok Leyland Ltd	195,660	28,500	10,340	1,506
HDFC Bank Ltd	12,500	23,673		-
Infosys Technologies Ltd.	17,000	19,480		-
Maruti Suzuki India Limited	3,150	28,564	70	635
Reliance Industries Ltd	19,000	16,889		-
Shriram Transport Finance Co. Ltd.	31,850	46,412	1,650	2,404
TOTAL	-	163,518	-	4,545

### Annexure 2: Details of sales where Receipts are pending as at 31st March, 2018

(₹ in 000's)

Particulars	Quantity	Amount	Quantity	Amount
	Linke	d Life	Linked I	Pension
Hero Motocorp Ltd.	13,650	47,157	1,850	6,391
Total		47,157		6,391



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

### **Enclosure A: Performance of the Fund (Absolute Growth %)**

Fund Names	SFIN	Date of Inception		Year		Since
			YTD March 31, 2019	2017-2018	2016-2017	Inception (Absolute)
Linked Life		-				
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	25th February, 2009	13.56%	9.77%	18.69%	322.49%
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	25th February, 2009	11.67%	7.54%	16.28%	278.89%
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	18th February, 2009	8.71%	5.43%	10.86%	157.96%
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	25th February, 2009	7.82%	4.52%	9.11%	107.57%
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	20th January, 2010	13.66%	10.61%	18.33%	134.94%
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	20th January, 2010	11.00%	8.44%	17.98%	130.67%
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	20th January, 2010	10.00%	7.33%	15.67%	123.82%
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	20th January, 2010	7.48%	4.74%	10.17%	100.47%
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	29th April, 2011	8.65%	5.99%	11.51%	93.32%
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	29th January, 2014	13.19%	7.99%	17.66%	80.54%
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	29th January, 2014	10.99%	7.77%	15.90%	74.92%
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	29th January, 2014	9.55%	4.83%	11.89%	62.88%
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	29th January, 2014	6.57%	4.09%	9.91%	51.63%
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	03rd September, 2011	6.81%	5.34%	7.16%	69.40%
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	06th October, 2015	7.49%	5.08%	10.10%	28.64%
Linked Pension						
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	31st September, 2009	13.99%	9.63%	17.72%	259.41%
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	31st September, 2009	11.60%	7.76%	14.48%	202.57%
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	31st September, 2009	8.59%	6.07%	12.17%	152.15%
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	31st September, 2009	8.01%	4.32%	8.75%	104.71%
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	20th January, 2010	14.17%	11.39%	17.89%	135.09%
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	20th January, 2010	12.50%	8.17%	17.06%	126.70%
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	20th January, 2010	10.08%	7.75%	14.57%	119.25%
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	20th January, 2010	7.25%	4.08%	10.31%	95.46%

### **Enclosure A: Performance of the Fund (Absolute Growth %)**

Fund Names	SFIN	Date of Inception		Year		Since
			YTD March 31, 2018	2016-2017	2015-2016	Inception (Absolute)
Linked Life						
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	25th February, 2009	9.77%	18.69%	-8.10%	272.04%
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	25th February, 2009	7.54%	16.28%	-4.58%	239.28%
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	18th February, 2009	5.43%	10.86%	1.32%	137.30%
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	25th February, 2009	4.52%	9.11%	7.38%	92.51%
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	20th January, 2010	10.61%	18.33%	-8.00%	106.70%
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	20th January, 2010	8.44%	17.98%	-3.91%	107.82%
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	20th January, 2010	7.33%	15.67%	-0.58%	103.46%
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	20th January, 2010	4.74%	10.17%	7.27%	86.52%
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	29th April, 2011	5.99%	11.51%	2.02%	77.94%
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	29th January, 2014	7.99%	17.66%	-6.56%	59.50%
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	29th January, 2014	7.77%	15.90%	-3.81%	57.59%
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	29th January, 2014	4.83%	11.89%	2.03%	48.68%
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	29th January, 2014	4.09%	9.91%	6.63%	42.28%
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	03rd June, 2011	5.34%	7.16%	7.82%	58.61%
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	06th October, 2015	5.08%	10.10%	NA	19.68%
Linked Pension	•		•	•		
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	31st March, 2009	9.63%	17.72%	-8.51%	215.31%
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	31st March, 2009	7.76%	14.48%	-4.71%	171.13%
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	31st March, 2009	6.07%	12.17%	1.58%	132.20%
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	31st March, 2009	4.32%	8.75%	7.34%	89.53%
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	20th January, 2010	11.39%	17.89%	-9.06%	105.92%
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	20th January, 2010	8.17%	17.06%	-4.90%	101.51%
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	20th January, 2010	7.75%	14.57%	-1.26%	99.17%
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	20th January, 2010	4.08%	10.31%	6.99%	82.25%

\*SUD Life

### **ULIP Disclosures**

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Enclosure B: Fees Charged to Policyholder's Account For the Year ended 31st March, 2019

Life Fund -   Individual Life Fund - Bond   Individual Life Fund - Fund   Growth Fund   GR1142   GR1		Linke	Linked Life			Current	Previous
F : E : E : D : B : E : D : 0 :	vidual Life Fund - Bond Fund	Individual Life Fund - Growth Fund	Individual Life - Express Balanced	Individual Life Fund - Balanced	Discontinued Policies Fund	Year Total	Year Total
14:4:4: :: :: :: :: : : : : : : : : : :	/02/09 SUD-LI- I1 142	LIF 003 25/02/09 SUD-LI- GR1 142	ULIF 017 29/04/11 SUD- LX-BL1 142	ULIF 001 18/02/09 SUD-LI- BL1 142	ULIF 018 03/06/11 SUD- UL-DP1 142		
14:4:4:5:::::::::::::::::::::::::::::::			No. of Amount Units *	No. of Amount Units *	No. of Amount Units *		
:-:-: : ::::::::::::::::::::::::::::::		- 13,616	- 6,082	2,588	- 18,815	48,726	54,076
: : : : : : : : : : : : : : : : : :		1	1	1			1
: : : : : : : : : : : : : : : : : : : :	-	76.79	63.54 1,228	32.52	839 -	7,115	8,726
: ::::::::::::::::::::::::::::::::::::						•	1
55							1
54.68         2,320         21.29         440         152.28         5,803         18           7.43         315         3.11         64         10.24         390         10           -         -         -         -         (0.16)         (6)         (7)         (7)         (7)         (7)         (8)         (7)         (8)         (8)         (8)         (8)         (8)         (8)         (8)         (8)         (8)         (8)         (8)         (9)         (9)         (9)         (10)						•	1
743     315     3.11     64     10.24     390       .     .     .     .     .     (6)     (7)	`		182.84 3,535	5 46.59 1,202		13,299	16,119
) (6) (6) (7)	3.11	(1)	4.47	6.14		1,015	1,258
			(0.32)		1	(12)	(145)
							'
Total 104.02 11,152 41.01 1,733 239,15 22,730 25	_		250.53 10,925	5 85.26 4,788	- 18,815	70,143	80,033

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				Linked Life	J Life				Current Year	Current Year Previous Year
	Individual - Apex Equity	Equity	Individual - Apex Bond	Bond 1	Individual - Apex Growth	Growth	Individual - Apex Balanced	x Balanced	Total	Total
	ULIF 009 20/01/10 SUD-LA-EQ1	-LA-EQ1 142	ULIF 012 20/01/10 SUD-LA-BN1 142	-LA-BN1 142	ULIF 010 20/01/10 SUD-LA-GR1 142	J-LA-GR1 142	ULIF 011 20/01/10 SUD-LA-BL1 142	UD-LA-BL1 142		
	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount		
Fund Management Charges - 32		1 ~ 1		11,543		33,207		27,351	104,678	134,395
Fund Admisitration Charges		:							1	-
Policy Administration Charges	212.83 5	5,000		1,855	92.52 1,855 230.62 5,320 193.20	5,320	193.20	193.20 4,324	16,499	21,421
		,						1	ı	
Switching Charges	0.21	5	0.20	4	00:0	0	00:00	0	6	J
Premium Redirection Charge	edirection Charge					1		1	1	1
Partial Withdrawl Charges						,		1	,	1
Mortality Charges	504.83		357.10	7,159	Ŋ	_	ò	11,976	43,574	55,203
Rider Premium Charges	1 68.65	1,613	34.57	869	81.62	1,883	57.01	1,276	5,465	6,820
Discontinuance Charges	(0.15)	(4)	(0.14)	(3)	(0.61)	(14)	(0.46)	(01)	(30)	(251)
Miscellaneous Charges							1	1	,	
Total	786.37	٠,	052 484.25 21,251 856.95	21,251	856.95	'n	784.82	44,917	170,194	217,597



(₹ in 000's)

### **ULIP Disclosures**

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

# Enclosure B: Fees Charged to Policyholder's Account For the Year ended 31st March, 2019

Particulars				Linked Life	l Life				Current Year	Previous Year
	Individual Life - Bluechip Equity	p Equity Fund	Individual Life - Growth Plus Fund	th Plus Fund	Individual Life - Balanced Plus Fund	ced Plus Fund	Individual Life - Income Fund	come Fund	Total	Total
	ULIF 019 11/12/13 SUD-LI-EQ2 142	-LI-EQ2 142	ULIF 023 11/12/13 SUD-LI-GR2 142	J-LI-GR2 142	ULIF 024 11/12/13 SUD-LI-BL2 142	D-LI-BL2 142	ULIF 020 11/12/13 SUD-LI-BN2 142	D-LI-BN2 142		
	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount		
Fund Management Charges		36,635		35,060		30,792		13,914	1,16,401	88,491
Fund Admisitration Charges	- Se	,							1	
Policy Administration Charges	1,347.58	24,329	1,376.18	24,072	1,115.41	18,168	579.98	7,461	74,029	996'09
Surrender Charges		,						ı	,	1
Switching Charges 0.03	0.03			0	0.02	0	0.04	0	2	2
Premium Redirection Charge	1			,				1	1	0
Partial Withdrawl Charges		1		,				ı	,	,
Mortality Charges	996.44	17,989	1,043.05	18,245	805.17	13,114	398.18	5,122	54,471	47,354
Rider Premium Charges				1					•	
Discontinuance Charges	259.23	4		4,951				898	13,339	11,865
	•	1		1	1	1		1	1	1
Total	2,603.27	83,633	2,702.31	82,328	2,094.97	64,915	1,045.66	27,366	258,241	208,077

\*No. of Units in Thousands

Particulars				Linked Pension	ension				Current Year	Current Year Previous Year
	Individual Pension Fund - Equity	nd - Equity	Individual Pension Fund - Bond	nd - Bond	Individual Pension Fund - Growth	und - Growth	Individual Pension Fund - Balanced	und - Balanced	Total	Total
	ULIF 005 31/03/09 SUD-PI-EQ1 142	.PI-EQ1 142	ULIF 008 31/03/09 SUD-PI-BN1 142	-PI-BN1 142	ULIF 006 31/03/09 SUD-PI-GR1 142	D-PI-GR1 142	ULIF 007 31/03/09 SUD-PI-BL1 142	UD-PI-BL1 142		
	No. of Units *	Amount	No. of Units *	Amount	No. of Units *	Amount	No. of Units *	Amount	•	
Fund Management Charges		<u>'`</u>		336		7		1,043	6,514	7,053
Fund Admisitration Charges	1						1		1	
Policy Administration Charges	14.44		3.81	78	3.81 78 15.87 480 9.63	480	69.6	243	1,320	1,542
Surrender Charges				1				1	1	•
Switching Charges				1					1	
Premium Redirection Charge	n Charge	1								
:	1	1		1		1		1	1	1
Mortality Charges 0.04	0.04	-	00:00	0	0.00 0.06 2 0.09	2	60:0	2	9	,
Rider Premium Charges	0.16	9	0.02	0	0.13	4	0.10	က	13	7
Discontinuance Charges				1				1	1	-
Miscellaneous Charges	-			1		1		1	1	1
Total	14.64	3,301	3.83	414	16.06	2.847	9,83	1.291	7.852	8.616

\*SUD Life



Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Enclosure B: Fees Charged to Policyholder's Account For the Year ended 31st March, 2019

Particulars				Linked Pension	Pension				Current Year	Current Year Previous Year
	Individual Pension Fund - Apex Equity		S .	- pu	Individual Pension Fund - Apex Growth			on Fund - sced	Total	Total
	ULIF 013 20/01/10 SUD-PA-EQ1	142	ULIF 016 20/01/10 SUD-PA-BN1 142	-BN1 142	-PA-BN1 142 ULIF 014 20/01/10 SUD-PA-GR1 142		ULIF 015 20/01/10 SUD-PA-BL1 142	1D-PA-BL1 142		
	No. of Units* Ame	mount	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount		
Fund Management Charges	l	2,965		406		3,233		1,404	800'8	8,617
Fund Admisitration Charges	Fund Admisitration Charges								1	1
Policy Administration Charges	33.98	664	3.70 72 32.17 629 15.16 296	72	32.17	629	15.16	296	1,662	1,942
Surrender Charges				1					1	1
Switching Charges	Switching Charges							1	1	1
Premium Redirection Charge								1		1
Partial Withdrawl Charges									1	1
Mortality Charges	0.03	-	0.03	-	0.02	0	0.02	0	2	1
Rider Premium Charges	0.21	4	4 0.01 0 0.13 2 0.03	0	0.13	2	0.03	1	7	7
Discontinuance Charges	-							1	1	10
ç			•					1	1	1
Total		3,633	3.74	479	32.32	3,865	15.21	1,702	9,679	10,575

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Linked Group Debt Find         Current Voor Total         Previous 1         Previous 2				) ui <u>}</u>	(₹ in 000's)
Group Debt Fund   1016   101	Particulars	Linked Group	Current Ye	Previous	s Year
ULGF 003 20/03/15 SUD-GN-BN1 142           No. of Units*         Amount         390         402         403         <		Group Debt Fund	<u> </u>	<u> </u>	Tota
No. of Units* Amount 390 390		ULGF 003 20/03/15 SUD-GN-BN1 14	42	•	
390   390			ŧ	•	
		)E -			387
	olicy Administration Charges	1		<u>L</u>	
	urrender Charges				
	witching Charges	1	<u> </u>	i	
11	Redirection Charge		<u>.</u>	<u> </u>	
	antial Withdrawl Charges	1		ļ	
402	ontality Charges	0.89			10
402	ider Premium Charges				
402	is continuarce Charges	-			
0.89 402	iscellaneous Charges	-			
	000	0.89			397



(≼ in 000's)

### **ULIP Disclosures**

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

# Enclosure B: Fees Charged to Policyholder's Account For the Year ended 31st March, 2018

Particulars						Linked Life	1 Life						Current	Previous
	Individual Life Fund - Individual Equity Fund	fe Fund - und	: -	Life Fund - Bond Fund	Individual Life Fund - Growth Fund	ife Fund - Fund	Individual Life - Express Balanced	- Express ed	Individual Life Fund - Balanced	e Fund -	Discontinued Policies Fund	icies Fund	Year	Year Total
	ULIF 002 25/02/09 SUD- LI-EQ1 142	12/09 SUD- ULIF 004 142 LI	ULIF 004 LI-	25/02/09 SUD- -BN1 142	ULIF 003 25/02/09 SUD- LI-GR1 142	02/09 SUD- 142	ULIF 017 29/04/11 SUD- LX-BL1 142	4/11 SUD- 142	ULIF 001 18/02/09 SUD- LI-BL1 142	?/09 SUD- 42	ULIF 018 03/06/11 SUD- UL-DP1 142	/11 SUD- 42		
	No. of Units *	No. of Amount Units *	No. of Units *	Amount	No. of Units *	Amount	No. of Units *	Amount	No. of Units *	Amount	No. of Units *	Amount		
Fund Management Charges		6,9	94 -	948		15,461		7,333		2,768		20,571	54,076	999'69
Fund Admisitration Charges	-		,		,					•			•	
Policy Administration Charges	54.07	2,020	10.94	409	96'26	3,660	45.15	1,687	25.45	951			8,726	11,277
Surrender Charges	1		1	1		1						•	,	
Switching Charges			٠	,	,	,							•	٠
Premium Redirection Charge					,	,							'	
Partial Withdrawl Charges	1	1	,	1	1	1	1	,					1	
Mortality Charges	66.35	2,479	15.36	574	192.39	7,187	121.65	4,545	35.74	1,335			16,119	20,793
Rider Premium Charges	86.6	373	1.98	74	13.28	496	3.27	122	5.15	192			1,258	1,712
Discontinuance Charges	1		٠	1	(1.84)	(69)	(2.04)	(92)			٠		(145)	466
Miscellaneous Charges	'		1		1		1		1		1		•	
Total	130.39	11,865	28.28	2,005	301.79	26,735	168.03	13,611	66.34	5,246		20,571	80,033	93,946
1														

Particulars				Linked Life	d Life				Current Year	Previous Year
	Individual - Apex Equity	c Equity	Individual - Apex Bond	K Bond	Individual - Apex Growth	Growth	Individual - Apex Balanced	: Balanced	Total	Total
	ULIF 009 20/01/10 SUD-LA-EQ1 1	-LA-EQ1 142	ULIF 012 20/01/10 SUD-LA-BN1 142	-LA-BN1 142	ULIF 010 20/01/10 SUD-LA-GR1 142	0-LA-GR1 142	ULIF 011 20/01/10 SUD-LA-BL1 142	JD-LA-BL1 142		
	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount		
Fund Management Charges	'68 - 39'	39,814			16,410 -	42,696	42,696 -	35,475	134,395	164,150
Fund Admisitration Charges										
Policy Administration Charges	s 302.53 6,	6,253	126.84	2,622	126.84 2,622 331.71 6,857 275.27	6,857	275.27	2,690	21,421	28,733
Surrender Charges			1	1	1	1		1	1	
Switching Charges	es 0.21		0.20	4	4 0.20 4 0.01 0 0.00 (	0	00.00	0	6	•
Premium Redirection Charge										•
Partial Withdrawl Charges								1	1	
	708.76			446.68 9,233				15,278	55,203	73,113
Rider Premium Charges	96.16	1,988	42.85	988	113.41	2,344	17.51	1,602	6,820	8,325
Discontinuance Charges	(2.52)	(52)	(2.05)	(42)	(3.79)	(78)	(3.79)	(78)	(251)	080′1
Miscellaneous Charges	-									1
Total	1.105.13	•	614.51	29.112	1 217.46	67 861	1 088.11	790 75	717 507	275 402

**SUD**Life

### **ULIP Disclosures**

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008

Enclosure B: Fees Charged to Policyholder's Account For the Year ended 31st March, 2018

Particulars				Linked Life	d Life				Current Year	urrent Year Previous Year
	Individual Life - Bluechip Equity Fund	ip Equity Fund	Individual Life - Growth Plus Fund	th Plus Fund	Individual Life - Balanced Plus Fund	ed Plus Fund	Individual Life - Income Fund	ncome Fund	Total	Total
	ULIF 019 11/12/13 SUD-LI-EQ2 142	D-LI-EQ2 142	ULIF 023 11/12/13 SUD-LI-GR2 142	D-LI-GR2 142	ULIF 024 11/12/13 SUD-LI-BL2 142	D-LI-BL2 142	ULIF 020 11/12/13 SUD-LI-BN2 142	JD-LI-BN2 142		
	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount		
Fund Management Charges		26,388						12,313	88,491	61,426
Fund Admisitration Charges	- sei								•	
harg	l,158.88	18,484	1,137.26	18,139	1,024.04	16,333	16,333 464.55	7,409	990'392	49,324
Surrender Charges				1		1			1	1
Switching Charges	0.02		0.03	0	0 0.03 0 0.03	0	0.03	0	2	0
Premium Redirection Charge	0.00	0						1	0	•
Partial Withdrawl Charges								1	•	•
Mortality Charges	904.32	_		14,551	912.33 14,551 799.48 12,751 352.86	12,751	2,751 352.86	5,628	47,354	42,005
Rider Premium Charges								1	1	1
Discontinuance Charges	238.10					2,785		1,675	11,865	29,285
Miscellaneous Charges									1	•
Total	2,301.33	63,093	2,275.83	61,424	1,998.13	56,534	922.43	27,025	208,077	182,039

Particulars				Linked Pension	ension					Previous Year
	Individual Pension Fund - E		luity Individual Pension Fund - Bond	nd - Bond	Individual Pension Fund - Growth	nd - Growth	ndividual Pension Fund - Growth Individual Pension Fund - Balanced	ıd - Balanced	Total	Total
	ULIF 005 31/03/09 SUD-PI-EQ1 142	-PI-EQ1 142	ULIF 008 31/03/09 SUD-PI-BN1 142	-PI-BN1 142	ULIF 006 31/03/09 SUD-PI-GR1 142	D-PI-GR1 142	ULIF 007 31/03/09 SUD-PI-BL1 142	D-PI-BL1 142		
	No. of Units *	Amount	No. of Units *	Amount	No. of Units *	Amount	No. of Units *	Amount		
Fund Management Charges		l		345		2,571		1,192	7,053	7,573
Fund Admisitration Charges									1	1
Policy Administration Charges	19.12	£09	2.81	68	18.04	695	8.93		1,542	
Surrender Charges				1		1		1	1	
Switching Charges	witching Charges	1		1				1	1	
Partial Withdrawl Charges		,		1				1	,	
Mondility Charges		,		1				1	1	30
Rider Premium Charges	0.07	2	2 0.02 1	-	60'0	0.09	0.05	0.05	7	71
Discontinuance Charges 0.20 6 0.01 0 0.14 4 0.09 3	0.20	9	0.01	0	0.14	4	60'0		41	
		•								•

