

Investor Presentation

30.09.2015



Q2FY16 Results Snapshot

Deposits

Rs. 46,715 crore (↑ 4.13%)

Advances

Rs. 37,519 crore (↑ 5.6%)

CASA

Rs. 10,909 crore (↑ 11.38%)

Branches

657

ATMs 1,652

Net Profit

Rs. 142.22 crore (↑ 57.15%)

ROA

1.03% (0.69%)

NIM

3.39% (2.67%)

Net NPA

0.96% (0.59%)

H1FY16 Results Snapshot

Net ProfitRs. 276.80 crore
(↑ 30.22%)

NIM 3.35% (2.73%)

ROA1.02%
(0.81%)

ROE 12.22% (10.21%)

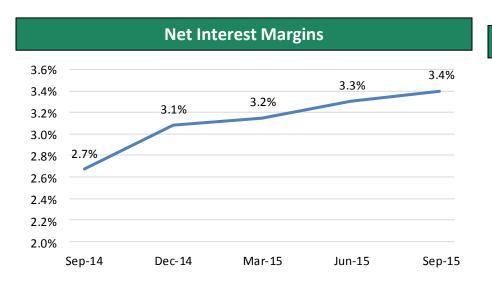
Profit & Loss Account

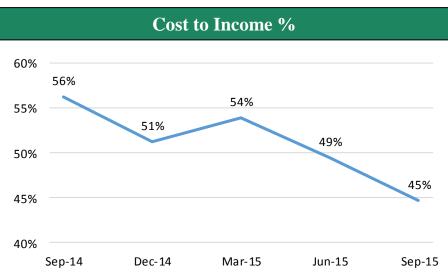
Particulars	Quarter Ended		
Particulars	Sep-15	Sep-14	YoY%
Net Interest Income	437	337	30%
Other Income	206	136	51%
Total Income	643	473	36%
Operating Expenses	288	266	8%
Operating Profit	355	207	71%
Provisions	126	93	35%
Credit Related	116	84	38%
Others	10	9	11%
Profit Before Tax	229	114	101%
Tax	87	24	262%
Net Profit	142	90	58%

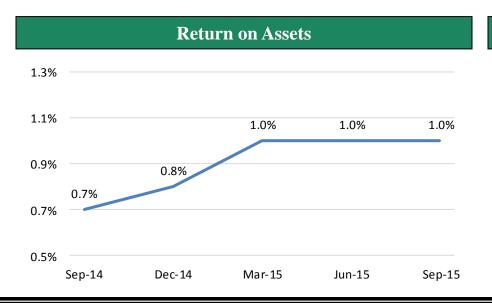
Profit & Loss Account

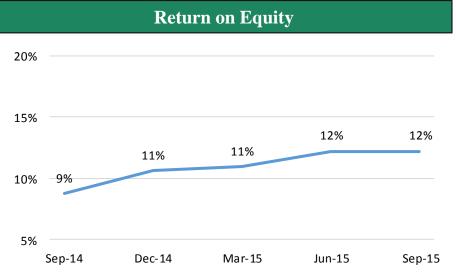
Particulars		Half-Year Ended	
Particulars	Sep-15	Sep-14	YoY%
Net Interest Income	860	677	27%
Other Income	368	254	45%
Total Income	1229	931	32%
Operating Expenses	577	511	13%
Operating Profit	651	421	55%
Provisions	244	180	36%
Credit Related	216	215	-
Others	28	(35)	-
Profit Before Tax	407	241	69%
Tax	130	28	
Net Profit	277	213	30%

Key Ratios (Quarterly)









Other Ratios

<u>Particulars</u>	Q2FY16	Q2FY15
Yield on Advances	11.88%	12.26%
Cost of Funds	7.55%	8.29%
Yield on Invest.	7.51%	7.60%
NIM	3.39%	2.67%
Business/Emp. (Rs crore)	11.62	11.05
Profit/Emp. (Rs lakh)	7.87	5.86
No. of Employees	7,232	7,260

