



IBM ALLIANCE AT-A-GLANCE

go to market OVERVIEW

OFFERINGS



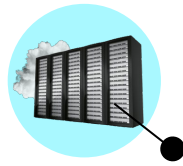
GOVERNMENT (GPS)

We heavily focus on supporting Deloitte's Government & Public Services practice, where we build, implement, and manage solutions helping citizens work more efficiently and agencies run more intelligently.



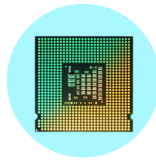
SUSTAINABILITY

Accelerate sustainable transformation by building an ESG data foundation, embedding sustainability into operations and business models, and meeting disclosure and regulatory requirements.



MULTI-CLOUD & IT OPTIMIZATION

The cloud era has introduced new complexity to IT. We combine technical, operational and financial management expertise to drive strategic evolution of clients' complex multi-cloud IT environments.



DATA & GEN AI

Our analytics and AI-enabled solutions allow organizations of any size to improve operations, unlock IT capacity, and use data to unearth business insights.



CYBER RISK

We help organizations be secure, vigilant, and resilient in protecting systems and data to build trust for their customers and mitigate cyber risk due to the complexity of evolving threats.

IBM TEAMING

IBM KEY PRODUCTS

HEALTHINTERACTIVE™

ENVIZI

RED HAT

WATSONX

SECURITY VERIFY

HEALTHCHOICE™

MAXIMO/TRIRIGA

APPTIO

INSTANA

MAAS360

INTEGRATED ELIGIBILITY

TURBONOMIC

TURBONOMIC

TURBONOMIC

QRADAR-SUITE

HEALTHMAP™

PLANNING ANALYTICS

MAINFRAME

WATSON-SUITE

QUANTUM SAFE

OUR PROOF POINTS

For nearly 25 years, the Deloitte and IBM Alliance and client-facing teams have been consistently recognized for innovative solutions and delivery excellence.



1.4K+

Combined of IBM and Red Hat focused practitioners globally

23+

Years as an IBM Global System Integrators partner

10+

Years as a Red Hat Certified Cloud & Services Provider

1K+

IBM and Red Hat certifications, badges and skills

17+

Recognized as IBM Champions for 2024

#1

IBM GSI watsonx challenge winner



IBM Platinum Business Partner since 2017

RECENT RECOGNITION

- 2023 Deloitte receives Red Hat Pinnacle Award for North America Public Sector Partner
- 2023 Deloitte named Apptio Global Agile Partner of the Year
- 2023 Deloitte receives Top Partner for Security Software in India
- 2023 Deloitte receives Top Managed Security Services Provider in India
- 2022 Deloitte receives Red Hat APAC Partner of the Year Award, Top Regional Partners
- 2022 Deloitte receives Red Hat Australia/New Zealand Partner of the Year
- 2022 Deloitte receives the Red Hat Innovation Award



Get in Touch

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Delivering Impactful Innovations: Where Smart Meets Purpose.

Together, We Shape Tomorrow.

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