9,512

8,616

9.07

3,147

18.26

434

2.84

3,557

19.39

က 1,478

(₹ in 000's)

\*No. of Units in Thousands

Miscellaneous Charges



Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

# Enclosure B: Fees Charged to Policyholder's Account For the Year ended 31st March, 2018

Particulars				Linked Pension	Pension				Current Year	Previous Year
	Individual Pension Fund - Apex Equity	-	Individual Pension Fund - Apex Bond	ion Fund - ind	Individual Pension Fund - Apex Growth	on Fund -	Individual Pension Fund - Apex Balanced	ion Fund - nced	Total	Total
	ULIF 013 20/01/10 SUD-PA-EQ1		ULIF 016 20/01/10 SUD-PA-BN1 142	UD-PA-BN1 142	142 ULIF 016 20/01/10 SUD-PA-BN1 142 ULIF 014 20/01/10 SUD-PA-GR1 142 ULIF 015 20/01/10 SUD-PA-BL1 142	D-PA-GR1 142	ULIF 015 20/01/10 SUD-PA-BL1 142	JD-PA-BL1 142		
	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount	No. of Units*	Amount		
Fund Management Charges		က		498		3,380		1,542	8,617	9,373
Fund Admisitration Charges	- ·								1	
Policy Administration Charges	42.45		4.69	98	774 4.69 86 39.92 728 19.48 355	728	19.48	355	1,942	2,475
Surrender Charges				1				1	1	
Charges								1	1	
	harges -	1		1				1	1	1
Mortality Charges				1		1		1	1	35
Rider Premium Charges	11.0		0.04	-	0.15	က	90'0	-	7	13
ge	0.29	5		0	Ŭ	4	0.04	-	10	,
Miscellaneous Charges				,				1	1	,
Total	42.85		4.74	584	40.27	4.114	19.58	1.899	10 575	11 896

\*No. of Units in Thousands

				(k in oods)
Particulars	Linked Group		Current Year	Current Year Previous Year
	Group Debt Fund	멸	Total	Tota
	ULGF 003 20/03/15 SUD-GN-BN1 142	GN-BN1 142		
	No. of Units*	Amount		
Fund Management Charges - 406		406	406	387
Fund Admisitration Charges				,
Policy Administration Charges				1
. Surrender Charges				
Switching Charges				:
>				
Mortality Charges 0.85 10	0.85	10	10	10
			1	1
S			•	
. Miscellaneous Charges			1	
Total	0.85	416		397



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

### Enclosure C: Basis of Payment of Fees Charged to Policyholder's Account for the Period ended 31st March,2019

Nature of Charges	Basis of Payment of Fees
Fund Management Charges	% of NAV
Fund Administration Charges	% of NAV / Fixed Amount
Policy Admn Charge	Charges applicable p.a.
Surrender Charges	As per Surrender Charges table
Switching Charge	As per Switch charges in the policy documents
Mortality Charge	As per mortality table
Rider Premium Charge	As per rider charges in the policy documents
Partial withdrawal charge	As per Partial Withdrawl charges in the policy documents
Misc. Charges	% of Asset under Management

### Enclosure C: Basis of Payment of Fees Charged to Policyholder's Account for the Period ended 31st March,2018

Nature of Charges	Basis of Payment of Fees
Fund Management Charges	% of NAV
Fund Administration Charges	% of NAV / Fixed Amount
Policy Admn Charge	Charges applicable p.a.
Surrender Charges	As per Surrender Charges table
Switching Charge	As per Switch charges in the policy documents
Mortality Charge	As per mortality table
Rider Premium Charge	As per rider charges in the policy documents
Partial withdrawal charge	As per Partial Withdrawl charges in the policy documents
Misc. Charges	% of Asset under Management



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

### **Enclosure D: Industrywise Disclosure of Investments**

	Individual Life Fund - Eq	uity Fund					
ULIF 002 25/02/09 SUD-LI-EQ1 142							
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Mo	arch 2018	
			Market value (₹ In '000)	% of assets held	Market value (₹ In ′000)	% of assets held	
Financial & Insurance Activities	Axis Bank Limited	EQUITY	8,301	2.08%	1,914	0.43%	
	HDFC Bank Ltd	EQUITY	32,091	8.06%	38,061	8.55%	
	Housing Development Finance Corporation Ltd.	EQUITY	11,518	2.89%	16,823	3.78%	
	ICICI Bank Ltd	EQUITY	22,382	5.62%	16,932	3.80%	
	IndusInd Bank Limited	EQUITY	-	-	8,085	1.82%	
	Kotak Mahindra Bank Limited	EQUITY	16,438	4.13%	6,811	1.53%	
	Bajaj Finance Ltd.	EQUITY	3,630	0.91%	-	-	
	Bajaj Finserv Ltd.	EQUITY	4,363	1.10%	-	-	
	State Bank of India	EQUITY	9,137	2.29%	9,301	2.09%	
	Yes Bank Limited	EQUITY	-	-	3,119	0.70%	
	Coal India Limited	EQUITY	2,476	0.62%	-	-	
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	2,375	0.53%	
Financial & Insurance Activities Total			110,336	27.71%	103,421	23.23%	
Computer programming, consultancy and related activities	HCL Technologies Ltd	EQUITY	-	-	5,419	1.22%	
	Infosys Technologies Ltd.	EQUITY	27,339	6.87%	28,550	6.41%	
	Tata Consultancy Services Limited	EQUITY	15,637	3.93%	12,126	2.72%	
	Tech Mahindra Limited	EQUITY	9,528	2.39%	5,263	1.18%	
	Cyient Ltd.	EQUITY	-	-	2,731	0.61%	
Computer programming, consultancy and related activities Total			52,504	13.19%	54,089	12.15%	
Manufacture of coke and refined petroleum products	Hindustan Petroleum Corporation Ltd.	EQUITY	4,820.00	1.21%	3,330	0.75%	
	Reliance Industries Ltd	EQUITY	38,750.00	9.73%	30,197	6.78%	
	Bharat Petroleum Corpn. Ltd	EQUITY	-	-	1,180	0.26%	
	Indian Oil Corporation Ltd	EQUITY	2,031.00	0.51%	4,238	0.95%	
Manufacture of coke and refined petroleum products			45,601	11.45%	38,945	8.75%	
Others			2,33,882	58.74%	2,50,082	56.16%	
Net Current Assets			(44,151)	-11.09%	(1,253)	-0.28%	
Grand Total			398,172	100.00%	445,284	100.00%	



Appendix 5

	Individual Life Fund - Gra	wth Fund				
	ULIF 003 25/02/09 SUD-LI	-GR1 142	•		•	
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at March 2018	
			Market value (₹ In '000)	% of assets held		% of assets held
Financial & Insurance Activities	Axis Bank Limited	EQUITY	15,327.00	1.62%	3,619	0.35%
	HDFC Bank Ltd	EQUITY	83,979.00	8.87%	84,309	8.07%
	Housing Development Finance Corporation Ltd.	EQUITY	20,556.00	2.17%	26,442	2.53%
	ICICI Bank Ltd	EQUITY	36,407.00	3.85%	29,309	2.80%
	IndusInd Bank Limited	EQUITY	-	-	19,899	1.90%
	Kotak Mahindra Bank Limited	EQUITY	32,452.00	3.43%	21,480	2.05%
	Bajaj Finance Ltd.	EQUITY	9,952.00	1.05%	-	-
	Bajaj Finserv Ltd.	EQUITY	9,570.00	1.01%	-	-
	Yes Bank Limited	EQUITY	-	-	7,588	0.73%
	State Bank of India	EQUITY	14,351.00	1.52%	20,090	1.92%
	Coal India Limited	EQUITY	3,779.00	0.40%	-	-
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	3,455	0.33%
	Cholamandalam Investment & Finance Co. Ltd.	EQUITY	5,584.00	0.59%	-	-
Financial & Insurance Activities Total			231,957	24.51%	216,191	20.68%
Others			733,711	77.51%	831,298	79.53%
Net Current Assets			(19,104)	-2.02%	(2,216)	-0.21%
Grand Total	-		946,564	100.00%	1045,273	100.00%

	Individual Life Fund - B	alanced					
ULIF 001 18/02/09 SUD-LI-BL1 142							
Industry	Security Name	Asset Type	As at Ma	ırch, 2019	As at Mo	arch 2018	
			Market value (₹ In '000)	% of assets held		% of assets held	
Housing Sector	8.40% HDFC - 23-Jan-2025	NCD	10,071.00	5.63%	-	-	
	8.90% LIC Housing Finance - 10-Aug-2020	NCD	7,108.00	3.98%	7,195	3.28%	
	9.24% LIC Housing Finance - 30-Sept-2024	NCD	7,309.00	4.09%	-	-	
	9.25% DHFL 09-SEPT-2023	NCD	3,059.00	1.71%	3,163	1.44%	
	9.24% HDFC - 24-Jun-2024	NCD	-	-	7,407	3.37%	
Housing Sector Total			27,547	15.41%	17,764	8.09%	
Financial & Insurance	9.45% State Bank of India - 16-Mar-2026	NCD	1,570.00	0.88%	1,594	0.73%	
	Axis Bank Limited	EQUITY	1,617.00	0.90%	301	0.14%	
	HDFC Bank Ltd	EQUITY	8,086.00	4.52%	6,205	2.83%	
	Housing Development Finance Corporation Ltd.	EQUITY	2,411.00	1.35%	2,109	0.96%	
	ICICI Bank Ltd	EQUITY	3,464.00	1.94%	2,430	1.11%	
	IndusInd Bank Limited	EQUITY	-	-	1,779	0.81%	
	Kotak Mahindra Bank Limited	EQUITY	2,616.00	1.46%	2,096	0.95%	
	State Bank of India	EQUITY	1,581.00	0.88%	1,699	0.77%	
	Bajaj Finance Ltd.	EQUITY	1,606.00	0.90%	-	-	



Appendix 5

	Individual Life Fu	nd - Balanced						
ULIF 001 18/02/09 SUD-LI-BL1 142								
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Mo	arch 2018		
			Market value (₹ In '000)	% of assets held		% of assets held		
	Bajaj Finserv Ltd.	EQUITY	915.00	0.51%	-	-		
	Coal India Limited	EQUITY	344.00	0.19%	-	-		
	Yes Bank Limited	EQUITY	-	-	616	0.28%		
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	936	0.43%		
Financial & Insurance Tota	ı	-	24,210	13.54%	19,765	9.00%		
Others		-	147,007	82.23%	181,731	82.75%		
Net Current Assets			(19,995)	-11.18%	354	0.16%		
Grand Total		•	178,769	100.00%	219,615	100.00%		

	Individual Life Fund - B	ond Fund						
ULIF 004 25/02/09 SUD-LI-BN1 142								
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Mo	arch 2018		
			Market value (₹ In ′000)	% of assets held	Market value (₹ In ′000)	% of assets held		
Infrastructure	10.40% Sikka port & Terminal - 18-Jul-2021	NCD	5,281.00	7.72%	-	-		
	10.95% Sikka port & Terminal - 06-Jan-2019	NCD	-	0.00%	-	-		
	9.35% Power Grid Corporation - 29-Aug-2027	NCD	3,196.00	4.67%	3,254	3.55%		
	9.25% Power Grid Corporati - 26-Dec-2025	NCD	2,626.00	3.84%	2,666	2.91%		
	10.40% Reliance Ports And Terminals Ltd 18- Jul-2021	NCD	-	-	5,397	5.89%		
	10.95% REL GAS - 06-Jan-2019	NCD	-	-	2,050	2.24%		
Infrastructure Total			11,103	16.24%	13,367	14.60%		
Housing Sector	9.00% LIC Housing Finance - 23-Nov-2020	NCD	3,061.00	4.48%	3,098	3.38%		
	9.24% HDFC - 24-Jun-2024	NCD	5,308.00	7.76%	5,282	5.77%		
	9.24% LIC Housing Finance - 30-Sept-2024	NCD	1,044.00	1.53%	1,058	1.16%		
Housing Sector Total			9,413	13.77%	9,438	10.31%		
Others			56,038	81.97%	66,140	72.23%		
Net Current Assets			(8,188)	-11.98%	2,629	2.87%		
Grand Total			68,366	100.00%	91,574	100.00%		



Appendix 5

	Individual - Apex Ed	<u> </u>		-		
Industry	ULIF 009 20/01/10 SUD-LA	Asset Type	As at Ma	rch, 2019	As at Mo	arch 2018
,	·	,,	Market value (₹ In ′000)	% of assets held		% of assets held
Financial & Insurance Activities	Axis Bank Limited	EQUITY	61,628.00	1.97%	16,137	0.47%
	HDFC Bank Ltd	EQUITY	240,723.00	7.68%	318,391	9.36%
	Housing Development Finance Corporation Ltd.	EQUITY	78423.00	2.50%	94,528	2.78%
	ICICI Bank Ltd	EQUITY	158,136.00	5.05%	121,507	3.57%
	IndusInd Bank Limited	EQUITY	-	-	75,992	2.23%
	State Bank of India	EQUITY	66,828.00	2.13%	79,448	2.33%
	Bajaj Finance Ltd.	EQUITY	23,958.00	0.76%	-	-
	Bajaj Finserv Ltd.	EQUITY	29,556.00	0.94%	-	-
	Kotak Mahindra Bank Limited	EQUITY	104,394.00	3.33%	47,287	1.39%
	Yes Bank Limited	EQUITY	-	-	31,567	0.93%
	Coal India Limited	EQUITY	17,280.00	0.55%	-	-
	Shriram Transport Finance Co. Ltd.	-	-	-	16,555	0.49%
	General Insurance Corporation Of India	EQUITY	-	-	6,370	0.19%
Financial & Insurance Activities Total	;		780,926	24.92%	807,782	23.73%
Computer programming, consultancy and related activities	HCL Technologies Ltd	EQUITY	-	-	44,618	1.31%
	Infosys Technologies Ltd.	EQUITY	191,413.00	6.11%	191,429	5.62%
	Tata Consultancy Services Limited	EQUITY	109,208.00	3.49%	102,205	3.00%
	Tech Mahindra Limited	EQUITY	66,774.00	2.13%	39,012	1.15%
	Cyient Ltd.	EQUITY	-	-	22,715	0.67%
Computer programming, consultancy and related activities Total			367,395	11.72%	399,979	11.75%
Manufacture of coke and refined petroleum products	Hindustan Petroleum Corporation Ltd.	EQUITY	33,372	1.06%	24,167	0.71%
	Reliance Industries Ltd	EQUITY	274,283	8.75%	251,550	7.39%
	Bharat Petroleum Corpn. Ltd	EQUITY	-	0.00%	10,054	0.30%
	Indian Oil Corporation Ltd	EQUITY	14,204	0.45%	25,194	0.74%
Computer programming, consultancy and related activities Total			321,859	10.27%	310,965	9.14%
Others		•	1,673,159	53.39%	1,941,549	57.05%
Net Current Assets			(9,751)	-0.31%	(56,875)	-1.67%
Grand Total			3,133,588	100.00%	3,403,400	100.00%



Appendix 5

	Individual - Apex Gr	owth				
	ULIF 010 20/01/10 SUD-LA	-GR1 142	•	•	•	
Industry	Security Name	Asset Type	As at March, 2019		As at Mo	arch 2018
			Market value (₹ In '000)	% of assets held	Market value (₹ In '000)	% of assets held
Financial & Insurance Activities	10.30% Sundaram Finance Ltd - 28-Sep-2022	NCD	5,397.00	0.18%	5,456	0.15%
	8.99% TATA Sons - 07-Jun-2020	NCD	-	-	5,141	0.14%
	9.45% State Bank of India - 16-Mar-2026	NCD	3,129.00	0.10%	3,177	0.09%
	9.70% M&M Financial Services Ltd - 24-Apr- 2023	NCD	-	-	31,863	0.89%
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	2,375	0.07%
	Axis Bank Limited	EQUITY	48,151.00	1.58%	13,176	0.37%
	Bajaj Finance Ltd.	EQUITY	24,563.00	0.80%	9,722	0.27%
	HDFC Bank Ltd	EQUITY	2,57,287.00	8.43%	3,02,304	8.43%
	Housing Development Finance Corporation Ltd.	EQUITY	73,428.00	2.40%	97,133	2.71%
	ICICI Bank Ltd	EQUITY	1,11,212.00	3.64%	1,06,083	2.96%
	IndusInd Bank Limited	EQUITY	-	-	71,892	2.00%
	Kotak Mahindra Bank Limited	EQUITY	84,324.00	2.76%	11,044	0.31%
	State Bank of India	EQUITY	45,034.00	1.47%	76,652	2.14%
	Yes Bank Limited	EQUITY	-	-	29,936	0.83%
	Bajaj Finserv Ltd.	EQUITY	31,948.00	1.05%	-	-
	9.40% STCIFIN 01 Oct 2018	NCD	-	-	20,131	0.56%
	Coal India Limited	EQUITY	11,888.00	0.39%	-	-
	Cholamandalam Investment & Finance Co. Ltd.	EQUITY	14,875.00	0.49%	-	-
	General Insurance Corporation Of India	EQUITY	-	-	6,370	0.18%
Financial & Insurance Activities Total			7,11,236	23.29%	7,92,455	22.09%
Others			23,19,655	75.97%	27,80,060	77.48%
Net Current Assets			22,654	0.74%	15,381	0.43%
Grand Total			30,53,545	100.00%	35,87,896	100.00%

	Individual - Apex Bal	anced						
ULIF 011 20/01/10 SUD-LA-BL1 142								
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Mo	arch 2018		
			Market value (₹ In '000)	% of assets held	Market value (₹ In ′000)	% of assets held		
Financial & Insurance Activities	10.30% Sundaram Finance Ltd - 28-Sep-2022	NCD	48,569.00	2.00%	49,107	1.62%		
	10.35% L & T Finance Ltd 27-Mar-2024	NCD	18,773.00	0.77%	18,536	0.61%		
	8.99% TATA Sons - 07-Jun-2020	NCD	-	-	4,113	0.14%		
	9.45% State Bank of India - 16-Mar-2026	NCD	1,570.00	0.06%	1,594	0.05%		
	9.70% M&M Financial Services Ltd - 24-Apr- 2023	NCD	49,765.00	2.05%	49,918	1.65%		
	9.90% TATA Sons - 20-Mar-2019	NCD	-	-	20,459	0.67%		
	Axis Bank Limited	EQUITY	30,468.00	1.25%	8,382	0.28%		
	HDFC Bank Ltd	EQUITY	1,55,863.00	6.41%	1,88,659	6.22%		
	Housing Development Finance Corporation Ltd.	EQUITY	45,931.00	1.89%	62,173	2.05%		
	ICICI Bank Ltd	EQUITY	68,075.00	2.80%	67,206	2.22%		



Appendix 5

	Individual - Apex Bal					
	ULIF 011 20/01/10 SUD-L					
Industry	Security Name	Asset Type		rch, 2019 % of assets held		% of assets held
	IndusInd Bank Limited	EQUITY	-	-	31,380	1.04%
	Kotak Mahindra Bank Limited	EQUITY	58,238.00	2.39%	22,004	0.73%
	State Bank of India	EQUITY	30,524.00	1.25%	50,711	1.67%
	Yes Bank Limited	EQUITY	-	-	17,873	0.59%
	Bajaj Finance Ltd.	EQUITY	9,862.00	0.41%	-	-
	Bajaj Finserv Ltd.	EQUITY	19,000.00	0.78%	-	-
	Coal India Limited	EQUITY	6,771.00	0.28%	-	-
	General Insurance Corporation Of India	EQUITY	-	-	529	0.02%
	9.40% STCIFIN 01 Oct 2018	NCD	-	-	30,196	1.00%
Financial & Insurance Activities Total	·		543,409	22.34%	622,840	20.55%
Infrastructure	10.25% REL GAS - 22-Aug-2021	NCD	-	-	10,771	0.36%
	10.40% Reliance Ports And Terminals Ltd 18- Jul-2021	NCD	-	-	64,769	2.14%
	10.95% REL GAS - 06-Jan-2019	NCD	-	-	3,075	0.10%
	8.23% REC - 23-Jan-2025	NCD	11,001	0.45%	11,107	0.37%
	8.82% Power Finance Corporation - 20-Feb-2020	NCD	-	-	20,437	0.67%
	8.82% REC - 12-Apr-2023	NCD	-	-	20,829	0.69%
	8.85% Power Grid Corp Ind - 19-Oct-2021	NCD	28,250	1.16%	28,549	0.94%
	8.85% Power Grid Corp Ind - 19-Oct-2025	NCD	30,888	1.27%	31,295	1.03%
	8.94% Power Finance Corpor - 25-Mar-2028	NCD	-	-	31,889	1.05%
	9.00% Power Finance Corpor - 11-Mar-2028	NCD	-	-	16,000	0.53%
	9.02% REC - 18-Jun-2019	NCD	-	-	10,167	0.34%
	9.30% Power Grid Corporati - 28-Jun-2027	NCD	9,289	0.38%	9,439	0.31%
	9.35% Power Grid Corporati - 29-Aug-2018	NCD	-	0.00%	10,049	0.33%
	9.35% Power Grid Corporation - 29-Aug-2027	NCD	4,261	0.18%	4,339	0.14%
	9.48% Power Finance Corpor - 15-Apr-2022	NCD	-	-	4,236	0.14%
	9.80% IL & FS - 30-May-2022	NCD	7,500	0.31%	10,687	0.35%
	9.98% IL & FS - 05-Dec-2021	NCD	26,250	1.08%	37,530	1.24%
	Bharti Airtel Limited	EQUITY	-	-	23,145	0.76%
	Power Grid Corporation of India Limited	EQUITY	5,858	0.24%	16,736	0.55%
	Indraprastha Gas Ltd.	EQUITY	-	-	9,781	0.32%
	GAIL (India) Limited	EQUITY	15,445	0.63%	21,825	0.72%
	Petronet LNG Limited	EQUITY	-	-	17,552	0.58%
Infrastructure Total			138,741	5.70%	414,207	13.66%
Others			17,11,605	70.36%	19,69,525	64.97%
Net Current Assets			38,947	1.60%	24,802	0.82%
Grand Total			24,32,702	100.00%	30,31,374	100.00%



