

## Talent-100 provides better service to students using eSignature inside Salesforce

Talent-100 helps students achieve higher test results through mentoring and tutoring so they can attend the university of their choice. The organization implemented eSignature to streamline their document workflows and be able to deliver and manage quotes digitally.

### Key challenges before signNow:

- ✗ Inefficient and time-consuming paper-based processes
- ✗ High costs for printing quotes and sending them out
- ✗ Long waiting times between sending a quote and receiving a signed copy
- ✗ Document errors due to repetitive and manual data entry

### Results achieved with signNow:



Streamlined quote generation process with data binding inside Salesforce



Cost savings by eliminating printing and scanning



Accelerated document approvals: 1,000+ documents signed every quarter



Reduced document errors by automatically pre-filling them with Salesforce data



*The adoption of signNow freed our staff to focus on more high-level, beneficial tasks enhancing the student experience, instead of printing out quotes, then scanning them after they've been signed.*

**David Nguyen**

Student Services Manager

