

Scaling digital through partnerships

The partner ecosystem powering
Finacle Digital Banking Suite

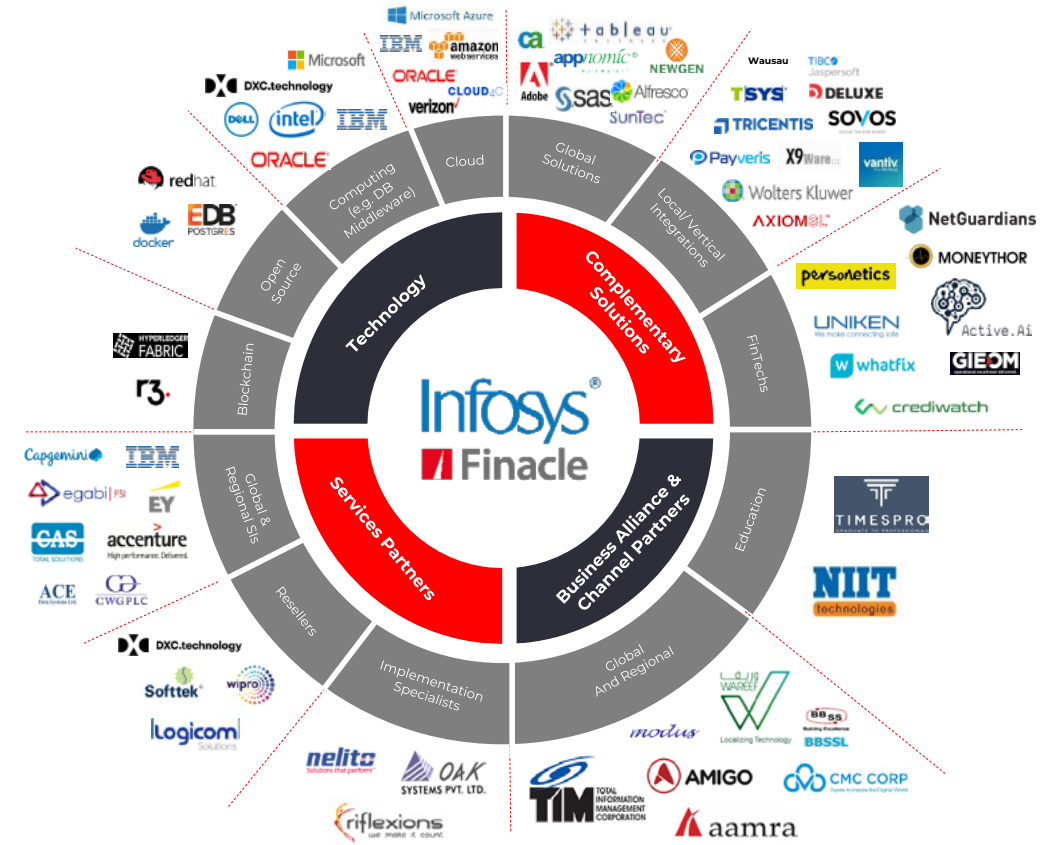


Our partners - our strength

Finacle is an industry leader in digital banking solutions. Our ongoing mission is centered around Better Banking – a promise to help banks engage, innovate, operate, and transform better.

We partner with the world’s leading technology companies to deliver on this promise. Through our partner ecosystem we combine modern technology, banking expertise and best-in-class services to help banks drive digital transformation at speed and scale.

Our partner network consists of partners in the areas of technology, complimentary solutions, FinTech start-ups, consulting, delivery and implementation services. Together, we help banks scale digital leadership.



Working with partners

Creating propositions **that deliver value**

Finacle's partner ecosystem helps us develop contemporary banking solutions and help banks accelerate digital transformations.