Appendix 5

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Industry	•	Asset Type	As at March, 2019		Δs at Ma	arch 2018
	Second Name	Asset type	ļ,	% of assets held		% of assets held
Individual - Apex Bond   ULIF 012 20/01/10 SUD-LA-BN1 1.   Industry   Security Name   Asset	NCD	-	-	16,369	1.19%	
	10.35% L & T Finance Ltd 27-Mar-2024	NCD	19,877.00	2.11%	19,626	1.43%
	9.15% Shriram Transport Fi - 13-Apr-2021	NCD	51,230.00	5.45%	51,705	3.77%
	8.99% TATA Sons - 07-Jun-2020	NCD	-	-	2,056	0.15%
	•	NCD	-	-	30,075	2.19%
	9.43% TATA Sons - 02-June-2019	NCD	-	-	10,212	0.74%
	•	NCD	-	-	10,022	0.73%
		NCD	15,882.00	1.69%	15,931	1.16%
		NCD	52,864.00	5.62%	53,142	3.88%
	9.90% TATA Sons - 20-Mar-2019	NCD	-	-	20,459	1.49%
	8.75% L & T Finance Ltd 19-Aug-2020	NCD	15,208.00	1.62%	-	-
	9.20% L&THFL-14-Jan-2022	NCD	20,768.00	2.21%	25,842	1.88%
			1,75,829	18.70%	2,55,439	18.63%
Infrastructure	10.6000% IRFC - 11-Sep-2018	NCD	-	-	3,043	0.22%
	11.00% IL & FS - 23-Aug-2018	NCD	-	-	40,439	2.95%
	8.23% REC - 23-Jan-2025	NCD	5,000	0.53%	10,097	0.74%
	8.85% Power Grid Corporati - 19-Oct-2027	NCD	15,543	1.65%	15,817	1.15%
	2020	NCD	-	-	2,044	0.15%
	8.82% REC - 12-Apr-2023	NCD	-	-	10,415	0.76%
	9.00% Power Finance Corpor - 11-Mar-2028	NCD	-	-	10,667	0.78%
	9.02% REC - 18-Jun-2019	NCD	-	-	5,084	0.37%
	9.25% Power Grid Corporati - 09-Mar-2027	NCD	63,455	6.75%	64,625	4.71%
	9.35% Power Grid Corporati - 29-Aug-2018	NCD	-	-	13,064	0.95%
		NCD	3,196	0.34%	3,254	0.24%
	9.35% REC - 15-Jun-2022	NCD	-	-	5,268	0.38%
	9.48% Power Finance Corpor - 15-Apr-2022	NCD	-	-	5,295	0.39%
	9.61% Power Finance Corpor - 29-Jun-2021	NCD	-	-	5,282	0.39%
	9.80% IL & FS - 30-May-2022	NCD	-	-	10,687	0.78%
	9.98% IL & FS - 05-Dec-2021	NCD	-	-	16,084	1.17%
Infrastructure Total			87,194	9.27%	2,21,165	16.13%
Housing Sector	7.95% LIC Housing Finance - 24-Mar-2022	NCD	9,081.00	0.97%	25,131	1.83%
	8.40% HDFC - 23-Jan-2025	NCD	4,532.00	0.48%	14,754	1.08%
	9.00% LIC Housing Finance - 23-Nov-2020	NCD	5,101.00	0.54%	5,164	0.38%
	9.24% HDFC - 24-Jun-2024	NCD	26,539.00	2.82%	26,411	1.93%
	8.95% HDFC - 19-Oct-2020	NCD	10,183.00	1.08%	-	-
	8.49% HDFC - 27-April-2020	NCD	35,380.00	3.76%	-	-
	9.24% LIC Housing Finance - 30-Sept-2024	NCD	41,767.00	4.44%	52,904	3.86%
	9.25% DHFL 09-SEPT-2023	NCD	-	-	21,086	1.54%



Appendix 5

	Individual - Apex	Bond				
	ULIF 012 20/01/10 SUD	-LA-BN1 142		***************************************		
Industry	Security Name	Asset Type	As at Ma	ırch, 2019	As at Mo	arch 2018
			Market value (₹ In ′000)	% of assets held		% of assets held
	9.30% DHFL 16-AUG-2026	NCD	25,009.00	2.66%	1,01,960	7.44%
	9.63% LIC Housing Finance - 22-Jan-2019	NCD	-	-	34,561	2.52%
	7.40% L&THFL-08-Sep-2020	NCD	47,343.00	5.03%	-	-
	8.8% LIC Housing Finance - 24-Dec-2020	NCD	20,364.00	2.17%	-	-
	9.65% HDFC - 19-Jan-2019 - Put Option	NCD	-	-	5,082	0.37%
Housing Sector Total	-		2,25,299	23.96%	2,87,053	20.93%
Others	-		4,23,054	44.99%	5,67,682	41.40%
Net Current Assets	-		29,055	3.09%	39,939	2.91%
Grand Total			9,40,431	100.00%	13,71,278	100.00%

Individual Life - Express Balanced  ULIF 017 29/04/11 SUD-LX-BL1 142						
			Market value (₹ In '000)	% of assets held	Market value (₹ In '000)	% of assets held
Financial & Insurance Activities	9.43% TATA Sons - 02-June-2019	NCD	-	-	10,212	2.01%
	Axis Bank Limited	EQUITY	3,350.00	0.76%	837	0.17%
	HDFC Bank Ltd	EQUITY	16,907.00	3.83%	18,918	3.73%
	Housing Development Finance Corporation Ltd.	EQUITY	5,039.00	1.14%	6,098	1.20%
	ICICI Bank Ltd	EQUITY	7,361.00	1.67%	6,781	1.34%
	IndusInd Bank Limited	EQUITY	-	-	4,610	0.91%
	Kotak Mahindra Bank Limited	EQUITY	6,699.00	1.52%	4,233	0.84%
	Bajaj Finance Ltd.	EQUITY	3,530.00	0.80%	-	-
	Bajaj Finserv Ltd.	EQUITY	1,900.00	0.43%	-	-
	Yes Bank Limited	EQUITY	-	-	1,835	0.36%
	9.40% STCIFIN 01 Oct 2018	NCD	-	-	5,033	0.99%
	Coal India Limited	EQUITY	738.00	0.17%	-	-
	State Bank of India	EQUITY	3,307.00	0.75%	9,856	1.94%
Financial & Insurance Activities Total			48,831	11.07%	68,413	13.50%
Infrastructure	10.25% Sikka port & Terminal - 22-Aug-2021	NCD	21,104.00	4.78%	-	-
	10.40% Sikka port & Terminal - 18-Jul-2021	NCD	13,732.00	3.11%	-	-
	11.00% IL & FS - 23-Aug-2018	NCD	-	-	10,110	1.99%
	8.82% Power Finance Corporation - 20-Feb- 2020	NCD	-	-	5,109	1.01%
	9.00% Power Finance Corpor - 11-Mar-2028	NCD	-	-	5,333	1.05%
	9.02% REC - 18-Jun-2019	NCD	-	-	3,050	0.60%
	9.35% Power Grid Corporati - 29-Aug-2018	NCD	-	-	4,020	0.79%
	9.35% Power Grid Corporation - 29-Aug-2027	NCD	8,522.00	1.93%	8,678	1.71%
	9.48% Power Finance Corpor - 15-Apr-2022	NCD	-	-	5,295	1.04%
	9.61% Power Finance Corpor - 29-Jun-2021	NCD	-	-	8,452	1.67%
	9.80% IL & FS - 30-May-2022	NCD	2,250.00	0.51%	3,206	0.63%



Appendix 5

	Individual Life - Express	Balanced				
	ULIF 017 29/04/11 SUD-L	X-BL1 142				
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at March 2018	
			Market value (₹ In ′000)	% of assets held	Market value (₹ ln ′000)	% of assets held
	9.98% IL & FS - 05-Dec-2021	NCD	3,750.00	0.85%	5,361	1.06%
	Power Grid Corporation of India Limited	EQUITY	641.00	0.15%	1,735	0.34%
	GAIL (India) Limited	EQUITY	1,708.00	0.39%	2,146	0.42%
	Petronet LNG Limited	EQUITY	-	-	1,524	0.30%
	10.25% REL GAS - 22-Aug-2021	NCD	-	-	21,542	4.25%
	10.40% Reliance Ports And Terminals Ltd 18- Jul-2021	NCD	-	-	14,033	2.77%
	Bharti Airtel Limited	EQUITY	-	-	2,037	0.40%
	National Thermal Power Corporation Limited	EQUITY	974.00	0.22%	-	-
	Tata Power Co. Ltd.	EQUITY	678.00	0.15%	-	-
	Indraprastha Gas Ltd.	EQUITY	-	-	755	0.15%
Infrastructure Total		•	53,359	12.09%	1,02,386	20.20%
Housing Sector	8.40% HDFC - 23-Jan-2025	NCD	4,028	0.91%	4,070	0.80%
	9.24% HDFC - 24-Jun-2024	NCD	1,062	0.24%	1,056	0.21%
	7.95% LIC Housing Finance - 24-Mar-2022	NCD	3,027	0.69%	-	-
	9.25% DHFL 09-SEPT-2023	NCD	5,099	1.16%	5,272	1.04%
	8.95% HDFC - 19-Oct-2020	NCD	10,183	2.31%	-	-
	7.20% HDFC 1-Sep-2020	NCD	9,944	2.25%	-	-
	8.8% LIC Housing Finance - 24-Dec-2020	NCD	10,182	2.31%	-	-
	9.63% LIC Housing Finance - 22-Jan-2019	NCD	-	-	8,132	1.60%
	7.67% LIC Hsg Finance 29-July-2021	NCD	20,016	4.54%	-	-
Housing Sector Total			63,541	14.40%	18,530	3.66%
Others			2,61,041.00	59.16%	3,03,795	59.94%
Net Current Assets			14,456	3.28%	13,730	2.71%
Grand Total			4,41,228	100.00%	5,06,854	100.00%

	Individual Life - Bluechip I	quity Fund							
ULIF 019 11/12/13 SUD-LI-EQ2 142									
Industry	Security Name	Asset Type	As at Mar	ch, 2019	As at Mo	arch 2018			
			Market value (₹ In ′000)	% of assets held	Market value (₹ ln ′000)	% of assets held			
Financial & Insurance Activities	Axis Bank Limited	EQUITY	61,294.00	1.78%	9,056	0.38%			
	HDFC Bank Ltd	EQUITY	2,40,581.00	6.97%	1,83,118	7.65%			
	Housing Development Finance Corporation Ltd.	EQUITY	77,234.00	2.24%	47,411	1.98%			
	ICICI Bank Ltd	EQUITY	1,65,138.00	4.78%	75,781	3.16%			
	IndusInd Bank Limited	EQUITY	-	-	34,661	1.45%			
	Kotak Mahindra Bank Limited	EQUITY	1,07,425.00	3.11%	36,673	1.53%			
	State Bank of India	EQUITY	79,493.00	2.30%	34,109	1.42%			
	Yes Bank Limited	EQUITY	-	-	25,135	1.05%			
	Bajaj Finance Ltd.	EQUITY	34,031.00	0.99%	19,443	0.81%			
	Bajaj Finserv Ltd.	EQUITY	28,359.00	0.82%	-	-			
	Coal India Limited	EQUITY	17,992.00	0.52%	-	-			



Appendix 5

	Individual Life - Bluech	ip Equity Fund				
	ULIF 019 11/12/13 SU	D-LI-EQ2 142			•	
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Ma	arch 2018
			Market value (₹ In '000)	% of assets held		% of assets held
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	11,301	0.47%
	General Insurance Corporation Of India	EQUITY	-	-	9,921	0.41%
Computer programming, consultancy and related activities	HCL Technologies Ltd	EQUITY	-	-	26,426	1.10%
	Infosys Technologies Ltd.	EQUITY	1,89,119.00	5.48%	1,15,531	4.82%
	Tata Consultancy Services Limited	EQUITY	1,10,859.00	3.21%	58,613	2.45%
	Cyient Ltd.	EQUITY	-	-	12,299	0.51%
	Tech Mahindra Limited	EQUITY	65,346.00	1.89%	31,462	1.31%
Others			21,40,225	62.00%	15,89,988	66.40%
Net Current Assets		-	1,34,990	3.91%	73,614	3.07%
Grand Total		-	34,52,086	100.00%	23,94,542	100.00%

	Individual Life - Growth	Plus Fund		_		
	ULIF 023 11/12/13 SUD-LI	-GR2 142				
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at March 2018	
			Market value (₹ In '000)	% of assets held	Market value (₹ In '000)	% of assets held
Financial & Insurance Activities	Axis Bank Limited	EQUITY	50,374.00	1.55%	6,402	0.28%
	HDFC Bank Ltd	EQUITY	2,47,589.00	7.63%	1,42,042	6.23%
	Housing Development Finance Corporation Ltd.	EQUITY	61,646.00	1.90%	57,178	2.51%
	ICICI Bank Ltd	EQUITY	1,19,469.00	3.68%	52,770	2.31%
	IndusInd Bank Limited	EQUITY	-	-	35,240	1.55%
	Kotak Mahindra Bank Limited	EQUITY	96,531.00	2.97%	40,340	1.77%
	State Bank of India	EQUITY	52,492.00	1.62%	33,399	1.46%
	9.20% L&THFL-14-Jan-2022	NCD	5,192.00	0.16%	5,168	0.23%
	10.30% Sundaram Finance Ltd - 28-Sep-2022	NCD	16,190.00	0.50%	-	-
	Cholamandalam Investment & Finance Co. Ltd.	EQUITY	10,142.00	0.31%	-	-
	Bajaj Finance Ltd.	EQUITY	25,029.00	0.77%	-	-
	Bajaj Finserv Ltd.	EQUITY	23,363.00	0.72%	-	-
	Yes Bank Limited	EQUITY	-	-	13,273	0.58%
	Coal India Limited	EQUITY	11,767.00	0.36%	-	-
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	5,902	0.00
	General Insurance Corporation Of India	EQUITY	-	-	6,369	0.28%
Financial & Insurance Activitie Total	s	•	7,19,784	22.18%	3,98,083	17.46%
Infrastructure	10.40% Sikka port & Terminal - 18-Jul-2021	NCD	74,996.61	2.31%	-	-
	8.23% REC - 23-Jan-2025	NCD	36,003.02	1.11%	36,351	1.59%
	8.52% PFC 09-Dec-2019	NCD	-	-	10,147	0.44%
	9.02% REC - 18-Jun-2019	NCD	-	-	5,084	0.22%
	9.61% Power Finance Corpor - 29-Jun-2021	NCD	-	-	17,960	0.79%



Appendix 5

	Individual Life - Growth	Plus Fund					
	ULIF 023 11/12/13 SUD-L	I-GR2 142			•		
Industry	Security Name	Asset Type	As at Mai	rch, 2019	As at March 2018		
			Market value (₹ In ′000)	% of assets held		% of assets held	
	GAIL (India) Limited	EQUITY	25,926.00	0.80%	24,824	1.09%	
	9.98% IL & FS - 05-Dec-2021	NCD	7,500.00	0.23%	-	-	
	8.85% Power Grid Corp Ind - 19-Oct-2021	NCD	20,545.15	0.63%	20,763	0.91%	
	Petronet LNG Limited	EQUITY	-	-	10,393	0.46%	
	9.35% Power Grid Corporation - 29-Aug-2027	NCD	10,652.32	0.33%	10,848	0.48%	
	Power Grid Corporation of India Limited	EQUITY	9,964.27	0.31%	12,888	0.57%	
	7.45% REC - 30-Nov-2022	NCD	99,173.79	3.06%	98,649	4.33%	
	10.40% Reliance Ports And Terminals Ltd 18- Jul-2021	NCD	-	-	76,643	3.36%	
	Bharti Airtel Limited	EQUITY	-	-	15,613	0.68%	
	8.82% Power Finance Corporation - 20-Feb- 2020	NCD	-	-	10,219	0.45%	
	Tata Power Co. Ltd.	EQUITY	10,453.03	0.32%	-	-	
	National Thermal Power Corporation Limited	EQUITY	15,983.23	0.49%	-	-	
	Indraprastha Gas Ltd.	EQUITY	-	-	9,082	0.40%	
Infrastructure Total			3,11,197	9.59%	3,59,464	15.76%	
Others			20,60,570	63.49%	14,72,127	64.56%	
Net Current Assets			1,53,759	4.74%	50,580	2.22%	
Grand Total			32,45,310	100.00%	22,80,254	100.00%	

	Individual Life - Balanced	Plus Fund					
	ULIF 024 11/12/13 SUD-L	I-BL2 142	•	•	•		
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at March 2018		
			Market value (₹ In '000)	% of assets held	Market value (₹ In '000)	% of assets held	
Financial & Insurance Activities	10.35% L & T Finance Ltd 27-Mar-2024	NCD	2,209.00	0.08%	2,181	0.10%	
	8.99% TATA Sons - 07-Jun-2020	NCD	-	-	5,141	0.23%	
	9.43% TATA Sons - 02-June-2019	NCD	-	-	5,106	0.23%	
	9.70% M&M Financial Services Ltd - 24-Apr- 2023	NCD	33,882.00	1.23%	2,124	0.10%	
	9.45% State Bank of India - 16-Mar-2026	NCD	516.00	0.02%	-	-	
	Axis Bank Limited	EQUITY	19,493.00	0.71%	3,007	0.14%	
	Housing Development Finance Corporation Ltd.	EQUITY	24,308.00	0.89%	21,067	0.96%	
	HDFC Bank Ltd	EQUITY	1,00,830.00	3.67%	63,599	2.89%	
	ICICI Bank Ltd	EQUITY	44,918.00	1.64%	24,218	1.10%	
	Yes Bank Limited	EQUITY	-	-	6,313	0.29%	
	IndusInd Bank Limited	EQUITY	-	-	15,793	0.72%	
	State Bank of India	EQUITY	19,726.00	0.72%	16,658	0.76%	
	10.30% Sundaram Finance Ltd - 28-Sep-2022	NCD	37,776.00	1.38%	38,195	1.74%	
	8.75% L & T Finance Ltd 19-Aug-2020	NCD	9,125.00	0.33%	-	-	
	9.20% L&THFL-14-Jan-2022	NCD	10,384.00	0.38%	10,337	0.47%	
	Kotak Mahindra Bank Limited	EQUITY	37,130.00	1.35%	14,732	0.67%	



