

Bi-weekly Partner Skilling Update

To subscribe to this newsletter, click [here](#)

[Copilot](#) | [Sales and Pre-Sales Skilling](#) | [Azure](#) | [Business Applications](#)
[Modern Work](#) | [Security](#) | [SMB Resellers](#)

For a full view of the Microsoft Partner Skilling Calendar, click [here](#)

Register now for the latest skilling offerings

Microsoft AI Partner Training Day

Join us in person to hear about the latest trends and technology in the era of AI, with guidance from Microsoft executives and industry leaders.

Hear about lessons learned from real-world AI deployments, discuss sales best practices followed by Microsoft teams, get hands-on experience with Microsoft's AI platform, and learn about go-to-market tools to build and expand your AI practice.

Mexico City

Oct 2, 2024

[Register now](#)

Sao Paulo

Oct 7, 2024

[Register now](#)

Paris

Oct 23, 2024

[Register now](#)

Berlin

Nov 7, 2024

[Register now](#)

Sales & Pre-Sales Skilling

Accelerating AI Solutions Bootcamp

Deepen your understanding of how to support businesses in their transformation with generative AI solutions. Join this Sales Skilling event to build the tools and strategies to successfully sell innovative, intelligent Microsoft AI solutions and accelerate Copilot opportunities.

Aug 27-29, 2024
PDT

Aug 28-30, 2024
IST, BST

[Register now](#)

Certification Weeks for Microsoft AI Cloud Partner Program

Certification Week for Microsoft Cloud AI Partner Program: SMB Paths for Solutions Partner Designation | Azure, Business Applications, Security

Explore how to master the intricacies of infrastructure, data and AI, threat protection and security response, business intelligence, and application innovation solutions. Join this week-long event for hands-on learning opportunities and technical insights curated specifically for small- and medium-sized businesses on how to meet the requirements of a Solutions Partner designation.

Sept 23-27, 2024
IST, BST, PDT

[Register now](#)

Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build partner implementation and deployment capability

Copilot for Microsoft 365 Deployment and User Enablement Bootcamp

Copilot for Microsoft 365 is an AI-powered productivity tool that uses large language models (LLMs) to improve everyday productivity. In this course, you will learn how Copilot provides real-time intelligent assistance, enabling users to enhance their creativity, productivity, and skills.

Aug 27-29, 2024
PDT, IST, BST

[Register now](#)

Migrating your SIEM Solution to Microsoft Sentinel Bootcamp

Deepen your understanding of Microsoft Sentinel and how it can ingest data from on-premises and cloud assets, ensuring coverage over the entire estate. Join the workshop to learn about the reasons for migrating from a legacy SIEM to Microsoft Sentinel and how to plan out the different phases of your migration.

Aug 27-28, 2024
IST

Aug 28-29, 2024
PDT, BST

[Register now](#)

Power your AI Transformation with Copilot and the Copilot Stack

As more businesses seek to leverage generative AI solutions, partners have a significant opportunity to support their transformation. Join this upcoming Sales Skilling event for an in-depth walkthrough of how to successfully sell this Microsoft AI solution, facilitating a smoother and more impactful AI transformation journey for your customers.

Sept 3-5, 2024
PDT

Sept 4-6, 2024
IST, BST

[Register now](#)

Dynamics 365 FastTrack Partner Architect Bootcamp

Specialized Senior Architects from the Dynamics 365 FastTrack Engineering team are conducting three-day intensive Architecture Boot Camps for our top-tier partner architects. These Boot Camps are free and in-person for systems integrator partners commencing customer implementations governed by Microsoft Dynamics 365 FastTrack.

Sept 9-11, 2024
Seattle

[Register now](#)

Azure Essentials Proactive Resiliency Partner Workshops – Updated European sessions

Please note the timeslots for the European Proactive Resiliency Workshops have changed. These workshops are designed to help you assess and remediate your customers' critical applications for proactive resiliency. This workshop is specifically for technical audiences and available only to Advanced Specialized Partners. We recommend bringing a colleague to attend these sessions so you can learn together.

