

SMBCコンシューマーファイナンス月次営業指標
SMBC Consumer Finance monthly business indicators

| 2024年3月期 Fiscal Year Ending March 31, 2024 | 4月 April | | 5月 May | | 6月 June | | 7月 July | | 8月 August | | 9月 September | |
|---|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|--|
| | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | |

《営業貸付金残高および顧客数》

Loans outstanding and customers

| 営業貸付金残高 | Consumer loans outstanding (百万円/Yen-million) | 788,141 | 6.8 | 795,950 | 7.1 | 798,766 | 7.4 | 800,342 | 7.7 | 805,200 | 7.9 | 811,857 | 8.0 |
|----------|--|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|
| 無担保ローン | Unsecured loans | 787,881 | 6.8 | 795,694 | 7.1 | 798,512 | 7.4 | 800,090 | 7.7 | 804,950 | 7.9 | 811,608 | 8.0 |
| 有担保ローン | Secured loans | 260 | -14.8 | 256 | -15.4 | 254 | -15.4 | 252 | -13.7 | 250 | -12.2 | 248 | -12.0 |
| 顧客数 | Number of customers (千人/thousands) | 1,495 | 7.0 | 1,513 | 7.6 | 1,520 | 8.2 | 1,525 | 8.7 | 1,534 | 8.8 | 1,544 | 8.8 |
| 無担保ローン | Unsecured loans | 1,495 | 7.0 | 1,513 | 7.6 | 1,520 | 8.2 | 1,525 | 8.7 | 1,534 | 8.8 | 1,543 | 8.8 |
| 有担保ローン | Secured loans | 0 | -16.3 | 0 | -16.5 | 0 | -18.2 | 0 | -15.9 | 0 | -14.5 | 0 | -13.1 |
| 一顧客当たり残高 | Per customer (千円/Yen-thousand) | 526 | -0.1 | 525 | -0.5 | 525 | -0.8 | 524 | -0.9 | 524 | -0.9 | 525 | -0.8 |
| 無担保ローン | Unsecured loans | 526 | -0.1 | 525 | -0.5 | 525 | -0.7 | 524 | -0.9 | 524 | -0.9 | 525 | -0.8 |
| 有担保ローン | Secured loans | 1,690 | 1.8 | 1,689 | 1.3 | 1,716 | 3.4 | 1,702 | 2.6 | 1,694 | 2.6 | 1,699 | 1.3 |

《無担保ローン新規申込数および新規顧客数》

Number of applicants and new customers (unsecured loans)

| | | | | | | | | | | | | | |
|-------|-------------------------|--------|------|--------|------|--------|------|--------|------|--------|------|--------|------|
| 新規申込数 | Number of applicants | 74,318 | 31.7 | 81,623 | 24.5 | 69,143 | 23.7 | 66,717 | 23.6 | 68,976 | 17.1 | 74,765 | 21.9 |
| 新規顧客数 | Number of new customers | 31,434 | 50.1 | 33,309 | 38.6 | 29,005 | 43.1 | 27,352 | 44.3 | 27,428 | 19.4 | 26,982 | 7.6 |
| 成約率 | (%) Approval ratio (%) | 42.3 | 5.2 | 40.8 | 4.2 | 41.9 | 5.7 | 41.0 | 5.9 | 39.8 | 0.8 | 36.1 | -4.8 |

注) 成約率の増減率欄の斜体数値は、前年同月比増減数です。

Note: Italic fiHSres represent the number of increase/decrease from the same month of previous fiscal year.

《チャネル展開》

Service channFJs

| | | | | | | | | | | | | | |
|-------|---|-----|------|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|
| 店舗数 | (店) Number of branches | 603 | -111 | 588 | -107 | 581 | -98 | 567 | -96 | 551 | -96 | 535 | -95 |
| 自動契約機 | (台) Number of automated contract machines | 631 | -114 | 616 | -109 | 609 | -99 | 595 | -97 | 579 | -97 | 563 | -96 |

注) チャネル展開の増減率欄の斜体数値は前年同月比増減数です。

Note: Italic fiHSres represent the number of increase/decrease from the same month of previous fiscal year.

SMBCコンシューマーファイナンス月次営業指標
SMBC Consumer Finance monthly business indicators

| 2024年3月期 Fiscal Year Ending March 31, 2024 | 10月 October | | 11月 November | | 12月 December | | 1月 January | | 2月 February | | 3月 March | |
|---|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|--|
| | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | | 前年同月比 増減率 YOY(%) | |

《営業貸付金残高および顧客数》

Loans outstanding and customers

| 営業貸付金残高 | Consumer loans outstanding (百万円/Yen-million) | 816,911 | 7.7 | 824,328 | 7.7 | | | | | | | |
|----------|--|---------|-------|---------|-------|--|--|--|--|--|--|--|
| 無担保ローン | Unsecured loans | 816,665 | 7.7 | 824,083 | 7.7 | | | | | | | |
| 有担保ローン | Secured loans | 246 | -12.0 | 244 | -10.5 | | | | | | | |
| 顧客数 | Number of customers (千人/thousands) | 1,552 | 8.5 | 1,565 | 8.5 | | | | | | | |
| 無担保ローン | Unsecured loans | 1,552 | 8.5 | 1,565 | 8.5 | | | | | | | |
| 有担保ローン | Secured loans | 0 | -13.2 | 0 | -12.8 | | | | | | | |
| 一顧客当たり残高 | Per customer (千円/Yen-thousand) | 526 | -0.8 | 526 | -0.8 | | | | | | | |
| 無担保ローン | Unsecured loans | 526 | -0.8 | 526 | -0.8 | | | | | | | |
| 有担保ローン | Secured loans | 1,700 | 1.4 | 1,712 | 2.6 | | | | | | | |

《無担保ローン新規申込数および新規顧客数》

Number of applicants and new customers (unsecured loans)

| | | | | | | | | | | | | |
|-------|-------------------------|--------|------|--------|------|--|--|--|--|--|--|--|
| 新規申込数 | Number of applicants | 76,455 | 17.5 | 81,285 | 29.9 | | | | | | | |
| 新規顧客数 | Number of new customers | 26,547 | -1.6 | 28,942 | 5.6 | | | | | | | |
| 成約率 | (%) Approval ratio (%) | 34.7 | -6.7 | 35.6 | -8.2 | | | | | | | |

注) 成約率の増減率欄の斜体数値は、前年同月比増減数です。

Note: Italic fiHSres represent the number of increase/decrease from the same month of previous fiscal year.

《チャンネル展開》

Service channFJs

| | | | | | | | | | | | | |
|-------|---|-----|-----|-----|-----|--|--|--|--|--|--|--|
| 店舗数 | (店) Number of branches | 526 | -86 | 517 | -95 | | | | | | | |
| 自動契約機 | (台) Number of automated contract machines | 554 | -87 | 545 | -96 | | | | | | | |

注) チャンネル展開の増減率欄の斜体数値は前年同月比増減数です。

Note: Italic fiHSres represent the number of increase/decrease from the same month of previous fiscal year.