Appendix 5

	Individual Life - Balance	d Plus Fund					
	ULIF 024 11/12/13 SUD-	LI-BL2 142					
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at March 2018		
			Market value (₹ In ′000)	% of assets held	Market value (₹ In ′000)	% of assets held	
	Bajaj Finance Ltd.	EQUITY	19,209.00	0.70%	1,768	0.08%	
	Bajaj Finserv Ltd.	EQUITY	9,289.00	0.34%	-	-	
	9.40% STCIFIN 01 Oct 2018	NCD	-	-	25,164	1.14%	
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	2,951	0.13%	
	Coal India Limited	EQUITY	4,436.00	0.16%			
	9.50% Fullerton India Credit Co.Ltd 7-May- 2018	NCD	-	-	10,022	0.46%	
	indian overseas bank - Sanpada bran	FD	-	-	19,000	0.86%	
	General Insurance Corporation Of India	EQUITY	-	-	6,369	0.29%	
Financial & Insurance Activities Total			3,73,231	13.60%	2,93,745	13.37%	
Housing Sector	8.40% HDFC - 23-Jan-2025	NCD	5,036	0.18%	5,088	0.23%	
	9.24% HDFC - 24-Jun-2024	NCD	33,969	1.24%	7,395	0.34%	
	9.30% DHFL 16-AUG-2026	NCD	11,204	0.41%	-	-	
	9.24% LIC Housing Finance - 30-Sept-2024	NCD	16,707	0.61%	6,348	0.29%	
	7.95% LIC Housing Finance - 24-Mar-2022	NCD	8,072	0.29%	-	-	
	9.25% DHFL 09-SEPT-2023	NCD	43,848	1.60%	31,630	1.44%	
	7.60% HDFC - 26-June-2020	NCD	29,992	1.09%	-	-	
	8.95% HDFC - 19-Oct-2020	NCD	20,366	0.74%	-	-	
	7.20% HDFC 1-Sep-2020	NCD	19,888	0.72%	-	-	
	9.63% LIC Housing Finance - 22-Jan-2019	NCD	-	-	2,033	0.09%	
	9.65% HDFC - 19-Jan-2019 - Put Option	NCD	-	-	10,165	0.46%	
	10.5% HDFC - 30-Jun-2018	NCD	-	-	3,021	0.14%	
	8.8% LIC Housing Finance - 24-Dec-2020	NCD	30,546	1.11%	-	-	
	8.5950% LIC Hsg Finance 14-Jan-2022	NCD	1,02,448	3.73%	-	-	
Housing Sector Total			3,22,076	11.73%	65,680	2.99%	
Others			19,31,346	70.35%	17,18,237	78.18%	
Net Current Assets			1,18,646	4.32%	1,20,113	5.47%	
Grand Total			27,45,299	100.00%	21,97,775	100.00%	



Appendix 5

	Individual Life - Incon ULIF 020 11/12/13 SUD-L			•	•	•
Industry	Security Name	Asset Type	As at Ma	ırch, 2019	As at March 2018	
muosily	Secondy Number	Asset type		% of assets held		% of assets held
Infrastructure	8.23% REC - 23-Jan-2025	NCD	17,001.00	1.45%	15,146	1.45%
	9.02% REC - 18-Jun-2019	NCD	-	-	2,033	0.19%
	9.25% Power Grid Corporati - 26-Dec-2025	NCD	49,899.00	4.25%	, 50,659	4.84%
	9.35% Power Grid Corporati - 29-Aug-2018	NCD	,		2,010	0.19%
	9.35% Power Grid Corporation - 29-Aug-2027	NCD	12,783.00	1.09%	13,017	1.24%
	9.57% IRFC - 31-May-2021	NCD	10,417.00	0.89%	10,598	1.01%
	10.25% Sikka port & Terminal - 22-Aug-2021	NCD	3,166.00	0.27%	10,570	1.0170
	9.80% IL & FS - 30-May-2022	NCD	7,500.00	0.64%	-	
		NCD	7,300.00	0.0476	10 545	1.01%
	9.61% Power Finance Corpor - 29-Jun-2021		-	-	10,565	•
	8.82% Power Finance Corporation - 20-Feb- 2020	NCD	-	-	8,175	0.78%
	7.45% REC - 30-Nov-2022	NCD	39,670.00	3.38%	39,460	3.77%
Infrastructure Total			1,40,436	11.96%	1,51,663	14.49%
Housing Sector	7.95% LIC Housing Finance - 24-Mar-2022	NCD	30,269.00	2.58%	25,131	2.40%
	8.40% HDFC - 23-Jan-2025	NCD	5,036.00	0.43%	5,088	0.49%
	9.20% HDFC - 19-Mar-2018	NCD	-	-	-	-
	7.60% HDFC - 26-June-2020	NCD	9,997.00	0.85%	-	-
	9.24% HDFC - 24-Jun-2024	NCD	10,615.00	0.90%	10,564	1.01%
	8.95% HDFC - 19-Oct-2020	NCD	10,183.00	0.87%	-	-
	9.24% LIC Housing Finance - 30-Sept-2024	NCD	27,149.00	2.31%	27,510	2.63%
	9.25% DHFL 09-SEPT-2023	NCD	22,434.00	1.91%	26,358	2.52%
	9.30% DHFL 16-AUG-2026	NCD	2,001.00	0.17%	42,930	4.10%
	9.63% LIC Housing Finance - 22-Jan-2019	NCD	-	-	10,165	0.97%
	7.20% HDFC 1-Sep-2020	NCD	29,832.00	2.54%	-	-
	7.40% L&THFL-08-Sep-2020	NCD	49,835.00	4.24%	-	-
	8.95% HDFC - 19-Oct-2020	NCD	10,183.00	0.87%	_	_
	7.67% LIC Hsg Finance 29-July-2021	NCD	10,008.00	0.85%	_	_
	9.65% HDFC - 19-Jan-2019 - Put Option	NCD	10,000.00	-	5,082	0.49%
Housing Sector Total	7.03% TIBLE - 17-34H-2017 - 101 Option	1100	2,17,542	18.53%	1,52,828	14.60%
FINANCIAL AND INSURANCE ACTIVITIES	9.224% Bajaj Finance 05-May-2022	NCD	52,170	4.44%	-	-
7,611,111,25	8.85% Bajaj Finance Ltd 05-Jan-2024	NCD	36,467	3.11%	-	-
	9.15% M&M Financial Services Ltd - 18-Jan- 2024	NCD	42,193	3.59%	-	-
	9.20% L&THFL-14-Jan-2022	NCD			10,337	0.99%
	9.70% M&M Financial Services Ltd - 24-Apr- 2023	NCD	-	-	2,124	0.20%
	9.50% Fullerton India Credit Co.Ltd 7-May- 2018	NCD	-	-	10,022	0.96%
	10.35% L & T Finance Ltd 27-Mar-2024	NCD	-	-	3,271	0.31%
	9.43% TATA Sons - 02-June-2019	NCD	-	_	13,276	1.27%
	INDIAN OVERSEAS BANK - SANPADA BRAN	FD	-	_	8,000	0.76%
	INDIAN OVERSEAS BANK - SANPADA BRAN	FD		_	8,000	0.76%
	8.99% TATA Sons - 07-Jun-2020	NCD			2,056	0.20%
	0.77/0 IAIA 30113 - 07-3011-2020	1100	-	-	2,030	0.20%



Appendix 5

	Individuo	ıl Life - Income Fund				
	ULIF 020 11	/12/13 SUD-LI-BN2 142		•		
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Mo	arch 2018
			Market value (₹ In ′000)	% of assets held		% of assets held
FINANCIAL AND INS	URANCE		1,30,830	11.14%	57,086	5.45%
Others			6,34,767	54.07%	6,25,731	59.76%
Net Current Assets		-	50,421	4.29%	59,707	5.70%
Grand Total	-	-	11,73,996	100.00%	10,47,015	100.00%

	Discontinued Policies Fund									
ULIF 018 03/06/11 SUD-UL-DP1 142										
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at March 2018					
			Market value (₹ In '000)	% of assets held		% of assets held				
Others			32,90,265	103.25%	39,24,801	101.06%				
Net Current Assets			(1,03,651)	-3.25%	(41,187)	-1.06%				
Grand Total			31,86,614	100.00%	38,83,614	100.00%				

	Individual Pension Fund	l - Equity				
	ULIF 005 31/03/09 SUD-P	I-EQ1 142	-	***************************************	•	•
Industry	Security Name	Asset Type	As at Mo	ırch, 2019	As at March 2018	
			Market value (₹ In ′000)	% of assets held	Market value (₹ In ′000)	% of assets held
Financial & Insurance Activities	Axis Bank Limited	EQUITY	3,482	1.90%	796	0.43%
	HDFC Bank Ltd	EQUITY	12,276	6.69%	15,202	8.20%
	Housing Development Finance Corporation Ltd.	EQUITY	4,106	2.24%	4,663	2.52%
	ICICI Bank Ltd	EQUITY	9,224	5.03%	6,878	3.71%
	Kotak Mahindra Bank Limited	EQUITY	7,994	4.36%	4,610	2.49%
	Yes Bank Limited	EQUITY	-	-	1,286	0.69%
	IndusInd Bank Limited	EQUITY	-	-	1,437	0.78%
	Bajaj Finance Ltd.	EQUITY	1,301	0.71%	-	-
	Bajaj Finserv Ltd.	EQUITY	2,111	1.15%	-	-
	State Bank of India	EQUITY	3,887	2.12%	3,778	2.04%
	Coal India Limited	EQUITY	1,006	0.55%		
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	936	0.51%
	Cholamandalam Investment & Finance Co. Ltd.	EQUITY	-	-	-	-
Financial & Insurance Activities Total			45,387	24.73%	39,586	21.36%
Computer programming, consultancy and related activities	HCL Technologies Ltd	EQUITY	-	-	2,278	1.23%
	Infosys Technologies Ltd.	EQUITY	11,132	6.07%	12,165	6.56%
	Tata Consultancy Services Limited	EQUITY	6,337	3.45%	5,023	2.71%
	Cyient Ltd.		-	-	1,119	0.60%
	Tech Mahindra Limited	EQUITY	3,864	2.11%	2,491	1.34%



Appendix 5

	Individual Pension	Fund - Equity				
	ULIF 005 31/03/09 St	UD-PI-EQ1 142			•	
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Ma	arch 2018
			Market value (₹ In '000)	% of assets held	Market value (₹ In ′000)	% of assets held
Computer programming, consultancy and related activities Total			21,333	11.63%	23,076	12.45%
Manufacture of coke and refined petroleum products	Hindustan Petroleum Corporation Ltd.	EQUITY	1,944	1.06%	1,416	0.76%
	Reliance Industries Ltd	EQUITY	15,731	8.57%	12,414	6.70%
	Bharat Petroleum Corpn. Ltd	EQUITY	-	-	474	0.26%
	Indian Oil Corporation Ltd	EQUITY	822	0.45%	2,119	1.14%
Manufacture of coke and refined petroleum products Total			18,497	10.08%	16,424	8.86%
Others		-	98,537	53.70%	1,05,615	56.98%
Net Current Assets		-	(249)	-0.14%	645	0.35%
Grand Total		_	1,83,505	100.00%	1,85,346	100.00%

	Individual Pension Fund	- Growth				
	ULIF 006 31/03/09 SUD-PI	-GR1 142	***************************************		•	
Industry	Security Name A		As at Mai	rch, 2019	As at Mo	arch 2018
			Market value (₹ In ′000)	% of assets held	Market value (₹ In ′000)	% of assets held
Financial & Insurance Activities	9.45% State Bank of India - 16-Mar-2026	NCD	268	0.16%	797	0.47%
	Axis Bank Limited	EQUITY	2,821	1.71%	597	0.35%
	HDFC Bank Ltd	EQUITY	15,142	9.19%	13,316	7.83%
	Housing Development Finance Corporation Ltd.	EQUITY	3,130	1.90%	4,308	2.53%
	ICICI Bank Ltd	EQUITY	6,126	3.72%	4,797	2.82%
	Bajaj Finance Ltd.	EQUITY	1,694	1.03%	-	-
	Kotak Mahindra Bank Limited	EQUITY	5,645	3.43%	-	-
	Bajaj Finserv Ltd.	EQUITY	1,619	0.98%	-	-
	Coal India Limited	EQUITY	648	0.39%	-	-
	Cholamandalam Investment & Finance Co. Ltd.	EQUITY	998	0.61%	-	-
	IndusInd Bank Limited	EQUITY	-	-	3,355	1.97%
	Yes Bank Limited	EQUITY	-	-	1,232	0.72%
	State Bank of India	EQUITY	2,696	1.64%	3,305	1.94%
Financial & Insurance Activities Total			40,787	24.76%	31,707	18.66%
Manufacture of coke and refined petroleum products	11% IOC - 10-Sep-2018	NCD	-	-	8,108	4.77%
	Hindustan Petroleum Corporation Ltd.	EQUITY	1,340	0.81%	866	0.51%
	Reliance Industries Ltd	EQUITY	9,878	6.00%	9,185	5.40%
	Indian Oil Corporation Ltd	EQUITY	529	0.32%	-	-
	Bharat Petroleum Corpn. Ltd	EQUITY	-	-	359	0.21%



Appendix 5

	Individual	Pension Fund - Growth				
	ULIF 006 31	/03/09 SUD-PI-GR1 142	•	•	•	
Industry	Security Name	Asset Type	As at Ma	ırch, 2019	As at Ma	arch 2018
			Market value (₹ In ′000)	% of assets held		% of assets held
Manufacture of coke or refined petroleum pro Total			11,747	7.13%	18,518	10.90%
Others		-	1,11,718	67.82%	1,18,353	69.63%
Net Current Assets		-	467	0.28%	1,386	0.82%
Grand Total		*	1,64,719	100.00%	1,69,964	100.00%

	Individual Pension Fund -	Balanced					
	ULIF 007 31/03/09 SUD-P	I-BL1 142					
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Mo	March 2018	
			Market value (₹ In ′000)	% of assets held	Market value (₹ In ′000)	% of assets held	
Financial & Insurance Activities	9.45% State Bank of India - 16-Mar-2026	NCD	1,570	1.79%	1,594	1.78%	
	Axis Bank Limited	EQUITY	653	0.74%	128	0.14%	
	HDFC Bank Ltd	EQUITY	3,376	3.84%	2,886	3.22%	
	Housing Development Finance Corporation Ltd.	EQUITY	984	1.12%	913	1.02%	
	ICICI Bank Ltd	EQUITY	1,475	1.68%	1,044	1.17%	
	Kotak Mahindra Bank Limited	EQUITY	901	1.03%	608	0.68%	
	Bajaj Finance Ltd.	EQUITY	641	0.73%	-	-	
	Bajaj Finserv Ltd.	EQUITY	352	0.40%	-	-	
	8.75% L & T Finance Ltd 19-Aug-2020	NCD	1,014	1.15%	-	-	
	Yes Bank Limited	EQUITY	-	-	262	0.29%	
	IndusInd Bank Limited	EQUITY	-	-	737	0.82%	
	Coal India Limited	EQUITY	147	0.17%	-	-	
	State Bank of India	EQUITY	659	0.75%	726	0.81%	
Financial & Insurance Activitie Total	es .	-	11,772	13.40%	8,898	9.94%	
Infrastructure	10.40% Reliance Ports And Terminals Ltd 18- Jul-2021	NCD	-	-	5,397	6.03%	
	10.95% REL GAS - 06-Jan-2019	NCD	-	-	1,025	1.15%	
	9.80% IL & FS - 30-May-2022	NCD	1,500	1.71%	2,137	2.39%	
	GAIL (India) Limited	EQUITY	318	0.36%	350	0.39%	
	Petronet LNG Limited	EQUITY	-	-	180	0.20%	
	Power Grid Corporation of India Limited	EQUITY	127	0.14%	263	0.29%	
	Bharti Airtel Limited	EQUITY	-	-	558	0.62%	
	Indraprastha Gas Ltd.	EQUITY	-	-	98	0.11%	
	10.40% Sikka port & Terminal - 18-Jul-2021	NCD	5,281	6.01%	-	-	
Infrastructure Total			7,227	8.22%	10,008	11.18%	
Housing Sector	8.90% LIC Housing Finance - 10-Aug-2020	NCD	5,077	5.78%	5,139	5.74%	
	9.24% HDFC - 24-Jun-2024	NCD	2,123	2.42%	2,113	2.36%	
	9.25% DHFL 09-SEPT-2023	NCD	2,039	2.32%	2,109	2.36%	
Housing Sector Total		•	9,239	10.52%	9,361	10.46%	
Others	-		57,182	65.08%	58,929	65.85%	
Net Current Assets		-	2,443	2.78%	2,292	2.56%	
Grand Total		-	87,863	100.00%	89,488	100.00%	



Appendix 5

	Individual Pension Fun	d - Bond					
	ULIF 008 31/03/09 SUD-F	I-BN1 142	***************************************				
Industry	Security Name	Asset Type	As at March, 2019		As at Ma	As at March 2018	
			Market value (₹ In ′000)	% of assets held		% of assets held	
Infrastructure	9.02% REC - 18-Jun-2019	NCD	-	-	1,017	3.05%	
	9.35% Power Grid Corporation - 29-Aug-2027	NCD	2,130	6.46%	2,170	6.50%	
	8.23% REC - 23-Jan-2025	NCD	1,000	3.03%	1,010	3.03%	
	10.95% REL GAS - 06-Jan-2019	NCD	-	-	1,025	3.07%	
Infrastructure Total			3,131	9.49%	5,222	15.65%	
Others			28,965	87.79%	26,909	80.66%	
Net Current Assets			897	2.72%	1,230	3.69%	
Grand Total			32,993	100.00%	33,361	100.00%	

	Individual Pension - Apo					
Industry	ULIF 013 20/01/10 SUD-PA	A-EQ1 142 Asset Type	0 100	l- 0010	Λο σ <b>.</b> Μ.	arch 2018
industry	Security Name	Asser Type	As at Mar Market value (₹ In '000)	% of assets held		% of assets held
Financial & Insurance Activities	Axis Bank Limited	EQUITY	5,962	1.99%	1,332	0.53%
	HDFC Bank Ltd	EQUITY	20,847	6.95%	24,821	9.88%
	Housing Development Finance Corporation Ltd.	EQUITY	7,466	2.49%	8,297	3.30%
	ICICI Bank Ltd	EQUITY	15,210	5.07%	11,323	4.51%
	Kotak Mahindra Bank Limited	EQUITY	10,721	3.57%	4,139	1.65%
	Yes Bank Limited	EQUITY	-	-	2,448	0.97%
	Bajaj Finance Ltd.	EQUITY	4,283	1.43%	-	-
	Bajaj Finserv Ltd.	EQUITY	2,533	0.84%	-	-
	IndusInd Bank Limited	EQUITY	-	-	5,724	2.28%
	Shriram Transport Finance Co. Ltd.	EQUITY	-	-	1,440	0.57%
	Coal India Limited	EQUITY	1,679	0.56%	-	-
	State Bank of India	EQUITY	6,436	2.15%	6,536	2.60%
Financial & Insurance Activities Total			75,137	25.05%	66,060	26.29%
Computer programming, consultancy and related activities	HCL Technologies Ltd	EQUITY	-	-	3,816	1.52%
	Tech Mahindra Limited	EQUITY	6,331	2.11%	2,944	1.17%
	Infosys Technologies Ltd.	EQUITY	18,414	6.14%	19,355	7.70%
	Cyient Ltd.		-	-	1,883	0.75%
	Tata Consultancy Services Limited	EQUITY	10,505	3.50%	8,502	3.38%
Computer programming, consultancy and related activities Total		•	35,250	11.75%	36,500	14.53%
Manufacture of coke and refined petroleum products	Hindustan Petroleum Corporation Ltd.	EQUITY	3,196	1.07%	2,487	0.99%
	Reliance Industries Ltd	EQUITY	25,973	8.66%	20,904	8.32%
	Bharat Petroleum Corpn. Ltd	EQUITY	-	-	838	0.33%
	Indian Oil Corporation Ltd	EQUITY	1,358	0.45%	-	-
Manufacture of coke and refined petroleum products Total			30,527	10.18%	24,229	9.64%
Others		•	1,62,881	54.31%	1,27,377	50.70%
Net Current Assets		•	(3,881)	-1.29%	(2,916)	-1.16%
Grand Total			2,99,914	100.00%	2,51,250	100.00%



Appendix 5

	Individual Pension - Ape	x Growth						
ULIF 014 20/01/10 SUD-PA-GR1 142								
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Ma	arch 2018		
			Market value (₹ In ′000)	% of assets held	Market value (₹ In '000)	% of assets held		
Financial & Insurance	Axis Bank Limited	EQUITY	5,612	1.70%	1,133	0.35%		
	HDFC Bank Ltd	EQUITY	29,647	9.00%	25,453	7.95%		
	Housing Development Finance Corporation Ltd.	EQUITY	6,202	1.88%	8,162	2.55%		
	ICICI Bank Ltd	EQUITY	12,031	3.65%	9,171	2.86%		
	IndusInd Bank Limited	EQUITY	-	-	6,084	1.90%		
	Kotak Mahindra Bank Limited	EQUITY	10,679	3.24%	4,086	1.28%		
	Bajaj Finance Ltd.	EQUITY	5,687	1.73%	-	-		
	Bajaj Finserv Ltd.	EQUITY	3,026	0.92%	-	-		
	Coal India Limited	EQUITY	1,283	0.39%	-	-		
	Cholamandalam Investment & Finance Co. Ltd.	EQUITY	1,805	0.55%	-	-		
	State Bank of India	EQUITY	4,811	1.46%	6,175	1.93%		
	Yes Bank Limited	EQUITY	-	-	3,064	0.96%		
Financial & Insurance Activities Total		-	80,783	24.54%	63,328	19.78%		
Others		-	2,45,608	74.60%	2,48,623	77.66%		
Net Current Assets		-	2,843	0.86%	8,201	2.56%		
Grand Total		•	3,29,234	100.00%	3,20,152	100.00%		