Other Ratios

<u>Particulars</u>	<u>H1FY16</u>	<u>H1FY15</u>
Yield on Advances	11.88%	12.28%
Cost of Funds	7.58%	8.26%
Yield on Invest.	7.46%	7.63%
NIM	3.35%	2.73%
Business/Emp. (Rs crore)	11.62	11.05
Profit/Emp. (Rs lakh)	7.65	5.86
No. of Employees	7,232	7,260

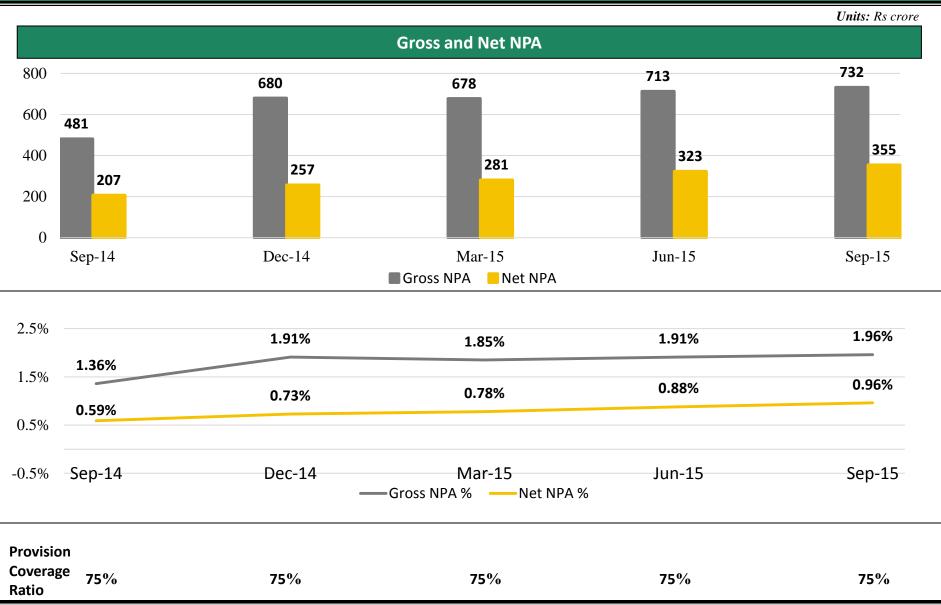
Advances

<u>Particulars</u> Advances	Q2FY16 37,518	Q2FY15 35,521	Units: Rs crore YOY % 5.6%
Corporate	13,518	12,960	4.31%
Commercial	12,155	11,411	6.52%
Agriculture	6,304	6,246	0.93%
Retail (Personal Banking)	5,541	4,904	12.99%
Jewel Loan (included in other segments)	6,405	7,965	(-)19.6%

Break-up of Manufacturing Sector

Units: Rs crore **Particulars** <u>YoY</u> % **Q2FY16 Q2FY15 (-)7%** 1,358 1,458 **Power** Infra (Ex-Power) 1,843 1,863 1% **Textiles** 3,089 2,637 17% **Metals & Metal Products** 1,570 1,448 8% **Chemicals** 762 11% 685 **Others** 3,560 3,955 (-)10% **Total** 12,202 12,026 1%