Building joint solutions-

We partner with LargeTech and FinTechs solution providers to develop joint solutions for specific market requirements. For example, Accenture has their own Finacle instance in their India Delivery center and innovation hub to build and showcase the joint solutions



Innovating with FinTech start-ups -

Through Finacle FinTech Connect, our FinTech program, we periodically select FinTech partners to develop solutions in contemporary areas



Innovation labs –

Several of our partners with a strong Finacle practice have also developed Innovation labs and centers of excellence around Finacle. For example, IBM has an Innovation Lab with Finacle in Europe



Solving banking challenges:

We love working with partners to tackle financial institutions' most pressing challenges. For example, we worked with EY to develop solutions around COVID 19 requirements in the market



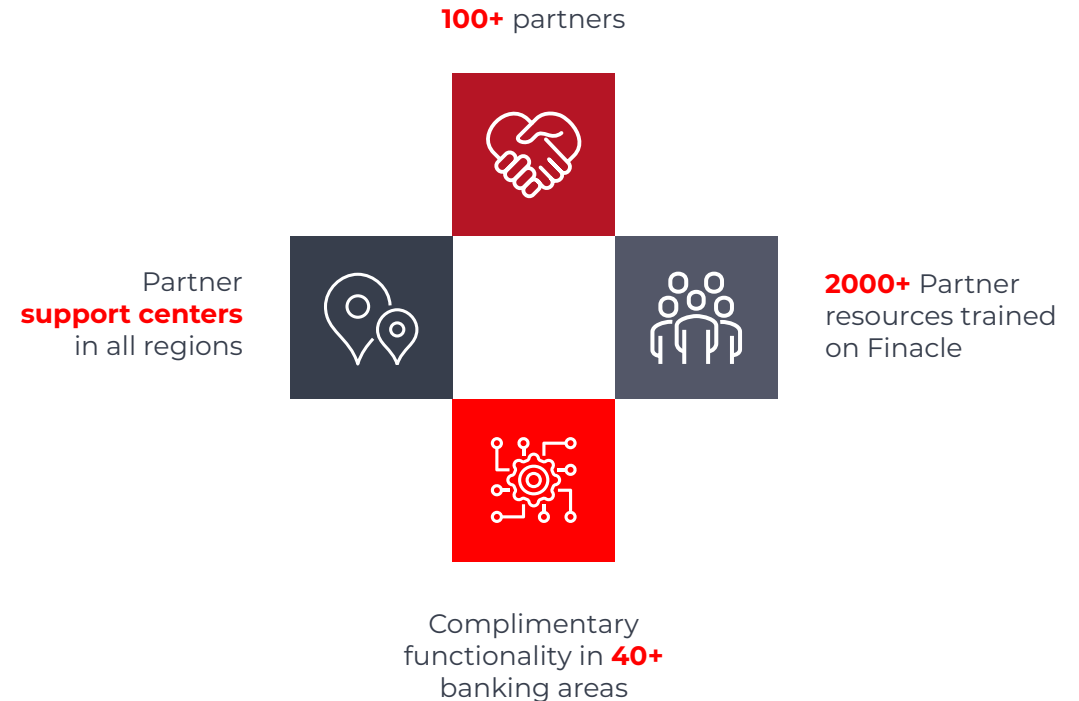
Direct investments in innovative solutions -

Through Infosys Innovation Fund, we have also earmarked 500 million USD to invest in innovative startups, including FinTechs

Partner programs

Helping banks **scale digital faster**

- Finacle has well-defined partner programs to help banks unlock the value of our ecosystem easily and foster banking innovation:
- Complementary solution alliances team that develops joint solutions with 3rd party solution providers
- FinTech Connect program to develop partnerships with FinTech startups for emerging functionalities
- Ecosystem innovation group - An internal team dedicated to building new solutions and innovating with ecosystem of partners and clients
- Partner portal to provide partners with easy access to Finacle ecosystem and manage co-innovation
- AppCenter to showcase innovations built with partners
- Comprehensive partner Enablement and certification programs





**Here's what our
ecosystem enables
us to deliver**



#1
Comprehensive
banking
functionality

Delivering comprehensive **banking capabilities**

Finacle's Digital Banking Solution Suite comes with comprehensive functionality out-of-the-box, complemented with features from our solution partners. Currently, we have partnerships in over 40+ banking areas, including conversational banking, AI based fraud management, Contactless payments, Application Monitoring, Distributed ledger-based trade processing, among others.