	Individual Pension - Apex	Balanced					
ULIF 015 20/01/10 SUD-PA-BL1 142							
Industry	Security Name	Asset Type	As at Mar	ch, 2019	As at Mo	arch 2018	
			Market 9 value (₹ In '000)	% of assets held	Market value (₹ In '000)	% of assets held	
Financial & Insurance Activities	8.99% TATA Sons - 07-Jun-2020	NCD	-	-	5,141	3.53%	
	Axis Bank Limited	EQUITY	1,733	1.23%	311	0.21%	
	HDFC Bank Ltd	EQUITY	9,000	6.38%	6,941	4.77%	
	Housing Development Finance Corporation Ltd.	EQUITY	2,645	1.88%	2,198	1.51%	
	ICICI Bank Ltd	EQUITY	3,945	2.80%	2,511	1.72%	
	8.75% L & T Finance Ltd 19-Aug-2020	NCD	3,042	2.16%	-	-	
	Yes Bank Limited	EQUITY	-	-	637	0.44%	
	Bajaj Finance Ltd.	EQUITY	1,739	1.23%	-	-	
	Kotak Mahindra Bank Limited	EQUITY	3,136	2.22%	-	-	
	Bajaj Finserv Ltd.	EQUITY	985	0.70%	-	-	
	Coal India Limited	EQUITY	396	0.28%	-	-	
	IndusInd Bank Limited	EQUITY	-	-	1,782	1.22%	
	State Bank of India	EQUITY	1,765	1.25%	1,708	1.17%	
Financial & Insurance Activities Total	S		28,386	20.12%	21,229	14.58%	
Housing Sector	8.90% LIC Housing Finance - 10-Aug-2020	NCD	10,155	7.20%	10,278	7.06%	
	9.24% LIC Housing Finance - 30-Sept-2024	NCD	1,044	0.74%	1,058	0.73%	
	9.25% DHFL 09-SEPT-2023	NCD	3,059	2.17%	3,163	2.17%	
	8.49% HDFC - 27-April-2020	NCD	5,054	3.58%	-	-	
Housing Sector Total	•		19,312	13.69%	14,499	9.96%	



Appendix 5

	Individual Pension - Ape	x Balanced					
ULIF 015 20/01/10 SUD-PA-BL1 142							
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Ma	arch 2018	
			Market value (₹ In ′000)	% of assets held	Market value (₹ In ′000)	% of assets held	
Infrastructure	10.25% REL GAS - 22-Aug-2021	NCD	-	0.00%	5,385	3.70%	
	GAIL (India) Limited	EQUITY	914	0.65%	762	0.52%	
	9.98% IL & FS - 05-Dec-2021	NCD	-	0.00%	10,723	7.36%	
	Power Grid Corporation of India Limited	EQUITY	338	0.24%	634	0.44%	
	10.25% Sikka port & Terminal - 22-Aug-2021	NCD	5,276	3.74%	-	-	
	Petronet LNG Limited	EQUITY	-	0.00%	531	0.36%	
	National Thermal Power Corporation Limited	EQUITY	522	0.37%	-	-	
	Tata Power Co. Ltd.	EQUITY	356	0.25%	-	-	
	Bharti Airtel Limited	EQUITY	-	0.00%	566	0.39%	
	Indraprastha Gas Ltd.	EQUITY	-	0.00%	279	0.19%	
Infrastructure Total			7,408	5.25%	18,880	12.97%	
Others			83,635	59.29%	88,662	60.89%	
Net Current Assets			2,321	1.65%	2,337	1.61%	
Grand Total			1,41,062	100.00%	1,45,607	100.00%	

	Individual Pension - Ap	ex Bond				
	ULIF 016 20/01/10 SUD-P.	A-BN1 142	•		•	
Industry	Security Name	Asset Type	As at Ma	rch, 2019	As at Mo	arch 2018
			Market value (₹ In ′000)	% of assets held	Market value (₹ ln ′000)	% of assets held
Infrastructure	10.40% Sikka port & Terminal - 18-Jul-2021	NCD	3,169	7.47%	-	-
	9.35% Power Grid Corporation - 29-Aug-2027	NCD	3,196	7.54%	3,254	7.77%
	8.23% REC - 23-Jan-2025	NCD	1,000	2.36%	1,010	2.41%
	10.40% Reliance Ports And Terminals Ltd 18- Jul-2021	NCD	-	-	3,238	7.73%
Infrastructure Total			7,365	17.37%	7,502	17.90%
Housing Sector	8.40% HDFC - 23-Jan-2025	NCD	1,007	2.38%	1,018	2.43%
	9.24% HDFC - 24-Jun-2024	NCD	2,123	5.01%	2,113	5.04%
••••••	7.40% L&THFL-08-Sep-2020	NCD	2,492	5.88%	-	-
••••••	9.30% DHFL 16-AUG-2026	NCD	800	1.89%	1,932	4.61%
Housing Sector Total			6,422	15.15%	5,063	12.08%
Others	-		27,181	64.11%	27,934	66.67%
Net Current Assets	•	-	1,428	3.37%	1,402	3.35%
Grand Total			42,396	100.00%	41,901	100.00%



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

	Group Debt Fu	nd				
	ULGF 003 20/03/15 SUD-	GN-BN1 142	-	-		
Industry	Security Name	Asset Type	As at Mo	ırch, 2019	As at Mo	arch 2018
			Market value (₹ In '000)	% of assets held		% of assets held
Housing Sector	9.00% LIC Housing Finance - 23-Nov-2020	NCD	5,101	5.48%	5,164	5.22%
	9.30% DHFL 16-AUG-2026	NCD	-	-	3,434	3.47%
	7.67% LIC Hsg Finance 29-July-2021	NCD	3,002	3.22%	-	-
•	9.24% HDFC - 24-Jun-2024	NCD	3,185	3.42%	3,169	3.20%
Housing Sector Total	•		11,288	12.12%	11,767	11.89%
Others	•		78,594	84.38%	83,589	84.47%
Net Current Assets	•		3,265	3.51%	3,602	3.64%
Grand Total			93,147	100.00%	98,958	100.00%

#### Enclosure E: Highest, Lowest & Closing NAV for the year ended 31st March, 2019

Fund Names	SFIN	Closing Nav 31st March 2019	Highest NAV	Lowest NAV
Linked Life				
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	42.4233	43.0428	37.1213
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	20.6631	20.6631	18.8274
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	38.1069	38.1069	33.8659
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	19.3324	19.3324	17.7699
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	25.8068	25.8068	23.7350
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	16.9403	16.9429	15.7978
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	23.4941	23.8540	20.5208
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	20.0472	20.0472	18.3174
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	23.0672	23.0957	20.5447
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	22.3818	22.3818	20.2621
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	18.0536	18.3826	15.8768
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	17.4915	17.4915	15.6608
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	16.2878	16.2878	14.8255
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	15.1633	15.1633	13.9472
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	12.8642	12.8642	11.7556
Linked Pension				
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	35.9410	36.4063	31.4736
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	20.4710	20.4710	18.6503
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	30.2572	30.2576	26.9128
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	25.2153	25.2153	23.1757
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	23.5091	23.7477	20.5216
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	19.5457	19.5457	17.9221
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	22.6704	22.6704	20.1187
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	21.9249	21.9249	19.8579



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### Enclosure E: Highest, Lowest & Closing NAV for the year ended 31st March, 2018

Fund Names	SFIN	Closing Nav 31st March 2018	Highest NAV	Lowest NAV
Linked Life				
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	37.3574	40.5860	33.8542
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	19.1637	19.1637	18.2640
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	34.1236	36.1104	31.4573
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	17.7941	18.1975	16.7482
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	23.7397	24.1665	22.4173
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	15.8609	15.8609	15.0335
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	20.6702	22.5394	18.5709
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	18.6518	18.6518	17.7067
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	20.7821	21.9886	19.0623
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	20.3463	21.2002	18.8871
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	15.9496	17.1553	14.7277
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	15.7593	16.5603	14.5698
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	14.8683	15.1723	14.1387
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	14.2282	14.2282	13.5885
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	11.9676	11.9689	11.3281
Linked Pension				
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	31.5310	34.2918	28.5878
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	18.9533	18.9533	18.0895
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	27.1127	28.7687	24.9904
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	23.2204	23.6744	21.8432
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	20.5916	22.2990	18.3316
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	18.2248	18.2573	17.4220
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	20.1506	21.3798	18.5398
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	19.9168	20.5487	18.3962
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	19.9168	20.548/	18.39

#### **Enclosure F: Unclaimed Redemption of Units**

(₹ in 000's)

Fund Name	SFIN	As at 31st Ma	As at 31st March, 2019		As at 31st March, 2018	
		Units	Value	Units	Value	
Linked Life						
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	17,557	484.94	23,982	695.22	
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	8,663	124.84	3,260	50.52	
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	18,591	484.86	26,715	694.91	
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	-	-	-	-	
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	6,050	110.91	21,015	392.06	
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	40,287	604.91	
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	145,325	2,656.66	344,445	6,039.81	
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	37,877	689.33	79,548	1,402.09	
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	464,279	9,448.16	349,155	6,409.90	
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	148,000	2,893.44	259,406	4,745.24	
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	-	-	-	-	
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	-	-	-	-	
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	-	-	-	-	
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-	-	



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

(₹ in 000's)

Fund Name	SFIN	As at 31st M	arch, 2019	As at 31st March, 2018	
		Units	Value	Units	Value
Linked Pension					
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	21,548.81	568.91	61,531	1,562.38
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	4,870.84	78.77	11,564	177.93
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	17,577.31	395.03	63,526	1,403.01
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	13,550.53	292.53	36,733	662.44
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	15,289.61	266.53	50,409	896.26
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	4,528.83	78.40	13,348	233.94
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	76,823.21	1,317.50	108,175	1,863.28
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	33,729.37	557.78	42,736	724.81
Total		1,034,261	20,448.57	1,535,836	28,558.70

## Enclosure G: Ratio of Gross Income to average monthly Assets of the Fund for the year ended 31st March, 2019

FUND NAME	SFIN	Income ratio (%)
Linked Life		
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	14.42%
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	8.64%
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	12.59%
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	9.66%
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	9.68%
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	7.09%
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	14.01%
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	7.74%
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	11.58%
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	10.53%
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	14.20%
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	12.20%
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	10.90%
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	8.10%
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	7.67%
Linked Pension		
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	14.79%
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	8.88%
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	12.67%
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	9.68%
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	14.53%
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	8.24%
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	13.05%
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	10.92%



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### Enclosure G: Ratio of Gross Income to average monthly Assets of the Fund for the year ended 31st March, 2018

FUND NAME	SFIN	Income ratio (%)
Linked Life		
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	11.21%
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	5.60%
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	9.15%
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	7.53%
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	6.81%
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	5.80%
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	11.99%
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	5.93%
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	9.91%
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	8.69%
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	8.21%
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	8.25%
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	5.94%
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	5.44%
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	5.48%
Linked Pension	•	•
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	11.23%
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	5.57%
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	9.40%
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	7.72%
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	12.19%
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	5.08%
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	9.16%
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	8.81%

## Enclosure H: Annualised Expense Ratio to Average Daily Assets of the Fund for the year ended 31st March, 2019

FUND NAME	SFIN	Income ratio (%)
Linked Life		
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	1.50%
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	1.00%
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	1.35%
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	1.30%
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	1.20%
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	0.50%
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	1.00%
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	1.00%
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	1.00%
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	1.00%
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	1.35%
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	1.35%
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	1.30%
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	1.30%
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	0.40%



Appendix 5

#### Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

FUND NAME	SFIN	Income ratio (%)
Linked Pension		
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	1.50%
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	1.00%
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	1.40%
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	1.20%
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	1.00%
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	1.00%
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	1.00%
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	1.00%

## Enclosure H: Annualised Expense Ratio to Average Daily Assets of the Fund for the year ended 31st March, 2018

FUND NAME	SFIN	Income ratio (%)
Linked Life		
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	1.50%
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	1.00%
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	1.35%
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	1.30%
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	1.20%
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	0.50%
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	1.00%
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	1.00%
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	1.00%
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	1.00%
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	1.35%
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	1.35%
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	1.30%
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	1.30%
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	0.40%
Linked Pension		-
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	1.50%
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	1.00%
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	1.40%
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	1.20%
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	1.00%
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	1.00%
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	1.00%
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	1.00%

#### **Enclosure I: Investment Management Activities Outsourced**

Activties Outsourced	Basis of Payment of fee Payments Made	
For the year ended 31st March, 2019		
Nil	Not applicable	Not applicable
For the year ended 31st March, 2018		
Nil	Not applicable	Not applicable



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### **Related Party Transactions**

- I. Brokerage, custodial fee or any other payments and receipts made to/from related parties (as defined in AS 18 issued by ICAI)
- (a) Brokerage and Securities Transaction Tax (STT) payments made to Almondz Global Securities,India Infoline Ltd and IIFL Securities Limited for the year ended 31st March, 2019

(₹'000)

Fund name	SFIN	Brokerage	Securities Transaction Tax (STT)	Deal value
Total	NI	L		

**Note:** Almondz Global Securities, India Infoline Ltd and IIFL Securities Limited are no longer related parties of the company effective from 28th September, 2017

#### (b) Placement of fixed deposits during the year ended 31st March, 2019

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	-	-	-
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	-	-	-
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	-	-	-
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	-	-	-
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	-	-	-
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	-	-	-
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	-	-	-
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	-	-	-
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	-	-	-
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	-	-	-
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	-	-	-
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	-	-	-
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	-	-	-
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	-	-	-
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	-	-	-
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	-	-	-
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	-	-	-
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	-	-	-
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	-	-	-
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	-	-	-
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	-	-	-
Total		-	-	-



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### (c) Redemption/Sale of fixed deposits during the year ended 31st March, 2019

(₹'000)

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	-	-	-
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	-	-	-
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	-	-	-
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	-	-	-
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	-	-	-
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	-	-	-
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	-	-	-
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	-	-	-
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	-	-	-
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	-	-	-
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	-	-	-
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	-	-	-
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	-	-	-
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	-	-	-
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	-	-	-
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	-	-	-
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	-	-	-
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	-	-	-
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	-	-	
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	-	-	
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	-	-	-
Total		=	-	-

#### (d) Interest income earned for the year ended 31st March, 2019

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	-	-	-
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	-	-	-
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	-	-	-
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	-	-	-
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	-	-	-
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	-	-	-
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	-	-	-
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	-	-	-
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	-	-	-
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	-	-	-
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	-	-	-
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	-	-	-
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	-	-	-



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

(₹'000)

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	-	-	-
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	-	-	-
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	-	-	-
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	-	-	-
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	-	-	-
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	-	-	-
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	-	-	-
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	-	-	-
Total		-	-	-

#### (e) Purchase of Mutual Fund for the year ended 31st March, 2019

Fund name	SFIN	BOI AXA Mutual Fund	UNION Mutual Fund	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	558,800	10,000	568,800
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	11,840	-	11,840
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	459,000	10,000	469,000
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	96,104	7,918	104,022
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	175,960	2,000	177,960
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	2,510,734	-	2,510,734
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	226,832	5,000	231,832
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	637,462	10,350	647,812
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	396,676	-	396,676
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	3,439,848	40,000	3,479,848
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	1,389,662	-	1,389,662
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	585,806	20,000	605,806
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	321,218	-	321,218
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	19,332	472	19,804
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	115,580	-	115,580
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	34,502	-	34,502
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	73,768	-	73,768
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	35,532	-	35,532
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	442,208	-	442,208
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	11,232	-	11,232
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	139,332	-	139,332
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	95,068	-	95,068
Total		11,776,496	105,740	11,882,236



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### (f) Redemption / Sale of Mutual Fund for the year ended 31st March, 2019

(₹'000)

Fund name	SFIN	BOI AXA Mutual Fund	UNION Mutual Fund	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	558,946	10,002	568,949
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	11,843	-	11,843
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	459,125	10,002	469,127
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	96,130	7,920	104,050
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	176,008	2,000	178,008
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	2,511,485	-	2,511,485
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	226,892	5,001	231,893
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	637,634	10,352	647,986
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	396,782	-	396,782
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	3,440,799	40,008	3,480,807
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	1,390,022	-	1,390,022
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	585,961	20,004	605,966
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	321,296	-	321,296
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	19,337	472	19,809
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	115,610	-	115,610
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	34,511	-	34,511
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	73,787	-	73,787
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	35,541	-	35,541
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	442,322	-	442,322
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	11,235	-	11,235
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	139,369	-	139,369
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	95,093	-	95,093
Total		11,779,728	105,762	11,885,490

#### (f) Profit or Loss on Redemption / Sale of Mutual Fund for the year ended 31st March, 2019

Fund name	SFIN	BOI AXA Mutual Fund	UNION Mutual Fund	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	146	2	149
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	3	-	3
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	125	2	127
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	26	2	28
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	48	0	48
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	751	-	751
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	60	1	61
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	172	2	174
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	106	-	106
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	951	8	959
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	360	-	360
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	155	4	160
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	78	-	78
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	5	0	5



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Fund name	SFIN	BOI AXA Mutual Fund	UNION Mutual Fund	Total
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	30	-	30
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	9	-	9
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	19	-	19
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	9	-	9
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	114	-	114
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	3	-	3
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	37	-	37
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	25	-	25
Total		3,232	22	3,254



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### **Related Party Transactions**

- I. Brokerage, custodial fee or any other payments and receipts made to/from related parties (as defined in AS 18 issued by ICAI)
- (a) Brokerage and Securities Transaction Tax (STT) payments made to Almondz Global Securities, India Infoline Ltd and IIFL Securities Limited for the year ended 31st March, 2018

				(1000)
Fund name	SFIN	Brokerage	Securities Transaction Tax (STT)	Deal value
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	53	37	37,034
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	-	-	-
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	107	80	80,412
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	22	16	15,813
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	11	8	8,166
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	497	355	355,431
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	-	-	-
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	294	208	208,485
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	226	155	154,843
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	280	201	200,799
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	191	136	136,081
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	99	72	71,504
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	-	-	-
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	26	19	18,964
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	-	-	-
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	13	10	9,451
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	5	4	3,560
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	47	33	33,106
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	-	-	-
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	21	15	15,071
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	6	5	4,723
Total		1,900	1,353	1,353,444



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### (b) Placement of fixed deposits during the F.Y. ended 31st March, 2018

(₹'000)

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	-	-	-
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	-	-	-
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	-	-	-
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	-	-	-
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	-	-	-
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	-	-	-
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	-	-	-
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	-	-	-
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	-	-	-
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	-	-	-
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	-	-	-
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	-	-	-
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	-	-	-
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	-	-	-
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	-	-	-
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	-	-	-
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	-	-	-
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	-	-	-
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	-	-	-
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	-	-	-
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	-	-	-
Total		-	-	-

#### (c) Redemption/Sale of fixed deposits during the financial year ended 31st March, 2018

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	-	-	-
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	-	-	-
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	-	-	-
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	-	-	-
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	-	-	-
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	-	-	-
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	19,000	-	19,000
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	19,000	-	19,000
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	19,000	-	19,000
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	-	-	-
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	-	-	-
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	-	-	-
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

(₹'000)

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	-	-	-
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	-	-	-
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	-	-	-
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	-	-	-
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	-	-	-
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	-	-	-
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	-	-	-
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	-	-	-
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	-	-	-
Total		57,000	-	57,000

#### (d) Interest income earned for the year ended 31st March, 2018

Fund name	SFIN	BANK OF INDIA	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	-	-	-
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	-	-	-
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	-	-	-
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	-	-	-
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	-	-	-
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	-	-	-
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	1,796	-	1,796
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	1,796	-	1,796
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	1,796	-	1,796
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	-	-	-
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	-	-	-
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	-	-	-
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	-	-	-
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	-	-	-
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	-	-	-
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	-	-	-
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	-	-	-
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	-	-	-
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	-	-	-
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	-	-	-
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	-	-	-
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	-	-	-
Total		5,389	-	5,389



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### (e) Purchase of Mutual Fund for the for the year ended 31st March, 2018

(₹'000)

Fund name	SFIN	ΒΟΙ ΔΧΔ	UNION BANK	Total
rona name	Jriik	Mutual Fund	OF INDIA	ioidi
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	598,800	508,516	1,107,316
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	315,430	92,150	407,580
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	1,669,390	1,048,578	2,717,968
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	855,586	768,012	1,623,598
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	433,512	361,120	794,632
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	9,389,222	6,647,552	16,036,774
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	3,022,836	1,858,624	4,881,460
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	3,790,500	3,151,916	6,942,416
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	2,584,062	1,968,656	4,552,718
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	7,482,248	3,206,450	10,688,698
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	4,195,812	1,215,206	5,411,018
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	3,019,062	2,275,296	5,294,358
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	3,145,602	1,466,118	4,611,720
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	267,016	94,196	361,212
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	452,020	201,946	653,966
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	138,926	59,332	198,258
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	234,996	128,384	363,380
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	190,900	108,234	299,134
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	971,860	400,302	1,372,162
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	77,362	35,456	112,818
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	245,446	547,512	792,958
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	306,090	143,158	449,248
Total		43,386,678	26,286,714	69,673,392