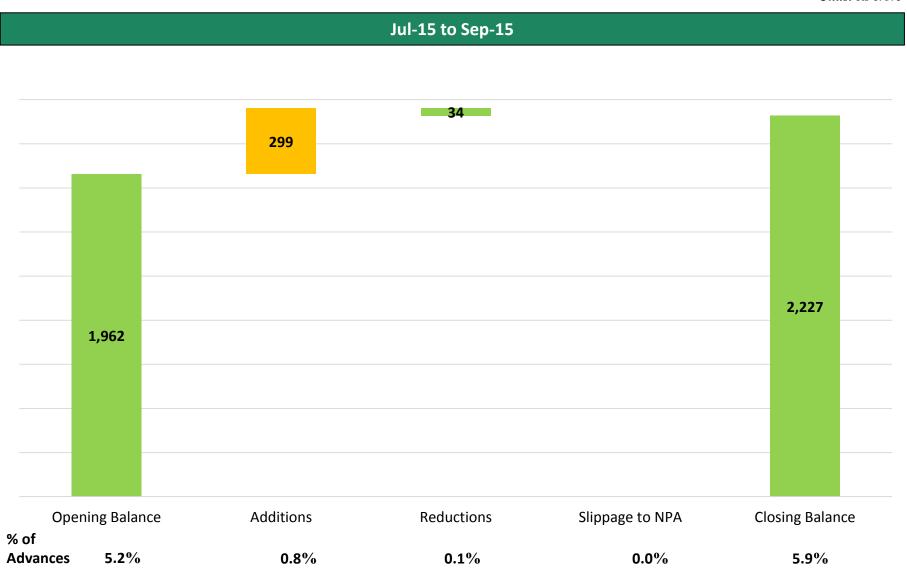
NPA Details



Movement of NPA

Particulars	Apr 15 – Jun 15	Jul-15 – Sep 15	Apr 15- Sep 15
Movement of Gross NPAs			
Opening Balance	677.78	713.07	677.78
Additions during the period	212.42	180.95	323.09
Reductions during the period	177.13	161.98	268.83
Closing Balance	713.07	732.04	732.04
Movement of Net NPAs			
Opening Balance	280.97	323.10	280.97
Additions during the period	51.37	69.91	98.60
Reductions during the period	9.24	38.49	25.05
Closing Balance	323.10	354.52	354.52
Movement of Provision for NPA			
Opening Balance	380.00	380.00	380.00
Provisions made during the period	123.95	111.04	224.49
Write off/Write back of excess provision	123.95	123.49	236.94
Closing Balance	380.00	367.55	367.55

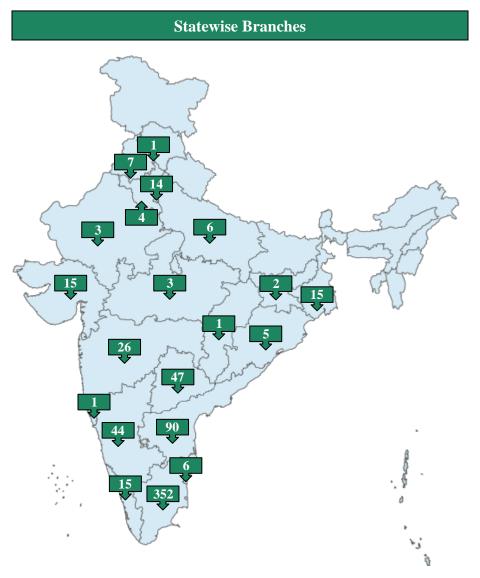
Movement of Restructured Assets



Deposits Breakup			
<u>Particulars</u>	<u>Q2FY16</u>	Q2FY15	Units: Rs crore
Total Deposits	46,715	44,862	4.1%
CASA	10,909	9,794	11.4%
CASA Mix %	23.4%	21.8%	
Demand	4,032	3,869	4.2%
Savings	6,877	5,926	16.1%

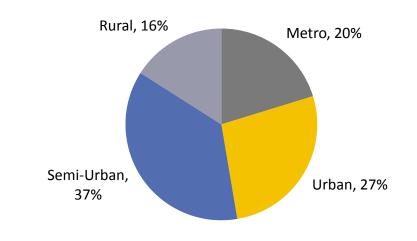
Term Deposits 35,067 35,806 2.1%

Distribution Network



Particulars	Mar-14	Mar-15	Sep-15
Branches	572	629	657
ATMs	1,616	1,645	1,652

Regional Mix (Sep-15)



Breakup of Other Income (Quarter)

<u>Particulars</u>	Q2FY16	Q2FY15	<u>YoY %</u>
Total	206	136	51.5%
Fee Income	142	132	7.6%
Forex	11	16	(-)31.3%
Commissions	116	104	11.5%
Other	15	12	25.0%
Profit on Sale of Investments	64	4	1500%

Breakup of Other Income (Half Year)

<u>Particulars</u>	<u>H1FY16</u>	<u>H1FY15</u>	<u>YoY %</u>
Total	368	254	44.9%
Fee Income	294	247	19.0%
Forex	20	28	(-)28.6%
Commissions	243	193	25.9%
Other	31	26	19.2%
Profit on Sale of Investments	74	7	957%