Indicative list of solution partners – Not Exhaustive



#2 Latest banking innovations

Helping banks **accelerate ecosystem innovation**

A modular, Inter-operatable and open solution for seamless collaboration

Through Finacle's FinTech partner program, we enable access to a curated set of latest innovations from leading FinTech startups. As these solutions are pre-integrated with Finacle, banks can quickly adopt these solutions in their technology environment and accelerate speed to market.

Finacle App Center is our marketplace that helps banks explore applications from our partners.





#3 Modern technology

Modern technology to **unlock new possibilities**

At the heart of our mission of inspiring better banking is the continuous journey of improvement in our technology and solutions. Partnering with us in this pursuit is a set of the world's best technology companies, including IBM, Red Hat, Intel, Dell, Oracle, R3 and Microsoft.

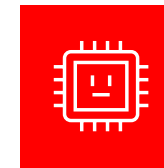
We work with technology partners to build contemporary banking solutions by combining modern technology, in areas such as AI, Blockchain and Cloud computing, with our understand of banking business in over 100 countries.



Servers



Tools



Middleware



Computing



Blockchain



Cloud



Indicative list of solution partners – Not Exhaustive



#4

Accelerated cloud journeys

Transition **seamlessly** to the Cloud

Finacle offers a cloud-native, cloud-agnostic digital banking suite that can be deployed flexibly. Finacle components can be deployed on a private, public, or hybrid cloud or accessed in a software-as-a-service model.

We partner with all major global and regional cloud providers, including AWS, Microsoft Azure, Google Cloud, IBM, Red Hat, Cloud4C and Oracle. The global players support international industry norms, cloud standards, Ops governance models and regulatory requirements. In addition, they bring technology frameworks to support data privacy, encryption, and ensure compliance with regulatory requirements. Besides, to meet the data residency requirements in certain regions, Finacle also works closely with local cloud providers.

Whether a bank is looking to transition entirely to the cloud or do it progressively in phases, Finacle, along with our cloud partners, provides the necessary flexibility and support.



Cloud services provided by partners



Cloud migration



Cloud infrastructure



Cloud Security and Compliance



Data Transformation



#5
Seamless
transformations
across the globe

Driving better banking transformations

Finacle helps banks transform better so that they can stay relevant to evolving market dynamics. With a componentized digital suite and flexible deployment options, we empower banks to mitigate risk and transform and upgrade in a phased manner.

Our global product suite, local expertise, and a team of in-house and partner experts is helping banks across 100 countries to scale their digital transformation with confidence.

Simply put, in mission-critical transformations, Finacle and our ecosystem partners ensure banks have access to seasoned experts to help navigate the future.

Finacle Partners - Delivery Capabilities



Local implementation services

Trained and certified local talents required for end-to-end implementation



Complementary skills

Banking/ technology related functional/ domain skills



Support services

Finacle application support, maintenance, and professional services



Software-As-A-Service

Managed services offering for SaaS



System Integration services

System Integration, Project planning, execution and Governance

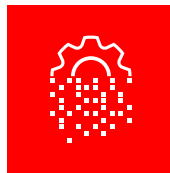


Consulting services

Specialist knowledge to provide professional advice and guidance to banks

In summary - **Finacle** – Helping banks scale digital through strong partnerships

4 ways banks can derive value from Finacle's ecosystem



Seamless banking transformations through our SI partners



Accelerated cloud journeys through our Cloud partners



Access to banking's best innovations through our FinTech partners



Future-proof IT investments through our Technology partners

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