#### (f) Redemption / Sale of Mutual Fund for the for the year ended 31st March, 2018

Fund name	SFIN	BOI AXA Mutual Fund	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	598,949	508,637	1,107,585
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	316,510	93,174	409,683
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	1,677,224	1,058,848	2,736,072
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	859,300	770,702	1,630,002
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	437,624	364,712	802,337
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	9,441,680	6,699,227	16,140,907
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	3,023,964	1,860,066	4,884,030
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	3,796,452	3,156,685	6,953,137
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	2,612,228	1,991,948	4,604,176
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	7,490,138	3,213,935	10,704,073
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	4,225,899	1,247,436	5,473,334
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	3,039,850	2,295,864	5,335,713
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	3,148,899	1,469,476	4,618,375



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

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Fund name	SFIN	BOI AXA Mutual Fund	UNION BANK OF INDIA	Total
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	267,083	94,218	361,301
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	452,334	202,195	654,528
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	139,261	59,647	198,908
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	238,059	131,419	369,478
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	191,947	108,761	300,707
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	974,508	401,402	1,375,910
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	77,510	35,965	113,475
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	248,411	549,146	797,556
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	308,169	145,194	453,363
Total		43,565,995	26,458,655	70,024,650

#### (g) Profit or Loss on Redemption / Sale of Mutual Fund for the for the year ended 31st March, 2018

				(₹'000)
Fund name	SFIN	BOI AXA Mutual Fund	UNION BANK OF INDIA	Total
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	149	121	269
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	80	24	103
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	434	270	704
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	214	190	404
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	112	92	205
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	-	-	-
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	2,458	1,675	4,133
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	728	442	1,170
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	952	769	1,721
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	666	492	1,158
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	1,890	785	2,675
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	1,087	330	1,416
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	788	568	1,355
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	797	358	1,155
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	67	22	89
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142	114	49	162
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	35	15	50
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	63	35	98
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	47	27	73
Individual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142	248	100	348
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142	20	9	29
Individual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142	65	134	198
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	79	36	115
Total		11,089	6,541	17,630



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# **ULIP Disclosures**

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Enclosure J: Company-wise details of Investment held in the promoter group companies as at 31st March, 2019

Fund Name	NIN	Bank of India	% of fundwise Assets held	Union Bank of India	% of fundwise Assets held	BOI Axa Mutual Fund	% of fundwise Assets held	Union KBC Mutual Fund	% of fundwise Assets held	STCI Finance	% of fundwise Assets held	Total	% of asset held
Linked Life													
Individual Life Fund - Equity Fund	ULIF 002 25/02/09 SUD-LI-EQ1 142	•			•	•	•	•	•	•	•	'	
Individual Life Fund - Bond Fund	ULIF 004 25/02/09 SUD-LI-BN1 142	•	•		•	•	•	•	•	•	•	'	
Individual Life Fund - Growth Fund	ULIF 003 25/02/09 SUD-LI-GR1 142	•							•			'	
Individual Life - Express Balanced	ULIF 017 29/04/11 SUD-LX-BL1 142	•							•			'	
Individual Life Fund - Balanced	ULIF 001 18/02/09 SUD-LI-BL1 142	•	•		•	•	'	'	•	'	'	'	
Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	•			•		•	•	•	•	•	'	
Individual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142	•			•		•	•	•	•	•	'	
Individual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142	•							•			•	
Individual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	•							•			•	
Individual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	•							•			•	
Individual Life - Bluechip Equity Fund	ULIF 019 11/12/13 SUD-LI-EQ2 142	•							•			•	
Individual Life - Growth Plus Fund	ULIF 023 11/12/13 SUD-LI-GR2 142	•							•			•	
Individual Life - Balanced Plus Fund	ULIF 024 11/12/13 SUD-LI-BL2 142	•										'	
Individual Life - Income Fund	ULIF 020 11/12/13 SUD-LI-BN2 142	•										'	
Group Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142	•										'	
Linked Pension													
Individual Pension Fund - Equity	ULIF 005 31/03/09 SUD-PI-EQ1 142											'	
Individual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142	•					•	•	•		-	•	
Individual Pension Fund - Growth	ULIF 006 31/03/09 SUD-PI-GR1 142	•										•	
Individual Pension Fund - Balanced	ULIF 007 31/03/09 SUD-PI-BL1 142	•										•	
Individual Pension Fund - Apex Equity	ULF 013 20/01/10 SUD-PA-EQ1 142	•										•	
Individual Pension Fund - Apex Bond	ULIF 016 20/01/10 SUD-PA-BN1 142		1	1		1	1	1		1	1	1	
Individual Pension Fund - Apex Growth	h ULF 014 20/01/10 SUD-PA-GR1 142	•			•		•	1				,	
Individual Pension Fund - Apex Balanced	ULIF 015 20/01/10 SUD-PA-BL1 142	1		1	1		1	1	1			1	
Total		•		1		1		1		•		1	
% of total assets held in ULIP								1				'	

**SUD**Life



Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Enclosure J: Company-wise details of Investment held in the promoter group companies as at 31st March, 2018

# fundwise														
Ulif 602 25/02/05 SUD-LHEQT 142	Fund Name	NIIN	Bank of India	% of fundwise Assets held	Union Bank of India	% of fundwise Assets held	BOI Axa Mutual Fund	% of fundwise Assets held	Union KBC Mutual Fund	% of fundwise Assets held		% of fundwise Assets held	Tota	% of assets held
ULIF 002 25/02/09 SUD-LIFEQ 1 142   142	Linked Life													
UIF 004 25/02/09 SUD-LI-BNI 142	Individual Life Fund - Equity Fund									•				'
Fund   ULIF 0012 26/02/09 SUD-LI-GRI 142	Individual Life Fund - Bond Fund									•				'
Control   Cont	Individual Life Fund - Growth Fund									•				'
UIF 601 18/02/09 SUD-Li-BL1 142	ndividual Life - Express Balanced		,			•				•	5,033	%66'0	5,033	0.99%
UNIFO18 03/06/11 SUD-U-DP1 142	ndividual Life Fund - Balanced		,			•				•				1
ULIFO1D 2001/10 SUD-LA-ER1 142	Discontinued Policies Fund	ULIF 018 03/06/11 SUD-UL-DP1 142	,			•				•				1
UIF 012 20/01/10 SUD-LA-BN 11 42	ndividual - Apex Equity	ULIF 009 20/01/10 SUD-LA-EQ1 142								•				1
UIIF 010 20/01/10 SUD-LA-GR 11 142	ndividual - Apex Bond	ULIF 012 20/01/10 SUD-LA-BN1 142								•				'
by Fund         UUF 011 20/01/10 SUD-LA-BLI 142	ndividual - Apex Growth	ULIF 010 20/01/10 SUD-LA-GR1 142	•							•	20,131	0.56%	20,131	0.56%
ψ Fund         UIF 019 11/12/13 SUD-LI-EQ2 142         · · · · · · · · · · · · · · · · · · ·	ndividual - Apex Balanced	ULIF 011 20/01/10 SUD-LA-BL1 142	,			•			•	•	30,196	1.00%	30,196	1.00%
Fund   UIIF 023 11/12/13 SUD-LI-CR2 142   Fund   Fund   UIIF 023 11/12/13 SUD-LI-CR2 142   Fund   Fund   UIIF 023 11/12/13 SUD-LI-BR2 142   Fund	ndividual Life - Bluechip Equity Fund					•				•				1
ULIF 024 11/12/13 SUD-LI-BLZ 142	ndividual Life - Growth Plus Fund									•				
ULIF 020 11/12/13 SUD-LII-BN2 142	ndividual Life - Balanced Plus Fund									•	25,164	1.14%	25,164	1.14%
In Fund - Equity ULIF 0063 31/03/09 SUD-PI-EQ1 142	ndividual Life - Income Fund									•				'
n Fund - Equity         ULIF 005 31/03/09 SUD-PI-EQ1 142         -<	Sroup Debt Fund	ULGF 003 20/03/15 SUD-GN-BN1 142												
ULIF 006 31/03/09 SUD-PI-EQ1 142       -	inked Pension												•	
ULIF 008 31/03/09 SUD-PI-BN1 142       -	ndividual Pension Fund - Equity									•				
UUIF 006 31/03/09 SUD-PI-GR1 142       -	ndividual Pension Fund - Bond	ULIF 008 31/03/09 SUD-PI-BN1 142								•				1
UUIF 007 31/03/09 SUD-PA-EQ1 142       -	ndividual Pension Fund - Growth									•				
UUIF 013 20/01/10 SUD-PA-EQ1 142       -	ndividual Pension Fund - Balanced													
ond ULF 016 20/01/10 SUD-PA-BN1 142	ndividual Pension Fund - Apex Equity	ULIF 013 20/01/10 SUD-PA-EQ1 142												
Frowth ULF 014 20/01/10 SUD-PA-GR1 142	ndividual Pension Fund - Apex Bond													
ULIF 015 20/01/10 SUD-PA-BL1 142 80,524 0.30%	ndividual Pension Fund - Apex Growth	ULIF 014 20/01/10 SUD-PA-GR1 142												
80,524	ndividual Pension Fund - Apex Salanced	ULIF 015 20/01/10 SUD-PA-BL1 142	1			1				1	1			
- 0.30%	otal		•		•		•		•		80,524		80,524	
	6 of total assets held in ULIP		•								0.30%		0.30%	



Appendix 5

# **ULIP Disclosures**

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

Enclosure K: Fundwise and Class wise Appreciation /(Depreciation) in Value of Investments as at 31st March, 2019

	السيافية والمارا		of the special state	of I market along	I and the state of	Land to the state of	7.7	1	In all the state of
Particulars	Individual Life Fund - Equity Fund	Individual Life Fund - Bond Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual - Apex Equity	Individual Apex Bond	•	Individual - Apex Growth	Individual - Apex Balanced
	ULIF 002 25/02/09 SUD-LI-EQ1 142	ULIF 004 25/02/09 SUD-LI-BN1 142	ULIF 003 25/02/09 SUD-LI-GR1 142	ULIF 001 18/02/09 SUD-LI-BL1 142	ULIF 009 20/01/10 SUD-LA-EQ1 142	ULIF 012 20/01/10 SUD-LA-BN1 142		ULIF 010 20/01/10 SUD-LA-GR1 142	ULIF 011 20/01/10 SUD-LA-BL1 142
Approved Investments	v								
Government Bonds	•	311	2,651	1,079	•	4	4,078	6,040	916′01
Corporate Bonds	•	431	329	137	•	Φ	8,207	3,663	13,293
Infrastructure Bonds		163	651	169	1	(3,	(3,538)	1,330	5,177
Equity	1,22,119	1	2,36,187	21,787	8,19,499		1	7,11,128	3,95,123
Money Market	19	-	21	_	152		6	18	21
Mutual Funds	•	•	•	•	•		,	•	•
Deposit with banks	•	1	1	1	-			1	•
Total	122,138	906	239,839	23,173	159'618		8,756	722,241	424,531
Other Investments									
Corporate Bonds		13	(272)	30	1		49	(1,842)	(345)
Infrastructure Bonds		•	•	(1,250)	•		•	(6,250)	(11,250)
Equity	3,268	1	5,070	689	25,614			18,590	12,157
Money Market				,	•			,	•
Mutual Funds	4,786		•	•	31,894		1	,	1
Total	8,054			(531)	57,508		49	10,498	562
Grand Total	130,192	919	244,637	22,642	877,159		8,804	732,739	425,092
									(000, ≩)
Particulars	Ī	Individual Life - Express Balanced	•	<b>m</b>			Individual Life - Balanced Plus Fund	į	Individual Life - Income Fund
		ULIF 017 29/04/11 SUD-LX-BL1 142	1 ULIF 018 03/06/11 SUD-UL-DP1 142	/11 ULIF 019 11/12/13 42 SUD-LI-EQ2 142		ULIF 023 11/12/13 SUD-LI-GR2 142	ULIF 024 11/12/13 SUD-LI-BL2 142		ULIF 020 11/12/13 SUD-LI-BN2 142
Approved Investments	†s								
Government Bonds		2,570	(16,663)	(693)		2,258		15,801	6,051
Corporate Bonds		6	917	-		3,011		6,530	7,176
Infrastructure Bonds		2,383	83	-		(3,480)		(1,517)	(2,648)
Equity		44,508	80.		527,669	389,947		166,530	1
Money Market			2	161	261	150		61	2
Mutual Funds			-	-					•
Deposit with banks			-	-	-	-			•
Total		50,379	79 (16,502)		527,931	391,886		187,405	10,581
Other Investments									
Corporate Bonds			30	-	-	(910,1)		(1,/31)	(402)
Intrastructure Bonds		(2,000)	J0)	-	76	(2,500)		7 205	(006,2)
Equity Money Market		1,1	, - o - ,			C /O'O			
Mutual Funds			-	-	29,994				1
Total		(800)	00)	•	56,253	15,158		4,404	(2,902)
Grand Total		49,580	80 (16,502)		584,184	407,044		191,809	7,680

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# **ULIP Disclosures**

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Particulars								
	Individual Pension Fund - Equity	Individual Pension Fund - Bond	Individual Pension Individual Pension Fund - Equity Fund - Bond Fund - Growth		Individual Pension Individual Pension Individual Pension Individual Pension Fund - Balanced Fund - Apex Equity Fund - Apex Bond Fund - Apex Growth Balanced	Individual Pension Fund - Apex Bond	Individual Pension Fund - Apex Growth	Individual Pension Fund - Apex Balanced
	ULIF 005 31/03/09 SUD-PI-EQ1 142	ULIF 005 31/03/09 ULIF 008 31/03/09 SUD-PI-EQ1 142 SUD-PI-BN1 142	ULIF 006 31/03/09 SUD-PI-GR1 142	ULIF 007 31/03/09 SUD-PI-BL1 142	ULIF 013 20/01/10 SUD-PA-EQ1 142	ULIF 016 20/01/10 SUD-PA-BN1 142	ULIF 014 20/01/10 SUD-PA-GR1 142	ULIF 015 20/01/10 SUD-PA-BL1 142
Approved Investments								
Government Bonds	-	232	442	738	-	739	932	531
Corporate Bonds	1	09	27	295	-	153		330
Infrastructure Bonds	•	119	•	115	•	215	646	
Equity	47,665	•	39,748	9,110	73,395	1	84,304	22,596
Money Market	10	3	4	3	16	0	-	4
Mutual Funds	•			•	•	•	•	•
Deposit with banks	•	•	•	•	•	1	•	•
Total	47,675	414	40,221	10,262	73,411	1,108	980'98	23,722
Other Investments								
Corporate Bonds		99	•	2	•	4	21	10
Infrastructure Bonds	•	•	•	(200)	1	1	•	•
Equity	1,327	•	1,183	251	2,325	•	2,010	728
Money Market	•			•	•	•	•	•
Mutual Funds	1,849	•	•	•	3,133	•	•	•
Total	3,176	99	1,183		5,459	4	2,032	^
Grand Total	50,851	480	41,404	-	78,870	1,111	111,88	24,460

	(000, ≩)
Particulars	<b>Group Debt Fund</b>
	ULGF 003 20/03/15 SUD-GN-BN1 142
Approved Investments	
Government Bonds	581
Corporate Bonds	(106)
Infrastructure Bonds	(18)
Equity	
Money Market	2
Mutual Funds	
Deposit with banks	
Total	459
Other Investments	
Corporate Bonds	
Infrastructure Bonds	
Equity	1
Money Market	
Mutual Funds	
Total	•
Grand Total	450



Appendix 5



# **ULIP Disclosures**

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI: 142 dated 26th December 2008

# Enclosure K: Fundwise and Class wise Appreciation /(Depreciation) in Value of Investments as at 31st March, 2018

								(000, ≥)
Particulars	Individual Life Fund - Equity Fund	Individual Life Individual Life Fund - Equity Fund Fund - Bond Fund	Individual Life Fund - Growth Fund	Individual Life Fund - Balanced	Individual - Apex Equity	Individual - Apex Bond	Individual - Apex Growth	Individual - Apex Balanced
	ULIF 002 25/02/09 ULIF 004 25 SUD-LI-EQ1 142 SUD-LI-BN	ULIF 004 25/02/09 SUD-LI-BN1 142	ULIF 003 25/02/09 SUD-LII-GR1 142	ULIF 001 18/02/09 SUD-LI-BL1 142	ULIF 009 20/01/10 SUD-LA-EQ1 142	ULIF 012 20/01/10 SUD-LA-BN1 142	ULIF 010 20/01/10 SUD-LA-GR1 142	ULIF 011 20/01/10 SUD-LA-BL1 142
Approved Investments								
Government Bonds	-	(1,141)	(5,864)		•	(16,871)	(15,705)	
Corporate Bonds		504	(269)	(360)		18,234		16,028
nfrastructure Bonds	•	253			•	2,066		
Equity	1,16,487	•	2,33,011	18,288	8,82,147	•	8,45,073	4,61,948
Money Market	(42)	(2)	(91)	•	(36)	(1)	(5)	(5)
Mutual Funds		•	•	•	•	•	•	•
Deposit with banks	•	•	•	•	•	•	•	•
<b>Total</b>	1,16,445	(386)	2,27,992	18,776	8,82,108	3,428	8,44,722	4,92,877
Other Investments								
Corporate Bonds	•	1	•	•	•	•	•	•
Infrastructure Bonds	•	•	•	•	•	•		•
Equity	(294)	-	30	(272)	(162'2)	•	(1,854)	(5,786)
Money Market	•	•	•	•	•	•	•	•
Mutual Funds	306	•	•	•	3,120	•	•	•
Total	12	•	30		(4,671)	•	(1,854)	
Grand Total	1,16,457	(386)	2,28,022	18,504	8,77,437	3,428		4,87,091

						(000 1)
Particulars	Individual Life - Express Balanced	Discontinued Policies Fund	Individual Life - Bluechip Equity Fund	Individual Life - Growth Plus Fund	Individual Life - Balanced Plus Fund	Individual Life - Income Fund
	ULIF 017 29/04/11 SUD-LX-BL1 142	ULIF 018 03/06/11 SUD-UL-DP1 142	ULIF 019 11/12/13 SUD-LI-EQ2 142	ULIF 023 11/12/13 SUD-LI-GR2 142	ULIF 024 11/12/13 SUD-LI-BL2 142	ULIF 020 11/12/13 SUD-LI-BN2 142
Approved Investments						
Government Bonds	412	(14,304)		(10,868)		(10,834)
Corporate Bonds	1,617	•	•	(15)	367	5,182
Infrastructure Bonds	5,023	•	•	(1,314)		(1,556)
Equity	50,848	•	273,949	206,779		•
Money Market	(1)	(211)	(442)	(117)		(111)
Mutual Funds	1	•	•		•	•
Deposit with banks	1	•	•		•	•
Total	57,899	(14,515)	273,507	194,465	75,624	(7,319)
Other Investments						
Corporate Bonds	-	•	•	•	•	•
Infrastructure Bonds		•	•	•	•	•
Equity	(470)	•	(8,448)	(4,323)	(2,620)	•
Money Market		•	•	•	•	•
Mutual Funds	1	•	911	•	•	•
Total		•	(7,537)	(4,323)	(2,620)	•
Grand Total	57,429	(14,515)	265,970	190,142		(7,319)

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# **ULIP Disclosures**

Particulars	Individual Pension Individual I Fund - Equity Fund - B	Individual Pension Fund - Bond	Individual Pension Fund - Growth	Individual Pension Fund - Balanced	Individual Pension Fund - Apex Equity	Individual Pension Fund - Apex Bond	Individual Pension Fund - Apex	Individual Pension Fund - Apex
							Growth	Balanced
	ULIF 005 31/03/09 ULIF 008 31 SUD-PI-EQ1 142 SUD-PI-BN	ULIF 008 31/03/09 SUD-PI-BN1 142	ULIF 006 31/03/09 SUD-PI-GR1 142	ULIF 007 31/03/09 SUD-PI-BL1 142	ULIF 013 20/01/10 SUD-PA-EQ1 142	ULIF 016 20/01/10 SUD-PA-BN1 142	ULIF 014 20/01/10 SUD-PA-GR1 142	ULIF 015 20/01/10 SUD-PA-BL1 142
Approved Investments								
Government Bonds	•	(198)	(683)	799	•	210		137
Corporate Bonds	•	(120)		533	•	297	334	620
Infrastructure Bonds	•	126		301	•	353		666
Equity	45,664	•	42,086	8,179	968'92	•	82,208	19,
Money Market	(13)	(2)	(8)	(2)	(22)	1	(10)	
Mutual Funds			•	•	•	•	•	•
Deposit with banks	•	•	•	•	•	•	•	•
Total	45,651	(194)	40,384	9,810	76,874	098	82,473	21,595
Other Investments								
Corporate Bonds		•		•	•	•	•	•
Infrastructure Bonds				•		•		•
Equity	265	-	(515)	(178)	400	-	817	(374)
Money Market	•	•	•	•	•	•	•	•
Mutual Funds	153	•	•	•	153	•	•	•
Total	418	•	(515)	(178)		•	817	(374)
Grand Total	46,069	(194)	39,869	9,632	77,427	980	83,290	122,12

	(000, ≥)
Particulars	Group Debt Fund ULGF 003 20/03/15 SUD-GN-BN1 142
Approved Investments	
Government Bonds	
Corporate Bonds	-
Infrastructure Bonds	1
Equity	
Money Market	1
Mutual Funds	1
Deposit with banks	•
Total	
Other Investments	
Corporate Bonds	
Infrastructure Bonds	•
Equity	
Money Market	1
Mutual Funds	-
Total	
Grand Total	•



Appendix 5

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No. & Date of Registration with IRDAI : 142 dated 26th December 2008

#### **Enclosure L: Provision for Doubtful Debts on Assets of the Respective Funds**

Financial Year 2018-2019: NIL

Financial Year 2017-2018: NIL



## Management Report

In accordance with the provisions of the Insurance Regulatory and Development Authority of India (IRDAI) (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002, and the circulars/guidelines issued by IRDAI thereafter, the following Management Report is submitted for the financial year ended March 31, 2019:

#### 1. Certificate of Registration:

The Certificate of Registration under Section 3 of the Insurance Act 1938 (as amended by the Insurance Laws (Amendment) Act, 2015) granted by Insurance Regulatory and Development Authority of India (IRDAI) on December 26, 2008 is valid at March 31, 2019 and is in force on the date of this report.