Sept 9, 10, 11, 16, 17, 18, 23, 24, 25, & 30, 2024
EDT

[Register now](#)

Why Resiliency Matters Webinar

To complement the Proactive Resiliency workshops, we have scheduled a workshop specifically for non-technical audiences to learn how to best position and pitch resiliency engagements to partners. There are two sessions, the best recording will be made available on demand for partners.

Sept 9 & 12 2024
EDT

[Register for Sept 9](#) | [Register for Sept 12](#)

Upcoming events: Copilot

(sales, pre-sales and technical skilling)

Copilot for Microsoft 365, Copilot for Security, Copilot Studio, Microsoft Copilot for Service Workshop

Copilot Sales & Pre-Sales Skilling

Monthly Microsoft 365 & Copilot sales bootcamps

Aug 28, 2024
PDT

[Register now](#)

Sept 4, 2024
IST

Copilot Partner Project Ready Workshops (Level 300+ Technical)

Build and Extend AI-Powered Copilots with Copilot Studio

Sept 24-26, 2024
IST

[Register now](#)

Sept 25-27, 2024
BST, PDT

Monthly Microsoft 365 & Copilot technical bootcamps

Sept 11-12, 2024
PDT

[Register now](#)

Sept 18-19, 2024
IST

Upcoming events: Sales & Pre-Sales Skilling

Copilot Partner Bootcamp for Sellers

Sept 24-26, 2024
PDT

Sept 25-27, 2024
IST, BST

[Register now](#)

Upcoming events: Azure

Certification Week for Microsoft AI Cloud Partner Program

Microsoft Certification Week for Microsoft AI Cloud Partner Program is a five-day event that helps prepare you for Microsoft advanced role-based certifications. This is one of the best ways to help your organization meet the skilling criteria needed for a Solutions Partner designation.

Certification Week for Microsoft Cloud AI Partner Program: SMB Paths for Solutions Partner Designation | Azure, Business Applications, Security

Explore how to master the intricacies of infrastructure, data and AI, threat protection and security response, business intelligence, and application innovation solutions. Join this week-long event for hands-on learning opportunities and technical insights curated specifically for small- and medium-sized businesses on how to meet the requirements of a Solutions Partner designation.

Sept 23-27, 2024
IST, BST, PDT

[Register now](#)

Certification Week for Microsoft Cloud AI Partner Program: AI & Security

Explore how to master the intricacies of infrastructure, data and AI, threat protection and security response. Join this week-long event for hands-on learning opportunities and technical insights.

Sept 23–27 (China, Korea)

[Register for China](#) | [Register for Korea](#)

Certification Week for Microsoft AI Cloud Partner Program - Azure

On-demand until September 12

[Register now](#)

On-demand certification prep content

Modular Training Videos

This content is derived from Microsoft Official Curriculum and presented in a modular format for each certification course.

New training videos are available!

AZ-700: Designing and Implementing Microsoft Azure Networking Solutions – NEW

DP-600: Microsoft Fabric Analytics Engineer – NEW

DP-100: Designing and Implementing a Data Science Solution on Azure – Refreshed

AZ-204: Developing Solutions for Microsoft Azure – Refreshed

AZ-305: Developing Microsoft Azure Infrastructure Solutions – Refreshed

[Register now](#)

Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build implementation and deployment capability.

Azure OpenAI Workshop	Aug 26-29, 2024 IST	Register now
	Aug 27-30, 2024 BST, PDT	
Microsoft Fabric Workshop: Modern Data Engineering with Fabric	Aug 27-29, 2024 IST	Register now
	Aug 28-30, 2024 BST, PDT	
Microsoft Fabric Workshops	Sept 9-10, 2024 IST	Register now
Track 1: Data Insights with AI in Microsoft Fabric Workshop	Sept 10-11, 2024 BST, PDT	
Track 2: Real-time Intelligence with Microsoft Fabric Workshop	Sept 11-12, 2024 IST	Register now
	Sept 12-13, 2024 BST, PDT	
Azure OpenAI Workshop	Sept 23-26, 2024 IST	Register now
	Sept 24-27, 2024 BST, PDT	

Microsoft LevelUp for Partners

On-demand content covering sales, pre-sales, and technical skilling with labs.