Breakup of Provisions (Other than Tax)

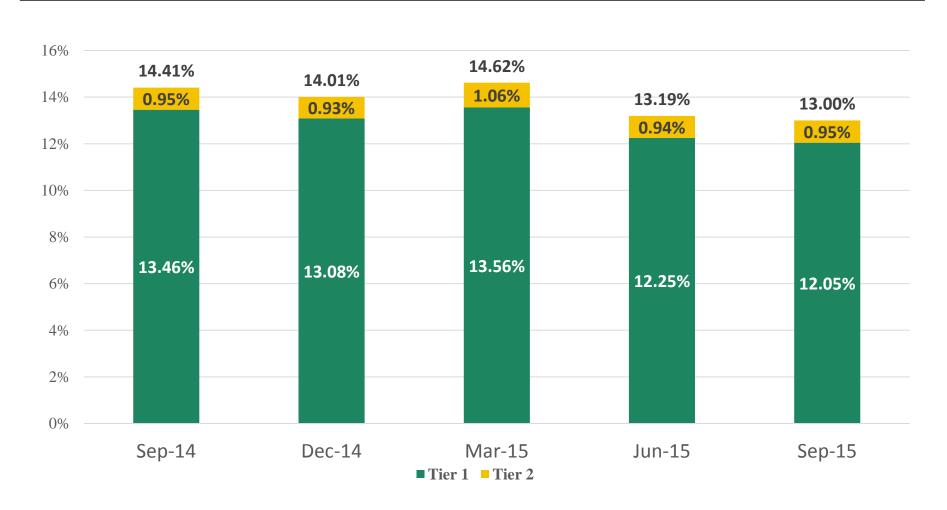
<u>Particulars</u>	Q2FY16	Q2FY15	<u>YoY %</u>
Total Provisions	126	93	35.5%
NPA	100	73	36.9%
Standard Assets	16	10	
Restructured	0	1	
Investment	0	2	
Others	10	7	

Breakup of Provisions (Other than Tax)

<u>Particulars</u>	<u>H1FY16</u>	<u>H1FY15</u>	<u>YoY %</u>
Total Provisions	244	180	35.5%
NPA	224	195	14.9%
Standard Assets	20	8	
Restructured	(-)29	12	
Investment	19	(-)49	
Others	10	14	

Capital Adequacy

Capital Adequacy Ratio (Basel III)



A Decade of Progress

		Chus. As crore									
Year	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	
Paid up Capital	17.98	49.49	53.94	53.95	54.44	94.49	107.18	107.18	107.18	121.63	
Reserves	853.65	1013.67	1136.06	1296.21	1565.54	2020.05	2601.04	2978.01	3219.16	4124.40	
Owned funds	871.63	1063.16	1190.00	1350.16	1619.98	2114.54	2708.22	3085.19	3326.34	4246.03	
CRAR - Basel II	-	-	-	14.92%	14.49%	14.41%	14.33%	14.41%	12.77%	14.63%	
Basel III	-	-	-	-	-	-	-	-	12.60%	14.62%	
Deposits	7577	9340	12550	15101	19272	24722	32112	38653	43758	44690	
Advances	5701	7194	9569	10563	13675	18052	24205	29706	34226	36691	
Investments	2298	2874	3526	4716	6649	7776	10581	13869	13445	12833	
Total Income	771	987	1289	1711	2005	2482	3621	4695	5680	5977	
Net Profit	135	160	208	236	336	416	502	550	430	464	
Dividend	120%	100%	120%	120%	120%	120%	140%	140%	130%	130%	
Branches (No.)	238	269	288	312	335	369	451	551	572	629	
EPS (Rs.)	28.29	32.80	38.62	43.71	62.23	44.90	46.81	51.35	40.08	39.86	
Return on Assets	1.65%	1.53%	1.63%	1.49%	1.76%	1.71%	1.56%	1.35%	0.86%	0.88%	
Book Value(Rs.)	484.80	197.09	220.61	250.25	297.60	200.33	252.68	287.85	308.91	348.42	
No of Employees	2908	3286	3580	3941	4175	4574	5673	6730	7339	7197	