#### 2. Statutory Liabilities:

All relevant statutory dues payable by the company have been generally deposited on time as on the date of this report except those under dispute or disclosed under contingent liabilities in the notes to the accounts forming part of Financial Statements.

#### 3. Shareholding Pattern:

We hereby confirm that, the shareholding pattern of the Company is in accordance with the requirements of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 and the Insurance Regulatory and Development Authority (Registration of Indian Insurance Companies) Regulations, 2000 and that there has been no significant transfer of shares during the year.

There was no capital infusion by the promoters during the year under review.

The Shareholding pattern of the Company as at March 31, 2019 is as follows:

Shareholder	% of Holding
Bank of India	28.96%
Union Bank of India	25.10%
Dai-ichi Life Holdings, Inc., Japan	45.94%

#### 4. Investments outside India:

We hereby declare that, no investments directly or indirectly have been made outside India, of the funds of the holders of policies issued in India.

#### 5. Solvency Margin:

We hereby confirm that, the Company has adequate assets to cover both its liabilities and required solvency

margin under Section 64VA of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 and the IRDAI (Assets, Liabilities and Solvency Margin of Life Insurance Business) Regulations, 2016.

The details of solvency ratio are as below:

Particulars	As at	
	March 31, 2019	March 31, 2018
Actual Solvency Ratio	2.53	2.78
Required Solvency Ratio	1.50	1.50

#### 6. Valuation of Assets in the Balance Sheet:

The Company certifies that, the amount reflected under Loans, Investments (excluding fixed income securities held in the Shareholders' account and non-linked Policyholders' account which are carried at amortized cost), Agents balances, Outstanding Premium, Interest, Dividend and Rents outstanding, Interest, Dividends and Rents accruing but not due, Amount due from other persons or Bodies carrying on insurance business, Sundry Debtors, Bills Receivable, Cash and the several items specified under Other Accounts did not exceed their respective realizable or market value.

#### 7. Application and Investments of Life Insurance Funds:

We hereby certify that, no part of the life insurance fund has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 (4 of 1938) (as amended by the Insurance Laws (Amendment) Act, 2015) and in accordance with IRDAI (Investment) - Regulations, 2016 and Orders/directions issued by IRDAI thereafter.

# 8. Overall risk exposure and strategy adopted to mitigate the same:

On account of the peculiarity of life insurance business, the Company is exposed to various Financial Risks and Non-Financial risks. Financial Risks are categorized as Insurance Risk, Investment Risk, ALM mismatch Risk, Liquidity Risk and Non-Financial Risks are Operational Risks which include IT risk and Legal & Compliance risk. The Company has formulated Risk Management Policy providing mechanism for identification, assessment, control, mitigation & monitoring of these risks. The policy is reviewed on an annual basis. As a part of adherence to the Risk Management Policy, SUD Life ensures a robust risk management framework based



on the concept of 'three lines of defense' given below:

Responsible function		ponsible function	Responsibility	
1st Line	•	Field Offices All Departments in HO (Process owners)	Own and manage risk and control - E.g. Data sources and inputs, Monitoring & Testing, Regulatory Remediation, etc.	
2nd Line	•	Risk Management Legal & Compliance	Monitor risk and control in support of management - E.g. Management Reporting, Regulatory Compliance Operations, Change Management, Compliance Talent Development & Learning, etc.	
3rd Line	•	Internal Audit	Provide independent assurance to the Board that Company's risk management, governance and internal control processes are operating effectively.	

Risk Management at SUD Life is a Board driven function with an oversight by Risk Management Committee of Board (RMCB). The RMCB is convened on a quarterly basis. To support the RMCB, the Company has a Risk Management Committee of Executives (RMCE) convened by the Risk Management department to discuss various risk management initiatives. Risk Management department has the overall responsibility of the risk management. It overviews, monitors and updates the board on the risks and the mitigation measures taken by the organisation.

Material risk assessment (a top down approach) is a systematic and continual process, intended to identify and assess those risks that are most significant to the company's ability to achieve and realize its core strategy and objectives.

Risk management actions in respect of major risks faced by the Company are following:

#### (1) Insurance Risk

The risk of suffering a loss due to the inherent uncertainties as to the occurrence, amount and timing of insurance liabilities. The main drivers of insurance risk are:

- Mortality
- Morbidity
- Longevity
- Persistency

Insurance risk also includes the risk of products being priced inappropriately, anti-selection, changes in economic conditions and lapse risk, etc.

- Mortality and Morbidity Risk: The Company uses the following approaches to manage its mortality and morbidity risk:
- a. Product design process: Product Committee of the company oversees the whole process of product design and ensures that all inherent risks and mitigation measures identified at the product design stage for new products or modifications to existing products are addressed.

- b. Underwriting and claims controls: Underwriting and claims policies and procedures are in place to assess and manage the risks. These are reviewed by the company on periodic basis and are also audited by the internal and the external auditors.
- c. Reinsurance: The Company enters in to reinsurance treaties with an reputed and financially sound highly rated reinsurers to minimize the risk of adverse experience.
- d. Experience analysis: The Company conducts its experience analysis regularly to ensure that corrective action can be initiated at the earliest opportunity and that assumptions are in line with experience.
- Persistency Risk: The Company has set up a Business Conservation Group (BCG) team independently which is responsible for Renewal targets and revival of lapsed policies.

The Company uses the following approaches to manage the persistency risk:

- a. Experience Analysis: The persistency is tracked monthly and analysis done periodically to ensure that the assumptions used in product pricing and calculation of embedded value are in line with the actual experience. Also, strategic measures and initiatives are undertaken to ensure healthy persistency ratio.
- b. Service initiatives: The Company sends the reminders proactively well before the due date of premium payments, emphasizing on the various modes of payments available to the customer. Special Revival Campaigns are organized and follow-ups on renewal and lapsed policies carried out through outsourced staff/ call centre.

#### (2) Investment Risks

The risk of suffering a loss relative to expected return of any particular investment. Market Risk and Credit Risk are the key components of Investment risk.



Investment activities are carried out with due adherence to IRDAI Investment Regulations and Investment Policy guidelines from time to time. Further, Investment Committee of the Board oversees the functioning of Investment Department and provides required guidance.

- Market Risk: The Company manages the market Risk of its investments by deploying the funds in high quality assets matching with respective liability profile both by nature and term to the extent possible.
- Credit Risk: The Credit Risk associated with Corporate Debt is mitigated by investing in securities on the basis of due diligence into financial strength, corporate governance and credit rating being not less than AA. Further, Periodical review of portfolio securities is carried out

#### (3) ALM mismatch Risk

Asset/Liability mismatch risk relates to the possibility that assets do not respond to investment markets in a manner that is commensurate with the fair value of the liabilities. This includes the mismatch of asset and liability cash flows and the cost of any guarantees or embedded financial options.

To control this risk, the Company has put in place procedures for monitoring and managing the assetliability positions to ensure that the investment activities and asset positions are appropriate to our liability profile.

#### (4) Liquidity Risk

The risk of suffering a loss due to cash-flow mismatch and not having enough liquid assets to meet the liabilities as and when they arise. This may happen even when the value of assets is higher than the liabilities, but the assets may not be readily available to make the payments as and when required. The company will be forced to sell assets at a markedly lower price than normal to meet the liabilities.

The Company faces limited liquidity risk as its business is growing and fresh inflows would be sufficient to meet the required outflows. However, the Company maintains certain amount of Investments in Money Market / Short term Instruments to meet any contingent outflow requirements.

#### (5) Operational Risk

The risk of suffering a loss resulting from inadequate or failed internal processes, people or from external events. Operational risks are inherent in a company and arise from execution of the normal operations of the company involving people, processes or external events.

The Company has strong internal control systems to manage operational risks. The Operational Risk is managed by the Company using the Risk Control Self Assessment (RCSA) Methodology as well as Incident Management.

The company has implemented RCSA (a bottom up approach) a risk management tool for identifying risks and controls and for assessing and reporting on their effectiveness for each department/function. It ensures the adequacy of day to day operations and strengthens internal control mechanism.

When breakdowns in the control environment are identified, they are proactively tracked until fixed.

The Company has implemented "Incident Management", an operational/IT Risk Management tool, to identify weaknesses in processes and controls, analyze them and initiate corrective actions and preventive actions to prevent a future recurrence of a reported incident.

The incident reporting tool is available online on the intranet through Raise Your Concern (RYC) application for all employees of the Company for reporting of an incident upon detection.

The company manages the incidents based on the principle of openness about failures, emphasis on learning, accountability, just culture, appropriate prioritisation of actions, cooperation, collaboration and communication etc.

IT risks, including Information security risks, are managed at process level by the IT team. The Company has a well-defined Information security policy including areas of cyber security that ensures all information assets are safeguarded by establishing comprehensive management processes throughout the organisation.

The Company has in place "Business Continuity Management" (BCM) which is a process of identifying risks, threats and vulnerabilities that could impact the company's continued operations and provides a framework for building organisational resilience and capability for effective response that safeguards the interest of its key stakeholders, reputation, brand and value creating activities.

Business continuity drills are carried on regular basis for critical processes and outsourced partners to ensure business continuity during an interruption. In case of disasters happening, a Disaster Recovery Site for IT Systems is set up at different geographical location.

Risk Management function along with Internal Audit, Legal and Compliance function conducts



various trainings in general for all employees and need based to certain departments to create awareness about enterprise-wide risk management philosophy and all the above risk management tools deployed by the department.

On the Compliance front, all employees are expected to accept and abide by the Code of Conduct as per HR Policy Manual. A Disciplinary Process matrix that prescribes disciplinary action including caution, deterrent action and termination based on the nature and seriousness of non-compliant behavior is in place. Mandatory Compliance Training certificates need to be submitted on an on-going basis by all relevant functions and employees.

Legal risk is the risk of suffering a loss due to lawsuits, adverse judgments' or contracts that turn out to be unenforceable can disrupt or adversely affect the company. This includes, but not limited to, the exposure to fines, penalties or punitive damages resulting from regulatory interventions or actions. Company has implemented a legal risk mitigation framework to address the legal risks which inter alia includes contract and litigation management.

The company is guided by the principle of "Customer First". Sales quality is continuously monitored/reviewed and risks inherent to sales conduct are factored while designing products, sales strategies.

The company has a Fraud Control Unit (FCU) which focusses on all three aspects – prevention, detection and monitoring. The FCU conducts independent investigation of fraud and suspicious cases. It identifies process failures in case of

fraud, malpractices and misconducts and takes corrective actions. It also proactively monitors and implements internal controls for minimizing frauds, malpractices and misconducts.

### 9. Operations Abroad:

The Company is operating only in India and hence has no exposure to either other country risk or currency fluctuation risks.

### 10. Claims:

Average time taken by the Company in respect of mortality claims from the date of submission of the final requirement by the claimant to the dispatch of claim payment is as follows:

Period	Average claim settlement time (in days)
2014-15	4
2015-16	10
2016-17	13
2017-18	11
2018-19	12

The ageing of claims registered and not settled as of March 31, 2019 as required by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/F&A/Cir/232/12/2013 dated 11.12.2013) issued by IRDAI has been detailed herein below:

### (a) For Unit Linked Business:

(₹ in 000's)

Period	As at Mar 31, 2019		As at Mar 31, 2018		As at Mar 31, 2017		As at Mar 31, 2016			s at 31, 2015
	No. of Claims	Amount Involved	No. of Claims	Amount Involved		Amount Involved	No. of Claims	Amount Involved	No. of Claims	Amount Involved
Less than 30 days	1	750.00	-	-	2	1,279.22	24	6,331.83	1	360.03
30 days to 6 months	-	-	-	-	-	0.00	19	5,579.90	-	-
6 months to 1 year	-	-	-	-	1	225.17	2	732.96	-	-
1 year to 5 years	-	-	-	-	-	0.00	1	379.05	-	-
5 years & Above	-	-	-	-	_	0.00	_	0.00	-	_



### (b) For Non Linked - Traditional Business & Group Business:

(₹ in 000's)

Period	As at Mar 31, 2019		As at Mar 31, 2018		As at Mar 31, 2017		As at Mar 31, 2016		As at Mar 31, 2015	
	No. of Claims	Amount Involved		Amount Involved		Amount Involved		Amount Involved	No. of Claims	Amount Involved
Less than 30 days	8	4,265.00	13	17,502.65	17	15,792.32	126	37,998.85	2	2,573.42
30 days to 6 months	2	1,411.00	5	1,900.00	12	9,370.85	227	104,493.24	-	-
6 months to 1 year	-	-	-	-	2	11,200.00	12	5,580.97	-	-
1 year to 5 years	-	-	-	-	_	-	61	21,448.25	-	-
5 years & Above	-	-	-	-	-	-	-	-	-	-

### 11. Valuation of Investments

We hereby certify that:

### Valuation – Shareholders' investments and Non-Linked Policyholders' investments:

- All debt securities are considered as 'held to maturity' and accordingly stated at historical cost, subject to amortisation of premium or accretion of discount in the revenue account or the profit and loss account over the period of maturity/holding on a straight line basis.
- Treasury Bills, Certificates of Deposits, Commercial Papers and Collateralized Borrowing & Lending Obligations (CBLO) are valued at cost subject to accretion of discount over the remaining period of maturity on straight line basis.
- Investments in Fixed deposits are valued at cost.
- Valuation of Listed Equity securities is measured at Fair value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, last quoted closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed / traded on NSE, the last quoted closing price on BSE (Secondary Exchange) is considered.
- Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets, as the Company continues to be beneficial owner of these securities. The securities are valued as stated above.
- Additional Tier 1 (Basel III Compliant)
   Perpetual Bonds classified under "Equity" as
   stipulated by IRDAI Investment Regulations,

- are valued at market value, using applicable market yields published by SEBI registered rating agency viz., CRISIL Ltd., using Bond Valuer. Unrealized gains or losses arising due to change in the fair value of Additional Tier 1 Bonds are recognized in the Balance Sheet under "Fair value change account".
- Fair value of mutual fund units is the net asset value on the Balance Sheet date. Unrealized gains/losses on changes in fair values of listed equity shares and mutual funds are taken to the Fair Value Change Account and carried forward in the Balance Sheet.
- Unlisted Securities are stated at lower of historical cost or book value of the share as per the latest audited annual financial statements of the company.
- Exchange Traded Funds (ETFs) are valued at Fair Value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed / traded on NSE, the closing price on BSE (Secondary Exchange) is considered. In case ETFs are not traded on either of the Primary or the Secondary exchange on the balance sheet date, then the ETFs are valued at Net Asset Value (NAV) on the balance sheet date. In case balance sheet day's NAV is not available, then the latest available NAV is used for valuation purposes. Unrealized gains/losses on changes in fair values of ETFs are taken to the Fair Value Change Account and carried forward in the Balance Sheet.



### ii) Valuation - linked business:

- Central Government and State Government securities are valued at prices obtained from Credit Rating Information Services of India Ltd. (CRISIL).
- Corporate bonds and debentures are valued on the basis of CRISIL Bond Valuer.
- Treasury Bills, Certificates of Deposits, Commercial Papers and Collateralized Borrowing & Lending Obligations (CBLO) are valued at cost subject to accretion of discount over the remaining period of maturity on straight line basis.
- Investments in Fixed deposits are valued at cost.
- Listed equity shares are valued at market value being the last quoted closing price of the security on NSE (Primary Exchange). In case, the security is not listed / traded on NSE, the closing price on BSE (Secondary Exchange) is considered for the purpose of computation of daily NAV. Unrealized gains and losses are recognized in the respective fund's revenue account.
- Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets, as the Company continues to be beneficial owner of these securities.

  The securities are valued as stated above
- Additional Tier 1 (Basel III Compliant) Perpetual Bonds classified under "Equity" as stipulated by IRDAI Investment Regulations, are valued at market value, using applicable market yields published by SEBI registered rating

- agency viz., CRISIL Ltd., using Bond Valuer. Unrealized gains or losses are recognized in the respective fund's revenue account.
- Mutual Fund units are valued at NAV of previous day. In case previous day's NAV is not available, then the latest available NAV is used for valuation purpose. The unrealized gains and losses are recognized in the respective fund's revenue account.
- Unlisted Securities are stated at lower of historical cost or book value of the share as per the latest audited annual financial statements of the company.
- Exchange Traded Funds (ETFs) are valued at Fair Value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed / traded on NSE, the closing price on BSE (Secondary Exchange) is considered. In case ETFs are not traded on either of the Primary or the Secondary exchange on the balance sheet date, then the ETFs are valued at Net Asset Value (NAV) of previous day. In case previous day's NAV is not available, then the latest available NAV is used for valuation purposes. The unrealized gains and losses are recognized in the respective fund's revenue account.

### 12. Review of Asset Quality:

All investments are made in accordance with prevailing IRDAI Investment Regulations.

The Asset under Management as on March 31, 2019 is ₹8,488.56 Crs with the following mix:

Investment Category	Shareholder's	Policyl	Policyholders' Funds		
	Funds	Non Linked*	Linked		
Government Securities (including T-Bills)	219.30	3,166.08	697.19	4,082.56	
Corporate Bonds	217.00	1,120.25	408.98	1,736.24	
AAA	149.40	941.66	310.77	1,401.83	
AA+	17.51	99.82	44.95	162.28	
AA	10.09	15.09	0	25.18	
AA-	8.81	50.88	45.01	104.7	
D#	31.20	12.8	8.25	52.25	
Additional Tier I Bond	19.79	<b>93</b> .86	0	113.65	
AA+	19.79	93.86	0	113.65	
Equity Shares	1	6.24	1,406.68	1,413.92	



Investment Category	Shareholder's	Policyl	Total	
	Funds	Non Linked*	Linked	
Money Market Instruments, Short Term Investments & Others	42.02	447.07	127.54	616.64
Total	499.11	4,833.51	2,640.39	7,963.01
Net Current asset	17.12	461.66	36.76	515.54
AUM (₹ in crores)	516.23	5,295.16	2,677.15	8,488.55

<sup>\*</sup>Including unclaimed policies fund amounting to ₹ 9.36 Crs which were invested in Tri Party Repo.

