

Build Your Freedom in the Cloud



Capabilities Statement

 OVHcloud®

OVHcloud Is at the Forefront of the Data Revolution

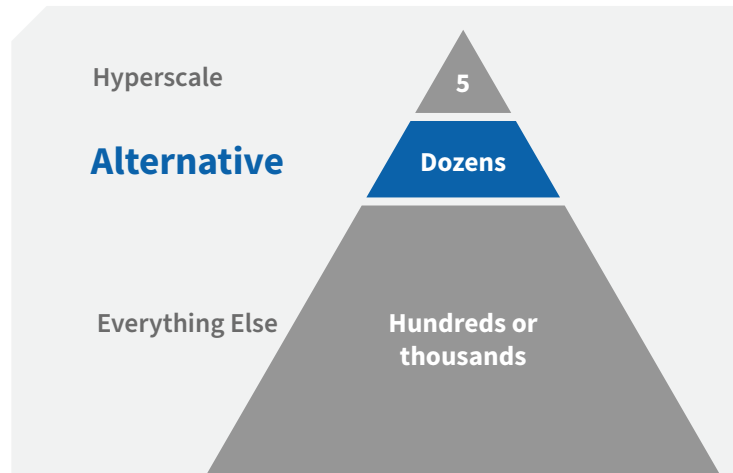


Information technology is going through a digital transformation and reshaping how we do business, how we interact, how we make decisions, and how we influence our society.

OVHcloud® is at the forefront of this data revolution, standing apart from the competition with a strong commitment to creating a level playing field and the opportunity for any business to leverage this transformation to migrate to the cloud and make the most of the new digital world.

Who Is OVHcloud?

- ▶ OVHcloud is an alternative cloud provider. As such, we fall into a small group of fewer than two dozen worldwide cloud providers, just below the top five hyperscalers.
- ▶ OVHcloud started nearly 22 years ago as the first, and still the largest, European-owned cloud provider. Globally, we serve 1.6 million customers from 140 countries across 33 data centers.
- ▶ In 2017, OVHcloud US was launched in the U.S. market and has become OVHcloud’s fastest-growing region.
- ▶ OVHcloud is vertically integrated to empower organizations to realize the vast possibilities promised by cloud computing.
- ▶ Because we own the full lifecycle, from server manufacturing to network building, we have a great deal of flexibility and control.
- ▶ OVHcloud provides business customers like you with a comprehensive suite of solutions designed to capture growing demand for multi-cloud and hybrid cloud strategies while meeting the surging demand for data sovereignty and trusted cloud solutions.



Source: 451 Research

Why Choose OVHcloud US as Your Cloud Provider?

The dominance of the hyperscale cloud providers has come at a high cost. Predatory pricing, vendor lock-in, burdensome and multi-year enterprise licensing agreements, and the cloud-complexity skills-gap drain on engineering talent have all created barriers to moving to the cloud.



OVHcloud employee building a rack

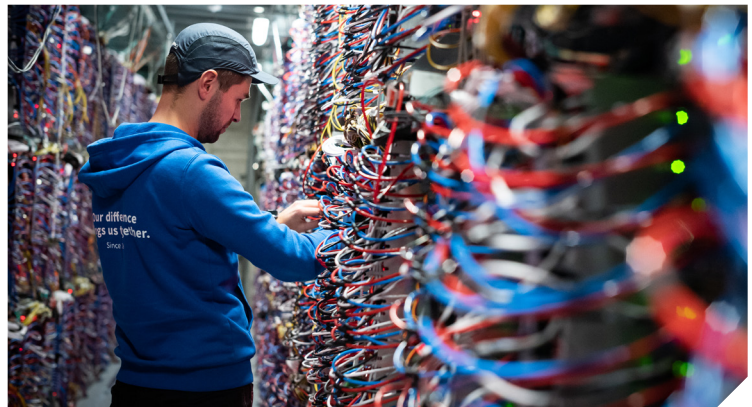
OVHcloud is the trusted, highly respected cloud provider that enables each person and organization to create and do business freely by removing the hurdles to enable digital transformation and cloud migration.

Key Qualities at the Heart of the Alternative Cloud World We Are Championing

► **Vertical Integration** – OVHcloud’s vertical integration, coupled with the fact that we own our own network, allows us to squeeze costs. From engineering to server manufacturing, infrastructure design to data center management, we keep costs under control. Manufacturing our own products also gives us a great deal of agility and flexibility.

► **Price Predictability and Transparency** – OVHcloud owns its network, so there are no hidden fees – no ingress or egress fees* or charges for API calls. With no fluctuating invoices, you can plan for and manage your operational expenses.