Request access to [Microsoft LevelUp](#)

Request access by emailing AskGPSEnablement@microsoft.com. In the subject line, include "LevelUp Access Request" in the body of your email, and indicate your name, work email address, and organization name.

Video: [Introducing Microsoft LevelUp for Partners](#)

Upcoming events: Business Applications

Certification Week for Microsoft AI Cloud Partner Program

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Certification Week for Microsoft Cloud AI Partner Program: SMB Paths for Solutions Partner Designation | Azure, Business Applications, Security

Explore how to master the intricacies of infrastructure, data and AI, threat protection and security response, business intelligence, and application innovation solutions. Join this week-long event for hands-on learning opportunities and technical insights curated specifically for small- and medium-sized businesses on how to meet the requirements of a Solutions Partner designation.

Sept 23-27, 2024
IST, BST, PDT

[Register now](#) | [To Partner OFT](#)

Certification Weeks for Microsoft AI Cloud Partner Program: Business Applications

Accelerate your path to certification and mastering the intricacies of modern analytics and business intelligence, driving efficiencies across business functions and leveraging low-code tools for customer solutions with Business Applications Certification Week events.

Oct 14-18, 2024
IST, BST, PDT

[Register now](#)

On-demand certification prep content

Modular Training Videos

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New training videos are available!

PL-300: Microsoft Power BI Data Analyst – Refreshed

PL-900: Microsoft Power Platform Fundamentals – Refreshed

[Register now](#)

Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build implementation and deployment capability.

Contact Center Modernization Technical Deep Dives	Aug 27 & Sept 3, 10 PDT	Register now
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Build and Extend AI-powered Copilots with Copilot Studio Workshop	Sept 24-26, 2024 IST	Register now
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Sept 25-27, 2024

BST, PDT

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Upcoming events: Modern Work

Certification Week for Microsoft AI Cloud Partner Program

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On-demand certification prep content

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New training videos are available!

MS-4005: Copilot for M365 – NEW

MS-4007: Copilot for M365 User Enablement Specialist - NEW

Get Started with Copilot for M365 – NEW

[Register now](#)

Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build implementation and deployment capability.

Copilot for Microsoft 365
Deployment and User
Enablement Bootcamp

Aug 27-29, 2024
PDT, IST, BST

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Upcoming events: Security

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Certification Week for Microsoft Cloud AI Partner Program: SMB Paths for Solutions Partner Designation | Azure, Business Applications, Security

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IST, BST, PDT

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On-demand certification prep content

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New training videos are available!

SC-300: Implement an Identity Management Solution – NEW
SC-100: Microsoft Cybersecurity Architect – Refreshed

[Register now](#)

Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build implementation and deployment capability.

Migrating your SIEM Solution to Microsoft Sentinel Bootcamp	Aug 27-28, 2024 IST	Register now
	Aug 28-29, 2024 PDT, BST	
Data Security and Governance for Copilot for M365 with Microsoft Purview Bootcamp	Sept 10, 2024 IST	Register now
	Sept 11, 2024 PDT	
Modern Security Operations Partner Bootcamp	Sept 9-10, 2024 PDT	Register now
	Sept 10-11, 2024 IST, BST	
Deploy and Optimize Microsoft Sentinel Workshop	Sept 4-5, 2024 IST	Register now
	Sept 5-6, 2024 BST, PDT	
A Deep Dive into Implementing Copilot for Security Workshop	Sept 17-19, 2024 IST	Register now
	Sept 18-20, 2024 BST, PDT	

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Upcoming events: SMB Resellers

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IST, BST, PDT

[Register now](#)

Copilot Sales Champion

This new offering is built to advance sales knowledge and product evangelism across each Microsoft Copilot solution within our partner community. The Copilot for Microsoft 365 Sales Champion program is an on-demand and interactive learning path available on a "first come, first served" basis while seats are available.

Registration link: [Copilot Sales Champion](#)
Access Code: MOKC-MCJB

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