As to equity, exposure to Nifty stocks is about 86.67% and to BSE /NSE 200 stocks is about 99.37%. Returns generated by Unit Linked Funds during the year are given below: (Fact Sheet)

Sr.	Scheme Name	Inception	AUM	Abso	lute		Annua	lised	
No.		date	(₹ Cr) ¨¨		1 Year		3 Year	Since Ir	nception
				Fund	Bench mark	Fund	Bench mark	Fund	Bench mark
EQU	ITY FUND								
1	Apex Equity Fund	20/01/10	313.36	13.66	14.26	14.16	13.84	9.73	9.08
	ULIF 009 20/01/10 SUD-LA-EQ1 142			-	-	-		-	
2	Equity Fund	25/02/09	39.82	13.56	14.26	13.95	13.84	15.34	14.64
	ULIF 002 25/02/09 SUD-LI-EQ1 142								
3	Individual Pension Fund - Apex Equity	20/01/10	29.99	14.17	14.26	14.45	13.84	9.74	9.08
	ULIF 013 20/01/10 SUD-PA-EQ1 142			•	•	•	•		
4	Individual Pension Fund - Equity	31/03/09	18.35	13.99	14.26	13.73	13.84	13.64	13.85
	ULIF 005 31/03/09 SUD-PI-EQ1 142	-			-	-			
5	Bluechip Equity Fund	29/01/14	345.21	13.19	13.92	12.88	13.49	12.11	12.51
	ULIF 019 11/12/13 SUD-LI-EQ2 142	<u>.</u>				•			
GRO	WTH FUND	•			-	-			
6	Apex Growth Fund	20/01/10	305.35	11	12.58	12.4	12.57	9.51	8.99
	ULIF 010 20/01/10 SUD-LA-GR1 142	<u>.</u>							
7	Growth Fund	25/02/09	94.66	11.67	12.58	11.77	12.57	14.1	13.3
	ULIF 003 25/02/09 SUD-LI-GR1 142	•				-	-		
8	Individual Pension Fund - Apex Growth	20/01/10	32.92	12.5	12.58	12.52	12.57	9.31	8.99
	ULIF 014 20/01/10 SUD-PA-GR1 142	•			-	-	•		
9	Individual Pension Fund - Growth	31/03/09	16.47	11.6	12.58	11.24	12.57	11.7	12.7
	ULIF 006 31/03/09 SUD-PI-GR1 142	-			-	-	-		
10	Growth Plus Fund	29/01/14	324.53	10.99	12.58	11.51	12.57	11.42	12.17
	ULIF 023 11/12/13 SUD-LI-GR2 142	-				-	-		
BAL	ANCED FUND	-			-	-	-		
11	Apex Balanced Fund	20/01/10	243.27	10.00	10.96	10.95	11.21	9.15	8.81
	ULIF 011 20/01/10 SUD-LA-BL1 142	-				-	-		
12	Balanced Fund	18/02/09	17.88	8.71	9.29	8.31	9.8	9.82	10.19
	ULIF 001 18/02/09 SUD-LI-BL1 142					-	-		
13	Individual Pension Fund - Apex Balanced	20/01/10	14.11	10.08	10.96	10.76	11.21	8.91	8.81
	ULIF 015 20/01/10 SUD-PA-BL1 142	=				•	······································		
14	Individual Pension Fund - Balanced	31/03/09	8.79	8.59	9.29	8.92	9.8	9.68	10.01
	•								
	ULIF 007 31/03/09 SUD-PI-BL1 142	,, -, -, -, -, -, -, -, -, -, -,		/	/				

<sup>#</sup>Exposure to D Rating includes NCD's of IL&FS Ltd of ₹ 10 Crore matured on 05/12/2018 and shown as Investments Receivables in book of accounts. The said Principal amount of ₹ 10 Crore and interest of about ₹ 2 Crore aggregating to ₹ 12 Crore, was not paid by IL&FS Limited on 05/12/2018.



Sr.	Scheme Name	Inception	AUM	AUM Absolute		Annualised			
No.		date	(₹ Cr)		1 Year		3 Year	Since Ir	nception
			•••	Fund	Bench mark	Fund	Bench mark	Fund	Bench mark
15	Express Balanced Fund	29/04/11	44.12	8.65	9.29	8.69	9.8	8.67	8.89
	ULIF 017 29/04/11 SUD-LX-BL1 142			-				-	
16	Balanced Plus Fund	29/01/14	274.53	9.55	9.29	8.71	9.8	9.9	10.54
••••	ULIF 024 11/12/13 SUD-LI-BL2 142		•	•	•	•		•	
BON	ND FUND	•		•	•			•	
17	Apex Bond Fund	20/01/10	94.04	7.48	6.81	7.44	7.57	7.86	7.9
•	ULIF 012 20/01/10 SUD-LA-BN1 142			-		-			
18	Bond Fund	25/02/09	6.84	7.82	6.81	7.13	7.57	7.5	7.63
•••••	ULIF 004 25/02/09 SUD-LI-BN1 142			-		-	-	-	
19	Individual Pension Fund - Apex Bond	20/01/10	4.24	7.25	6.81	7.18	7.57	7.56	7.9
•••••	ULIF 016 20/01/10 SUD-PA-BN1 142								
20	Individual Pension Fund – Bond	31/03/09	3.3	8.01	6.81	7.01	7.57	7.42	7.68
•••••	ULIF 008 31/03/09 SUD-PI-BN1 142			-		-		-	
21	Income Fund	29/01/14	117.4	6.57	6.86	6.83	7.55	8.39	8.94
•	ULIF 020 11/12/13 SUD-LI-BN2 142			-	-			-	
GRC	OUP UNIT LINKED FUND	-	-	-		-		-	
22	Group Debt Fund	06/10/15	9.31	7.49	6.81	7.54	7.57	7.49	7.56
•••••	ULGF 003 20/03/15 SUD-GN-BN1 142	·· <b>·</b>	•				-	-	
DIS	CONTINUED POLICIES FUND		-	-	-			-	
23	Discontinued Policies Fund	03/06/11	318.66	6.81	8.39	6.43	7.77	7.37	8.18
•••••	ULIF 018 03/06/11 SUD-UL-DP1 142					-			

### 13. Management Responsibility Statement:

The Management of Star Union Dai-ichi Life Insurance Company Limited confirms that:

- in the preparation of financial statements, the applicable accounting standards, principles and policies have been followed along with proper explanations relating to material departures, if any;
- b) the Management has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of the affairs of the Company at the end of the financial year and of the surplus as per Policyholders' Account (Technical Account) and of the Net Profit as per Shareholders' Account (Non Technical Account) of the Company for the year;
- the management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 and the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) the management has prepared the financial statements on a going concern basis;
- e) the management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.
- f) the management has in all material respects, an adequate internal financial control system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2019.



### 14. Payments made to Parties in which Directors are interested

As required by the Master circular on Preparation of Financial Statements and Filing of Returns (Circular No. IRDA/F&A/Cir/232/12/2013 dated 11.12.2013) issued by IRDAI, the details of such payments for the year ended March 31, 2019 are given below:

(₹ in 000's)

					(< 111 000 5)
Name of Director	Entity in which Director is interested	Interested in entity as	Nature of Transaction	FY 2018-19	FY 2017-18
Mr. Rajkiran Rai	Union Bank of India	Managing	Insurance Commission	670,802	639,360
G. (Appointed on 13.12.2018)		Director & CEO Executive	Administration Expenses (as per PMJJBY scheme)	36,456	36,990
Mr. Atul Kumar Goel (Resigned w.e.f .		Director	Dividend / Interim Dividend	13,000	
02.11.2018)			Sitting Fees	490	320
			Bank Charges	260	243
Mr. Devender Paul	Bank of India	General	Insurance Commission	756,203	738,003
Sharma (Appointed on 26.10.2018)		Manager Managing	Administration Expenses (as per PMJJBY scheme)	44,908	41,224
Mr. Melwyn Rego (upto 22.05.2017)		Director	Dividend / Interim Dividend	15,000	
22.03.2017			Sitting Fees		398
			Bank Charges	342	283
Mr. Hidehiko Sogana (Appointed on 27.04.2018) Mr. Norimitsu Kawahara (upto 25.04.2018)	DLI Asia Pacific PTE Ltd.	Director	Reimbursement of Expenses (paid)		244
Mr. Shigeo Tsuyuki Ms. Chieko Hasunuma	Dai-ichi Life Holdings Inc., Japan	Representative Director	Reimbursement of Expenses (Paid)	6,328	5,315
(upto 25.10.2018) Mr. Norimitsu Kawahara (upto 25.04.2018)		Shareholder/ Member Executive officer	Sitting Fees	670	670
Mr. Arun Tiwari (upto 01/07/2017)	General Insurance Corporation of India	Director	Reinsurance Premium		236,999
Mr. Atul Kumar Shukla (upto 29/09/2017)	Almondz Global Securities	Director	Brokerage for buy/sell of securities		96
	India Infoline Securities Limited				697
Mr Girish P. Kulkarni	Star Union Dai-ichi Life Insurance Company Limited Employees Gratuity Trust	Trustee	Contribution made, Claims paid, reimbursement of expenses	14,716	20,092
	Star Union Dai- ichi Life Insurance Company Limited Employees Group Leave Encashment Trust	-		26,895	25,638
	SUD Life Foundation		Corporate Social Responsibility	22,498	14.000

15. Sitting fees paid to the Non Executive Directors during the financial year 2018-19 amounts to ₹3,690 thousands (Previous year ₹3,310 thousands).

For and on behalf of the Board of Directors

**Akihiko Tanaka** Dy. CEO & CFO **Rajkiran Rai G.** Chairman D.I.No. 07427647 Girish Kulkarni MD & CEO D.I.No. 01683332

**Abhay Tewari** Appointed Actuary

Rakesh Kumar Company Secretary FCS - 7081

Place: Mumbai Date: April 26, 2019 **S. Ravi** Director D.I.No. 00009790 **D. P. Sharma** Director D.I.No. 08238895

## Glossary of Terms

### Accretion of discount/amortisation of premium

Premium/ discount refers to the price paid for a bond as against the par value of the bond. This discount/ premium is spread over the remaining life of the bond and is called accretion/amortisation respectively

### **Acquisition Cost**

Costs that vary with and are primarily related to the acquisition of new and renewal insurance contracts

### **Affiliated investments**

Investments made in parties related to insurers

### **Annuity Business**

The business of effecting contracts to pay annuities on human life but does not include contracts under pension business. Annuities provide for a series of payments to be made at regular intervals in return for a certain sum paid up front. A deferred annuity is a contract to pay out regular amounts of benefit provided to the annuity holder at the end of the deferred period (the vesting date) when annuity payment commences for a specified period of time such as number of years or for life. An immediate annuity is a contract to pay out regular amounts of benefit wherein the contract commences payments, immediately after the contract is concluded

### **APE (Annualised Premium Equivalent)**

APE (Annualised Premium Equivalent) is the sum of annualised first year premiums on regular premium policies, and ten percent of single premiums, written by our Company during any period from both our individual and group customers. For the purposes of the APE calculation, we consider all premiums received in our group business and any top-up premiums as single premiums. This number is then adjusted to account for estimated returned policies

### **Asset - Liability Management**

It refers to the management of an insurer's assets with specific reference to the characteristics of its liabilities so as to optimise the balance between risk and return. It is the ongoing process of formulating, implementing, monitoring and revising strategies related to assets and liabilities to achieve an insurer's financial objective, given the insurer's risk tolerance and other constraints

### **Asset share**

The accumulation of premiums less actual expenses and mortality costs combined with actual investment returns

### Assets under management (AUM)

AUM refers to the carrying value of investments managed by our Company and includes loans against policies and net current assets pertaining to investments

### **Bancassurance**

An arrangement entered into by a bank and an insurance company, through which the insurance company sells or markets its products to the bank's client base

### **Basic Earning Per Share**

Net profit after tax divided by weighted average number of shares attributable to equity shareholders outstanding during the year/period

### **Bonus (participating policies)**

Policyholders' share of surplus generated on with profit policies

### **Cost or total cost**

Cost or total cost refers to total expenses including commission and including provision for doubtful debts and bad debts

### **Credit Risk**

Risk of default of a counterparty or obligor, including the risk of default of risk mitigating contracts like reinsurance and financial derivatives

### **CRNHR**

Cost of Residual Non Hedgeable Risks is an allowance for risks to shareholder value to the extent that these are not already allowed for in the TVFOG or the present value of future profits

### **Death Benefit**

Amount of benefit which is payable on death as specified in the policy document. This is stated at the inception of the contract

### **Debt investment**

Debt investment means investment other than in equity instruments, equity mutual funds, investment in subsidiary and investment property. It includes fixed income securities, discounted securities and money market instruments issued by government, public sector undertakings and corporates. It also includes investment in debt and liquid mutual funds

## **Discontinued Policy Fund / Funds for discontinued policies**

A segregated fund of the insurer that is set aside and is constituted by the fund value of all discontinued policies determined in accordance with the IRDA (Linked Insurance Products) Regulations, 2013

### **Embedded Value (EV)**

The measure of the consolidated value of shareholders' interest in the life insurance business. It represents the present value of shareholders' interests in the earnings distributable



from the assets allocated to the business after sufficient allowance for the aggregate risks in the business

## Embedded Value Operating Profit (EVOP) and Return on Embedded Value (RoEV)

Embedded Value Operating Profit ("EVOP") is a measure of the increase in the EV during any given period due to matters that can be influenced by management. It excludes changes in the EV due to external factors like changes in economic variables and shareholder-related actions like capital injection or dividend pay-outs. Return on Embedded Value ("RoEV") is the ratio of EVOP for any given period to the EV at the beginning of that period

### **Endowment assurance**

An endowment assurance is a contract to pay benefit on the life assured surviving the stipulated date or on death of the life assured before maturity

### **Expense Ratio or Cost Ratio**

Total expenses including commission, provision for doubtful debts and bad debts written off divided by total weighted received premium (TWRP)

### Fair value change account

Unrealised gains/ losses arising due to changes in the fair value of investment assets including listed equity shares, mutual funds, debt securities and derivative instruments

### **First Year Premium**

Insurance premium that is due in the first policy year of a life insurance contract

### **Funds for Future Appropriation**

The Funds for Future Appropriation (the "FFA"), comprise funds which have not been explicitly allocated either to policyholders or to shareholders at the valuation date

### **Grievance Ratio**

Number of grievances divided by policies issued in the same period (per 10,000)

### **Health Insurance Business**

The effecting of contracts which provide for sickness benefits or medical, surgical or hospital expense benefits, whether in-patient or out-patient, travel cover and personal accident cover on an indemnity, reimbursement, service, pre-paid, hospital or other plans basis, including assured benefits and long-term care

### **In-Force**

An insurance policy or contract, reflected on records, that has not expired, matured or otherwise been surrendered or terminated

### **Insurance Penetration**

Penetration - Insurance premium as % of GDP

### **Insurance Premium**

It is the consideration the policyholder will have to pay in order to secure the benefits offered by the insurance policy

### **Insurance Underwriting**

The process by which an insurance company determines whether or not and on what basis it will accept an application for insurance

### Insurer

An Indian Insurance Company or a statutory body established by an act of parliament to carry on insurance business or an insurance co-operative society or a foreign company engaged in re-insurance business through a branch established in India

### **Investment Assets**

All investments made out of shareholders funds representing solvency margin, non-unit reserves of unit linked insurance business, participating and non-participating funds of policyholders; policyholders' funds of pension and general annuity fund at their carrying value; and policyholders unit reserves of unit linked insurance business at their market value

### **Investment Yield**

This refers to the interest or dividends received from a security. It is usually expressed as a percentage of the acquisition cost of investment

### Lapse

A life insurance contract lapses if the policyholder does not pay the premiums within the grace period as prescribed under the Insurance Regulatory and Development Authority (Non-Linked Insurance Products) Regulations, 2013 and the Insurance Regulatory and Development Authority (Linked Insurance Products) Regulations, 2013, as applicable

### **Life Insurance Business**

The business of effecting contracts of insurance upon human life, including any contract whereby the payment of money is assured on death (except death by accident only) or the happening of any contingency dependent on human life

Linked liabilities (fund reserves)

This represents the liability for units held under the contracts and is part of the liability that is held under unit-linked business

### **Mathematical Reserves**

The provision made by an insurer to cover liabilities arising under or in connection with policies or contracts for life insurance business. Mathematical reserves also include specific provision for adverse deviations of the bases, such as mortality and morbidity rates, interest rates, and expense rates, and any explicit provisions made, in the valuation of liabilities, in accordance with the regulations made by the IRDAI for this purpose. Please also see " – Policy Liabilities"

### **Maturity Benefit**

The amount of benefit which is payable on maturity i.e. at the end of the term, as specified in the policy document. This is stated at the inception of the contract

### **Maturity Date**

The stipulated date on which benefit may become payable either absolutely or on the occurrence of a contingency

### **Morbidity Rate**

It is a measure of the number of persons belonging to a particular group, categorised according to age or some other factor such as occupation, that are expected to suffer a disease, illness, injury, or sickness

### **Mortality Charges**

The risk charges that are levied on the life cover part to provide the protection benefit to the policyholder

### **Mortality Rate**

A measure of the number of deaths, varying by such parameters as age, gender and health, used in pricing and computing liabilities for future policyholders of life and annuity products, which contain mortality risks

### **NAV / Net Asset Value**

NAV in the context of the equity shares is computed as the closing net worth of a company, divided by the closing outstanding number of fully paid up equity share. In the context of the unit linked business of our company and the investments made in mutual funds by our company, it represents the value of one unit held by the policyholder/us and is computed as total assets of the fund/scheme divided by number of units outstanding

### **Net worth**

Net worth represents the shareholders' funds and is computed as sum of share capital and reserves including share premium share application money and fair value change account net of debit balance in profit and loss account

### **New business strain**

New business strain arises when the premium paid at the commencement of a contract is not sufficient to cover the initial expenses including acquisition costs and any mathematical reserve that our Company needs to set up at that point.

### **Non-linked Business**

Business other than unit linked business

### **Non-Participating Product / Policy**

Policies without participation in profits, means policies which are not entitled to any share in surplus (profits) during the term of the policy

### **Non-unit liabilities**

Non-unit liabilities are liabilities held in addition to Linked liabilities (fund reserves) under unit-linked business and represents liabilities in respect of future expenses and benefits in excess of the unit fund. These form part of the mathematical reserves

### **Paid up Value**

It is one of the non–forfeiture options given to the policyholder in case of premium default. In this option, the sum assured is proportionately reduced to an amount which bears the same ratio to the full sum assured as the number of premiums actually paid bears to the total number originally payable in the policy

### **Participating Product / Policy**

A life insurance policy where the policyholder is entitled to at least a 90% share of the surplus emerging in participating fund and the remaining belongs to the shareholders

### **Pension Business**

Pension business includes business of effecting contracts to manage investments of pension funds or superannuation schemes or contracts to pay annuities that may be approved by the IRDAI

### **Persistency Ratio**

The percentage of premium received from life insurance policies remaining in force to the premiums of all policies issued. It is calculated with respect to policies issued in a fixed period prior to the period of measurement. In other words, it is the percentage of policies that have not lapsed and is expressed as 13th month 49th month persistency etc. depicting the persistency level at 13th month (2nd year) and 49th month (5th year) respectively, after issuance of contract

### **Policy Liabilities**

The policy liabilities under an insurance contract are the benefits an insurance company has contractually agreed to pay to the policyholders, plus its future expenses less future premiums. Please also see "Mathematical Reserves"

### **Regular Premium Product**

Life insurance product which requires regular periodic payment of premium

### Reinsurance ceded/accepted

Reinsurance means an insurance contract between one insurance company (cedant) and another insurance company (reinsurer) to indemnify against losses on one or more



contracts issued by the cedant in exchange for a consideration. The consideration paid/ received is termed as reinsurance ceded/accepted. The intent of reinsurance is for an insurance company to reduce the risks associated with underwritten policies by spreading risks across alternative institutions

### **Renewal Premium**

Life insurance premiums falling due in the years subsequent to the first year of the policy

### Retail Weighted Received Premium (RWRP)

Premiums actually received by the insurers under individual products (excluding accrued / due but not paid) and weighted at the rate of ten percent for single premiums

## Required Solvency Margin, Available Solvency Margin and Solvency Ratio

Every insurer is required to maintain an excess of the value of assets over the amount of liabilities of not less than an amount prescribed by the IRDAI, which is referred to as a Required Solvency Margin. The actual excess of assets over liabilities and other liabilities of policyholders' funds and shareholders' funds maintained by the insurer is referred to as Available Solvency Margin

### Rider

The add-on benefits which are in addition to the benefits under a basic policy

### **Single Premiums**

Those policies that require only a single lump sum payment from the policyholder

### **Sum Assured**

The amount that an insurer agrees to pay on the occurrence of a stated contingency

### Surplus

The excess of the value placed on a life insurance company's assets over the value placed on its liabilities

### **Surrender**

The termination of a life insurance policy at the request of the policyholder after which the policyholder receives the cash surrender value, if any, of the contract

### **Surrender Penalty**

In case of linked contracts, surrender penalty is the unit value to the credit of the policyholder less what is actually paid out at the time of surrender

### **Surrender Value**

It is one of the non–forfeiture options given to the policyholder in case of premium default whereby an amount representing reserve is returned to the policyholder

### **Term Assurance**

A contract to pay an assured amount on the death of the insured during the specified period

## Time Value of Financial Options and Guarantees or TVFOG

Reflects the value of the additional cost to shareholders that may arise from the embedded financial options and guarantees attaching to the covered business. The intrinsic value of such options and guarantees is reflected in the PVFP

### **Top-Up Premium**

An additional amount of premium over and above the contractual basic premiums charged at the commencement of the contract

### Total weighted received premium or TWRP

Measure of premiums received on both retail and group products and is the sum of first year and renewal premiums on regular premium policies and ten percent of single premiums received by our Company during any given period

### **Unit linked business**

Business of effecting life insurance, pension or health insurance contracts under which benefits are wholly or partly to be determined by reference to the value of underlying assets or any approved index

### **Unit Linked Fund**

A unit linked fund pools together the premiums paid by policyholders and invests in a portfolio of assets to achieve the fund(s) objective. The price of each unit in a fund depends on how the investments in that fund perform

### **Unit linked products**

A life insurance contract or health insurance contract under which benefits are wholly or partly to be determined by reference to the value of underlying assets or any approved index

### Variable insurance product

Products where the benefits are partially or wholly dependent on the performance of an approved external index / benchmark which is linked to the product

### Value of new business (VNB) and VNB margin

VNB is the present value of expected future earnings from new policies written during any given period and it reflects the additional value to shareholders expected to be generated through the activity of writing new policies during any given period. VNB for any period reflects actual acquisition costs incurred during that period

VNB margin is the ratio of VNB to APE for any given period and is a measure of the expected profitability of new business



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