► **Reversibility and Flexibility** – OVHcloud products are built on open or well-known industry standards, such as OpenStack, with no cloud vendor lock-in. Your



OVHcloud water cooling

workloads are interoperable by design, and that gives you the opportunity to move them anywhere – whether within OVHcloud or to other locations or other clouds. We certainly support a multi-cloud approach.

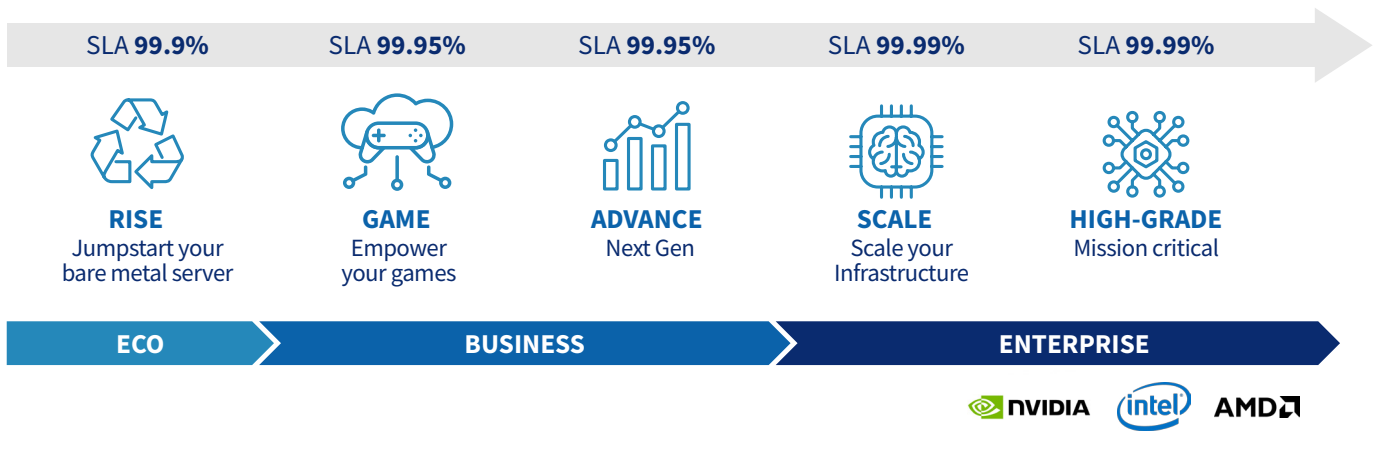
► **Innovative and Sustainable by Design** – From the beginning, OVHcloud has been committed to reducing IT component waste, optimizing data center energy consumption, and innovating for more efficient cooling systems. In 2003, OVHcloud introduced the concept of water-cooling CPUs to conserve energy. Today, we are paving a path to a purely renewable energy mix by 2025 and plan to reach net-zero emissions by 2030. We maximize our component lifecycles through second- and third-life products. In fact, 45% of the servers are made with reused components.

*For object storage and cloud archive some fees apply.

OVHcloud Portfolio of Products and Services

- ▶ **Bare Metal Cloud** – At OVHcloud, our bare-metal servers are the cornerstone of our approach to the cloud. Similar to what is used to in an on-premise environment, customers have the ability to build servers and customize them to the unique specifications required to run their applications, including BIOS-level access, options for high IOPS disks and GPUs. DDoS protection and unlimited traffic come standard. Most configurations are available within 2 to 4 minutes. Our objective is to provide the market with a vast range of servers to meet the requirements and price points that customers need to meet their challenges.
 - a. **Enterprise-class servers** are our most powerful servers with the latest technology and offer the highest SLAs and uptime guarantees.
 - b. **Business range** offers servers featuring processors allowing you to build infrastructure for development and production environments.
 - c. **Eco range** is composed of second- and third-life servers best adapted to suit a wide range of uses for those who need reliability at the best price.

OVHcloud Bare Metal Servers Deliver Diverse SLAs – choose what works best for you.



- ▶ **Hosted Private Cloud** – OVHcloud was the first to bring VMware to the cloud in 2011. It allows you to leverage the market-leading capabilities of VMware in a unified architecture using familiar tools. It addresses use cases such as on-demand capacity disaster recovery or backup using the same expertise already used for operational continuity. And it will consistently cost less to run a hosted private cloud environment because OVHcloud does not charge for data traffic or bandwidth usage.
- vmware**[®]

Principal Partner

Cloud Provider
- ▶ **Public Cloud** – OVHcloud Public Cloud provides an extensive range of services, from a free, managed Kubernetes to an S3 storage solution, with the flexibility needed to build and run any applications that need to massively scale and be extremely resilient. Pay-as-you-go computing services, built on open-source standards such as OpenStack and Kubernetes, ensure portability and hybridity. These services provide maximum scalability and continuity.

- ▶ **Compliance** – OVHcloud adheres to rigorous security standards associated with various industry-specific compliance frameworks for our Infrastructure as a Service (IaaS) products and data centers. OVHcloud is dedicated to delivering cloud services that adopt industry best practices to meet a comprehensive set of security and compliance standards. OVHcloud uses independent third-party auditors to conduct annual audit examinations for a wide range of specific compliance requirements.



ISO 27001



ISO 27017



ISO 27018



ISO 27701



SOC 1, 2 & 3



HIPAA



PCI-DSS



CSA

- ▶ **OVHcloud vRack** – vRack allows multiple servers to communicate privately, regardless of the number and physical locations, by connecting them to a virtual switch within the same private network. Your servers can communicate securely within a dedicated VLAN. Building your private network with vRack enables you to isolate critical servers within your private VLAN. Your data is secure, and communication between your servers isn't routed via the public network.
- ▶ **OVHcloud API** – OVHcloud API is a set of web services allowing OVHcloud customers to buy, manage, upgrade and configure OVHcloud products without using the graphical customer interface (OVHcloud Control Panel). Based on the "latest RESTful API," you'll be able to manage nearly everything in the OVHcloud world by using simple API functions and small code samples developed in your favorite language. Using the API explorer (console), you can browse the API to discover all available functions by OVHcloud products. You can also select a product and browse the dedicated API to discover related actions.

Our Portfolio of Services

MANAGEMENT		Management Interfaces		Automation	
		OVHcloud Common Control Panel	OVHcloud API	Infra as Code 	
		UI e.g. Horizon, VMware	Other API e.g. Openstack, VMware		
IDENTITY		IAM		Encryption	
		User Management	Federation (AD)	KMS	
DBaaS		DOMAIN SPECIFIC		Big Data / Analytics	
SQL		No-SQL		AI / ML	
				AI Apps	
		Managed data infra.		AI Functions speech, text, image	
				AI Solutions Platform	
				AI Training ML Serving	
				OVHcloud Big Data Cluster 	
				Data Processing 	
STORAGE & BACKUP					
Object		File		Block	
Standard (Swift, S3)		Standard (CephFS)		Standard (Ceph, iSCSI)	
				Archive Cloud Archive	
				Back-ups	
				Local & remote Back-ups	
COMPUTE					
Public Cloud Instances			Containers & Orchestration		Hosted Private Cloud
Discovery	VPS		Managed kubernetes		
General Purpose	Data-Intensive		Private Image Catalog		
High-Performance Compute	AI / ML analytics (GPU)		Public Image Catalog		
Bare Metal Cloud			EcoRange		Wholesale & DCaaS
Web & App Hosting	Web & App Hosting	Web & App Hosting			
Game	Virtualization	AI / Big Data / ML			
NETWORK					
Network			Network Security		
Private Network (vRack)	Load Balancer	OVHcloud Connect	Anti-DDoS infra.		Game Anti-DDoS Protection
Private Network (vRack) Endpoint	Floating IPs	Bring Your Own IP	Edge Network Firewall		NSX Edge Services
Coming soon					

OVHcloud Ecosystem

- ▶ **An ecosystem of partners, integrators and communities** – Mutually beneficial relationships have always been at the core of our business – relationships that in turn form the heart of the evolving, open cloud ecosystem we champion. As a pure cloud player, we focus on capitalizing on our strengths. That is why we continue to surround ourselves with a wide range of technical and business experts who work in related sectors and who share our values. Together, we develop solutions and services that can cover a wide range of needs, from the most generic to the most specific.
- ▶ **Customers** – Discover OVHcloud’s performance and value-saving solutions for across a wide range of global businesses with evolving infrastructure needs. Learn more at us.ovhcloud.com/resources/case-studies.



OVHcloud Startup Program

Over 1,800 startups and scaleups from across the globe have joined the OVHcloud Startup Program. Through the Startup Program we help startups scale and grow. Our mission is to provide the best possible IT configurations to accelerate your growth. We support and advise startups, therefore, in their infrastructure development. And many of our partners work with Startups delivering business advice.

OVHcloud Partner Program

The OVHcloud Partner Program gives you the opportunity to be part of the new generation of alternative cloud solutions. Partners bring value by adding services and solutions on top of our cloud offerings in each of our geographies. It’s an opportunity for our Partners to grow by creating new offerings into your existing base and expand into new markets.



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